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Mexico City, April 23, 2020.- **Grupo Financiero Inbursa** today reported results for the first quarter 2020.

HIGHLIGHTS

GFI took immediate actions to face the epidemiological and economic contingencies related to COVID-19 to avoid contagion among collaborators and customers as well as to guarantee business continuity.

Net income stood at \$2,685 MM Ps in March 2020 compared with \$3,508 MM Ps in March 2019.

Grupo Financiero Inbursa net income stood at \$2,685 MM Ps in March 2020 compared with \$3,508 MM Ps in the same period of the previous year mainly explained by a sound operating performance together with more credit risk reserves and market related losses. During the first three months of 2020, financial margin increased 38% from \$8,216 MM Ps in 1Q19 to \$11,337 MM Ps in 1Q20 coming from long term credit prepayment with increasing rate structures. Commissions and fee income (net) grew from \$585 MM Ps in March 2019 to \$630 MM Ps in March 2020, 8% more related to increased transactionality through digital devices and lower acquisition cost.

Grupo Financiero Inbursa registered a 18% growth in risk adjusted net interest income in March 2020.

Grupo Financiero Inbursa risk adjusted net interest income reached \$7,040 MM Ps in March 2020 compared with \$5,954 MM Ps in March 2019, that represented a 18% increase. The result is mainly explained by more financial margin partially compensated with \$2,524 MM Ps additional loan loss reserves driven by expected losses of scenarios which includes possible impacts for COVID-19 in our credit portfolio. Without these reserves, risk adjusted net interest income grew 62%. Its important to point out that coverage ratio (Loan Loss Provisions / Non Performing Loans) increased from 1.7x at the end of 2019 to 2.3x at the end of March 2020.

\$1,700 MM Ps Market Related losses in March 2020 compared with \$880 MM Ps income in March 2019.

Market related losses of \$1,700 MM Ps at the end of March 2020 compared with \$880 MM Ps profits during the same period of the previous year. This result is mainly explained by unrealized losses mostly coming from equities and bond positions.

Retail deposits continued to grow soundly during the first three months of 2020.

Retail deposits amounted \$175,076 MM Ps as of March 2020 compared with \$153,414 MM Ps in the same period of the previous year, that represented a 14% increase. On a quarterly basis, retail deposits grew 7%.

⁻ All amounts included in this report are expressed in nominal pesos and are not audited.

⁻ This press release is presented under regulation 1488 of the CNBV.

⁻ As required by regulation 1488 of the CNBV, the financial margin includes only the commissions and fees involved in interest related earnings

HIGHLIGHTS

Total loan portfolio stood very similar if compared with March 2019.

Total loan portfolio stood at \$264,026 MM Ps in March 2020 compared with \$259,349 MM Ps in March 2019, that represented a 2% increase.

Buybacks program.

Following the general recommendation of the authorities issued to the financial sector, GFI Board of Directors decided to propose to the April 29th 2020 shareholders meeting, not to pay dividends. However if approved by the shareholders meeting, Grupo Financiero Inbursa Stock Buyback Program will be \$1,000 MM Ps for 2020.

GFI Stockholders equity stood at \$149,522 MM Ps in March 2020.

Stockholders equity of Grupo Financiero Inbursa stood at \$149,522 MM Ps in March 2020, almost the same amount if compared with the same period of the previous year. It's important to point out that in May of 2019, GFI paid an ordinary dividend of \$3,315 MM Ps and an extraordinary of \$6,631 MM Ps. If adjusted by both dividend payments of \$9,946 MM Ps and buybacks, Stockholders' equity growth would have been 6%.

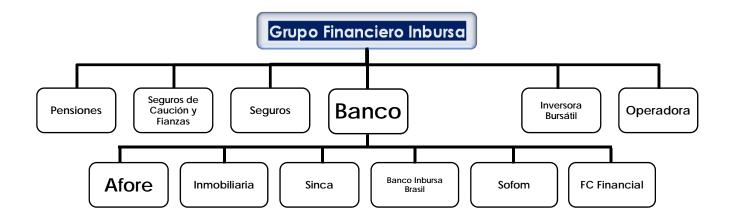
As of March 31, 2020 CET1 Ratio was 18.71%.

Liquidity and solvency of Inbursa are very sound; Grupo Financiero Inbursa has liquidity and capitalization ratios much higher than those required by the authority. The regulation requires a capital ratio of at least 11.1%; and, as of March 31, 2020, Banco Inbursa had a capital ratio (fully CET1) of 18.71%. And our equity/assets ratio was 28.6% which is higher than the market average of 11.6% with market data as of December 31, 2019.



Corporate Structure

March 31, 2020





GFINBUR"O" (Stock Price)

23.90 23.21 23.19 21.49 21.12 * * * * * * * * * * O'19 N'19 D'19 J'20 F'20 M'20

Mar'20

11,346

18,973

12.9

822

Employees

Branches

Sales force

clients (MM)

ATM's (Inbursa & Agreements) 5,151

CNBV GAAP

 Mkt Value/Book Value
 0.76

 Stock price (Mar"20)
 17.04

 Outstanding shares ('000,000)
 6,631

 Debt Rating (Banco Inbursa)

 S & P
 BBB/mxAAA

 HR Ratings
 HR AAA / HR+1

GRUPO FINANCIERO INBURSA

(with subsidiaries and consolidated)

Under CNBV Rules

| Net Income | | | | | | | | | |
|--------------------------------|-----------|---------|------------|-------------------|------------|-------------------|--|--|--|
| MM Ps. | 1Q2 \$ | 20 % | 4Q19 \$ | % chg vs. 4Q19 | 1Q19 \$ | % chg vs. 1Q19 | | | |
| Banco Inbursa Consolidated | 2,685.1 | 100% | 2,185.1 | 23% | 2,310.0 | 16% | | | |
| Operadora | 72.8 | 3% | 152.8 | -52% | 64.7 | 12% | | | |
| Seguros Inbursa Consolidated | (71.1) | -3% | 1,760.7 | N.A. | 789.2 | N.A. | | | |
| Pensiones Inbursa Consolidated | (164.8) | -6% | 121.0 | N.A. | 56.9 | N.A. | | | |
| Seguros de Caución y Fianzas | 62.5 | 2% | 266.3 | -77% | 146.0 | -57% | | | |
| Inversora | (120.0) | -4% | 208.0 | N.A. | 157.0 | N.A. | | | |
| Holding company and others | 220.4 | 8% | (221.8) | N.A. | (16.0) | N.A. | | | |
| Total | 2,685.0 | 100% | 4,472.0 | -40% | 3,507.8 | -23% | | | |

