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#### www.inbursa.com

Mexico City, July 25, 2019.- **Grupo Financiero Inbursa** today reported results for the second quarter 2019.

#### **HIGHLIGHTS**

Net income stood at \$5,833 MM Ps in June 2019 compared with \$8.623 MM Ps June 2018.

Grupo Financiero Inbursa net income stood at \$5,833 MM Ps in June 2019 compared with \$8,623 MM Ps in the same period of 2018 mainly explained by a sound operating performance together with market related losses. During the first six months of 2019, risk adjusted net interest income and commissions income (net) grew 12% and 16%, respectively.

Grupo Financiero Inbursa registered a 12% growth in risk adjusted net interest income in June 2019 vs June 2018.

Grupo Financiero Inbursa risk adjusted net interest income reached \$12,105 MM Ps in June 2019 compared with \$10,803 MM Ps in June 2018, that represented a 12% increase. The result is mainly explained by more financial margin from \$14,979 MM Ps in the first six months of 2018 to \$16,346 MM Ps in June 2019, a 9% growth with similar loan loss provisions in each year.

Commissions and fee income (net) increased 16% if compared with June 2018.

Commissions and fee income (net) increased from \$1,194 MM Ps in June 2018 to \$1,384 MM Ps in June 2019, 16% more mainly related to the growth in retail costumers and lower acquisition cost.

Retail deposits continued to grow soundly in the first semester of 2019 if compared with the same period of the previous year and 1Q19, respectively. Retail deposits amounted \$160,348 MM Ps as of June 2019 compared with \$135,555 MM Ps in the same period of the previous year, that represented a 18% increased mainly related to the branch network performance. On a quarterly basis, retail deposits increased 5% if compared with March 2019.

<sup>-</sup> All amounts included in this report are expressed in nominal pesos and are not audited.

<sup>-</sup> This press release is presented under regulation 1488 of the CNBV.

<sup>-</sup> As required by regulation 1488 of the CNBV, the financial margin includes only the commissions and fees involved in interest related earnings

#### **HIGHLIGHTS**

GFI Stockholders equity stood at \$142,549 MM Ps in June 2019.

Stockholders equity of Grupo Financiero Inbursa stood at \$142,549 MM Ps in June 2019, a 2% increase relative to the same period of the previous year. It's important to point out that in May of this year, GFI paid an ordinary dividend of \$3,315 MM Ps and an extraordinary of \$6,631 MM Ps. If adjusted by both dividend payments of \$9,946 MM Ps and buybacks, Stockholders' equity growth would have been 10%.

Total loan portfolio decreased 2% if compared with June 2018.

Total loan portfolio stood at \$253,026 MM Ps in June 2019 compared with \$257,673 MM Ps in June 2018. It's important to point out that in the last six months, total loan portfolio increased 1%. Credit card loan portfolio increased from \$15,635 in June 2018 MM Ps to \$16,409 MM Ps in June 2019, 5% more.

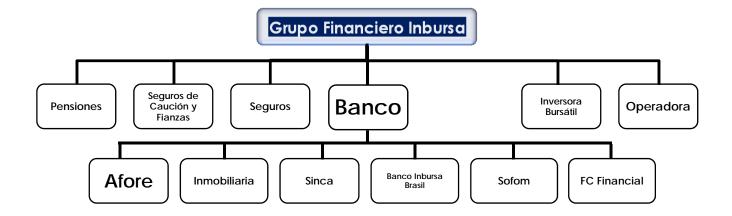
Non performing loans decreased from \$6,608 MM Ps in June 2018 to \$5,457 MM Ps in June 2019.

Non performing loans decreased from \$6,608 MM Ps to \$5,457 MM Ps if compared June 2018 vs June 2019. NPL's to total loans represented 2.6% compared with 2.2% in June 2019.



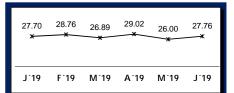
# **Corporate Structure**

#### June 30, 2019





#### GFINBUR"O" (Stock Price)



Jun'19

11,444

19,581

13.0

902

**Employees** 

**Branches** 

Sales force

# clients (MM)

ATM's (Inbursa & Agreements) 5,013

#### **CNBV GAAP**

 Mkt Value/Book Value
 1.3

 Stock price (Jun 19)
 27.76

 Outstanding shares ('000,000)
 6,631

 Debt Rating (Banco Inbursa)

 S & P
 BBB+/mxAAA

 HR Ratings
 HR AAA / HR+1

#### <u>GRUPO FINANCIERO INBURSA</u> (with subsidiaries and consolidated)

**Under CNBV Rules** 

#### **Net Income**

MM Ps.	2Q19		1Q19	% chg vs.	2Q18	% chg vs.	Jan - Jun		%chg.
IVIIVI PS.	\$	%	\$	1Q19	\$	2Q18	2019	2018	vs. 2018
Banco Inbursa Consolidated	1,461.2	63%	2,310.0	-37%	2,458.0	-41%	3,771.2	6,146.0	-39%
Operadora	46.7	2%	64.7	-28%	71.6	-35%	111.4	127.7	-13%
Seguros Inbursa Consolidated	654.0	28%	789.2	-17%	605.8	8%	1,443.1	1,077.7	34%
Pensiones Inbursa Consolidated	(245.3)	-11%	56.9	N.A.	355.2	N.A.	(188.4)	692.1	N.A.
Seguros de Caución y Fianzas	110.1	5%	146.0	-25%	107.4	3%	256.1	231.1	11%
Inversora	34.0	1%	157.0	-78%	163.0	-79%	191.0	312.0	-39%
Holding company and others	264.2	11%	(16.0)	N.A.	44.0	500%	248.2	35.9	591%
Total	2,324.8	100%	3,507.8	-34%	3,805.0	-39%	5,832.6	8,622.6	-32%

Grupo Financiero Inbursa net income stood at \$5,833 MM Ps in June 2019 compared with \$8,623 MM Ps in the same period of 2018 mainly explained by a sound operating performance together with market related losses. During the first six months of 2019, risk adjusted net interest income and commissions income (net) grew 12% and 16%, respectively.

Estimated	Cac	a Elow

Million Pesos	2015	2016	2017	2018	2Q19	2Q18
+ Interest Income	23,672	31,097	43,573	46,490	24,427	23,102
+ Premiums written (Net)	15,497	17,614	18,375	16,979	8,261	8,905
- Interest Expense	8,215	11,610	19,488	19,989	10,681	10,024
- Increased in reserve for unearned premiums	2,513	2,887	2,237	-1,167	813	891
- Cost of claims and contractual obligations (net)	10,444	10,975	12,622	11,915	4,849	6,111
= Financial Margin	17,997	23,239	27,601	32,732	16,346	14,979
- Loan Loss Provisions	3,840	6,614	10,053	8,199	4,241	4,176
= Risk Adjusted NII	14,157	16,625	17,548	24,533	12,105	10,803
+ Commissions & Fees (net)	1,280	1,007	1,781	2,884	1,384	1,194
+ Subsidiaries Income	1,122	1,011	691	904	78	422
- General Expenses	8,125	9,690	10,845	11,434	5,864	5,257
- Taxes	3,726	3,628	5,166	5,476	3,323	2,937
= Estimated Operating Income	4,709	5,325	4,009	11,411	4,380	4,225
+ Market related Income	-2,686	3,759	14,977	1,841	-820	2,951
+ Other operational income	7,876	2,788	2,171	3,926	1,488	1,837
= Free Cash Flow	9,899	11,872	21,157	17,178	5,048	9,013



#### **Investment by Company**

MM Ps.	2Q1	9	1Q19	% chg vs.	2Q18	% chg vs.
WWW 1 3.	\$	%	\$	1Q19	\$	2Q18
Banco Inbursa Consolidated	97,289.6	68%	116,754.1	-17%	109,028.0	-11%
Sofom	15,531.8	11%	14,931.5	4%	14,372.6	N.A.
Afore	1,876.7	1%	2,105.8	-11%	2,107.7	0%
Sinca	15,440.8	11%	15,388.8	0%	14,948.0	3%
Inm obiliaria	1,388.3	1%	1,364.0	2%	1,278.8	7%
Operadora	2,501.9	2%	2,455.2	2%	2,234.8	12%
Seguros Inbursa Consolidated	13,262.6	9%	17,401.4	-24%	14,637.8	-9%
Patrim onial Patrim onial	2,220.5	2%	2,185.6	2%	1,942.0	14%
Pensiones Inbursa Consolidated	8,280.3	6%	11,042.5	-25%	10,639.4	-22%
Prom otora -	7,979.2	6%	8,261.7	-3%	8,271.7	-4%
Seguros de Caución y Fianzas	2,756.3	2%	2,626.7	5%	2,172.9	27%
Inversora	3,092.0	2%	3,058.0	1%	2,704.0	14%
Holding company and others	15,366.5	11%	(2,162.2)	N.A.	(1,847.6)	N.A.
Total	142,549.2	100%	151,175.7	-6%	139,569.3	2%

• Stockholders' equity of Grupo Financiero Inbursa stood at \$142,549 MM Ps in June 2019, a 2% increase relative to the same period of the previous year. It's important to point out that in May of this year, GFI paid an ordinary dividend of \$3,315 MM Ps and an extraordinary of \$6,631 MM Ps. If adjusted by both dividend payments of \$9,946 MM Ps and buybacks, Stockholders' equity growth would have been 10%.

## Sources & Uses of Funds (MM Ps as of June 2019)

Million Pesos	SOURCES							
	Stockholders' Equity	Debt	Reserves	Deferred Taxes	Repo´s	Other Liabilities	Total	
Banco Inbursa	97,290	257,420	9,243	0		33,747	397,699	
Seguros Inbursa	13,263		46,278	2,371		6,906	68,817	
Pensiones Inbursa	8,280		339	0		141	8,760	
Inversora Bursátil	3,092	112		321	274	139	3,938	
Operadora Inbursa	2,502			159		96	2,757	
Seguros de Caución y Fianzas	2,756		1,298	85		252	4,392	
Others	15,367						15,367	
TOTAL	142,549	257,532	57,158	2,936	274	41,281	501,730	
				USES				
	Investment Portfolio	Loan Portfolio	Fixed Income MM Portfolio	Fixed Assets	Repo´s	Other Assets	Total	
Banco Inbursa	6,987	253,026	78,826	3,576		55,285	397,699	
Seguros Inbursa	11,288	2,352	34,516	3,152		17,510	68,817	
Pensiones Inbursa	58		1,008			7,695	8,760	
Inversora Bursátil	68			16	3,085	769	3,938	
Operadora Inbursa	358		2,293			106	2,757	
Saguras da Caución y Fianzas	(22	0	1,825	534		1.392	4,392	
Seguros de Caución y Fianzas	632	8	1,023	554		1,072	1,0,2	
Others	632	8	1,023	554		15,367	15,367	

Assets under Management: \$ 352,506 Assets in Custody: \$1,813,452



## **Financial Margin**

Million Pesos	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	Jun-19	Jun-18	% chg
Interest Income	11,732	11,370	11,248	12,140	12,175	12,252	24,427	23,102	5.7%
Interest on loans	7,360	7,232	7,028	7,527	7,260	7,540	14,800	14,592	1.4%
Commercial Consumer Mortgages	4,471 2,727 162	4,419 2,653 161	4,114 2,773 140	4,526 2,821 179	4,433 2,682 144	4,685 2,697 157	9,119 5,379 302	8,890 5,380 323	2.6% 0.0% -6.5%
Financial instruments and Repo's interest income	4,038	3,500	3,846	3,939	4,491	4,172	8,662	7,537	14.9%
Others	335	637	375	674	425	540	965	972	-0.7%
Premiums Written (net)	4,655	4,250	3,556	4,518	4,233	4,028	8,261	8,905	-7.2%
Interest Expenses	-5,307	-4,717	-4,792	-5,173	-5,334	-5,347	-10,681	-10,024	6.5%
Interest on deposits & funding	-4,366	-4,304	-4,087	-4,252	-4,383	-4,491	-8,874	-8,670	2.4%
Demand deposits Time deposits Unsecured notes Interbank loans	-1,681 -531 -1,404 -751	-1,743 -460 -1,327 -773	-1,844 -460 -1,027 -756	-2,011 -465 -995 -781	-2,128 -490 -937 -828	-2,255 -502 -866 -868	-4,383 -992 -1,802 -1,695	-3,424 -991 -2,731 -1,524	28.0% 0.2% -34.0% 11.3%
Repo's interest expense	-900	-374	-681	-836	-913	-758	-1,671	-1,275	31.1%
Others	-40	-39	-23	-85	-38	-98	-136	-79	N.A.
Increased in reserve for unearned premiums	-647	-244	-12	2,070	-393	-419	-813	-891	-8.8%
Cost of claims and contractual obligations (net)	-2,937	-3,174	-2,772	-3,032	-2,465	-2,383	-4,849	-6,111	-20.7%
Financial Margin	7,496	7,483	7,230	10,523	8,216	8,131	16,346	14,979	9.1%

Grupo Financiero Inbursa risk adjusted net interest income reached \$12,105 MM Ps in June 2019 compared with \$10,803 MM Ps in June 2018, that represented a 12% increase. The result is mainly explained by more financial margin from \$14,979 MM Ps in the first six months of 2018 to \$16,346 MM Ps in June 2019, a 9% growth with similar loan loss provisions in each year.



## Retail

Retail loan portfolio is spread between 3 subsidiaries that in March 2019, all fully consolidate into Banco Inbursa:

**Sofom:** Personal, SME's and Credit Cards

FC Financial: Auto related loans

Banco Inbursa: Mortgages

Million Pesos	2Q19	%	1Q19	% chg vs. 1Q19	2Q18	% chg vs. 2Q18
Total Retail Loan Portfolio	67,229	100%	66,401	1%	70,194	-4%
Auto Ioans Floor Plan Retail	27,687 6,235 21,452	41% 9% 32%	27,180 5,987 21,193	2% 4% 1%	28,888 6,869 22,019	-4% -9% -3%
Small and medium companies	3,545	5%	3,745	-5%	4,413	-20%
Mortgages	6,144	9%	6,233	-1%	6,862	-10%
Personal	13,444	20%	13,045	3%	14,396	-7%
Credit Card	16,409	24%	16,198	1%	15,635	5%

Customers	2Q19	%	1Q19	% chg vs. 1Q19	2Q18	% chg vs. 2Q18
Total Retail Customers	2,702,125	100%	2,714,171	0%	2,761,842	-2%
Auto Ioans	128,776	5%	132,787	-3%	139,624	-8%
Small and medium companies	28,950	1%	30,732	-6%	37,097	-22%
Mortgages	9,359	0%	9,389	0%	9,117	3%
Personal	421,075	16%	430,741	-2%	518,788	-19%
Credit Card	2,113,965	78%	2,110,522	0%	2,057,216	3%

Compared with June 2018, retail loans decrease 4% driven by a 10% and 20% decrease in the personal and SME's portfolio, respectively partially compensated with 5% increase in the credit card portfolio.



## Retail

### **Funding (Million Pesos)**

Million Pesos	2Q19	%	1Q19	% chg vs. 1Q19	2Q18	% chg vs. 2Q18
Total Retail Deposits	160,348	100%	153,414	5%	135,555	18%
Demand deposits	135,090	84%	129,325	4%	111,613	21%
Retail time deposits	25,258	16%	24,089	5%	23,942	5%

Retail deposits amounted \$160,348 MM Ps as of June 2019 compared with \$135,555 MM Ps in the same period of the previous year, that represented a 18% increased mainly related to the branch network performance. On a quarterly basis, retail deposits increased 5% if compared with 1Q19.

### **Insurance (Million Pesos)**

Million Pesos	2Q19	%	1Q19	% chg vs. 1Q19	2Q18	% chg vs. 2Q18
Total Retail Premiums	3,204	100%	3,195	0%	3,525	-9%
Automobile	762	24%	886	-14%	913	-17%
Life	1,514	47%	1,573	-4%	1,736	-13%
A & H	928	29%	736	26%	876	6%



## Wholesale

Loan Portfolio (Million Pesos)										
Million Pesos	2Q19	%	1Q19	% chg vs. 1Q19	2Q18	% chg vs. 2Q18				
Total Wholesale Loan Portfolio	185,797	100%	192,948	-4%	187,479	-1%				
Commercial	162,284	87%	163,356	-1%	167,983	-3%				
Financial Institutions	6,818	4%	7,923	-14%	7,462	-9%				
Governmental	16,695	9%	21,669	-23%	12,034	39%				

Compared with June 2018 wholesale loan portfolio decreased 1% from \$187,479 MM Ps in 2Q18 to \$185,797 MM Ps in 2Q19. It's important to point out that the decrease was mainly explained by significant prepayments in the commercial portfolio.

