

LAMOSA

Historial, Cifras en millones de pesos

ESTADO DE SITUACIÓN FIN.	dic-14	dic-15	dic-16	dic-17	dic-18	dic-19	dic-20	dic-21	dic-22	dic-23	mar-24
Activo Total	15,077	15,776	22,906	23,099	22,784	23,247	24,715	32,312	36,051	43,816	43,412
Activo Circulante	5,629	5,825	6,814	6,820	6,694	7,345	7,872	12,032	11,784	12,666	12,583
Efectivo y Equivalentes de Efe	290	1,371	539	714	360	1,227	2,609	3,413	2,037	1,280	1,227
Largo Plazo	9,448	9,950	16,091	16,279	16,091	15,902	16,843	20,280	24,267	31,150	30,829
Propiedades, Planta y Equipo (N	4,467	4,759	9,093	8,902	8,866	8,647	9,044	9,532	13,827	17,309	17,096
Pasivo Total	9,105	9,305	15,680	14,442	13,452	13,150	13,217	18,954	20,177	27,692	27,705
Pasivo Circulante	2,291	3,113	4,239	4,413	4,455	3,545	4,801	7,500	7,789	8,024	8,686
Créditos Bancarios	175	485	479	514	888	143	218	410	918	1,450	1,464
Créditos Bursátiles	-	-	-	-	-	-	-	-	-	-	-
Pasivo Largo Plazo	6,814	6,192	11,441	10,028	8,996	9,605	8,416	11,454	12,388	19,668	19,020
Créditos Bancarios	4,520	4,453	9,400	8,072	7,271	5,990	4,701	7,474	5,829	10,980	10,362
Créditos Bursátiles	-	-	-	-	-	1,993	1,993	1,994	3,565	3,366	3,349
Otros Pasivos Con Costo	-	-	-	-	-	112	205	679	682	664	753
Deuda Total	4,695	4,939	9,878	8,586	8,159	8,126	6,913	9,878	10,312	15,796	15,175
Deuda Neta	4,404	3,567	9,339	7,873	7,798	6,899	4,304	6,465	8,275	14,516	13,949
Capital Contable Consolidado	5,972	6,471	7,226	8,658	9,332	10,097	11,498	13,358	15,873	16,125	15,707
Capital Contable Mayoritario	5,972	6,471	7,226	8,658	9,332	10,097	11,154	13,358	15,873	16,125	15,707

ESTADO DE RESULTADOS ULTIMOS 12 MESES											
Ventas Netas	8,970	10,636	13,619	17,971	17,782	17,947	19,473	27,187	35,412	31,572	31,402
Utilidad de Operación	1,521	1,750	2,360	2,888	2,786	2,808	3,545	6,436	6,696	5,060	4,831
Margen Operativo	17.0%	16.5%	17.3%	16.1%	15.7%	15.6%	18.2%	23.7%	18.9%	16.0%	15.4%
Utilidad (Pérdida) Neta Mayoritaria	442	701	633	1,677	1,356	1,560	1,785	3,429	4,203	3,251	2,929
Margen Neto	4.9%	6.6%	4.7%	9.3%	7.6%	8.7%	9.2%	12.6%	11.9%	10.3%	9.3%

RESUMEN DE FLUJO OPERATIVO ULTIMOS 12 MESES											
Utilidad de Operación	1,521	1,750	2,360	2,888	2,786	2,808	3,545	6,436	6,696	5,060	4,831
Depreciación y Amortizac.	445	546	487	619	582	711	677	898	1,335	1,274	1,308
EBITDA	1,966	2,296	2,847	3,508	3,368	3,520	4,222	7,334	8,031	6,334	6,139
Margen EBITDA	21.9%	21.6%	20.9%	19.5%	18.9%	19.6%	21.7%	27.0%	22.7%	20.1%	19.6%
Intereses pagados	296	247	355	689	627	729	569	472	777	976	1,101
Intereses ganados	8	17	12	17	19	6	119	167	221	472	473
Impuestos a la Utilidad	320	384	643	672	729	762	954	2,287	1,927	1,701	1,620
CAPEX	(185)	(926)	(1,621)	(420)	(715)	(451)	(271)	(632)	(2,093)	(2,147)	(1,986)
Flujo Operativo Neto	1,173	756	240	1,744	1,316	1,584	2,547	4,109	3,455	1,981	1,905
Variación en el Capital de Trabajo	-784.51	-325.504	-1,138	-1,280	-1,737	(1,106)	450	(2,049)	-4,461	(2,333)	(1,814)

MULTIPLIOS HISTORICOS Y RAZONES FINANCIERAS											
Valor de mercado	10,412	14,287	15,885	15,885	13,358	10,655	16,259	43,686	40,165	44,592	44,544
Valor de la empresa	14,817	17,854	25,224	23,757	21,222	17,735	21,371	50,997	48,439	59,107	58,492
VE/EBITDA	7.54	7.78	8.86	6.77	6.35	5.04	4.99	6.84	6.03	9.33	9.53
P/U	23.53	20.37	25.08	9.47	9.85	6.83	9.11	12.74	9.56	13.72	15.21
P/VL	1.74	2.21	2.20	1.83	1.43	1.06	1.46	3.27	2.53	2.77	2.84
Deuda Neta / EBITDA	2.24	1.55	3.28	2.24	2.35	2.01	1.02	0.88	1.03	2.29	2.27
Deuda Neta / (EBITDA+Capex)	2.47	2.60	7.62	2.55	2.99	2.31	1.17	1.09	1.39	3.47	3.36
Deuda Neta / C.C.	0.74	0.55	1.29	0.91	0.84	0.70	0.40	0.55	0.52	0.90	0.89
Cobertura Intereses	6.64	9.29	8.02	5.09	5.31	4.83	7.41	15.55	10.33	6.49	5.57
ROA	2.9%	4.4%	2.8%	7.3%	6.0%	6.7%	7.2%	10.6%	11.7%	7.4%	6.7%
ROE	7.4%	10.8%	8.8%	19.4%	14.5%	15.5%	15.5%	25.7%	26.5%	20.2%	18.7%