Grupo Financiero Inbursa net income stood at \$2,685 MM Ps in March 2020 compared with \$3,508 MM Ps in the same period of the previous year mainly explained by a sound operating performance together with more credit risk reserves and market related losses. During the first three months of 2020, financial margin increased 38% from \$8,216 MM Ps in 1Q19 to \$11,337 MM Ps in 1Q20 coming from long term credit prepayment with increasing rate structures. Commissions and fee income (net) grew from \$585 MM Ps in March 2019 to \$630 MM Ps in March 2020, 8% more related to increased transactionality through digital devices and lower acquisition cost.

| Estimated Cash Flow | | | | | | | | | |
|--|--------|--------|--------|--------|--------|--------|--------|--|--|
| Million Pesos | 2015 | 2016 | 2017 | 2018 | 2019 | 1Q20 | 1Q19 | | |
| + Interest Income | 23,672 | 31,097 | 43,573 | 46,490 | 48,557 | 15,370 | 12,175 | | |
| + Premiums written (Net) | 15,497 | 17,614 | 18,375 | 16,979 | 16,100 | 4,441 | 4,233 | | |
| - Interest Expense | 8,215 | 11,610 | 19,488 | 19,989 | 20,783 | 5,284 | 5,334 | | |
| - Increased in reserve for unearned premiums | 2,513 | 2,887 | 2,237 | -1,167 | -349 | 424 | 393 | | |
| - Cost of claims and contractual obligations (net) | 10,444 | 10,975 | 12,622 | 11,915 | 10,457 | 2,766 | 2,465 | | |
| = Financial Margin | 17,997 | 23,239 | 27,601 | 32,732 | 33,766 | 11,337 | 8,216 | | |
| - Loan Loss Provisions (without COVID-19) | 3,840 | 6,614 | 10,053 | 8,199 | 8,319 | 1,773 | 2,262 | | |
| = Risk Adjusted NII | 14,157 | 16,625 | 17,548 | 24,533 | 25,447 | 9,564 | 5,954 | | |
| + Commissions & Fees (net) | 1,280 | 1,007 | 1,781 | 2,884 | 3,166 | 630 | 585 | | |
| + Subsidiaries Income | 1,122 | 1,011 | 691 | 904 | 560 | 257 | -157 | | |
| - General Expenses | 8,125 | 9,690 | 10,845 | 11,434 | 12,100 | 3,190 | 2,836 | | |
| - Taxes | 3,726 | 3,628 | 5,166 | 5,476 | 5,405 | 2,318 | 1,723 | | |
| = Estimated Operating Income | 4,709 | 5,325 | 4,009 | 11,411 | 11,668 | 4,943 | 1,822 | | |
| - Loan Loss Provisions (impacts COVID-19) | 0 | 0 | 0 | 0 | 0 | 2,524 | 0 | | |
| + Market related Income | -2,686 | 3,759 | 14,977 | 1,841 | -2,369 | -1,700 | 880 | | |
| + Other operational income | 7,876 | 2,788 | 2,171 | 3,926 | 2,844 | 694 | 694 | | |
| = Free Cash Flow | 9,899 | 11,872 | 21,157 | 17,178 | 12,143 | 1,413 | 3,396 | | |



| Investment by Company | | | | | | | | | |
|--------------------------------|-----------|---------|------------|-------------------|------------|-------------------|--|--|--|
| MM Ps. | 1Q2 \$ | :0 % | 4Q19 \$ | % chg vs. 4Q19 | 1Q19 \$ | % chg vs. 1Q19 | | | |
| Banco Inbursa Consolidated | 101,605.4 | 68% | 99,299.0 | 2% | 116,754.1 | -13% | | | |
| Sofom | 15,135.6 | 10% | 15,548.3 | -3% | 14,931.5 | 4% | | | |
| Afore | 2,282.6 | 2% | 2,147.6 | 6% | 2,105.8 | 2% | | | |
| Sinca | 16,772.2 | 11% | 15,897.0 | 6% | 15,388.8 | 3% | | | |
| Inm obiliaria | 1,477.7 | 1% | 1,450.3 | 2% | 1,364.0 | 6% | | | |
| Operadora | 2,807.5 | 2% | 2,734.7 | 3% | 2,455.2 | 14% | | | |
| Seguros Inbursa Consolidated | 14,669.3 | 10% | 15,145.2 | -3% | 17,401.4 | -16% | | | |
| Patrim onial Patrim onial | 2,459.1 | 2% | 2,353.0 | 5% | 2,185.6 | 13% | | | |
| Pensiones Inbursa Consolidated | 8,443.0 | 6% | 8,607.8 | -2% | 11,042.5 | -24% | | | |
| Prom otora Promotora | 8,112.5 | 5% | 8,287.3 | -2% | 8,261.7 | -2% | | | |
| Seguros de Caución y Fianzas | 3,238.5 | 2% | 3,188.4 | 2% | 2,626.7 | 23% | | | |
| Inversora | 3,191.0 | 2% | 3,311.0 | -4% | 3,058.0 | 4% | | | |
| Holding company and others | 15,567.3 | 10% | 15,545.6 | 0% | (2,162.2) | N.A. | | | |
| Total | 149,522.0 | 100% | 147,831.6 | 1% | 151,175.7 | -1% | | | |

• Stockholders' equity of Grupo Financiero Inbursa stood at \$149,522 MM Ps in March 2020, almost the same amount if compared with the same period of the previous year. It's important to point out that in May of 2019, GFI paid an ordinary dividend of \$3,315 MM Ps and an extraordinary of \$6,631 MM Ps. If adjusted by both dividend payments of \$9,946 MM Ps and buybacks, Stockholders' equity growth would have been 6%.