	Funding (Million Pesos)									
Million Pesos	2Q19	%	1Q19	% chg vs. 1Q19	2Q18	% chg vs. 2Q18				
Total Wholesale Funding	94,867	100%	100,089	-5%	116,438	-19%				
Time deposits	0	0%	0	N.A.	0	N.A.				
Unsecured local notes	58,823	62%	62,178	-5%	80,330	-27%				
Interbanking	36,043	38%	37,911	-5%	36,108	0%				

	Insurance (Million Pesos)								
	Million Pesos	2Q19	%	1Q19	% chg vs. 1Q19	2Q18	% chg vs. 2Q18		
	PREMIUMS	1,429	100%	2,389	-40%	1,321	8%		
P & C		1,429	100%	2,389	-40%	1,321	8%		



#### BANCO INBURSA

#### (Commercial & Investment Banking)

**Banco Inbursa** posted profits of \$3,771 MM Ps in June 2019 compared with \$6,146 MM Ps in June 2018. This result is mainly explained by higher financial and commissions income partially compensated by market related. It is worth to mention that Banco Inbursa board of directors approved an extraordinary dividend payment of \$20,500 MM Ps that was paid in May 2019.

#### **Financial Margin**

In June 2019 financial margin stood at \$11,689 MM Ps, an 6% increase if compared with the same period of the previous year. Risk Adjusted net interest income grew 8%.

#### **Market Related Income**

Banco Inbursa posted market related losses of \$552 MM Ps in June 2019 compared with \$2,094 MM Ps income in the first semester of 2018.

#### **Loan Loss Reserves**

Loan loss reserves stood at \$4,241 MM Ps during the first six months of 2019 and stood in \$9,243 MM Ps. On an accumulated basis this amount represents 1.7x non-performing loans and 4% of total loans. Through new regulation, banks in Mexico are required to provision total loans under a prospective methodology which estimates the expected losses for the next 12 months.

#### **General Expenses**

General expenses increased 15% in 2Q19 vs 2Q18.

#### Risk Adjusted Net Interest Income

MM Ps	2Q19	1Q19	2Q18	6M19	6M18
Interest Income	10,382.1	10,447.6	10,000.0	20,829.7	20,028.0
Interest on loans	7,512.6	7,270.2	7,351.8	14,782.8	14,592.3
Repo's interest income	200.6	377.3	189.2	577.9	334.8
Others	2,668.9	2,800.1	2,459.0	5,469.0	5,100.9
Interest Expenses	(4,674.9)	(4,466.1)	(4,438.0)	(9,140.9)	(8,946.0)
Interest on deposits & funding	(4,592.7)	(4,428.3)	(4,393.7)	(9,021.0)	(8,862.2)
Repo´s interest expense	(82.2)	(37.8)	(44.3)	(120.0)	(83.8)
Financial Margin	5,707.2	5,981.5	5,562.0	11,688.8	11,082.0
Loan Loss Reserves (Net)	(1,979.1)	(2,261.7)	(1,980.0)	(4,240.8)	(4,176.0)
Risk Adjusted Net Interest Income	3,728.1	3,719.8	3,582.0	7,447.9	6,906.0
Commissions and fees	1,301.7	1,163.3	1,212.0	2,465.1	2,293.0
Market related income	(1,099.4)	547.9	1,543.0	(551.5)	2,094.0
Other operational income (expense)	461.3	270.4	724.0	731.7	863.0
Operating Revenues	4,391.8	5,701.4	7,061.0	10,093.2	12,156.0

## General Expenses and Acquisition Cost

MM Ps	2Q19	1Q19	2Q18	6M19	6M18
Personnel	36.0	98.5	93.8	134.5	179.7
Administrative Expenses	2,032.6	1,660.0	1,526.8	3,692.6	3,057.3
Contributions to IPAB	250.8	246.1	249.3	496.9	495.2
Depreciations and Amortizations	81.1	97.5	98.1	178.6	196.8
General Expenses	2,400.5	2,102.1	1,968.0	4,502.6	3,929.0



#### **Other Selected Financial Information**

#### **Earnings from Subsidiaries**

MM Ps	2Q19	1Q19	2Q18	6M19	6M18
EARNINGS FROM SUBSIDIARIES	237.5	(167.2)	272.0	70.3	426.0
Sinca Inbursa	52.0	(36.6)	171.7	15.4	464.9
Afore Inbursa	121.0	138.1	128.9	259.1	251.2

#### **Loan Portfolio**

#### Loan Portfolio and Asset Quality

Total loan portfolio stood at \$253,026 MM Ps in June 2019 compared with \$257,673 MM Ps in June 2018. It's important to point out that in the last six months, total loan portfolio increased 1%. Credit card loan portfolio increased from \$15,635 in June 2018 MM Ps to \$16,409 MM Ps in June 2019, 5% more.

Compared with June 2018 wholesale loan portfolio decreased 1% from \$187,479 MM Ps in 2Q18 to \$185,797 MM Ps in 2Q19. It's important to point out that the decrease was mainly explained by significant prepayments in the commercial portfolio.

Compared with June 2018, retail loans decrease 4% driven by a 10% and 20% decrease in the personal and SME's portfolio, respectively partially compensated with 5% increase in the credit card portfolio.

Peso loan portfolio represented 70% of total loans.

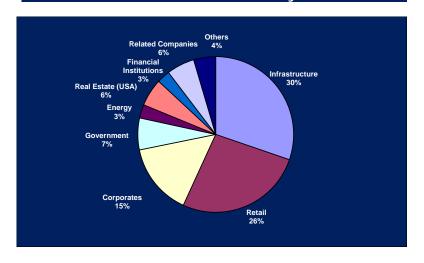
MM Ps	2Q19	%	1Q19	%	2Q18	%	
TOTAL LOAN PORTFOLIO	253,026	100%	259,349	100%	257,673	100%	
Commercial	173,397	69%	173,471	67%	179,682	70%	
Financial Institutions	6,818	3%	7,924	3%	7,463	3%	
Consumer	45,426	18%	45,205	17%	46,031	18%	
Housing	5,232	2%	5,346	2%	5,855	2%	
Governmental	16,695	7%	21,669	8%	12,034	5%	
PAST DUE LOANS	5,457	2.2%	5,734	2.2%	6,608	2.6%	
LOAN LOSS RESERVES	9,243	4%	9,379	4%	9,789	4%	
	2Q19		1Q19		2Q18		
Pesos	70%		72%		63%		
USD	30%		28%		37%		
Secured *	86%		86%		86%		
Unsecured	14%		14%		14%		
* Collateral, real guarantees and guarantors							



#### **Commercial Lending**

Banco Inbursa ranked 6<sup>th</sup> in the Mexican banking system in commercial lending with a 7% market share as of May 2019. Loan portfolio remains well diversified in many sectors such as shown.

#### Loan Portfolio Breakdown by Sector



#### **Banco Inbursa Selected Ratios**

	2Q19	2Q18	System May-19
Loans / Total Assets	63.6%	61.5%	54.5%
NPL / Loan Portfolio	2.2%	2.6%	2.2%
LLR / NPL (times)	1.7	1.5	1.5

#### **Non Performing Loans**

Non performing loans decreased from \$6,608 MM Ps to \$5,457 MM Ps if compared June 2018 vs June 2019. NPL's to total loans represented 2.6% compared with 2.2% in 2Q19.

Other operational income decreased from \$863 MM Ps in June 2018 to \$732 MM Ps in June 2019, that represented a 15% decrease. It's important to recall that reserve releases from non performing loans and from repossessed assets are accounted in other operational income if they were provisioned from previous fiscal years.

## Non Performing Loans

MM Ps		MM Ps	%
NPL	31-mar-19	5,734	
- Decreases in NI	-2,690	-111.5%	
* Recoveries &	& Restructures	-582	-24.1%
* Write Offs		-2,108	-87.4%
+ Increases in NP	L	2,413	100.0%
* Exchange ra	ite effects	0	0.0%
* New NPL & USD		2,413	100.0%
NPL	30-jun-19	5,457	



#### **Capitalization**

Banco Inbursa registered a 16.7% TIER 1 Capital ratio as of May 2019. This figure compares positively with the ratio obtained by the market.

Capitalization Ratio							
MM Ps	31-May-19	28-Feb-19	31-May-18				
Credit Risk Assets	245,210.3	227,889.7	237,727.3				
Tier 1 Capital	28.4%	39.0%	34.3%				
Net Capital	28.4%	39.0%	34.3%				
Total Risk Assets	417,970.2	387,325.2	397,337.0				
Tier 1 Capital	16.7%	23.0%	20.5%				
Net Capital	16.7%	23.0%	20.5%				

#### Risk Management

Banco Inbursa's risk management is based on value at risk models with different confidence levels and holding period horizons, and is complemented with stress testing analysis using hypothetical as well as historical scenarios.

Credit Risk is analyzed by the Credit Committee through detailed and individual analysis of each client; additionally econometric models have been implemented to evaluate the probability of default such as the anticipated loss individually and by groups of risk.

#### Value at Risk 2Q19 (MM Ps)

TYPE OF RISK	MARKET VALUE	VALUE AT RISK <sup>(1)</sup>	% VAR vs TIER 1 CAPITAL
Options	-524	5	0.01%
Equities	5,570	27	0.03%
Swaps (Rates)	1,196	18	0.02%
Swaps (Foreign exchange)	-1,155	240	0.27%
Swaps (Listed)	143	1	0.00%
Nominal rate	24,203	340	0.38%
Real rate	15,744	11	0.01%
Futures	-16	0	0.00%
Forwards	-1,516	21	0.02%
Foreign exchange	16,938	46	0.05%
Banco Inbursa	60,584	370	0.41%
TIER 1 CAPITAL (2)	89,407		

 $<sup>^{(1)}</sup>$  Value at Risk for 1 day with a confidence level of 95% and using LTM information

#### Loan Portfolio by Currency 2Q19 (MM Ps)

Currency	Loan Portfolio	Past Due Loans	Loan Loss Reserves	Loan Loss Reserve vs Loan Portfolio (%)	Loan Loss Resrve vs Past Due Loans
MXP	169,691	5,389	8,322	4.90%	1.5
USD*	74,237	68	903	1.22%	13.2
UDI's*	3,642	0	18	N.A.	N.A.
Total	247,569	5,457	9,243	3.73%	1.7

<sup>\*</sup> Both figures, USD and UDI's are expressed in pesos



<sup>(2)</sup> MARCH 2019 TIER 1 CAPITAL

#### SINCA INBURSA

Sinca Inbursa posted profits of \$15 MM Ps in June 2019 compared with \$465 MM Ps in June 2018.

#### **Current Investment Portfolio**

Million pesos	Description	Acquisition Date	% Shares	Book Value	%
1. Infrastructure & Transport					
1.1 Infraestructura y Transporte México, S.A. de C.V.	Railroad	NOV 2005	8.25%	103	1.5%
1.3 Gas Natural Mexico, S.A. de C.V.	Infrastructure	SEP 2008	14.13%	416	6.2%
1.4 Giant Motors Latinoamérica, S.A. de C.V.	Auto	JUL 2008	48.00%	231	3.4%
Total				750	11.1%
2. Health					
2.1 Salud Interactiva, S.A. de C.V. y Subsidiarias	Health	JAN 2008	62.16%	20	0.3%
2.2 Salud Holding S.A. de C.V.	Health	JUL 2008	62.16%	155	2.3%
2.3 Enesa, S.A. de C.V.	Health	DIC 2010	25.00%	0	0.0%
2.4 Patia Biopharma, S.A. de C.V.	Health	JUN 2013	80.00%	48	0.7%
Total				223	3.3%
3. Software	0.4	II IN 1 0044	0.4.000/	00	4.00/
3.1 Holding Aspel, S.A. de C.V.	Software	JUN 2011	64.00%	83	1.2%
Total				83	1.2%
4. Financial	Figuretal	4.00,0000	40.000/	4.4	0.00/
4.1 Sociedad Financiera Campesina, S.A. de C.V.  Total Sector Financiero	Financial	AGO 2008	13.00%	14 14	0.2%
5. Content					
5.1 Argos Comunicación, S.A. de C.V.	Content	MAR 2007	39.50%	59	0.9%
Total				59	0.9%
6. Holding companies					
6.1 Inbursa Private Capital, S.A. de C.V.	Investments	OCT 2007	99.99%	88	1.3%
6.2 Capital Inbursa, S.A. de C.V.	Investments	DEC 2013	99.99%	5,511	81.9%
6.2.1 Grupo Idesa S.A. de C.V.	Petrochemical	AGO 2006	24.00%	1,865	27.7%
6.2.2 Excellence Freights de México S.A. de C.V.	Transport	SEP 2014	24.00%	10	0.2%
6.2.3 Patiacan S.A. de C.V.	Biotechnology	DEC 2014	80.00%	3	0.0%
6.2.4 Hitss Solutions S.A. de C.V.	Systems	FEB 2015	30.06%	518	7.7%
6.2.5 Parque Acuático Nuevo Veracruz S.A. de C.V.	Enterteinment	JAN 2015	53.40%	101	1.5%
6.2.6 Star Medica S.A. de C.V.	Hospitals	NOV 2015	50.00%	1,404	20.9%
6.2.7 Operadora Chelsen S.A.P.I. de C.V.	Consumer	JAN 2017	37.50%	3	0.0%
6.2.8 Laboratorio de Diseño en Alimentos S.A.P.I de C.V.	Consumer	MAR 2017	37.50%	1	0.0%
6.2.9 Contalisto S.A.P.I. de C.V.	Consumer	JUN 2017	10.45%	1	0.0%
6.2.10 Fanbot S.A.P.I. de C.V.	Consumer	JUN 2017	15.00%	2	0.0%
6.2.11 Soccerton Games S.A.P.I. de C.V.	Consumer	AGO 2017	6.00%	1	0.0%
6.2.12 Cash and liquid assets				1,603	23.8%
Total				5,599	83.2%
TO	TAL			6,728	

The investments of Sinca Inbursa in "Promoted Companies" are registered at book value net of goodwill (which is later amortized), and the contribution to the results of the company are accounted under the equity method.



## AFORE INBURSA (Assets under management)

Afore Inbursa net income posted profits of \$259 MM Ps in June 2019 compared with \$251 MM Ps in June 2018. Stockholders' equity stood at \$1,877 MM Ps in June 2019. It is worth to mention that Afore Inbursa paid a dividend of \$350 MM Ps in May 2019.

## Affiliate Base & Assets Under Management

Assets under management reached \$125,517 MM Ps in June 2019, a 7% increase if compared with same period last year.

Assets under management market share stood at 3.7% in June 2019. Afore Inbursa is ranked in the ninth place in the Afore system measured by assets under management.

Affiliate base amounted to 411,679 clients in June 2019.

Active workers base was 39.86% in 2Q19 vs 37.58% of the market.

Acquisition costs was \$118 MM Ps in June 2019 compared with \$95 MM Ps in June 2018.

Stockholders' equity stood at \$1,877 MM Ps in June 2019.

#### **Net Income**

During the first six months of 2019, net income posted profits of \$259 MM Ps compared with \$251 MM Ps the same period of the previous year.