Sources & Uses of Funds (MM Ps as of March 2020)

SOURCES

| | Stockholders' Equity | Debt | Reserves | Deferred Taxes | Repo´s | Other Liabilities | Total |
|------------------------------|-------------------------|-------------------|------------------------------|-------------------------|--------|----------------------|---------|
| Banco Inbursa | 101,605 | 273,152 | 11,944 | 0 | | 33,106 | 419,807 |
| Seguros Inbursa | 14,669 | | 46,768 | 1,534 | | 5,914 | 68,886 |
| Pensiones Inbursa | 8,443 | | 349 | 0 | | 3 | 8,795 |
| Inversora Bursátil | 3,191 | 1,120 | | 251 | 2,875 | 234 | 7,671 |
| Operadora Inbursa | 2,807 | | | 153 | | 69 | 3,029 |
| Seguros de Caución y Fianzas | 3,238 | | 1,317 | 88 | | 208 | 4,852 |
| Others | 15,567 | | | | | | 15,567 |
| TOTAL | 149,522 | 274,272 | 60,378 | 2,026 | 2,875 | 39,534 | 528,607 |
| | Investment Portfolio | Loan Portfolio | Fixed Income MM Portfolio | USES Fixed Assets | Repo´s | Other Assets | Total |
| Banco Inbursa | 8,652 | 264,026 | 69,781 | 3,204 | 29,289 | 44,855 | 419,807 |
| Seguros Inbursa | 10,842 | 2,374 | 36,871 | 2,900 | | 15,898 | 68,886 |
| Pensiones Inbursa | 59 | | 973 | | | 7,763 | 8,795 |
| Inversora Bursátil | 50 | | | 22 | 6,842 | 757 | 7,671 |
| Operadora Inbursa | 379 | | 2,563 | | | 86 | 3,029 |
| Seguros de Caución y Fianzas | 675 | 13 | 2,266 | 493 | | 1,405 | 4,852 |
| Others | | | | | | 15,567 | 15,567 |
| TOTAL | 20,657 | 266,413 | 112,455 | 6,619 | 36,131 | 86,332 | 528,607 |





Million Pesos

Financial Margin

| Million Pesos | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|--|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| Interest Income | 12,140 | 12,175 | 12,252 | 11,923 | 12,207 | 15,370 |
| Interest on loans | 7,527 | 7,260 | 7,540 | 7,568 | 7,422 | 10,553 |
| Commercial Consumer Mortgages | 4,526 2,821 179 | 4,433 2,682 144 | 4,685 2,697 157 | 4,669 2,753 146 | 4,468 2,811 143 | 7,757 2,657 140 |
| Financial instruments and Repo's interest income | 3,939 | 4,491 | 4,172 | 3,887 | 4,011 | 4,172 |
| Others | 674 | 425 | 540 | 468 | 774 | 644 |
| Premiums Written (net) | 4,518 | 4,233 | 4,028 | 3,683 | 4,156 | 4,441 |
| Interest Expenses | -5,173 | -5,334 | -5,347 | -5,000 | -5,102 | -5,284 |
| Interest on deposits & funding | -4,252 | -4,383 | -4,491 | -4,398 | -4,199 | -4,272 |
| Demand deposits Time deposits Unsecured notes Interbank loans | -2,011 -465 -995 -781 | -2,128 -490 -937 -828 | -2,255 -502 -866 -868 | -2,335 -474 -872 -716 | -2,249 -455 -818 -677 | -2,281 -427 -944 -620 |
| Repo´s interest expense | -836 | -913 | -758 | -534 | -696 | -798 |
| Others | -85 | -38 | -98 | -69 | -207 | -214 |
| Increased in reserve for unearned premiums | 2,070 | -393 | -419 | 983 | 179 | -424 |
| Cost of claims and contractual obligations (net) | -3,032 | -2,465 | -2,383 | -2,765 | -2,843 | -2,766 |
| Financial Margin | 10,523 | 8,216 | 8,131 | 8,823 | 8,597 | 11,337 |

During the first three months of 2020, financial margin increased 38% from \$8,216 MM Ps in 1Q19 to \$11,337 MM Ps in 1Q20 coming from long term credit prepayment with increasing rate structures

| Reserve | S |
|---------|---|
|---------|---|

| Million Pesos | 1Q20 | % | 4Q19 | % chg vs. 4Q19 | 1Q19 | % chg vs. 1Q19 |
|--|-------|------|-------|-------------------|-------|-------------------|
| Expected Losses with scenarios that includes possible impacts for COVID-19 | 4,297 | 100% | 2,013 | 113% | 2,262 | 90% |
| Expected Losses Without impacts for COVID-19 | 1,773 | 41% | 2,013 | -12% | 2,262 | -22% |
| Differential | 2,524 | 59% | | | | |

Grupo Financiero InbursaGrupo Financiero Inbursa risk adjusted net interest income reached \$7,040 MM Ps in March 2020 compared with \$5,954 MM Ps in March 2019, that represented a 18% increase. The result is mainly explained by more financial margin partially compensated with \$2,524 MM Ps additional loan loss reserves driven by expected losses of scenarios which includes possible impacts for COVID-19 in our credit portfolio. Without these reserves, risk adjusted net interest income grew 62%. Its important to point out that coverage ratio (Loan Loss Provisions / Non Performing Loans) increased from 1.7x at the end of 2019 to 2.3x at the end of March 2020.



Retail

Retail loan portfolio is spread between 3 subsidiaries that in March 2020, all fully consolidate into Banco Inbursa:

Sofom: Personal, SME´s and Credit Cards

FC Financial: Auto related loans

Banco Inbursa: Mortgages

| Million Pesos | 1Q20 | % | 4Q19 | % chg vs. 4Q19 | 1Q19 | % chg vs. 1Q19 |
|--|---------------------------------|------------------|---------------------------------|--------------------|---------------------------------|---------------------|
| Total Retail Loan Portfolio | 63,027 | 100% | 64,960 | -3% | 66,401 | -5% |
| Auto Ioans Floor Plan Retail | • | 40% 8% 32% | 25,968 5,273 20,695 | -3% -3% -2% | 27,180 5,987 21,193 | -7% -15% -5% |
| Small and medium companies | 2,938 | 5% | 3,103 | -5% | 3,745 | -22% |
| Mortgages | 5,936 | 9% | 5,920 | 0% | 6,233 | -5% |
| Personal | 12,151 | 19% | 12,619 | -4% | 13,045 | -7% |
| Credit Card | 16,685 | 26% | 17,350 | -4% | 16,198 | 3% |
| | | | | | | |
| Customers | 1Q20 | % | 4Q19 | % chg vs. 4Q19 | 1Q19 | % chg vs. 1Q19 |
| Customers Total Retail Customers | 1Q20 2,647,242 | | | _ | 1Q19 2,714,171 | |
| | | | | 4Q19 | | 1Q19 |
| Total Retail Customers | 2,647,242 | 100% | 2,692,205 | 4Q19 -2% | 2,714,171 | 1Q19 -2% |
| Total Retail Customers Auto loans | 2,647,242 118,074 | 100% 4% | 2,692,205 121,011 | 4Q19 -2% | 2,714,171 132,787 | 1Q19 -2% -11% |
| Total Retail Customers Auto loans Small and medium companies | 2,647,242 118,074 22,379 | 100% 4% 1% | 2,692,205 121,011 24,029 | -2% -2% -7% | 2,714,171 132,787 30,732 | -2% -11% -27% |

Compared with March 2019, retail loans decrease 5% driven by a 7% and 22% decrease in the auto and SME's portfolios, respectively partially compensated with 3% grow in the credit card portfolio.



Retail

Funding (Million Pesos)

| Million Pesos | 1Q20 | % | 4Q19 | % chg vs. 4Q19 | 1Q19 | % chg vs. 1Q19 |
|-----------------------|---------|------|---------|-------------------|---------|-------------------|
| Total Retail Deposits | 175,076 | 100% | 163,160 | 7% | 153,414 | 14% |
| Demand deposits | 152,378 | 87% | 140,605 | 8% | 129,325 | 18% |
| Retail time deposits | 22,698 | 13% | 22,555 | 1% | 24,089 | -6% |

Retail deposits amounted \$175,076 MM Ps as of March 2020 compared with \$153,414 MM Ps in the same period of the previous year, that represented a 14% increase. On a quarterly basis, retail deposits grew 7%.

Insurance (Million Pesos)

| Million Pesos | 1Q20 | % | 4Q19 | % chg vs. 4Q19 | 1Q19 | % chg vs. 1Q19 |
|-----------------------|-------|------|-------|-------------------|-------|-------------------|
| Total Retail Premiums | 3,301 | 100% | 3,438 | -4% | 3,195 | 3% |
| Automobile | 871 | 26% | 845 | 3% | 886 | -2% |
| Life | 1,675 | 51% | 1,133 | 48% | 1,573 | 6% |
| A & H | 754 | 23% | 1,460 | -48% | 736 | 2% |



Wholesale

Loan Portfolio (Million Pesos)

| Million Pesos | 1Q20 | % | 4Q19 | % chg vs. 4Q19 | 1Q19 | % chg vs. 1Q19 |
|--------------------------------|---------|------|---------|-------------------|---------|-------------------|
| Total Wholesale Loan Portfolio | 200,999 | 100% | 183,907 | 9% | 192,948 | 4% |
| Commercial | 162,343 | 81% | 150,928 | 8% | 163,356 | -1% |
| Financial Institutions | 5,615 | 3% | 5,875 | -4% | 7,923 | -29% |
| Governmental | 33,041 | 16% | 27,103 | 22% | 21,669 | 52% |

Compared with March 2019 wholesale loan portfolio grew 4% from \$192,948 MM Ps to \$200,999 MM Ps in March 2020. It's important to point out that the increase was mainly explained by a similar commercial loan portfolio and 52% growth in the governmental portfolio that is compensated with less credit to financial institutions.

Funding (Million Pesos)

| Million Pesos | 1Q20 | % | 4Q19 | % chg vs. 4Q19 | 1Q19 | % chg vs. 1Q19 |
|-------------------------|--------|------|--------|-------------------|---------|-------------------|
| Total Wholesale Funding | 96,633 | 100% | 87,911 | 10% | 100,089 | -3% |
| Time deposits | 0 | 0% | 0 | N.A. | 0 | N.A. |
| Unsecured local notes | 65,225 | 67% | 56,944 | 15% | 62,178 | 5% |
| Interbanking | 31,408 | 33% | 30,967 | 1% | 37,911 | -17% |

Insurance (Million Pesos)

| | Million Pesos | 1Q20 | % | 4Q19 | % chg vs. 4Q19 | 1Q19 | % chg vs. 1Q19 |
|-------|---------------|-------|------|-------|-------------------|-------|-------------------|
| | PREMIUMS | 2,287 | 100% | 1,298 | 76% | 2,389 | -4% |
| P & C | | 2,287 | 100% | 1,298 | 76% | 2,389 | -4% |



BANCO INBURSA

(Commercial & Investment Banking)

Banco Inbursa posted profits of \$2,685 MM Ps in March 2020 compared with \$2,310 MM Ps in March 2018, 16.2% increase mainly explained by a sound operating performance together with more credit risk reserves and less market related gains. Banco Inbursa risk adjusted net interest income reached \$4,646 MM Ps in March 2020 compared with \$3,720 MM Ps in March 2019, that represented a 25% increase a consequence of more financial margin coming from long term credit prepayment with increasing rate structures partially compensated with \$2,524 MM Ps additional loan loss reserves driven by expected losses of scenarios which includes possible impacts for COVID-19 in our credit portfolio. Its important to point out that coverage ratio (Loan Loss Provisions / Non Performing Loans) increased from 1.7x at the end of 2019 to 2.3x at the end of March 2020.

Financial Margin

In March 2020 financial margin stood at \$8,943 MM Ps, a 50% increase if compared with the same period of the previous year coming for more interest income on total loan due to long term credit prepayment with increasing rate structures Adjusted net interest income grew as well 25%.

Market Related Income

Banco Inbursa posted market related profits of \$205 MM Ps in March 2020 compared with \$548 MM Ps income in the same period of the previous year.

Loan Loss Reserves

Loan loss reserves reached \$4,297 MM Ps during the first three months of 2020 and stood in \$11,944 MM Ps. On an accumulated basis this amount represents 2.3x non-performing loans and 5% of total loans. Through new regulation, banks in Mexico are required to provision total loans under a prospective methodology which estimates the expected losses for the next 12 months.

General Expenses

General expenses increased 31.4% in March 2020 vs March 2019.

Risk Adjusted Net Interest Income

| MM Ps | 1Q20 | 4Q19 | 1Q19 |
|------------------------------------|-----------|-----------|-----------|
| Interest Income | 13,653.8 | 10,474.2 | 10,447.6 |
| Interest on loans | 10,553.3 | 7,422.1 | 7,270.3 |
| Repo´s interest income | 607.0 | 481.0 | 377.2 |
| Others | 2,493.4 | 2,571.1 | 2,800.1 |
| Interest Expenses | (4,711.0) | (4,653.4) | (4,466.0) |
| Interest on deposits & funding | (4,487.1) | (4,406.4) | (4,428.2) |
| Repo´s interest expense | (223.9) | (247.0) | (37.8) |
| Financial Margin | 8,942.8 | 5,820.8 | 5,981.6 |
| Loan Loss Reserves (Net) | (4,297.3) | (2,013.1) | (2,261.7) |
| Risk Adjusted Net Interest Income | 4,645.5 | 3,807.7 | 3,719.9 |
| Commissions and fees | 1,200.9 | 1,494.6 | 1,163.3 |
| Market related income | 204.9 | (938.7) | 547.9 |
| | | | |
| Other operational income (expense) | 314.7 | 507.6 | 270.4 |