	Selected Figures								
MM Ps	2Q19	1Q19	2Q18	6M19	6M18	% chg			
Comission Income	293.9	280.2	283.4	574.1	558.7	2.8%			
General Expenses	(156.4)	(139.2)	(128.6)	(295.6)	(255.9)	15.5%			
Administrativ e Expense	(42.6)	(42.5)	(36.8)	(85.1)	(74.8)	13.7%			
Operating Expenses	(47.6)	(45.2)	(44.6)	(92.8)	(85.8)	8.1%			
Acquisition cost	(66.2)	(51.6)	(47.2)	(117.7)	(95.3)	23.6%			
Depreciation & Amortization	(1.9)	(2.5)	(2.6)	(4.4)	(5.1)	-13.9%			
Operating Income	131.0	141.7	152.5	272.7	299.9	-9.1%			
Other Income	0.2	1.0	0.6	1.1	0.8	45.3%			
Net Income	120.9	138.1	128.9	259.1	251.2	3.1%			
Investments	1,785.5	1,748.5	1,667.8	1,785.5	1,667.8	7.1%			
Fixed Assets	18.9	20.1	23.9	18.9	23.9	-21.1%			
Total Assets	2,504.5	2,865.7	2,619.3	2,504.5	2,619.3	-4.4%			
Stockholders' Equity	1,876.7	2,105.8	2,107.7	1,876.7	2,107.7	-11.0%			

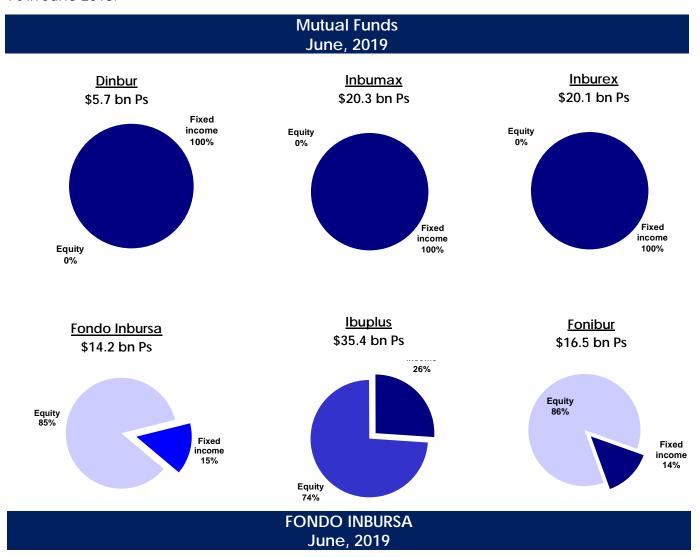
Affiliate Quality							
	2Q19	1Q19	2Q18	Mkt. Share 2Q19			
Total Clients (#)	1,032,898	1,034,866	1,055,506	2.0%			
Affiliates (#)	411,679	413,555	435,425	2.1%			
Assets Under Mngmt. (MM Ps)	125,516.7	122,796.0	117,540.0	3.7%			
	2Q19	1Q19	2Q18	Mkt. Avg 2Q19			
Avg. Min. Wages per Affiliate	4.63	5.07	5.12	3.88			
Active Workers/Affiliate	39.86%	39.96%	41.30%	37.55%			





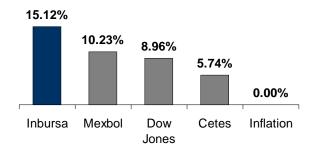
#### <u>OPERADORA INBURSA</u> (Assets under management)

Assets under management stood at \$111,512 MM Ps in June 2019 compared with \$112,983 MM Ps in June 2018.



Inbursa holds the highest profitability in USD for the last 38 years (Mar'81 - Jun'19)

#### Compound Annual Return





#### <u>SEGUROS AND PATRIMONIAL INBURSA</u> (Insurance)

Seguros Inbursa's net income reached \$1,443 MM Ps in June 2019 compared with \$1,078 MM Ps in the same period of the previous year mainly related by more technical and financial income partially compensated by higher taxes. It's worth to point out that during 4Q18 Seguros Inbursa release reserves of \$2,070 MM Ps due to change in the methodology for reinsurance mainly in the P&C line of business.

Financial Information								
MM Ps	2Q19	1Q19	2Q18	6M19	6M18	% chg		
Direct Premiums	5,580.9	5,580.9	4,843.9	10,213.9	10,325.6	-1.1%		
Retained Premiums	3,762.3	3,762.3	3,845.8	7,340.7	8,044.4	-8.7%		
Reserves Provisions	97.3	97.3	189.9	212.7	525.8	-59.5%		
Technical Income	1,015.9	1,015.9	536.4	1,995.3	1,318.3	51.4%		
Net Financial Income	883.8	883.8	785.1	1,607.4	1,405.7	14.3%		
Net Income	789.2	789.2	471.9	1,443.1	1,077.7	33.9%		
Assets	68,817.2	73,852.7	74,369.8	68,817.2	74,369.8	-7.5%		
Investments	45,803.9	51,206.6	48,564.9	45,803.9	48,564.9	-5.7%		
Reserves	46,278.4	45,685.6	49,372.3	46,278.4	49,372.3	-6.3%		
Stockholders' Equity	13,262.6	17,401.4	14,637.8	13,262.6	14,637.8	-9.4%		

#### **Premiums Breakdown**

Seguros + Patrimonial

Line of business	Breakdown 6M19	Growth Rate 6M19 vs 6M18	Combined Ratio 6M19	Combined Ratio 6M18	Combined Ratio 6M19	Breakdown 6M19	Growth Rate 6M19 vs 6M18
P&C	38.0%	19.6%	56.4%	84.6%	55.5%	37.4%	20.2%
Automobile	17.2%	-22.4%	88.1%	93.3%	88.3%	16.1%	-22.4%
Life	27.7%	-9.3%	N.A.	N.A.	N.A.	30.2%	-9.5%
A & H	17.0%	4.2%	74.8%	90.7%	74.0%	16.3%	2.8%
Total	100.0%	-0.9%	86.5%	94.4%	85.8%	100.0%	-1.1%

Stockholders' equity stood at \$13,263 MM Ps in June 2019, after having paid a dividend of \$4,500 MM Ps in May 2019 compared with \$14,638 MM Ps in June 2018, a 9% decrease. If adjusted by dividend payments the growth would have been 21%.



#### <u>PENSIONES INBURSA</u> (Annuities)

Pensiones Inbursa's net income posted losses of \$188 MM Ps in June 2019 2019 compared with \$692 MM Ps profits in the same period. Stockholders' equity reached \$8,280 MM Ps in June 2019 after having paid a dividend of \$2,500 MM Ps compared with \$10,639 MM Ps in June 2018, a 22% decrease.

On September 2017, Pensiones Inbursa, subsidiary of Grupo Financiero Inbursa has reached an agreement to sell most of its annuities business. To be able to comply with this transaction, the investment portfolio was replaced with longer maturities real rate assets. As the former investment portfolio used to be classified as "held to maturity", the change drove realized market related income of \$1,371 MM Ps before taxes. The transaction was concluded on July 12th, 2018.

#### **Selected Financial Information**

MM Ps	2Q19	1Q19	2Q18	6M19	6M18	% chg
Direct Premiums	0.4	2.4	4.9	2.8	8.2	-66.0%
Reserves Provisions	(2.6)	1.9	(141.2)	(0.7)	(34.2)	N.A.
Acquisition cost	0.0	0.0	0.0	0.0	0.0	N.A.
Technical Income	(2.5)	(5.2)	(66.2)	(7.8)	(421.9)	N.A.
Net Financial Income	44.2	67.7	330.3	111.9	866.6	-87.1%
Net Income	(245.3)	56.9	336.9	(188.4)	692.1	-127.2%
Assets	8,760.1	11,505.4	26,749.6	8,760.1	26,749.6	-67.3%
Investments	1,065.3	3,582.6	18,719.5	1,065.3	18,719.5	-94.3%
Reserves	338.7	341.1	15,914.2	338.7	15,914.2	-97.9%
Stockholders' Equity	8,280.3	11,042.5	10,639.4	8,280.3	10,639.4	-22.2%



#### <u>INVERSORA BURSATIL</u> (Brokerage House)

Inversora Bursatil posted profits of \$191 MM Ps in June 2019 vs \$312 MM Ps in June 2018. Stockholders' equity stood at \$3,092 MM Ps in June 2019, compared with \$2,704 MM Ps in the same period of the previous year.

Select Figures							
MM Ps.	2Q19	1Q19	2Q18	6M19	6M18	% chg	
Operating Margin	35.0	212.0	200.0	247.0	415.0	-40.5%	
Interest Income	863.0	1,248.0	562.0	2,111.0	1,536.0	37.4%	
Net Income	34.0	157.0	149.0	191.0	312.0	-38.8%	
Total Assets	3,938.0	3,992.0	5,478.0	3,938.0	5,478.0	-28.1%	
Investment Portfolio	3,068.0	3,219.0	4,718.0	3,068.0	4,718.0	-35.0%	
Stockholders' Equity	3,092.0	3,058.0	2,704.0	3,092.0	2,704.0	14.3%	
Assets in Custody	1,848,640.0	1,864,650.0	2,072,412.0	1,848,640.0	2,072,412.0	-10.8%	

### <u>SEGUROS DE CAUCION Y FIANZAS</u> (Bonding)

Net income reached \$256 MM Ps in June 2019 vs \$231 MM Ps in the same period last year. Stockholders' equity stood at \$2,756 MM Ps in June 2019 compared with \$2,173 MM Ps in June 2018, a 27% increase.

Selected Financial Information							
MM Ps.	2Q19	1Q19	2Q18	6M19	6M18	% chg	
Direct Premiums	504.3	532.8	488.4	1,037.1	1,000.9	3.6%	
Technical Income	65.6	71.8	84.5	137.4	128.5	6.9%	
Earnings From Investments	47.4	31.9	31.6	79.3	49.1	61.4%	
Net Income	110.1	146.0	123.8	256.1	231.1	10.8%	
Total Assets	4,391.7	4,193.0	3,770.1	4,391.7	3,770.1	16.5%	
Investments	2,833.2	2,700.3	2,164.6	2,833.2	2,164.6	30.9%	
Reserves	1,298.1	1,284.2	1,284.6	1,298.1	1,284.6	1.0%	
Stockholders' Equity	2,756.3	2,626.7	2,172.9	2,756.3	2,172.9	26.9%	



# APPENDIX Banco Inbursa



#### CAPITALIZATION

As of May 31, 2019	
Millian Dasas	

	TIER 1 CAPITAL	69,622
STOCKE	IOLDERS' EQUITY	91,848
SUBORE	DINATED DEBT & CAPITALIZATION INSTRUMENTS	
LESS:	INVESMENT IN SUBORDINATED DEBT	
	INVESTMENTS IN FINANCIAL INSTITUTIONS	20,571
	INVESTMENTS IN NON-FINANCIAL INSTITUTIONS	80
	FINANCING GRANTED FOR THE AQUISITION OF SHARES	
	OF THE BANK OR OTHER GROUP SUBSIDIARIES	
	EXCESS ON DEFERRED TAXES	
	RESTRUCTURING CHARGES & OTHER INTANGIBLES	1,577
	PREVENTIVE RESERVES PENDING TO BE CONSTITUITED AND CONSTITUITED	
	OTHER ASSETS	
	TIER 2 CAPITAL	0
CAPITALI	ZATION INSTRUMENTS	
GENERA	PREVENTIVE RESERVES	
SUBORDI	NATED DEBT	
	TIER 1 & 2 CAPITAL	69,622

#### RISK - WEIGHTED ASSETS

MARKET RISK - WEIGHTED ASSETS	RISK WEIGHTED ASSETS	REQUIRED CAPITAL
PESO NOMINAL INTEREST RATE OPERATIONS	27,291	2,183
PESO OR UDI REAL INTEREST RATE OPERATIONS	19,586	1,567
FOREIGN CURRENCY NOMINAL INTEREST RATE	27,925	2,234
POSITION IN UDIS OR WITH A RETURN INDEXED TO INFLATION	100	8
POSITIONS IN FOREIGN CURRENCY OR INDEXED TO THE FX RATE	17,215	1,377
POSITIONS IN GOLD	1	0
POSITIONS IN SHARES OR INDEXED TO THE PRICE OF SECURITIES	54,328	4,346
EQUITY REQUIREMENT BY GAMMA IMPACT		
EQUITY REQUIREMENT BY VEGA IMPACT		

TOTAL	146,445	11,716
CREDIT RISK - WEIGHTED ASSETS	RISK WEIGHTED ASSETS	REQUIRED CAPITAL
GROUP I-A	30,319	
GROUP I-B	24	2
GROUP II		
GROUP III	16,551	1,324
GROUP IV	6,460	517
GROUP V		
GROUP VI	7,469	598
GROUP VII	177,171	14,174
GROUP VIII	952	76
GROUP IX		
RELATED GROUPS	25,843	2,067
SUB-TOTAL	234,470	18,758
CAPITAL REQUIREMENTS ON: PERMANENT EQUITY, FURNITURE & EQUIPMENT, PREPAYMENTS AND DEFERRED CHARGES	10,740	859
TOTAL	245,210	19,617
OPERATIONAL RISK - WEIGHTED ASSETS	RISK WEIGHTED ASSETS	REQUIRED CAPITAL
CAPITAL REQUIRMENTS FOR OPERATIONAL RISK	26,315	2,105
SUB-TOTAL	26,315	2,105
REQUIRMENT FOR TOTAL RISKS	417,970	33,438



June 30, 2019 (Constant 000's Pesos as of June 30, .	2019)
TRADING PORTFOLIO	63,145,099
Stocks	1,419,137
Bonds	8,058,472
Government Securities	36,507,192
Bankers´ Acceptances	
Cebur´s	17,160,298
SECURITIES HELD FOR SALE	0
Bonds	
SECURITIES HOLD TO MATURITY	0
Credit Link	

<b>REPURCHASE PORTFOLIO</b> June 30, 2019 (Constant 000's Pesos as of June 30, 2019)	
REPURCHASE AGREEMENTS	14,610,900
Cetes	
Bondes	14,610,900
Bankers' Acceptances	-
RESELL AGREEMENTS	1,000,000
Cetes	
Bondes	1,000,000
Bankers' Acceptances	



# LOAN PORTFOLIO (Constant MM Pesos as of June 30, 2019)

		2Q19
	PERFORMING LOANS	NON PERFORMING LOANS
Commercial	173,397	1,865
Interbank	6,818	1
Consumer	45,426	2,727
Mortgages	5,233	864
Government	16,695	
Total	247,569	5,457

LOAN PORTFOLIO	2Q19
Total Loan Portfolio	253,026
Loan Loss Reserves	9,243
TOTAL LOAN PORTFOLIO (NET)	243,783

LOAN PORTFOLIO BREAKDOWN BY CURRENCY								
	PESOS	UDI 's	USD	TOTAL				
PERFORMING LOANS								
Commercial	109,973	3,640	59,784	173,397				
Interbank	4,390		2,428	6,818				
Consumer	45,425	1		45,426				
Mortgages	5,233			5,233				
Government	5,017		11,678	16,695				
Total Performing Loans	170,038	3,641	73,890	247,569				
NON PERFORMING LOANS								
Commercial	1,797		68	1,865				
Interbank	1			1				
Consumer	2,727			2,727				
Mortgages	864			864				
Government								

INBURSA: ALLOWANCE FOR LOAN LOSS RESERV	ES
Loan Loss Reserves at March 31, 2019	9,376
- Adjustment for inflation Mar '19 - Jun '19	3
Loan Loss Reserves at Mar, 2019 (million nominal	
pesos)	9,373
	<b>9,373</b> 1,980
pesos)	-,



The risk rating of the lines of credit and the necessary preventive reserves are calculated according to the standard process established in the circular 1480 of the national banking and securities commission (CNBV) dated September 29, 2000

#### **LOAN PORTFOLIO RATINGS** (Constant MM Pes

	Loan Subject	
	to Clasification	Loan Loss Reserves
LOAN PORTFOLIO	276,010.8	9,242.8
Commercial Loans	198,247.0	3,347.0
Risk "A"	167,903.9	1,000.1
Risk "B"	25,274.8	518.7
Risk "C"	2,008.8	196.2
Risk "D"	2,188.7	737.2
Risk "E"	870.9	869.2
Except Federal Govern	nment	
Past Due Interest		25.5
Interbank Loans	6,819.3	231.9
Risk "A"	4,704.6	160.7
Risk "B"	2,006.5	63.9
Risk "C"	105.5	6.1
Risk "D"	2.7	1.2
Risk "E"		
Mortgages Loans	6,096.8	395.5
Risk "A"	4,590.6	10.2
Risk "B"	381.4	4.5
Risk "C"	354.4	22.6
Risk "D"	375.7	98.4
Risk "E"	394.7	253.9
Past Due Interest		5.7
Consumer Loans	48,153.0	5,184.9
Risk "A"	26,002.6	653.0
Risk "B"	10,171.7	556.9
Risk "C"	6,613.6	800.5
Risk "D"	2,223.2	832.3
Risk "E"	3,141.8	2,322.9
Past Due Interest		19.4
Government Loans	16,694.7	83.5
Risk "A"	16,694.7	83.5
Risk "B"	.0,0,	55.5
Risk "C"		
Risk "D"		
Risk "E"		
MSK E		
Repossessed Assets		2.530.2

	(Million	Pesos as o	June 30, 2019)	
	PORT	FOLIO	REQUIRED I	RESERVES
Risk	% of risk	Notional	% in provision	Notional
Α	79.7%	219,897	0% - 0.99%	1,907
В	13.7%	37,835	1% - 19.99%	1,144
С	3.3%	9,082	20% - 59.99%	1,026
D	1.7%	4,790	60% - 89.99%	1,669
E	1.6%	4,407	90% - 100%	3,446
Subtotal	100%	276,011		9,192
<b>us:</b> on-Classified portfolio	_	-	Plus: Aditional estimates	2,581
us: «ceptued portfolio	0.0%	0		
otal Credit Portfolio	100%	276,011	Total Reserves	11,773
OTES:				
NDING JUNE 30, 2019, WITH	A RISK EXPOS	SURE RATE OF 1	ISSIFICATION OF THE PORTFOLIO FOR THE PORTFOLIO BASED UPON THE RATII DE LINES OF THE CNBV.	