General Expenses and Acquisition Cost

| MM Ps | 1Q20 | 4Q19 | 1Q19 |
|------------------------------------|---------|---------|---------|
| Personnel | 93.0 | 89.0 | 98.5 |
| Administrative Expenses | 2,305.1 | 2,090.2 | 1,660.0 |
| Contributions to IPAB | 262.9 | 256.8 | 246.1 |
| Depreciations and Amortizations | 101.3 | 90.4 | 97.5 |
| General Expenses | 2,762.3 | 2,526.4 | 2,102.1 |



Other Selected Financial Information

| Earnings fi | rom Sub | osidiarie | es |
|-------------------------------|---------|-----------|---------|
| MM Ps | 1Q20 | 4Q19 | 1Q19 |
| EARNINGS FROM SUBSIDIARIES | 310.2 | 181.5 | (167.2) |
| Sinca Inbursa | 875.1 | 29.5 | (36.6) |
| Afore Inbursa | 135.0 | 139.5 | 138.0 |

Loan Portfolio

Loan Portfolio and Asset Quality

Total loan portfolio stood at \$264,026 MM Ps in March 2020 compared with \$259,349 MM Ps in March 2019, that represented a 2% increase.

Compared with March 2019 wholesale loan portfolio grew 4% from \$192,948 MM Ps to \$200,999 MM Ps in March 2020. It's important to point out that the increase was mainly explained by a similar commercial loan portfolio and 52% growth in the governmental portfolio that is compensated with less credit to financial institutions.

Compared with March 2019, retail loans decrease 5% driven by a 7% and 22% decrease in the auto and SME's portfolios, respectively partially compensated with 3% grow in the credit card portfolio.

Peso loan portfolio represented 68% of total loans.

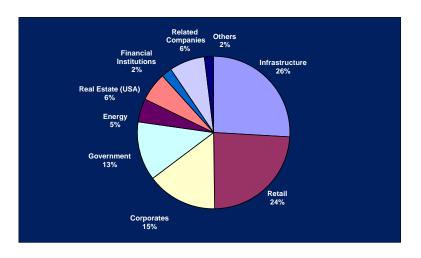
| MM Ps | 1Q20 | % | 4Q19 | % | 1Q19 | % |
|------------------------------|------------|---------|---------|------|---------|------|
| TOTAL LOAN PORTFOLIO | 264,026 | 100% | 248,867 | 100% | 259,349 | 100% |
| Commercial | 172,305 | 65% | 161,213 | 65% | 173,471 | 67% |
| Financial Institutions | 5,615 | 2% | 5,875 | 2% | 7,924 | 3% |
| Consumer | 42,828 | 16% | 44,355 | 18% | 45,205 | 17% |
| Housing | 5,005 | 2% | 5,007 | 2% | 5,346 | 2% |
| Governmental | 33,042 | 13% | 27,103 | 11% | 21,669 | 8% |
| Past due Loans | 5,232 | 2.0% | 5,313 | 2.1% | 5,734 | 2.2% |
| LOAN LOSS RESERVES | 11,944 | 5% | 8,898 | 4% | 9,379 | 4% |
| | 1Q20 | | 4Q19 | | 1Q19 | |
| Pesos | 68% | | 72% | | 72% | |
| USD & Euros | 32% | | 28% | | 28% | |
| Secured * | 86% | | 86% | | 86% | |
| Unsecured | 14% | | 14% | | 14% | |
| * Collateral, real guarantee | es and gua | rantors | | | | |



Commercial Lending

Banco Inbursa ranked 7th in the Mexican banking system in commercial lending with a 6% market share as of February 2020. Loan portfolio remains well diversified in many sectors such as shown.

Loan Portfolio Breakdown by Sector



Banco Inbursa Selected Ratios

| | 1Q20 | 1Q19 | System Feb-20 |
|----------------------|-------|-------|------------------|
| Loans / Total Assets | 62.9% | 62.0% | 53.6% |
| NPL / Loan Portfolio | 2.0% | 2.2% | 2.2% |
| LLR / NPL (times) | 2.3 | 1.6 | 1.5 |

Non Performing Loans

Non performing loans decreased from \$5,734 MM Ps to \$5,232 MM Ps if compared March 2019 vs March 2020. NPL's to total loans represented 2.0% compared with 2.0% in the 1Q20..

Other operational remained very similar if compared with the same period of the previous year. It's important to recall that reserve releases from non performing loans and from repossessed assets are accounted in other operational income if they were provisioned from previous fiscal years.

Non Performing Loans

| MM P | s | MM Ps | % |
|--------------------|--------------|--------|---------|
| NPL | 31-dic-19 | 5,313 | |
| - Decreases in NP | L | -2,190 | -103.8% |
| * Recoveries & | Restructures | -217 | -10.3% |
| * Write Offs | | -1,973 | -93.6% |
| + Increases in NPL | - | 2,109 | 100.0% |
| * Exchange ra | te effects | 16 | 0.8% |
| * New NPL & U | JSD | 2,093 | 99.2% |
| NPL | 31-mar-20 | 5,232 | |



Capitalization

Banco Inbursa registered a 18.71% TIER 1 Capital ratio as of March 2020. This figure compares positively with the ratio obtained by the market.

| Car | oitalization | Ratio | |
|--------------------|--------------|-----------|-----------|
| MM Ps | 31-Mar-20 | 31-Dec-19 | 31-Mar-19 |
| Credit Risk Assets | 252,097.9 | 238,330.9 | 233,544.2 |
| Tier 1 Capital | 29.1% | 29.5% | 38.3% |
| Net Capital | 29.1% | 29.5% | 38.3% |
| Total Risk Assets | 391,510.2 | 391,742.1 | 399,397.2 |
| Tier 1 Capital | 18.7% | 18.0% | 22.4% |
| Net Capital | 18.7% | 18.0% | 22.4% |

Value at Risk 1Q20 (MM Ps)

Risk Management

Banco Inbursa's risk management is based on value at risk models with different confidence levels and holding period horizons, and is complemented stress testing analysis hypothetical as well as historical scenarios.