- 3.- BASE LOAN PORTFOLIO CLASSIFIED INCLUDES CONTINGENT OPERATIONS SHOWN IN ITS CORRESPOPNDING GROUP FOR MEMORANDOM ACCOUNTS AT THE END OF THE CONSOLIDATED BALANCE SHEET REPORTED ON
- 4.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES THE MORTGAGE PORTFOLIO PROVISIONS FOR \$9.\$2.\$1.\$2.\$1,\$5.\$18.\$106 and \$254 THAT CORRESPONDS TO RISKS "AI","AZ","BI","BZ","B3",CI" ."C2", "D" and "E", RESPECTIVELY.
- 5.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES THE CONSUMER PORTFOLIO PROVISIONS FOR \$397, \$256, \$200, \$247, \$110, \$369, \$431, \$832 and \$2,823 THAT CORRESPONDS TO RISKS "AI","A2","BI","B2" "B3", "C1","C2", "D" and "E", RESPECTIVELY.
- 4- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES AN ADJUSTMENT OF \$51 THAT CORRESPONDS TO THE ADDITIONAL PROVISIONS FOR INTEREST PAYABLE OVER PAYABLE PORTFOLIO
- 7.- PREVENTIVE RESERVES INCLUDES \$2,530 THAT CORRESPONDS TO ADITIONAL RESERVES FOR OPERATIONAL
- 8.- THE OUTCOME OF THIS CREDIT RISK RATING IS INCLUDED IN THE CONSOLIDATED BALANCE SHEET REPORTED AS OF JUNE 30, 2019.



# **CNBV GAAP Financial Statements**



**GRUPO FINANCIERO INBURSA**Consolidated Income Statement
(quarterly)

(quarterly)								ulated -Jun
(Million Pesos.)	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	Jun '19	Jun '18
Interest Income	11,732	11,370	11,248	12,140	12,175	12,252	24,427	23,102
Premiums written (net)	4,655	4,250	3,556	4,518	4,233	4,028	8,261	8,905
Interest Expense	-5,307	-4,717	-4,792	-5,173	-5,334	-5,347	-10,681	-10,024
Increased in reserve for unearned premiums	-647	-244	-12	2,070	-393	-419	-813	-891
Cost of claims and contractual obligations (net)	-2,937	-3,174	-2,772	-3,032	-2,465	-2,383	-4,849	-6,111
FINANCIAL MARGIN	7,496	7,483	7,230	10,523	8,216	8,131	16,346	14,979
Loan Loss Provisions	2,196	1,980	1,855	2,168	2,262	1,979	4,241	4,176
RISK ADJUSTED NII	5,300	5,503	5,375	8,355	5,954	6,151	12,105	10,803
Comissions and Fees income	1,784	1,872	1,813	2,029	1,722	1,748	3,470	3,656
Comissions and Fees expenses	-1,373	-1,089	-1,029	-1,123	-1,137	-949	-2,087	-2,462
Market-Related Income	1,113	1,838	-221	-889	880	-1,700	-820	2,951
Other operational income (expense)	655	1,182	903	1,186	694	795	1,488	1,837
Non-Interest Expense	-2,650	-2,607	-2,674	-3,503	-2,836	-3,027	-5,864	-5,257
OPERATING INCOME	4,829	6,699	4,167	6,055	5,276	3,017	8,294	11,528
Subsidiaries' Net Income	174	248	320	162	-157	235	78	422
NET INCOME BEFORES TAXES	5,003	6,947	4,487	6,217	5,120	3,252	8,371	11,950
Incurred Income Tax & Profit Sharing	-1,311	-1,626	-854	-1,685	-1,723	-1,600	-3,323	-2,937
Deferred Income Tax (net)	113	-503	39	297	111	673	784	-390
RESULTS FROM CONTINUED OPERATION	3,805	4,818	3,672	4,829	3,508	2,325	5,833	8,623
Discontinued Operations & Extraordinary Items	0	0	0	0	0	0	0	0
NET INCOME	3,805	4,818	3,672	4,829	3,508	2,325	5,833	8,623
MINORITARY INTEREST	18	-7	6	7	8	6	14	11



GRUPO FINANCIERO INBURSA Consolidated Balance Sheet Million Pesos

ASSETS	mar-18	jun-18	sep-18	dic-18	mar-19	jun-19
Cash & Due From Banks	21,862	33,559	22,219	32,031	28,724	28,022
Margin Accounts	59	203	157	315	1,014	1,737
Financial Instruments	156,832	136,106	126,338	137,217	129,947	138,390
Negotiable	127,249	109,016	113,837	122,829	115,996	126,214
For Sale	9,233	10,042	10,962	12,842	11,694	11,850
Held to Maturity	20,350	17,048	1,539	1,546	2,257	326
Repos & Derivatives	12,059	36,291	27,967	37,389	34,497	21,099
Repo Operations	2,368	26,150	17,902	25,816	25,750	13,872
Securities to be received in credit Operations	0	0	0	0	0	0
Derivatives	9,691	10,140	10,065	11,573	8,747	7,226
Adjusted Valuation for Financial Assets	451	426	373	323	328	308
LOANS	267,351	251,065	245,227	244,218	253,615	247,569
Commercial	183,394	179,682	176,273	171,637	173,472	173,398
Financial institutions	8,112	7,462	6,293	8,800	7,923	6,818
Consumer	46,286	46,031	45,425	45,978	45,205	45,426
Housing	6,009	5,855	5,700	5,519	5,346	5,232
Governments	23,550	12,034	11,536	12,284	21,669	16,695
PAST-DUE LOANS	8,793	6,608	6,011	5,955	5,734	5,457
TOTAL GROSS LOANS	276,144	257,673	251,238	250,173	259,349	253,026
Loan Loss Reserves	10,947	9,789	9,418	9,618	9,379	9,243
TOTAL NET LOANS	265,197	247,884	241,820	240,555	249,970	243,783
Insurance and bonding companies	1,679	1,690	1,666	1,676	1,644	1,684
Premium debtors (net)	9,596	9,633	7,900	8,253	8,932	9,088
Reinsurance and rebonders	11,337	11,591	10,917	9,702	9,118	8,925
Receivables, Sundry Debtors & Adv. Payments (net)	19,443	20,586	14,928	15,304	18,016	16,854
Repossessed Assets (net)	1,889	1,348	1,360	1,311	1,188	1,183
Fixed Assets (net)	6,258	6.253	6,218	6,793	6,973	6.978
Permanent Equity Investments	11,563	11,563	11,678	11,582	11,347	11,424
	0	0	0	0	11,347	0
Deferred taxes (net)						
Other assets, deferred charges & intangible	6,394	6,797	7,289	6,945	6,169	6,644
TOTAL ASSETS	524,619	523,931	480,830	509,396	507,867	496,120



LIABILITIES	mar-18	jun-18	sep-18	dic-18	mar-19	jun-19
DEPOSITS	220,744	215,885	202,477	211,376	215,592	219,172
Demand Deposits	111,881	111,613	115,656	124,158	129,325	135,090
Time Deposits	27,904	23,942	24,293	24,629	24,089	25,258
Unsecured Notes (CEBURES)	80,959	80,330	62,528	62,589	62,178	58,823
NTERBANK LOANS & OTHER	36,971	36,108	32,980	39,100	37,911	36,043
FECHNICAL RESERVES	66,233	66,536	50,403	47,083	47,276	47,880
	32,389	25,605	15,202	17,783	15,889	16,036
Repo Operations	13,172	2,156	701	317	314	274
Credit related operations						
Derivatives	19,217	23,449	14,501	17,466	15,575	15,763
Adjusted Valuation for Fianacial Liabilities	0	0	0	0	0	0
						0
REINSURANCE AND REBONDERS	1,173	1,733	1,751	788	1,507	1,286
OTHER ACCOUNTS PAYABLE	24,794	32,784	29,153	38,985	33,302	29,390
Income tax & Employee profit sharing	3,278	3,339	4,328	2,817	3,539	3,707
Other accounts payable	21,516	29,445	24,825	36,168	29,763	25,683
DEFERRED TAXES	3,254	4,083	4,128	4,242	3,646	2,270
DEFERRED CREDITS	1,561	1,627	1,657	1,638	1,568	1,494
TOTAL LIABILITIES	387,119	384,362	337,751	360,995	356,691	353,571
STOCKHOLDERS EQUITY						
SUSCRIBED CAPITAL	27,381	27,380	27,379	27,378	27,377	27,374
Paid-in Capital	14,179	14,178	14,178	14,177	14,175	14,172
Share Subscription Premium	13,202	13,202	13,201	13,201	13,202	13,202
Subordinated debt	0	0	0	0	0	0
EARNED CAPITAL	109,999	112,066	115,588	120,904	123,672	115,062
Capital Reserves	2,922	3,626	3,626	3,563	3,389	2,527
Retained Earnings	104,261	100,800	100,655	101,212	117,755	107,689
Valuation surplus (Deficit) of available for sale instruments	-971	-972	-971	-971	-972	-972
Result from conversion of foreign transactions	0	0	0	0	0	0
Valuation effects on affiliates and associated firms	0	0	0	0	0	0
Surplus (deficit) from Equity Restatement	0	0	0	0	0	0
Net Income of the period	3,787	8,612	12,278	17,100	3,500	5,818
Minority Interest	120	124	112	119	127	114
TOTAL STOCKHOLDERS' EQUITY	137,500	139,569	143,079	148,401	151,176	142,549



#### GRUPO FINANCIERO INBURSA MEMORANDUM ACCOUNTS Million Pesos

CUSTOMER POSITION ACCOUNTS	jun-19	COMPANY POSITION ACCOUNTS	jun-19
CUSTOMER CURRENT ACCOUNTS	-3		
Customer bank balances	0	Contingency assets and liabilities	37,981
Custumer transaction liquidations	-3	Assets under trust	387,446
Client loans		Assets under custody or administration	352,506
		Irrevocable lines of credit granted	87,683
CUSTOMER SECURITIES	1,813,452	Shares held in custody	
Assets in custody or under administration	1,813,452	Other contingent obligations	
Assets received in guarantee		Collaterals	84,091
		Others	1,193,792
TRANSACTIONS ON BEHALF OF CUSTOMERS			
Customer Repos	34,141	-	
Customer Securities Loans			
Purchase of Derivatives			
Collaterals recevied	113		
Trusts	34,254		
TOTAL CUSTOMER POSITION	1,847,703	TOTAL OWN POSITION	2,143,499



#### GRUPO FINANCIERO INBURSA

STATEMENT OF CHANGES IN FINANCIAL SITUATION AT JUNE 30, 2019  $$(\mbox{MM PS})$$ 

Subsidiaries Income Depreciation & Amortization Deferred assets Amortization Technical reserves Subsidiaries Inserves Subsidiaries I		
Subsidiaries   Income   .78		jun-19
Subsidiaries   Income   .78	OPERATING ACTIVITIES	
Depreciation & Amortization         255           Deferred assets Amortization         813           Technical reserves         138           Marker Related Result         138           Loses         2,539           Deferred taxes         2,539           Others         9,485           Margin Accounts         1,422           Financial Instruments         1,142           Repos Debtos         11,944           Derivatives (Kasets)         3,228           Cash increase (decrease) from Loan Portfolio Insurance and bonding accounts         4,346           Reinsurances and rebonding (Assets)         777           Reposed Assets         1,288           Operative Assets         1,288           Operative Assets         1,289           Operatives (Liabilities)         3,057           Repose Assets         1,289           Operatives (Liabilities)         1,1703           Reminsurances and rebonding (Liabilities)         1,1703           Operatives (Liabilities)         1,1703           Reminsurances and rebonding (Liabilities)         9,946           Operative Liabilities         4,084           Operative Liabilities         9,946           Cash flow from operating activities </td <td>Net Income</td> <td>5,818</td>	Net Income	5,818
Depreciation & Amortization         255           Deferred assets Amortization         813           Technical reserves         138           Marker Related Result         138           Loses         2,539           Deferred taxes         2,539           Others         9,485           Margin Accounts         1,422           Financial Instruments         1,142           Repos Debtos         11,944           Derivatives (Kasets)         3,228           Cash increase (decrease) from Loan Portfolio Insurance and bonding accounts         4,346           Reinsurances and rebonding (Assets)         777           Reposed Assets         1,288           Operative Assets         1,288           Operative Assets         1,289           Operatives (Liabilities)         3,057           Repose Assets         1,289           Operatives (Liabilities)         1,1703           Reminsurances and rebonding (Liabilities)         1,1703           Operatives (Liabilities)         1,1703           Reminsurances and rebonding (Liabilities)         9,946           Operative Liabilities         4,084           Operative Liabilities         9,946           Cash flow from operating activities </td <td></td> <td></td>		
Deferred assets Amorization   Technical resenes   138     Loan Loss Resenes   138     Marker Related Result     Valuation Result     Losses     Deferred taxes   2,539     Deferred taxes   3,485     Margin Accounts   1,422     Financial Instruments   1,142     Financial Instruments   1,142     Derivatives (Assets)   4,346     Cash increase (decrease) from Loan Portfolio   3,228     Insurance and bonding accounts   4,346     Cash increase (decrease) from Loan Portfolio   3,228     Insurance and rebonding (Assets)   777     Repossed Assets   128     Operative Assets   128     Cash increase (decrease) from funding   7,690     Banking Loans & Other Financial Institutions   3,057     Repos   4,30     Banking Loans & Other Financial Institutions   3,057     Repos   4,30     Benistrances and rebonding (Liabilities)   4,98     Portainthe & (Liabilities)   4,98     Prinancing Activities   4,98     Prinancing Activities   4,99     Power and the prinancing Activities   4,99     Dividends Payment   9,946     Cash Flow From Financing Activities   4,32     Respossessed Property     Buy(sell) of fixed permanent stock     Buy(sell)	Subsidiaries' Income	-78
Technical resenes	Depreciation & Amortization	255
Loan Loss Resences       138         Marker Related Result       2,539         Deferred taxes       2,539         Others       9,485         Margin Accounts       -1,422         Financial Instruments       -1,142         Repos Debtors       11,944         Derivatives (Assets)       4,346         Cash increase (decrease) from Loan Portfolio       3,228         Insurance and bonding accounts       8         Premium debtors       9,38         Rensurances and rebonding (Assets)       777         Reposed Assets       128         Cash increase (decrease) from funding       7,690         Banking Loans & Other Financial Institutions       -3,057         Repos       43         Derivatives (Liabilities)       -4,3         Poreintive (Liabilities)       -1,703         Reinsurances and rebonding (Liabilities)       -4,8         Operative Liabilities       -1,703         Reinsurances and rebonding (Liabilities)       -4,8         Operative Liabilities       -1,703         Reinsurances and rebonding (Liabilities)       -9,946         Financing Activities       -9,946         Financing Activities       -9,946         Cash Flow From Finan	Deferred assets Amortization	
Market Related Result           Valuation Result           Losses           Deferred taxes         2,539           Others         9,485           Margin Accounts         1,422           Financial Instruments         1,142           Repose Debtors         11,944           Derieatives (Assets)         4,346           Cash increase (decrease) from Loan Portfolio         3,228           Insurance and bonding accounts         8           Reinsurances and rebonding (Assets)         777           Reinsurances and rebonding (Assets)         777           Reinsurances and rebonding (Assets)         128           Operative Assets         1,258           Operative Assets         1,258           Operative Assets         3,057           Repose         4,36           Derivatives (Liabilities)         4,05           Derivatives (Liabilities)         4,00           Derivatives (Liabilities)         4,00           Derivative (Liabilities)         4,00		
Designed taxes   2,539	Market Related Result	130
Deferred taxes         2,539           Others         9,485           Margin Accounts         -1,422           Financial Instruments         -1,142           Repos Debtors         11,944           Derivatives (Assets)         4,346           Cash increase (decrease) from Loan Portfolio         3,228           Insurance and bonding accounts         -8           Premium debtors         -836           Reinsurances and rebonding (Assets)         777           Repossed Assets         128           Operative Assets         128           Cash increase (decrease) from funding         7,690           Banking Loans & Other Financial Institutions         -3,057           Repos         -1,703           Repos decrease) from funding         -43           Derivatives (Liabilities)         -1,703           Repos decrease) from funding         7,690           Banking Loans & Other Financial Institutions         -3,057           Repos         -1,703           Repose         -1,703           Reinsurances and rebonding (Liabilities)         -1,703           Operative Liabilities         -1,258           Taxes         -1,258           Others         -1	Valuation Result	
Others         9,485           Margin Accounts         -1,422           Financial Instruments         -1,142           Repos Debtors         11,944           Derivatives (Assets)         3,228           Cash increase (decrease) from Loan Portfolio         -3,228           Insurance and bonding accounts         -8           Feminum debtors         -836           Reinsurances and rebonding (Assets)         777           Repossed Assets         128           Operative Assets         1,258           Cash increase (decrease) from funding         7,690           Banking Loans & Other Financial Institutions         -3,057           Repos         -43           Derivatives (Liabilities)         -43           Benisurances and rebonding (Liabilities)         -43           Operative Liabilities         -43           Taxes         3,175           Others         -1           Taxes         3,175           Others         -1           Financing Activities         -9,946           Repurchases stock program         -34           Dividends Payment         -9,946           Subsidiaries         -432           Recoivables, Sundry Debtors & Adv. Payments		2 520
Margin Accounts		2,539
Financial Instruments		9,485
Financial Instruments	Manufa Associate	4.400
Repos Debtors         11,944           Derivatives (Assets)         4,346           Cash increase (decrease) from Loan Portfolio         3,228           Insurance and bonding accounts         -8           Premium debtors         -836           Reinsurances and rebonding (Assets)         777           Repossed Assets         128           Operative Assets         1,258           Cash increase (decrease) from funding         7,690           Banking Loans & Other Financial Institutions         3,057           Repos         -43           Derivatives (Liabilities)         -1,703           Repos         -43           Operative Liabilities         -1,258           Taxes         -1,257           Others         -1           -1         -3,077           Cash flow from operating activities         -6,408           Financing Activities         -9,946           Repurchases stock program         -344           Dividends Payment         -9,946           Spin-Offs         -40,290           Investments Activities         -40,290           Buy(sell) of fixed permanent stocks         -432           Buy(sell) of fixed permanent stocks         -432	•	
Derivatives (Assets)         4,346           Cash increase (decrease) from Loan Portfolio         -3,228           Insurance and bonding accounts         -8           Premium debtors         -836           Reinsurances and rebonding (Assets)         777           Repossed Assets         128           Operative Assets         1,258           Cash increase (decrease) from funding         7,690           Banking Loans & Other Financial Institutions         -3,057           Repos         -43           Derivatives (Liabilities)         -1,703           Reinsurances and rebonding (Liabilities)         498           Operative Liabilities         -1,258           Taxes         -3,175           Cothers         -1           Taxes         -3,175           Others         -3,007           Cash flow from operating activities         6,408           Financing Activities         -9,946           Financing Activities         -9,946           Cash Flow From Financing Activities         -10,290           Investments Activities         -432           Receivables, Sundry Debtors & Adv. Payments         -432           Subsidiances         -89,946           Buy(sell) cash dividends	Repos Debtors	· · · · · · · · · · · · · · · · · · ·
Insurance and bonding accounts         -8           Premium debtors         -836           Reinsurances and rebonding (Assets)         777           Repossed Assets         128           Coperative Assets         -1,258           Cash increase (decrease) from funding         7,690           Banking Loans & Other Financial Institutions         -3,057           Repos         -43           Derivatives (Liabilities)         -1,703           Reinsurances and rebonding (Liabilities)         -1,703           Operative Liabilities         -1,2587           Taxes         -1,2587           Taxes         -1,1           Cash flow from operating activities         -1           Financing Activities         -9,946           Repurchases stock program         -344           Dividends Payment         -9,946           Spin-Offs         -10,290           Investments Activities         -10,290           Investments Activities         -432           Receivables, Sundry Debtors & Adv. Payments         -342           Subsidiaries         -8           Repossessed Property	Derivatives (Assets)	4,346
Premium debtors         8.36           Reinsurances and rebonding (Assets)         777           Repossed Assets         128           Operative Assets         -1,258           Cash increase (decrease) from funding         7,690           Banking Loans & Other Financial Institutions         -3,057           Repos         -43           Derivatives (Liabilities)         -1,703           Reinsurances and rebonding (Liabilities)         498           Operative Liabilities         -12,587           Others         -1           Taxes         -3,175           Others         -1           Cash flow from operating activities         6,408           Financing Activities         -9,946           Repurchases stock program         -344           Dividends Payment         -9,946           Spin-Offs         -10,290           Investments Activities         -10,290           Investments Activities         -432           Buy(sell) of fixed assets         -432           Receivables, Soundry Debtors & Adv. Payments         Subsidiaries           Subsidiaries         -8,000           Repossessed Property         Buy(sell) cash dividends           Deferred Taxes         -0	Cash increase (decrease) from Loan Portfolio	
Reinsurances and rebonding (Assets) 777 Repossed Assets 128 Operative Assets -1,258 Cash increase (decrease) from funding 7,890 Banking Loans & Other Financial Institutions 7,890 Banking Loans & Other Financial Institutions -3,057 Repos -4,43 Derivatives (Liabilities) -1,703 Reinsurances and rebonding (Liabilities) 498 Operative Liabilities -1,2587 Taxes -1,1  Cash flow from operating activities -1,1  Cash flow from operating activities -1,1  Cash flow from operating activities -9,946  Repurchases stock program -344 Dividends Payment -9,946 Spin-Offs -1,0,290  Investments Activities -1,0,290  Investments Activities -4,32 Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) of fixed permanent stocks Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes -230  Cash Flow From Investment Activities -202  Net Increase in Cash -4,084		
Repossed Assets         128           Operative Assets         -1,258           Cash increase (decrease) from funding         7,690           Banking Loans & Other Financial Institutions         -3,057           Repos         -43           Derivatives (Liabilities)         -1,703           Reinsurances and rebonding (Liabilities)         498           Operative Liabilities         -1,2587           Taxes         -3,175           Others         -1           Cash flow from operating activities         6,408           Financing Activities         -9,946           Repurchases stock program         -344           Dividends Payment         -9,946           Spin-Offs         -10,290           Investments Activities         -10,290           Investments Activities         -432           Buy(sell) of fixed permanent stocks         -432           Buy(sell) of fixed assets         -432           Receivables, Sundry Debtors & Adv. Payments         -432           Subsidiaries         -202           Net Increase in Cash         -4,084		
Cash increase (decrease) from funding 7,690 Banking Loans & Other Financial Institutions 3,057 Repos 4,43 Derivatives (Liabilities) -1,703 Reinsurances and rebonding (Liabilities) 498 Operative Liabilities -12,587 Taxes -3,175 Others -1,1 Others -3,077 Cash flow from operating activities -1,1 Cash flow from operating activities -1,007 Cash flow from operating activities -9,946 Repurchases stock program -3,44 Dividends Payment -9,946 Repurchases stock program -3,44 Dividends Payment -9,946 Spin-Offs -10,290 Investments Activities -10,290 Investments Activities -4,32 Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable & Recie	Repossed Assets	
Banking Loans & Other Financial Institutions Repos Repos Repos Repos Repos Repos Repos Reinsurances and rebonding (Liabilities) Repose 3,2,175 Raxes Rever 3,2,175 Others -1 -1 -3,077 Cash flow from operating activities Repurchases stock program Repurchases stock program Polividends Payment Spin-Offs Repurchases stock program Repurchases stock program Polividends Payment Spin-Offs Repurchases stock program -344 Spin-Offs Repurchases stock program -345 Spin-Offs Repurchases stock program -346 Spin-Offs Repurchases stock program -347 Spin-Offs Repurchases stock program -348 Spin-Offs Repurchases stock program -349 Spin-Offs Repurchases stock program -340 Spin-Offs Repurchases stock program -347 Spin-Offs Repurchases stock program -348 Spin-Offs Repurchases stock program -349 Spin-Offs Repurchases stock program -340 Spin-Offs -340 Spin-Offs -340 Spin-Offs -340 Spin-Offs -340 Spin-Offs -340	Operative Assets	-1,258
Repos         -43           Derivatives (Liabilities)         -1,703           Derivatives (Liabilities)         498           Operative Liabilities         -12,587           Taxes         -3,175           Others         -1           Cash flow from operating activities         6,408           Financing Activities         -9,946           Repurchases stock program         -344           Dividends Payment         -9,946           Spin-Offs         -10,290           Investments Activities         -10,290           Investments Activities         -432           Receivables, Sundry Debtors & Adv. Payments         -432           Subsidiaries         -432           Repossessed Property         -432           Buy(sell) cash dividends         -262           Deferred Taxes         -0ther Accounts Payable & Recievable         230           Cash Flow From Investment Activities         -202           Net Increase in Cash         -4,084		
Derivatives (Liabilities)         -1,703           Reinsurances and rebonding (Liabilities)         498           Operative Liabilities         -12,587           Taxes         -3,175           Others         -1           Cash flow from operating activities         6,408           Financing Activities         -9,946           Repurchases stock program         -344           Dividends Payment         -9,946           Spin-Offs         -10,290           Investments Activities         -10,290           Investments Activities         -432           Buy(sell) of fixed permanent stocks         -432           Buy(sell) of fixed permanent stocks         -432           Receivables, Sundry Debtors & Adv. Payments         Subsidiaries           Repossessed Property         Buy(sell) cash dividends           Deferred Taxes         Other Accounts Payable & Recievable         230           Cash Flow From Investment Activities         -202           Net Increase in Cash         -4,084		
Reinsurances and rebonding (Liabilities) Operative Liabilities 12,587 Taxes 3,175 Others -1 -3,077 Cash flow from operating activities 6,408 Financing Activities -9,946 Repurchases stock program -344 Dividends Payment Spin-Offs -1 Cash Flow From Financing Activities -10,290 Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities -202 Net Increase in Cash -4,084		
Taxes Others -3,175 Others -1  Cash flow from operating activities 6,408  Financing Activities -9,946  Repurchases stock program -344 Dividends Payment -9,946  Spin-Offs -10,290  Investments Activities -232  Buy(sell) of fixed permanent stocks -432  Receivables, Sundry Debtors & Adv. Payments -432  Repossessed Property -12,000  Buy(sell) cash dividends -12,000  Deferred Taxes -12,000  Cash Flow From Investment Activities -202  Net Increase in Cash -4,084	Reinsurances and rebonding (Liabilities)	
Others -1 -1 -3,077 Cash flow from operating activities 6,408 Financing Activities -9,946  Repurchases stock program -344 Dixidends Payment 9,946 Spin-Offs -10,290 Investments Activities -10,290 Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets -432 Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dixidends Deferred Taxes Other Accounts Payable & Recievable -230  Cash Flow From Investment Activities -202 Net Increase in Cash -4,084	Operative Liabilities	
Cash flow from operating activities 6,408  Financing Activities -9,946  Repurchases stock program -344 Dividends Payment Spin-Offs  Cash Flow From Financing Activities -10,290  Investments Activities  Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable  Cash Flow From Investment Activities -202  Net Increase in Cash -4,084		
Cash flow from operating activities  Financing Activities  Repurchases stock program  Payde  Repurchases stock program  Payde  Payment  Payde  Cash Flow From Financing Activities  Cash Flow From Financing Activities  Payde  Pa	Otters	
Repurchases stock program -344 Dividends Payment -9,946 Spin-Offs  Cash Flow From Financing Activities -10,290 Investments Activities  Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets -432 Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 230  Cash Flow From Investment Activities -202 Net Increase in Cash	Cash flow from operating activities	
Repurchases stock program -344 Dividends Payment -9,946 Spin-Offs  Cash Flow From Financing Activities -10,290 Investments Activities  Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets -432 Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 230  Cash Flow From Investment Activities -202 Net Increase in Cash		
Dividends Payment -9,946  Spin-Offs -9,946  Cash Flow From Financing Activities -10,290  Investments Activities  Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets -432  Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 230  Cash Flow From Investment Activities -202  Net Increase in Cash -4,084	Financing Activities	-9,946
Dividends Payment -9,946  Spin-Offs -9,946  Cash Flow From Financing Activities -10,290  Investments Activities  Buy(sell) of fixed permanent stocks Buy(sell) of fixed perman	Repurchases stock program	-344
Cash Flow From Financing Activities  Investments Activities  Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable  Cash Flow From Investment Activities  -202  Net Increase in Cash  -10,290  -432  -4,084	Dividends Payment	-9,946
Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets -432 Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 230  Cash Flow From Investment Activities -202 Net Increase in Cash -4,084	Spin-Offs	
Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets -432 Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 230  Cash Flow From Investment Activities -202 Net Increase in Cash -4,084	Cash Flow From Financing Activities	-10,290
Buy(sell) of fixed assets  Receivables, Sundry Debtors & Adv. Payments  Subsidiaries  Repossessed Property  Buy(sell) cash dividends  Deferred Taxes  Other Accounts Payable & Recievable  Cash Flow From Investment Activities  -202  Net Increase in Cash  -4,084	Investments Activities	
Buy(sell) of fixed assets  Receivables, Sundry Debtors & Adv. Payments  Subsidiaries  Repossessed Property  Buy(sell) cash dividends  Deferred Taxes  Other Accounts Payable & Recievable  Cash Flow From Investment Activities  -202  Net Increase in Cash  -4,084		
Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable  Cash Flow From Investment Activities -202 Net Increase in Cash -4,084	Buy(sell) of fixed assets	-432
Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable  Cash Flow From Investment Activities -202 Net Increase in Cash -4,084	Receivables, Sundry Debtors & Adv. Payments	
Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable  Cash Flow From Investment Activities -202 Net Increase in Cash -4,084	Subsidiaries	
Deferred Taxes Other Accounts Payable & Recievable  Cash Flow From Investment Activities -202 Net Increase in Cash -4,084		
Other Accounts Payable & Recievable 230  Cash Flow From Investment Activities -202  Net Increase in Cash -4,084		
Net Increase in Cash -4,084	Other Accounts Payable & Recievable	230
Net Increase in Cash -4,084	Cash Flow From Investment Activities	cnc.
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Cash at beginning of the period 32,106		-4,084
	Cash at beginning of the period	32,106
Cash at end of period 28,022	Cash at end of period	28,022