Credit Risk is analyzed by the Credit Committee through detailed and individual analysis of each client; additionally econometric models have been implemented to evaluate the probability of default such as the anticipated loss individually and by groups of risk.

| TYPE OF RISK | MARKET VALUE | VALUE AT RISK ⁽¹⁾ | % VAR vs TIER 1 CAPITAL |
|--------------------------|-----------------|---------------------------------|-------------------------------|
| Equities | 6,358 | 36 | 0.05% |
| Swaps (Rates) | 1,216 | 69 | 0.10% |
| Swaps (Foreign exchange) | -4,142 | 594 | 0.84% |
| Swaps (Listed) | -1,059 | 1 | 0.00% |
| Nominal rate | 43,304 | 85 | 0.12% |
| Real rate | 15,425 | 13 | 0.02% |
| Futures | 315 | 23 | 0.03% |
| Forwards | 358 | 41 | 0.06% |
| Foreign exchange | 6,328 | 19 | 0.03% |
| Banco Inbursa | 68,104 | 377 | 0.54% |
| TIER 1 CAPITAL (2) | 70,319 | | |

⁽¹⁾ Value at Risk for 1 day with a confidence level of 95% and using LTM information

2.3

4.62%

| Currency | Loan Portfolio | Past Due Loans | Loan Loss Reserves | Loan Loss Reserve vs Loan Portfolio (%) | Loan Loss Resrve vs Past Due Loans |
|--------------|-------------------|-------------------|-----------------------|---|---------------------------------------|
| MXP | 169,687 | 5,128 | 10,022 | 5.91% | 2.0 |
| USD & Euros* | 85,277 | 104 | 1,903 | 2.23% | 18.3 |
| UDI's* | 3,829 | 0 | 19 | N.A. | N.A. |

11,944

5,232

Loan Portfolio by Currency 1Q20 (MM Ps)

Total



⁽²⁾ DECEMBER 2019 TIER 1 CAPITAL

^{258,794} * USD, Euros and UDI's are expressed in pesos

SINCA INBURSA

During February 2020, Capital Inbursa, subsidiary of Snca concluded the acquisition of Promotora de Infraestructura de Readaptacion Social S.A. de C.V. (PIRS) which has long term concessions of 2 federal social rehabilitation centers for a total amount of \$5,785 MM Ps.