DANGO INDUIDOA								
BANCO INBURSA Consolidated Income Statement								
Consolidated income Statement	1						Acum	ulated
Million Pesos	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	Jun '19	Jun '18
Interest Income	10,028.0	10,000.0	9,839.8	10,421.7	10,447.6	10,382.1	20,829.7	20,028.0
Interest Expense	4,508.0	4,438.0	4,196.3	4,396.9	4,466.1	4,674.9	9,140.9	8,946.0
Financial Margin	5,520.0	5,562.0	5,643.5	6,024.7	5,981.6	5,707.2	11,688.8	11,082.0
Loan Loss Provisions	2,196.0	1,980.0	1,854.6	2,168.6	2,261.7	1,979.1	4,240.8	4,176.0
Risk Adjusted Net Interest Income	3,324.0	3,582.0	3,789.0	3,856.1	3,719.9	3,728.1	7,447.9	6,906.0
Comissions and Fees	1,081.0	1,212.0	1,283.8	1,477.2	1,163.3	1,301.7	2,465.1	2,293.0
Market-Related Income	551.0	1,543.0	(83.3)	(88.0)	547.9	(1,099.4)	(551.5)	2,094.0
Other operational income (expense)	139.0	724.0	171.0	691.9	270.4	461.3	731.7	863.0
Operating Revenues	5,095.0	7,061.0	5,160.6	5,937.1	5,701.4	4,391.8	10,093.2	12,156.0
Non-Interest Expense	1,961.0	1,968.0	1,988.4	2,516.8	2,102.1	2,400.5	4,502.6	3,929.0
Operating Income	3,134.0	5,093.0	3,172.2	3,420.3	3,599.3	1,991.3	5,590.6	8,227.0
Other Income (Expenses)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Earnings Before Taxes	3,134.0	5,093.0	3,172.2	3,420.3	3,599.3	1,991.3	5,590.6	8,227.0
Incurred Income Tax & Profit Sharing	799.0	1,241.0	589.5	634.7	1,147.2	1,110.4	2,257.6	2,040.0
Deferred Income Tax	(34.0)	388.0	23.4	18.6	(8.2)	(462.2)	(470.3)	354.0
Net Income Before Subsidiaries' Net Income	2,369.0	3,464.0	2,559.3	2,767.0	2,460.3	1,343.0	3,803.3	5,833.0
Subsidiaries' Net Income	154.0	272.0	264.6	125.2	(167.2)	237.5	70.3	426.0
Continous Operations' Net Income	2,523.0	3,736.0	2,823.9	2,892.2	2,293.1	1,580.5	3,873.6	6,259.0
Discontinued Operations & Extraordinary Items	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Minority Interest	(65.0)	(48.0)	(98.4)	(36.9)	16.9	(119.2)	(102.3)	(113.0)
Net Income	2,458.0	3,688.0	2,725.5	2,855.3	2,310.0	1,461.2	3,771.2	6,146.0



BANCO INBURSA Consolidated Balance Sheet Million Pesos

Assets	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Cash & Due From Banks	22,055.0	33,806.0	22,383.7	32,037.5	28,861.9	28,086.4
Margin Accounts	59.0	203.0	156.9	315.0	1,013.8	1,737.3
Financial Instruments	69,494.0	62,502.0	65,312.2	72,910.2	69,222.0	67,963.1
Negotiable	69,169.0	62,170.0	65,033.7	72,646.5	69,118.5	67,835.9
For Sale	325.0	332.0	278.5	263.7	103.6	127.3
Held to Maturity	0.0	0.0	0.0	0.0	0.0	0.0
Unlisted Securities	0.0	0.0	0.0	0.0	0.0	0.0
Repos & Derivatives	11,959.0	36,274.0	27,963.0	36,705.7	34,276.0	20,836.7
Repo Operations	2,301.0	26,134.0	17,898.8	25,133.8	25,511.4	13,610.9
Securities to be received in credit Operations	0.0	0.0	0.0	0.0	0.0	0.0
Derivatives	9,658.0	10,140.0	10,064.2	11,571.9	8,764.6	7,225.8
Adjusted Valuation for Financial Assets	451.0	426.0	373.0	323.4	327.7	308.4
LOANS	267,351.0	251,065.0	245,227.3	244,217.8	253,614.8	247,569.0
Commercial	183,394.0	179,682.0	176,273.4	171,636.8	173,471.4	173,397.4
Financial institutions	8,112.0	7,463.0	6,292.9	8,800.0	7,923.6	6,818.3
Consumer	46,286.0	46,031.0	45,424.5	45,978.1	45,205.3	45,426.2
Housing	6,009.0	5,855.0	5,700.2	5,518.7	5,345.6	5,232.4
Governments	23,550.0	12,034.0	11,536.3	12,284.2	21,668.9	16,694.7
Past-Due Loans	8,794.0	6,608.0	6,010.6	5,954.8	5,734.1	5,456.8
Total Gross Loans	276,145.0	257,673.0	251,237.9	250,172.6	259,348.9	253,025.8
Preventive Provision for Credit Risks	(10,947.0)	(9,789.0)	(9,417.7)	(9,618.0)	(9,379.4)	(9,242.8)
Total Net Loans	265,198.0	247,884.0	241,820.2	240,554.6	249,969.5	243,783.0
Desired to the Date of Additional Control	40.540.0	40.050.0	44.057.6	14 400 6	0.0	0.0
Receivables, Sundry Debtors & Adv. Payments	18,513.0	19,652.0	14,057.6	14,436.8	17,111.0	17,096.8
Fixed Assets (net)	1,840.0	1,846.0	1,839.6	2,247.7	2,449.0	2,469.1
Repossessed Property	1,810.0	1,269.0	1,281.0	1,232.1	1,109.2	1,126.7
Permanent Equity Investments	10,803.0	10,802.0	10,887.6	10,789.8	10,568.4	10,689.5
Deferred taxes (net)	0.0	0.0	0.0	0.0	0.0	10.3
Other assets, deferred charges & intangible	4,197.0	4,232.0	4,260.0	3,745.5	3,690.8	3,591.9
TOTAL ASSETS	406,379.0	418,896.0	390,334.7	415,298.4	418,599.3	397,699.4



	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Deposits	224,254.0	219,953.0	204,633.8	213,252.5	218,366.2	221,377.2
Demand Deposits	112,068.0	111,853.0	115,823.5	124,319.9	129,489.2	135,222.5
Time Deposits	28,949.0	24,985.0	25,382.4	25,922.3	26,267.5	26,935.3
Unsecured Notes (CEBURES)	83,237.0	83,115.0	63,427.9	63,010.3	62,609.6	59,219.4
Interbank Loans & Other	36,970.0	36,108.0	32,979.3	39,099.8	37,910.7	36,043.0
Repo Operations	0.0	0.0	0.0	0.0	0.0	0.0
Credit Related Operations	0.0	0.0	0.0	0.0	0.0	0.0
Derivatives	19,201.0	23,485.0	14,503.3	17,483.6	15,574.9	15,762.8
Other Accounts Payable	17,917.0	25.785.0	21,333.1	27,664.4	26,451.1	23,703.1
Income Tax & Employee Profit Sharing	1,820.0	2,352.0	2,939.8	241.3	1,354.2	2,336.2
Deferred Taxes	248.0	928.0	1,032.8	1,351.9	946.0	0.0
Deferred Credits	1,192.0	1,257.0	1,292.0	1,287.7	1,242.0	1,187.4
TOTAL LIABILITIES	301,602.0	309,868.0	278,714.2	300,381.2	301,845.2	300,409.8
	·	,	,	,	,	·
SUSCRIBED CAPITAL	25,264.0	25,264.0	25,264.3	25,264.3	25,264.3	25,264.3
Paid-in Capital	17,579.0	17,579.0	17,579.5	17,579.5	17,579.5	17,579.5
Share subscription premium	7,685.0	7,685.0	7,684.8	7,684.8	7,684.8	7,684.8
EARNED CAPITAL	79,513.0	83,764.0	86,356.2	89,652.9	91,489.8	72,025.3
Capital Reserves	11,669.0	12,963.0	12,963.0	12,963.0	12,963.0	14,156.5
Retained Earnings	60,102.0	58,371.0	58,399.8	58,277.4	70,077.5	48,468.4
Income of Changes on Accounting Principles	0.0	0.0	0.0	0.0	0.0	0.0
Available for Sale	0.0	0.0	0.0	(1.2)	0.0	0.0
Held to Maturity	(37.0)	937.0	735.3	1,215.9	716.8	120.5
Acumulated conversion effect	59.0	32.0	1.2	30.3	24.6	29.0
Surplus (deficit) from equity restatement	1,624.0	1,624.0	1,624.1	1,624.1	1,624.1	1,626.5
Net income of the period	2,458.0	6,146.0	8,871.5	11,726.8	2,276.2	3,771.2
Minority Interest	3,638.0	3,691.0	3,761.2	3,816.5	3,807.4	3,853.1
Total Stockholders' Equity	104,777.0	109,028.0	111,620.5	114,917.2	116,754.1	97,289.6
LIABILITIES & STOCKHOLDERS' EQUITY	406,379.0	418,896.0	390,334.7	415,298.4	418,599.3	397,699.4



Million Pesos	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Guarantees Granted	0.0	0.0	0.0	0.0	0.0	0.0
Other Contingent Obligations	0.0	0.0	0.0	0.0	0.0	0.0
Irrevocable Lines of Credit Granted	91,000.0	93,524.0	91,413.8	94,203.8	94,319.1	87,683.0
Goods in Trust or Mandate	385,777.0	386,975.0	383,430.5	379,142.7	381,460.3	387,445.4
Investment Banking Operations on Behalf of Third Parties	0.0	0.0	0.0	0.0	0.0	0.0
Goods in Custody or Under Administration	400,274.0	393,468.0	370,545.0	356,382.9	353,929.8	349,854.7
Collaterals received	13,922.0	26,143.0	25,990.5	27,169.2	25,509.1	15,604.6
Amounts Contracted in Derivative Instruments	0.0	0.0	0.0	0.0	0.0	0.0
Other accounts	1,153,999.0	1,121,709.0	1,080,208.2	1,126,222.6	1,141,108.9	1,120,745.
	2,044,972.0	2,021,819.0	1,951,588.0	1,983,121.2	1,996,327.1	1,961,332.



#### BANCO INBURSA, S.A. STATEMENT OF CHANGES IN FINANCIAL SITUATION AT JUNE 30, 2019 (MM PS) jun-19 OPERATING ACTIVITIES Net Income 3,771 Subsidiaries' Income -70 Depreciation & Amortization 197 Loan Loss Reserves 647 Market Related Result Valuation Result Deferred taxes 1,787 Provisions Others 6,332 Margin Accounts -1,422 Financial Instruments 4,947 Repos debtors 11,523 Derivatives (Assets) 2,487 Cash increase (decrease) from Loan Portfolio -3,228 Repossed Assets 105 Operative Assets -2,660 Deposits 8,125 Unsecured notes Banking Loans & Other Financial Institutions -3,057 Derivatives (Liabilities) -849 Operative Liabilities -4,707 -1,055 Taxes Coverage instruments 65 10,274 Cash flow from operating activities 16,606 Financing Activities Dividends Payment -20,500 Spin-Offs Minoritary interest 37 Others Cash Flow From Financing Activities -20,463 Investments Activities Buy(sell) of fixed permanent stocks 171 Buy(sell) of fixed assets -409 Permanent investments Receivables, Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Other assets, deferred charges & intangible 143 Deferred Taxes Others Cash Flow From Investment Activities -95 Net Increase in Cash -3,952 Cash at beginning of the period 32,038 Cash at end of period 28,086



#### **OPERADORA INBURSA** Income Statement Acumulated Million Pesos 1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 Jun '19 Jun '18 Earnings from Investment Sales 4.7 6.4 7.2 8.9 8.4 3.7 4.9 16.1 Asset Management Income 156.1 155.4 157.1 155.2 152.9 154.8 307.7 311.5 0.2 Earnings form Interest 0.1 0.1 0.1 0.1 0.5 0.2 0.6 Unrealized Gain on Portfolio Valuation (12.0)34.6 (20.4)6.0 (22.8)(16.9)(9.0)3.1 Total Earnings 163.0 148.1 196.7 141.3 166.6 141.0 307.6 311.1 74.5 74.7 148.0 General Expenses 73.8 73.2 74.4 73.6 147.0 Total expenses 73.2 74.5 74.7 74.4 73.6 148.0 147.0 73.8 **Earnings Before Taxes** 89.2 74.9 122.2 66.6 92.2 67.4 159.6 164.2 Incurred Income Tax & Profit Sharing 20.6 19.3 26.4 12.7 28.6 19.2 47.7 39.9 **Net Income Before Deferred Accounts** 68.6 55.7 95.8 54.0 63.6 48.3 111.9 124.2 7.4 Earnings from subsidiaries 3.0 0.5 (1.5)1.1 (1.6)(0.5)3.5 Unadjusted for monetary position result 71.6 56.1 103.2 52.5 64.7 46.7 111.4 127.7 Net income result actualization 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Net income 71.6 56.1 103.2 52.5 64.7 46.7 111.4 127.7



## OPERADORA INBURSA

BALANCE SHEET

Million Pesos

ASSETS	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Cash	0.0	0.0	0.0	0.0	0.0	0.0
Banks	0.3	0.3	0.3	0.3	0.8	0.8
Negotiable Instruments	1,993.6	2,047.3	2,143.7	2,158.3	2,250.8	2,293.2
Sundry Debtors	65.6	62.0	62.7	59.9	64.2	62.0
Provisional Payments	18.6	41.8	67.3	0.0	16.7	43.0
Permanent investments	352.4	352.9	360.3	358.8	359.9	358.3
Receivable Taxes	0.0	0.0	0.0	0.0	0.0	0.0
TOTAL ASSETS	2,430.5	2,504.3	2,634.3	2,577.4	2,692.3	2,757.3
LIABILITIES & STOCKHOLDERS' EQUITY						
Sundry Creditors	27.9	26.4	26.8	0.9	27.9	27.5
Payable Taxes	37.6	65.2	90.7	18.3	39.9	68.5
Deferred Income Tax	186.2	177.9	178.9	167.6	169.2	159.4
TOTAL LIABILITIES	251.8	269.5	296.3	186.9	237.1	255.4
STOCKHOLDERS' EQUITY						
Stockholders' Equity	23.9	23.9	23.9	23.9	23.9	23.9
Legal Reserve	4.4	4.4	4.4	4.4	4.4	4.4
Retained Earnings	2,078.7	2,078.7	2,078.7	2,078.7	2,362.1	2,362.1
Surplus (deficit) from equity restatement	0.0	0.0	0.0	0.0	0.0	0.0
Net income	71.6	127.7	230.9	283.4	64.7	111.4
TOTAL STOCKHOLDERS' EQUITY	2,178.7	2,234.8	2,338.0	2,390.5	2,455.2	2,501.9
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	2,430.5	2,504.3	2,634.3	2,577.4	2,692.3	2,757.3



Income Statement							Acum	ulated
Million Pesos	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	Jun '19	Jun '18
Commisions & Tariffs	204.0	171.0	103.0	98.0	74.0	96.0	170.0	375.0
Earnings From Services	204.0	171.0	103.0	98.0	74.0	96.0	170.0	375.0
Income from sale of securities	58.0	77.0	56.0	536.0	34.0	126.0	160.0	135.0
Interest Income	974.0	562.0	912.0	724.0	1,248.0	863.0	2,111.0	1,536.0
Interest Expense	(940.0)	(512.0)	(879.0)	(1,152.0)	(1,193.0)	(860.0)	(2,053.0)	(1,452.0)
Unrealized gain on Portfolio Valuation	0.0	(19.0)	25.0	(15.0)	140.0	(105.0)	35.0	(19.0)
Financial Margin	92.0	108.0	114.0	93.0	229.0	24.0	253.0	200.0
							0.0	
Operating Income	296.0	279.0	217.0	191.0	303.0	120.0		575.0
General Expenses	81.0	79.0	82.0	89.0	91.0	85.0	176.0	160.0
Operating Margin	215.0	200.0	135.0	102.0	212.0	35.0	247.0	415.0
Other Expenses (Income)	(3.0)	(5.0)	(4.0)	(5.0)	(6.0)	(1.0)	(7.0)	(8.0)
Net Income Before Income Tax & Profit Sharing	218.0	205.0	139.0	107.0	218.0	36.0	254.0	423.0
Incurred Income Tax & Profit Sharing	56.0	59.0	24.0	21.0	61.0	(8.0)	53.0	115.0
Deffered Income Tax	(1.0)	(3.0)	8.0	(4.0)	0.0	10.0	10.0	(4.0)
Net Income Before Subsidiaries' Net Income	163.0	149.0	107.0	90.0	157.0	34.0	191.0	312.0
Subsidiaries' Net Income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net Income	163.0	149.0	107.0	90.0	157.0	34.0	191.0	312.0