Current Investment Portfolio

| 1. Infrastructure & Transport 1.1 Infraestructura y Transporte México, S.A. de C.V. 1.3 Naturgy Mexico, S.A. de C.V. 1.4 Giant Motors Latinoamérica, S.A. de C.V. Total 2. Health 2.1 Salud Interactiva, S.A. de C.V. y Subsidiarias 2.2 Salud Holding S.A. de C.V. 2.3 Enesa, S.A. de C.V. 2.4 Patia Biopharma, S.A. de C.V. Total 3. Software 3.1 Holding Aspel, S.A. de C.V. Total 4. Financial 4.1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. Total | Railroad Infrastructure Auto Health Health Health Health Software | NOV 2005 SEP 2008 JUL 2008 JUL 2008 JUL 2008 DIC 2010 JUN 2013 JUN 2011 | 8.25% 14.13% 48.00% 62.16% 62.16% 25.00% 64.00% | 103 133 231 467 20 155 0 48 223 | 0.9% 1.2% 2.0% 4.1% 0.2% 1.4% 0.0% 0.4% 2.0% 0.2% |
|--|--|--|---|---|--|
| 1.3 Naturgy Mexico, S.A. de C.V. 1.4 Giant Motors Latinoamérica, S.A. de C.V. Total 2. Health 2.1 Salud Interactiva, S.A. de C.V. y Subsidiarias 2.2 Salud Holding S.A. de C.V. 2.3 Enesa, S.A. de C.V. 2.4 Patia Biopharma, S.A. de C.V. Total 3. Software 3.1 Holding Aspel, S.A. de C.V. Total 4. Financial 4.1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Infrastructure Auto Health Health Health Health Software | JAN 2008 JUL 2008 JUL 2008 JUL 2008 DIC 2010 JUN 2013 | 14.13% 48.00% 62.16% 62.16% 25.00% 80.00% | 133 231 467 20 155 0 48 223 | 1.2% 2.0% 4.1% 0.2% 1.4% 0.0% 0.4% 2.0% |
| 1.4 Giant Motors Latinoamérica, S.A. de C.V. Total 2. Health 2.1 Salud Interactiva, S.A. de C.V. y Subsidiarias 2.2 Salud Holding S.A. de C.V. 2.3 Enesa, S.A. de C.V. 2.4 Patia Biopharma, S.A. de C.V. Total 3. Software 3.1 Holding Aspel, S.A. de C.V. Total 4. Financial 4.1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Auto Health Health Health Health Software | JUL 2008 JAN 2008 JUL 2008 DIC 2010 JUN 2013 | 62.16% 62.16% 25.00% 80.00% | 231 467 20 155 0 48 223 | 2.0% 4.1% 0.2% 1.4% 0.0% 0.4% 2.0% |
| Total 2. Health 2. 1 Salud Interactiva, S.A. de C.V. y Subsidiarias 2. 2 Salud Holding S.A. de C.V. 2.3 Enesa, S.A. de C.V. 2.4 Patia Biopharma, S.A. de C.V. Total 3. Software 3.1 Holding Aspel, S.A. de C.V. Total 4. Financial 4.1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Health Health Health Health Software | JAN 2008 JUL 2008 DIC 2010 JUN 2013 JUN 2011 | 62.16% 62.16% 25.00% 80.00% | 20 155 0 48 223 | 0.2% 1.4% 0.0% 0.4% 2.0% |
| 2. Health 2.1 Salud Interactiva, S.A. de C.V. y Subsidiarias 2.2 Salud Holding S.A. de C.V. 2.3 Enesa, S.A. de C.V. 2.4 Patia Biopharma, S.A. de C.V. Total 3. Software 3.1 Holding Aspel, S.A. de C.V. Total 4. Financial 4.1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Health Health Health Software | JUL 2008 DIC 2010 JUN 2013 JUN 2011 | 62.16% 25.00% 80.00% | 20 155 0 48 223 | 0.2% 1.4% 0.0% 0.4% 2.0% |
| 2.1 Salud Interactiva, S.A. de C.V. y Subsidiarias 2.2 Salud Holding S.A. de C.V. 2.3 Enesa, S.A. de C.V. 2.4 Patia Biopharma, S.A. de C.V. Total 3. Software 3.1 Holding Aspel, S.A. de C.V. Total 4. Financial 4. 1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Health Health Health Software | JUL 2008 DIC 2010 JUN 2013 JUN 2011 | 62.16% 25.00% 80.00% | 155 0 48 223 | 1.4% 0.0% 0.4% 2.0% 0.2% |
| 2.2 Salud Holding S.A. de C.V. 2.3 Enesa, S.A. de C.V. 2.4 Patia Biopharma, S.A. de C.V. Total 3. Software 3.1 Holding Aspel, S.A. de C.V. Total 4. Financial 4.1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Health Health Health Software | JUL 2008 DIC 2010 JUN 2013 JUN 2011 | 62.16% 25.00% 80.00% | 155 0 48 223 | 1.4% 0.0% 0.4% 2.0% 0.2% |
| 2.3 Enesa, S.A. de C.V. 2.4 Patia Biopharma, S.A. de C.V. Fotal 3. Software 3.1 Holding Aspel, S.A. de C.V. Fotal 4. Financial 4.1 Sociedad Financiera Campesina, S.A. de C.V. Fotal Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Fotal 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Health Health Software | DIC 2010 JUN 2013 JUN 2011 | 25.00% 80.00% 64.00% | 0 48 223 | 0.0% 0.4% 2.0% 0.2% |
| 2.4 Patia Biopharma, S.A. de C.V. Total 3. Software 3.1 Holding Aspel, S.A. de C.V. Total 4. Financial 4. 1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Health Software | JUN 2013 JUN 2011 | 80.00% | 48 223 | 0.4% 2.0% 0.2% |
| Fotal 3. Software 3.1 Holding Aspel, S.A. de C.V. Fotal 4. Financial 4. 1 Sociedad Financiera Campesina, S.A. de C.V. Fotal Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Fotal 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Software | JUN 2011 | 64.00% | 223 19 | 2.0 % |
| 3. Software 3.1 Holding Aspel, S.A. de C.V. Fotal 4. Financial 4. 1 Sociedad Financiera Campesina, S.A. de C.V. Fotal Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Fotal 6. Media 6. 1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | | | | 19 | 0.2% |
| 3. Holding Aspel, S.A. de C.V. Fotal 4. Financial 4.1 Sociedad Financiera Campesina, S.A. de C.V. Fotal Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Fotal 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | | | | | |
| Total 4. Financial 4. 1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | | | | | |
| 4. Financial 4. 1 Sociedad Financiera Campesina, S.A. de C.V. Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6. 1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Financial | AGO 2008 | 12 00% | 19 | 0.2% |
| 4.1 Sociedad Financiera Campesina, S.A. de C.V. Fotal Sector Financiero 5. Content 5. 1 Argos Comunicación, S.A. de C.V. Fotal 6. Media 6. 1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Financial | AGO 2008 | 12 000/ | | |
| Total Sector Financiero 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | Financial | AGO 2008 | | 44 | 0.40/ |
| 5. Content 5.1 Argos Comunicación, S.A. de C.V. Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | | | 13.00% | 14 | 0.1% |
| 5.1 Argos Comunicación, S.A. de C.V. Fotal 5. Media 5.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | | | | 14 | 0.1% |
| Total 6. Media 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | | MAD 0007 | 00 500/ | | 0.50/ |
| 5. Media 5.1 In Store Media, S.A. de C.V. 5.2 Havas Media, S.A. de C.V. | Content | MAR 2007 | 39.50% | 59 | 0.5% |
| 6.1 In Store Media, S.A. de C.V. 6.2 Havas Media, S.A. de C.V. | | | | 59 | 0.5% |
| 6.2 Havas Media, S.A. de C.V. | | BE0 0004 | 00.000/ | _ | 0.00/ |
| | Media | DEC 2001 | 30.00% | 5 | 0.0% |
| | Media | NOV 1997 | 5.00% | 22 27 | 0.2% |
| 7 Halding assessing | | | | | |
| 7. Holding companies 7.1 Inbursa Private Capital, S.A. de C.V. | Investments | OCT 2007 | 99.99% | 88 | 0.8% |
| • • | Investments | DEC 2013 | 99.99% | 10.531 | 92.2% |
| 5.2 Capital Inbursa, S.A. de C.V. 7.2.1 Grupo Idesa S.A. de C.V. | Petrochemical | AGO 2006 | 24.00% | 1,961 | 17.2% |
| 2.2 Excellence Freights de México S.A. de C.V. | Transport | SEP 2014 | 24.00% | 5 | 0.0% |
| .2.3 Patiacan S.A. de C.V. | Biotechnology | DEC 2014 | 80.00% | 3 | 0.0% |
| .2.4 Hitss Solutions S.A. de C.V. | Systems | FEB 2015 | 30.06% | 518 | 4.5% |
| .2.5 Parque Acuático Nuevo Veracruz S.A. de C.V. | Enterteinment | JAN 2015 | 53.40% | 101 | 0.9% |
| .2.6 Star Medica S.A. de C.V. | Hospitals | NOV 2015 | 50.00% | 1.374 | 12.0% |
| 2.7 Promotora de Infraestructura de Readaptación Social, S.A. de C.V. | Infrastructure | FEB 2020 | 99.99% | 5,780 | 50.6% |
| 2.8 Operadora Chelsen S.A.P.I. de C.V. | Consumer | JAN 2017 | 37.50% | 3,760 | 0.0% |
| 2.9 Laboratorio de Diseño en Alimentos S.A.P.I de C.V. | Consumer | MAR 2017 | 37.50% | 1 | 0.0% |
| 2.2.10 Contalisto S.A.P.I. de C.V. | Consumer | JUN 2017 | 10.45% | 1 | 0.0% |
| 2.11 Fanbot S.A.P.I. de C.V. | Consumer | JUN 2017 | 15.00% | 2 | 0.0% |
| 3.2.12 Soccerton Games S.A.P.I. de C.V. | Consumer | AGO 2017 | 6.00% | 1 | 0.0% |
| 5.2.12 Cash and liquid assets | | | | 782 | 6.8% |
| Total | | | | 10,619 | 92.9% |

The investments of Sinca Inbursa in "Promoted Companies" are registered at book value net of goodwill (which is later amortized), and the contribution to the results of the company are accounted under the equity method.



<u>AFORE INBURSA</u> (Assets under management)

Afore Inbursa net income posted profits of \$135 MM Ps in March 2020 compared with \$138 MM Ps in March 2020. Stockholders´ equity stood at \$2,283 MM Ps in 1Q20. It is worth to mention that Afore Inbursa paid a dividend of \$350 MM Ps in May 2019.

Affiliate Base & Assets Under Management

Assets under management reached \$135,437 MM Ps in March 2020, a 10% increase if compared with same period last year.

Assets under management market share stood at 3.7% in March 2020. Afore Inbursa is ranked in the ninth place in the Afore system measured by assets under management.

Affiliate base amounted to 404,104 clients in March 2020.

Active workers base was 39.19% in 1Q20 vs 35.98% of the market.

Acquisition costs was \$73 MM Ps in March 2020 compared with \$52 MM Ps in March 2020.

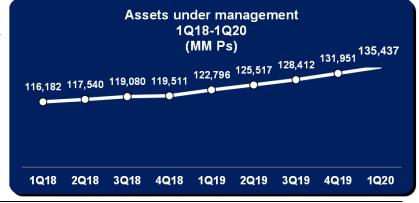
Stockholders' equity stood at \$2,283 MM Ps in March 2020.