#### **INVERSORA BURSATIL** Million Pesos **ASSETS** 1Q18 2Q18 3Q18 4Q18 1Q19 2Q19 Cash & Banks 1.0 1.0 2.0 2.0 2.0 1.0 FINANCIAL INSTRUMENTS 15,543.0 4,718.0 3,332.0 8,354.0 3,219.0 3,068.0 Negotiable 15,543.0 4,718.0 3,332.0 8,354.0 3,219.0 3,068.0 Under repurchase receivable agreements 0.0 0.0 0.0 0.0 0.0 0.0 Repos & Derivatives 25.0 17.0 5.0 5.0 11.0 17.0 Repo Operations 25.0 17.0 5.0 5.0 11.0 17.0 Other accounts receivable 33.0 26.0 8.0 26.0 51.0 31.0 0.0 0.0 0.0 0.0 0.0 0.0 Fixed assets,net 17.0 16.0 18.0 18.0 17.0 16.0 0.0 0.0 0.0 0.0 0.0 0.0 Permanent equity investments 1.0 1.0 1.0 1.0 1.0 1.0 Other Assets 655.0 694.0 732.0 681.0 716.0 784.0 TOTAL ASSETS 16,275.0 5,478.0 4,116.0 9,069.0 3,992.0 3,938.0 **LIABILITIES & STOCKHOLDERS' EQUITY** LIABILITIES 314.0 Securities & Derivatives 13,172.0 2,156.0 703.0 317.0 274.0 Repo Operations 13,172.0 2,156.0 703.0 317.0 314.0 274.0 238.0 287.0 5,540.0 268.0 251.0 Other Account Payable 311.0 Income Tax & Employee profit sharing provision 99.0 195.0 175.0 146.0 159.0 139.0 139.0 116.0 5,394.0 109.0 Sundry creditors & other accounts payable 112.0 112.0 Deferred taxes 310.0 307.0 315.0 311.0 352.0 321.0 Total Liabilities 13,720.0 1,305.0 6,168.0 934.0 846.0 2,774.0 STOCKHOLDERS' EQUITY 1,608.0 Suscribed capital 1,608.0 1,608.0 1,608.0 1,608.0 1,608.0 1,608.0 1,608.0 Paid-in capital 1,608.0 1,608.0 1,608.0 1,608.0 1,096.0 1,203.0 1,293.0 1,450.0 947.0 1,484.0 **Earned Capital** Capital reserves 322.0 322.0 322.0 322.0 322.0 322.0 462.0 462.0 Retained earnings 462.0 462.0 971.0 971.0 Valuation effect in financial instruments 0.0 0.0 0.0 0.0 0.0 0.0 Surplus (deficit) of equity restatement 0.0 0.0 0.0 0.0 0.0 0.0 Net icome 163.0 312.0 419.0 509.0 157.0 191.0 2,555.0 Stockholders' Equity 2,704.0 2,811.0 2,901.0 3,058.0 3,092.0 Total Liabilities & Stockholders' Equity 16,275.0 5,478.0 4,116.0 9,069.0 3,992.0 3,938.0



SEGUROS INBURSA								
Income Statement		•						ulated
Million Pesos	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	Jun '19	Jun '18
Premiums written	5,481.7	4,843.9	4,810.1	4,798.9	5,580.9	4,632.9	10,213.9	10,325.6
Premiums ceded	1,283.1	998.0	1,715.1	763.5	1,818.6	1,054.5	2,873.2	2,281.2
Retained Premiums	4,198.6	3,845.8	3,095.0	4,035.4	3,762.3	3,578.4	7,340.7	8,044.4
Increased in reserve for unearned premiums	335.9	189.9	(175.5)	(75.6)	97.3	115.5	212.7	525.8
Retained earned premiums	3,862.7	3,655.9	3,270.5	4,110.9	3,665.0	3,462.9	7,128.0	7,518.6
Net Acquisition Cost	799.2	524.0	516.9	577.7	587.5	514.8	1,102.3	1,323.1
Commissions to agents	334.4	305.5	325.8	335.6	316.1	322.3	638.4	639.9
Additional compensation to agents	118.4	113.4	119.3	120.6	115.0	122.3	237.3	231.8
Commissions for re-insurance taken	15.1	5.6	2.8	1.7	9.9	5.4	15.3	20.7
Commisions for re-insurance given	(155.8)	(101.5)	(139.7)	(90.9)	(182.1)	(112.0)	(294.1)	(257.3)
Coverage on losses excess	66.9	72.1	66.3	73.1	71.6	73.4	144.9	138.9
Others	420.2	128.9	142.4	137.6	257.0	103.5	360.5	549.1
Net cost of claims and contractual obligations	2,281.8	2,595.5	2,377.5	2,613.4	2,061.6	1,968.7	4,030.3	4,877.2
Claims and other contractual obligations	2,313.8	2,569.3	2,394.0	2,541.9	2,079.6	1,935.2	4,014.8	4,883.1
Claims recovered from re-insurance	32.0	(26.2)	16.5	(71.5)	18.0	(33.5)	(15.5)	5.8
Other claims	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Technical Income	781.8	536.4	376.1	919.8	1,015.9	979.4	1,995.3	1,318.3
Net Increase in other technical reserve	180.7	181.3	697.2	(2,511.9)	283.4	293.8	577.2	362.0
Catastrophic risks reserves	180.0	180.6	696.9	(2,512.6)	282.7	293.2	575.9	360.6
Preventions reserves	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Contingency claim reserves	0.7	0.7	0.3	0.6	0.7	0.7	1.4	1.4
Other reserves	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gross profit	601.2	355.1	(321.1)	3,431.8	732.5	685.6	1,418.1	956.2
Net operating expenses	439.9	505.8	396.6	815.0	526.6	509.1	1,035.7	945.8
Administrative and operating expenses	(383.5)	(311.6)	(343.0)	(262.6)	(321.8)	172.6	(149.2)	(695.1)
Personnel expenses	804.7	798.7	720.4	1,057.5	827.5	315.9	1,143.4	1,603.4
Depreciation and amortization	18.8	18.7	19.2	20.1	20.9	20.6	41.5	37.5
Operating Profits	161.2	(150.7)	(717.7)	2,616.7	205.9	176.4	382.4	10.5
Net Financial Income	620.6	785.1	427.3	155.2	883.8	723.6	1,607.4	1,405.7
On investments	546.9	691.9	616.6	718.6	644.6	706.1	1,350.7	1,238.9
Investments sales	(1.3)	0.7	(3.0)	14.3	272.5	70.0	342.5	(0.6)
Investments revaluation	12.7	15.7	(231.4)	(619.4)	(108.8)	(122.4)	(231.2)	28.3
Charges on premiums	49.9	59.4	58.7	60.5	55.7	60.3	116.0	109.2
Others	22.0	20.9	4.3	(10.8)	17.9	8.2	26.0	42.9
Forex	(9.6)	(3.5)	(17.9)	(7.9)	1.9	1.5	3.3	(13.1)
Participated income from permanent investments	38.4	28.6	55.1	20.5	10.7	11.0	21.7	67.0
Income before income taxes & employee profit sharing	820.2	663.0	(235.2)	2,792.4	1,100.4	911.1	2,011.5	1,483.2
Provision for income tax	214.4	191.0	(111.7)	851.8	311.2	257.1	568.4	405.4
Provision for employee profit sharing	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Subsidiaries results	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	605.8	471.9	(123.5)	1,940.7	789.2	654.0	1,443.1	1,077.7



## SEGUROS INBURSA

BALANCE SHEET

Million Pesos

Million Pesos  ASSETS	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Investments	47,773.0	48,564.9	50,547.3	49,481.4	51,206.6	45,803.9
Securities	45,513.3	46,297.8	48,325.8	46,801.4	48,664.2	43,208.4
Government	22,443.0	22,243.8	21,788.6	20,154.9	23,609.0	17,809.7
Private companies	23,070.3	24,054.0	26,537.1	26,646.4	25,055.3	25,398.6
Debt Instruments	11,862.6	12,827.6	15,727.6	16,455.9	16,311.4	16,706.7
Equities	11,207.7	11,226.4	10,809.5	10,190.6	8,743.8	8,692.0
Net unrealized gain on valuation	0.0	0.0	0.0	0.0	0.0	0.0
Interest debtors	0.0	0.0	0.0	0.0	0.0	0.0
Restricted securities	0.0	0.0	0.0	0.0	0.0	0.0
Repos	2.0	0.0	0.0	325.4	221.5	243.8
Loans	454.3	470.7	432.1	424.1	398.9	438.4
On policies	455.8	472.0	434.0	428.4	396.6	437.4
Secured	0.0	0.0	0.0	0.0	0.0	0.0
Unsecured	0.0	0.0	0.0	0.0	0.0	0.0
Discounts and rediscounts	0.0	0.0	0.0	0.0	0.0	0.0
Past due loans	34.6	33.5	32.6	4.5	4.3	4.1
Interest debtors	0.0	0.0	0.0	0.0	0.0	0.0
Allowance for write-offs	(36.0)	(34.8)	(34.4)	(8.7)	(2.0)	(3.1)
Real estate	1,803.4	1,796.4	1,789.4	1,930.4	1,921.9	1,913.5
Real estate	0.0	0.0	0.0	0.0	0.0	0.0
Net unrealized gain on valuation	0.0	0.0	0.0	0.0	0.0	0.0
Depreciation	0.0	0.0	0.0	0.0	0.0	0.0
Investments for labor obligations	1,848.9	1,873.9	1,907.4	1,985.8	2,029.0	2,022.9
Current assets	8.5	5.8	9.7	145.7	12.7	6.6
Cash and banks	8.5	5.8	9.7	145.7	12.7	6.6
Debtors	9,739.7	9,763.6	7,992.7	8,329.9	9,223.8	9,172.6
Premium debtors	8,146.2	8,197.7	7,180.1	7,230.3	7,483.1	7,857.7
Governmental debtors	1,024.2	993.1	268.6	542.0	1,190.9	749.7
Agents and adjusters	12.4	9.1	7.8	8.0	9.3	10.4
Notes receivable	104.1	96.4	95.2	86.6	86.8	85.4
Employee loans	0.0	0.0	0.0	0.0	0.0	0.0
Other	575.3	590.6	566.5	587.8	579.4	596.0
Allowance for write-offs	(122.4)	(123.3)	(125.5)	(124.8)	(125.7)	(126.7)
Reinsurers and rebonders	11,272.0	11,552.5	10,891.1	9,694.4	8,868.9	8,883.7
Insurance and bonding companies	515.7	1,384.8	607.6	759.2	397.8	530.2
Retained deposits Reinsurens share of unsettled claims	0.8	0.8 10,166.8	0.8	0.8 8,934.3	0.8 8,470.3	0.8 8,352.7
Reinsurens share of unsertied claims Reinsurens share of unearned premiums	10,755.5		10,282.7 0.0			0.0
·	0.0	0.0		0.0	0.0	
Permanent investments	1,567.6	1,596.1	1,649.0	1,667.8	1,676.3	1,689.1
Other assets	642.1	1,012.9	1,175.1	1,302.8	835.4	1,238.3
Furniture and equipment (net)	118.2	118.0	110.0	111.5	104.5	102.4
Foreclosed and repossessed assets	20.0	20.0	20.4	20.4	20.4	20.4
Sundry	503.9	874.8	1,044.7	1,170.9	710.4	1,115.4
Total assets	72,851.7	74,369.8	74,172.3	72,607.7	73,852.7	68,817.2



LIABILITIES	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Technical reserves	48,892.2	49,372.3	49,332.6	45,502.8	45,685.6	46,278.4
Unearned premiums	22,879.9	23,183.5	23,683.4	23,103.1	23,451.9	23,584.8
Life	15,167.8	16,106.6	15,685.7	15,268.7	15,885.1	16,815.3
Accident and health	7,678.3	7,041.5	7,962.5	7,799.0	7,532.3	6,734.5
Current bonds	33.7	35.4	35.2	35.4	34.6	35.0
Contractual obligations	14,044.7	14,039.6	12,802.6	12,064.8	11,615.4	11,781.5
Losses and maturities	9,956.9	9,678.2	8,599.6	7,929.0	8,027.7	8,458.2
Reserve for incurred but not reported losses	2,629.2	2,767.8	2,743.9	2,719.1	2,034.7	1,675.8
Policy dividends	0.0	0.0	0.0	0.0	0.0	0.0
Managed insurance funds	1,119.8	1,139.2	1,138.0	1,207.7	1,168.0	1,174.9
Deposits premiums	338.8	454.5	321.1	208.9	385.0	472.7
Solvency reserves method	0.0	0.0	0.0	0.0	0.0	0.0
Prevision	11,967.6	12,149.3	12,846.6	10,334.9	10,618.2	10,912.1
Prevision	0.0	0.0	0.0	0.0	0.0	0.0
Catastrophic	11,938.9	12,119.5	12,816.4	10,303.9	10,586.5	10,879.7
Contingency	28.7	29.7	30.2	31.1	31.7	32.3
Specials	0.0	0.0	0.0	0.0	0.0	0.0
Provision for labor obligations at retirement	1,868.5	1,886.8	1,918.6	1,945.6	2,009.9	798.3
Creditors	1,848.7	1,765.2	1,719.9	1,683.9	1,684.1	2,881.6
Agents and adjusters	705.9	716.0	719.7	765.8	695.3	731.4
Managed loss funds	6.0	6.0	5.5	6.5	6.5	23.0
Sundry	1,136.9	1,043.3	994.6	911.5	982.3	2,127.1
Reinsurers and rebonders	1,158.7	1,753.2	1,797.0	852.4	1,494.0	1,291.2
Insurance and bonding companies	1,079.0	1,653.0	1,743.1	781.4	1,409.3	1,194.7
Retained deposits	79.7	100.2	53.9	70.9	84.7	96.5
Other liabilities	4,901.9	4,954.6	4,803.2	5,929.0	5,577.8	4,305.1
Provision for employee profit sharing	657.5	637.1	531.1	1,972.9	1,810.9	827.4
Other liabilities	1,350.5	1,356.3	1,360.8	1,214.4	1,232.2	1,107.1
Deferred credits	2,893.8	2,961.2	2,911.4	2,741.8	2,534.7	2,370.6
Total liabilities	58,669.9	59,732.1	59,571.3	55,913.7	56,451.3	55,554.5
Stockholders' equity						
Paid in capital	1,066.9	1,066.9	1,066.9	1,066.9	1,066.9	1,066.9
Capital stock	1,066.9	1,066.9	1,066.9	1,066.9	1,066.9	1,066.9
Reserves	6,996.6	8,228.9	8,317.8	8,398.3	8,318.6	7,217.1
Legal	804.4	1,066.9	1,066.9	1,066.9	1,066.9	1,066.9
Repurchase of shares	0.0	0.0	0.0	0.0	0.0	0.0
Other	3,960.8	4,864.0	4,925.5	4,783.2	4,824.6	4,008.3
Valuation superavit for reserves of unearned premiums	2,231.4	2,298.0	2,325.4	2,548.2	2,427.1	2,141.9
Deferred taxes for reserves of unearned premiums	0.0	0.0	0.0	0.0	0.0	0.0
Unrealized gain on valuation of real estate	0.0	0.0	0.0	0.0	0.0	0.0
Subsidiaries	1,545.2	2,342.9	2,340.6	2,338.7	2,336.5	2,743.5
Retained earnings	3,963.9	1,917.9	1,917.9	1,991.8	4,886.4	806.8
Net income	605.7	1,077.5	954.0	2,894.5	789.0	1,424.2
Excess (insufficient) on Stockholders' actualization	3.6	3.7	3.7	3.9	4.0	4.1
Minority Interest	0.0	0.0	0.0	0.0	0.0	0.0
Total stockholders' equity	14,181.8	14,637.8	14,601.0	16,694.1	17,401.4	13,262.6
Total liabilities and stockholders' equity	72,851.7	74,369.8	74,172.3	72,607.7	73,852.7	68,817.2



PENSIONES INBURSA							A	loto d
Income Statement Million Pesos	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	Jun '19	ulated Jun '18
Premiums written Premiums ceded	3.3 0.0	4.9 0.0	0.0 0.0	0.8 0.0	2.4 0.0	0.4 0.0	2.8 0.0	8.2 0.0
Retained Premiums	3.3	4.9	0.0	0.0 <b>0.8</b>	2.4	0.0 <b>0.4</b>	2.8	8.2
Increased in reserve for unearned premiums	106.9	(141.2)	3.4	4.7	1.9	(2.6)	(0.7)	(34.2)
Retained earned premiums	(103.6)	146.1	(3.4)	(3.9)	0.6	3.0	<b>3.5</b> 0.0	<b>42.5</b> 0.0
Net Acquisition Cost	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Commisions to agents	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Additional compensation to agents	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Commisions for re-insurance taken	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Commisions for re-insurance given	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Coverage on losses excess	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cost of claims and contractual obligations	252.1	212.2	5.4	5.3	5.8	5.5	11.3	464.4
Claims and other contractual obligations	252.1	212.2	5.4	5.3	5.8	5.5	11.3	464.4
Claims recovered from re-insurance	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other claims	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Technical Income	(355.7)	(66.2)	(8.7)	(9.2)	(5.2)	(2.5)	(7.8)	(421.9)
Net Increase in other technical reserve	14.5	(8.9)	0.3	0.4	(0.1)	(0.3)	(0.3)	5.6
Catastrophic risks reserves	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Preventions reserves	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Contingency claim reserves	2.0	(2.8)	0.1	0.1	0.0	(0.0)	0.0	(0.9)
Other reserves	12.5	(6.1)	0.2	0.3	(0.1)	(0.2)	(0.3)	6.4
Gross profit	(370.2)	(57.2)	(9.0)	(9.7)	(5.2)	(2.3)	(7.4)	(427.5)
Net operating expenses	2.7	2.7	(240.5)	(5.1)	1.8	2.0	3.7	5.4
Administrative and operating expenses	2.7	2.7	(240.5)	(5.1)	1.8	2.0	3.7	5.4
Personnel expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Depreciation and amortization	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Operating Profits	(372.9)	(60.0)	231.5	(4.6)	(6.9)	(4.2)	(11.2)	(432.9)
Net Financial Income	536.4	330.3	125.1	84.8	67.7	44.2	111.9	866.6
On investments	211.6	178.2	37.3	19.4	22.4	17.5	39.9	389.8
Investments sales	0.1	206.0	209.7	12.5	0.0	65.5	65.5	206.1
Investments revaluation	324.6	(53.9)	(121.9)	52.5	45.3	(39.6)	5.7	270.7
Charges on premiums	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.1	0.5	0.0	0.7	0.8	0.1
Forex	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Participated income from permanent investments	221.3	152.9	16.3	(33.4)	9.3	(269.9)	(260.6)	374.2
Income before income taxes & employee profit sharing	384.8	423.2	372.9	46.8	70.1	(230.0)	(159.9)	808.0
Provision for income tax	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Provision for employee profit sharing	29.5	86.3	87.0	1.7	13.2	15.4	28.5	115.9
Subsidiaries results	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income	355.2	336.9	285.8	45.1	56.9	(245.3)	(188.4)	692.1



#### **PENSIONES INBURSA**

BALANCE SHEET Million Pesos

ASSETS	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Investments	21,905.8	22,130.5	18,719.5	3,440.4	3,522.9	3,582.6	1,065.3
Securities	21,905.8	22,130.5	18,719.5	3,440.4	3,522.9	3,582.6	1,065.3
Government	17,137.0	17,324.1	17,031.2	1,706.3	1,211.9	1,228.0	990.5
Private companies	4,768.8	4,806.4	1,688.3	1,734.1	2,310.9	2,354.6	74.8
Debt Instruments	4,698.7	4,735.2	1,619.7	1,671.5	2,253.2	2,297.0	17.0
Equities	70.2	71.2	68.6	62.6	57.7	57.5	57.7
Net unrealized gain on valuation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interest debtors	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Repos	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Loans	0.0	0.0	0.0	0.0	0.0	0.0	0.0
On policies	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Secured	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Unsecured	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Discounts and rediscounts	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Past due loans	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interest debtors	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Allowance for write-offs	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Real estate	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Real estate	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net unrealized gain on valuation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Depreciation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investments for labor obligations	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Current assets	0.3	0.6	0.6	0.8	0.5	0.6	0.3
Cash and banks	0.3	0.6	0.6	0.8	0.5	0.6	0.3
Debtors	<b>0.3</b>	0.3	0.3	2.7	(0.0)	0.0	0.0
Premium debtors	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Agents and adjusters	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Notes receivable	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Employee loans	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.4	0.4	0.4	2.8	0.0	0.0	0.0
Allowance for write-offs	(0.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.0)	(0.0)
Reinsurers and rebonders	0.0	0.0	<b>0.</b> 1)	0.1)	0.1)	0.0	0.0
Insurance and bonding companies	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Retained deposits	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Reinsurens share of unsettled claims	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Reinsurens share of unearned premiums	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Permanent investments	7,525.8	7,747.1	7,900.0	7,915.3	7,881.2	7,890.5	7,620.6
Other assets	333.9	395.6	129.1	184.2	192.3	31.7	73.9
Furniture and equipment (net)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Foreclosed and repossessed assets	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sundry	333.9	395.6	129.1	184.2	192.3	31.7	73.9
Total assets	29,766.2	30,274.2	26,749.6	11,543.4	11,596.9	11,505.4	8,760.1



LIABILITIES	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Technical reserves	15,993.8	16,117.0	15,914.2	335.2	339.5	341.1	338.7
Unearned premiums	15,266.4	15,368.6	15,222.5	319.4	324.0	325.8	323.1
Life	15,266.4	15,368.6	15,222.5	319.4	324.0	325.8	323.1
Accident and health	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Current bonds	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Contractual obligations	133.1	139.6	91.8	3.1	2.3	2.2	2.8
Losses and maturities	132.7	139.2	91.5	2.7	1.9	1.8	2.4
Reserve for incurred but not reported losses	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Policy dividends	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Managed insurance funds	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Deposits premiums	0.4	0.4	0.4	0.4	0.4	0.4	0.4
Prevision	594.3	608.8	599.9	12.8	13.2	13.2	12.9
Prevision	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Catastrophic	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Contingency	296.9	298.9	296.1	6.2	6.3	6.3	6.3
Specials	297.4	309.9	303.8	6.6	6.9	6.8	6.6
Provision for labor obligations at retirement	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		0.0	0.0	0.0	0.0	0.0	0.0
Creditors	18.1	18.1	18.1	19.1	1.7	1.8	2.0
Agents and adjusters	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Managed loss funds	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sundry	18.1	18.1	18.1	19.1	1.7	1.8	2.0
Reinsurers and rebonders	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Insurance and bonding companies	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Retained deposits	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities	637.8	667.3	177.9	264.9	272.7	119.9	139.1
Provision for employee profit sharing	575.8	613.1	105.9	180.1	167.1	4.1	139.1
Other liabilities	0.0	(0.0)	(0.0)	0.0	(0.0)	(0.0)	(0.0)
Deferred credits	62.0	54.3	71.9	84.8	105.7	115.9	0.0
Total liabilities	16,649.7	16,802.4	16,110.2	619.2	613.9	462.9	479.9
Stockholders' equity							
Paid in capital	1,108.4	1,108.4	1,108.4	1,108.4	1,108.4	1,108.4	1,108.4
Capital stock	1,458.4	1,458.4	1,458.4	1,458.4	1,458.4	1,458.4	1,458.4
(-)Unsubscribed capital	350.0	350.0	350.0	350.0	350.0	350.0	350.0
Reserves	1,589.5	1,589.5	2,600.4	2,281.7	1,647.7	1,647.7	1,848.9
legal	846.6	846.6	1,108.4	1,108.4	1,108.4	1,108.4	1,108.4
Repurchase of shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	742.9	742.9	1,492.0	1,173.3	539.3	539.3	740.5
Unrealized gain on valuation of real estate	0.0	0.0	0.0	0.0	14.3	16.9	0.0
Subsidiaries	4,524.2	4,524.2	5,140.8	5,139.8	5,139.1	5,139.1	5,496.2
Retained earnings	3,457.0	5,894.4	1,097.7	1,416.4	2,050.4	3,073.5	15.1
Net income	2,437.4	355.2	692.1	978.0	1,023.1	56.9	(188.4)
Excess (insufficient) on Stockholders' actualization	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total stockholders' equity	13,116.5	13,471.8	10,639.4	10,924.2	10,983.0	11,042.5	8,280.3
Total liabilities and stockholders' equity	29,766.2	30,274.2	26,749.6	11,543.4	11,596.9	11,505.4	8,760.1
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Income Statement							Acumulated			
Million Pesos	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	Jun '19	Jun '18		
Premiums accepted	512.5	488.4	497.1	522.6	532.8	504.3	1.037.1	1,000.9		
Premiums ceded	40.2	29.1	18.1	11.4	28.4	29.0	57.4	69.2		
RETAINED PREMIUMS	472.3	459.4	478.9	511.2	504.4	475.3	979.7	931.7		
Application of reserve for outstanding bonds	18.2	(0.8)	3.6	27.1	20.3	(11.7)	8.6	17.4		
NET PREMIUM REVENUES	454.1	460.2	475.3	484.1	484.1	487.0	971.0	914.3		
Net Acquisition Cost	6.4	9.6	15.4	20.3	14.2	12.4	26.6	16.0		
Comisions to agents	0.3	0.1	0.4	0.1	0.2	0.2	0.4	0.4		
Comisions for rebonding taken	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Comisions for rebonding given	(17.8)	(12.4)	(8.6)	(7.5)	(13.5)	(12.6)	(26.0)	(30.3)		
Others	24.0	21.9	23.6	27.7	27.4	24.8	52.3	45.9		
Claims	403.6	366.1	389.0	412.4	398.1	409.0	807.0	769.7		
Technical Income	44.1	84.5	70.9	51.5	71.8	65.6	137.4	128.5		
Net increase in other technical reserves	(9.1)	23.8	13.5	(45.7)	(9.6)	24.7	15.1	14.7		
GROSS INCOME	53.2	60.7	57.4	97.1	81.4	40.9	122.3	113.8		
Net Operating Expenses	(71.2)	(63.3)	(59.2)	(67.4)	(64.9)	(60.2)	(125.2)	(134.5)		
Administrative & operating expenses	(71.5)	(63.7)	(59.5)	(67.8)	(65.4)	(60.7)	(126.1)	(135.2)		
Personnel expenses	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Depreciation	0.4	0.4	0.4	0.4	0.5	0.5	0.9	0.7		
OPERATING INCOME	124.3	124.0	116.5	164.5	146.3	101.1	247.5	248.3		
Financial Income	17.2	38.5	86.5	(1.7)	47.2	54.3	101.5	55.7		
On investments	17.5	31.6	29.4	36.8	31.9	47.4	79.3	49.1		
Investments sales	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
Investments revaluation	5.5	0.7	27.0	(43.3)	15.6	(8.1)	7.4	6.3		
Others	0.1	0.5	33.7	1.0	1.0	15.7	16.7	0.6		
Forex	(5.9)	5.6	(3.6)	3.8	(1.3)	(0.7)	(2.0)	(0.3)		
Participated income from permanent investments	6.4	4.8	54.5	39.5	8.9	(5.4)	3.5	11.2		
INCOME BEFORE TAXES	147.9	167.3	257.6	202.4	202.5	150.0	352.4	315.2		
Income taxes	40.6	43.5	46.4	40.6	56.4	39.9	96.3	84.1		
Subsidiaries Net Income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0		
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# Fianzas Guardiana-Inbursa

Million Pesos

ASSETS	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Investments	1,874.3	2,018.7	2,164.6	2,339.3	2,457.8	2,700.3	2,833.2
Securities	1,521.0	1,666.3	1,813.3	1,989.1	2,079.4	2,323.1	2,457.2
Government	836.7	977.1	1,122.4	1,271.7	1,404.7	1,633.8	1,775.2
Private companies	684.3	689.2	690.8	717.4	674.7	689.3	682.0
Debt Instruments	9.9	9.2	9.9	9.5	10.0	9.9	9.8
Equities	674.4	680.1	680.9	707.9	664.8	679.4	672.2
Net unrealized gain on valuation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interest debtors	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Restricted securities	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Loans	10.6	10.3	9.9	9.4	9.1	8.6	8.2
Secured	10.9	10.6	10.0	9.0	8.7	8.3	8.3
Unsecured	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Discounts and rediscounts	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Past due loans	0.1	0.1	0.1	0.6	0.6	0.5	0.1
Interest debtors	(0.4)	(0.4)	(0.2)	(0.3)	(0.2)	(0.2)	(0.1)
Real estate	342.7	342.1	341.5	340.9	369.3	368.6	367.9
Real estate	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net unrealized gain on valuation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Depreciation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Investments for labor obligations	4.3	4.4	4.5	4.5	4.5	4.6	4.7
Current assets	1.9	1.9	4.6	1.9	3.8	2.3	0.4
Cash and banks	1.9	1.9	4.6	1.9	3.8	2.3	0.4
Debtors	509.4	456.8	471.4	485.4	514.2	482.8	524.9
Premium debtors	482.4	426.1	442.3	454.2	480.2	444.2	480.7
Agents	0.2	0.5	0.5	0.6	0.9	0.8	0.9
Notes receivable	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Debt for bonding claimed & payed	14.2	14.0	13.9	13.9	14.1	14.1	14.1
Employee loans	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	24.0	27.7	26.1	29.2	31.7	36.3	42.0
Allowance for write-offs	(11.4)	(11.5)	(11.5)	(12.5)	(12.7)	(12.7)	(12.7)
Rebonders	138.4	112.0	120.1	125.0	115.7	104.7	107.5
Bonding companies	17.5	5.4	10.0	15.1	12.3	4.2	6.1
Retained deposits	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Participation in rebonding	121.0	106.7	110.3	110.1	103.6	100.6	101.5
Estimation for punishments	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.1)
Permanent investments	717.0	720.9	730.4	758.5	762.6	747.2	754.4
Other assets	339.9	264.2	274.5	297.7	330.5	151.1	166.5
Furniture and equipment (net)	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Foreclosed and repossessed assets	1.5	1.5	1.5	1.5	1.5	1.5	1.5
Sundry	338.3	262.6	272.9	296.2	328.9	149.6	164.9
Total assets	3,585.1	3,578.9	3,770.1	4,012.4	4,189.1	4,193.0	4,391.7



LIABILITIES	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19
Technical reserves	1,263.2	1,257.8	1,284.6	1,301.4	1,276.5	1,284.2	1,298.1
Current bonds	926.7	930.3	933.3	936.6	957.4	974.7	963.8
Contingency bonds	336.5	327.4	351.2	364.8	319.1	309.6	334.2
Provision for labor obligations at retirement	2.7	0.6	0.7	2.9	2.9	3.0	3.1
Creditors	30.4	24.8	28.3	21.8	34.4	22.9	32.3
Agents and adjusters	0.2	0.3	0.2	0.2	0.2	0.2	0.2
Managed loss funds	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Sundry	30.2	24.5	28.1	21.6	34.2	22.7	32.0
Rebonders	14.9	27.8	26.1	17.6	8.2	20.0	25.9
Bonding companies	10.1	23.0	21.3	12.8	3.3	15.1	21.0
Other participation	4.8	4.8	4.8	4.8	4.9	4.9	4.9
Other liabilities	333.8	218.7	257.6	308.0	363.0	236.1	276.0
Provision for employee profit sharing & incurred income Tax	155.8	41.8	84.6	126.0	183.7	55.1	96.9
Other liabilities	94.4	91.6	87.0	91.0	96.6	94.2	94.2
Deferred credits	83.7	85.3	86.0	91.1	82.7	86.9	85.0
Total liabilities	1,645.1	1,529.7	1,597.2	1,651.8	1,685.0	1,566.3	1,635.3
Stockholders' equity							
Paid in capital	235.2	235.2	235.2	235.2	235.2	235.2	235.2
Capital stock	310.2	310.2	310.2	310.2	310.2	310.2	310.2
(-)Unsubscribed capital	(75.0)	(75.0)	(75.0)	(75.0)	(75.0)	(75.0)	(75.0)
Reserves	185.4	185.4	235.2	235.2	235.2	235.2	235.2
legal	185.4	185.4	235.2	235.2	235.2	235.2	235.2
Repurchase of shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Unrealized gain on valuation of real estate	86.7	86.7	86.7	86.7	107.0	107.0	107.0
Subsidiaries	516.8	518.5	576.8	553.4	514.8	491.4	616.2
Retained earnings	389.3	916.1	808.0	808.0	808.0	1,411.9	1,306.7
Net income	526.7	107.4	231.1	442.2	604.0	146.0	256.1
Excess (insufficient) on Stockholders' actualization	0.0	(0.0)	0.0	0.0	0.0	0.0	0.0
Total stockholders' equity	1,940.1	2,049.1	2,172.9	2,360.6	2,504.1	2,626.7	2,756.3
Total liabilities and stockholders' equity	3,585.1	3,578.9	3,770.1	4,012.4	4,189.1	4,193.0	4,391.7