Net Income

During 1020, net income posted profits of \$135 MM Ps compared with \$138 MM Ps the same period of the previous year.

| Selected Figures | | | | |
|------------------|---|--|--|--|
| 1Q20 | 4Q19 | 1Q19 | | |
| 302.1 | 315.1 | 280.2 | | |
| (75.2) | (170.2) | (139.2) | | |
| 44.3 | (45.4) | (42.5) | | |
| (47.0) | (49.0) | (45.2) | | |
| (72.6) | (75.8) | (51.6) | | |
| (3.0) | (2.8) | (2.5) | | |
| 137.1 | 129.1 | 141.7 | | |
| 0.1 | 3.9 | 1.0 | | |
| 135.0 | 139.5 | 138.1 | | |
| 1,904.1 | 1,862.6 | 1,748.5 | | |
| 24.0 | 26.0 | 20.1 | | |
| 2,874.6 | 2,660.5 | 2,865.7 | | |
| 2,282.6 | 2,147.6 | 2,105.8 | | |
| | 1Q20 302.1 (75.2) 44.3 (47.0) (72.6) (3.0) 137.1 0.1 135.0 1,904.1 24.0 2,874.6 | 1Q20 4Q19 302.1 315.1 (75.2) (170.2) 44.3 (45.4) (47.0) (75.8) (3.0) (2.8) 137.1 129.1 0.1 3.9 135.0 139.5 1,904.1 1,862.6 24.0 26.0 2,874.6 2,660.5 | | |

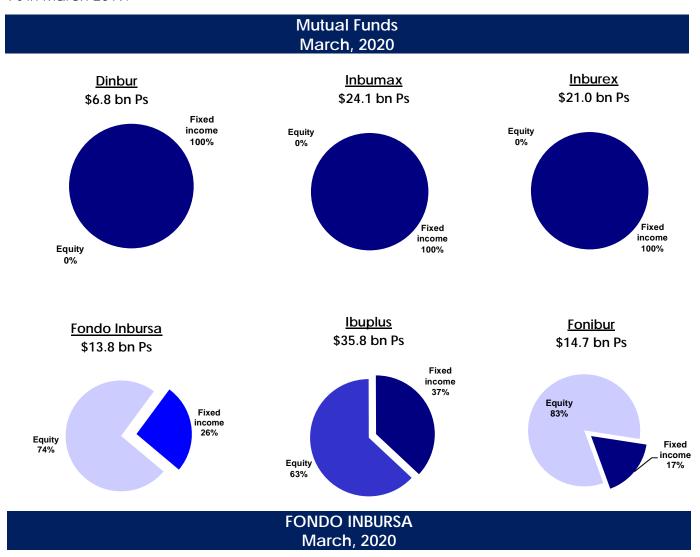
| Affiliate Quality | | | | | | |
|----------------------------------|-----------|-----------|-----------|--------------------|--|--|
| | 1Q20 | 4Q19 | 1Q19 | Mkt. Share 1Q20 | | |
| Total Clients (#) | 1,031,066 | 1,028,840 | 1,034,866 | 1.9% | | |
| Affiliates (#) | 404,104 | 407,283 | 413,555 | 2.0% | | |
| Assets Under Mngmt. (MM Ps) | 135,437.2 | 131,951.2 | 122,796.0 | 3.7% | | |
| | 1Q20 | 4Q19 | 1Q19 | Mkt. Avg 1Q20 | | |
| Avg. Min. Wages per Affiliate | 3.91 | 4.74 | 5.07 | 3.27 | | |
| Active Workers/Affiliate | 39.19% | 39.59% | 39.96% | 35.98% | | |





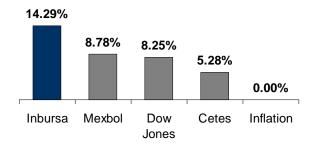
<u>OPERADORA INBURSA</u> (Assets under management)

Assets under management stood at \$116,520 MM Ps in March 2020 compared with \$113,151 MM Ps in March 2019.



Inbursa holds the highest profitability in USD for the last 39 years (Mar'81 - Mar'20)

Compound Annual Return





<u>SEGUROS AND PATRIMONIAL INBURSA</u> (Insurance)

Seguros Inbursa's posted net losses of \$71 MM Ps in March 2020 compared with \$789 MM Ps profits in the same period of the previous year mainly related more claims Dotal products as well as unrealized market related losses. Its important to point out that including those claims, combined ratio decreased from 88.1% to 86.9% in the same period.

| Financial Information | | | | |
|-----------------------|----------|----------|----------|--|
| MM Ps | 1Q20 | 4Q19 | 1Q19 | |
| Direct Premiums | 5,586.6 | 4,734.3 | 5,580.9 | |
| Retained Premiums | 3,953.8 | 3,714.2 | 3,762.3 | |
| Reserves Provisions | 159.9 | 272.2 | 97.3 | |
| Technical Income | 896.5 | 486.4 | 1,015.9 | |
| Net Financial Income | (528.5) | 1,259.1 | 883.8 | |
| Net Income | (71.1) | 1,760.7 | 789.2 | |
| Assets | 68,885.8 | 67,498.4 | 73,852.7 | |
| Investments | 47,713.2 | 47,350.6 | 51,206.6 | |
| Reserves | 46,767.9 | 43,654.3 | 45,685.6 | |
| Stockholders' Equity | 14,669.3 | 15,145,2 | 17,401,4 | |

Premiums Breakdown

Seguros + Patrimonial

| Line of business | Breakdown 3M20 | Growth Rate 3M20 vs 3M19 | Combined Ratio 3M20 | Combined Ratio 3M19 | Combined Ratio 3M20 | Breakdown 3M20 | Growth Rate 3M20 vs 3M19 |
|------------------|-------------------|--------------------------------|---------------------------|---------------------------|---------------------------|-------------------|--------------------------------|
| P&C | 41.6% | -6.0% | 51.7% | 30.7% | 49.6% | 40.9% | -4.3% |
| Automobile | 17.3% | -1.6% | 81.2% | 87.5% | 81.3% | 15.6% | -1.6% |
| Life | 26.6% | 11.0% | N.A. | N.A. | N.A. | 30.0% | 6.5% |
| A & H | 14.4% | 4.8% | 80.4% | 88.0% | 79.9% | 13.5% | 2.5% |
| Total | 100.0% | 0.4% | 86.9% | 88.1% | 84.3% | 100.0% | 0.1% |

Stockholders' equity stood at \$14,669MM Ps in March 2020, after having paid a dividend of \$4,500 MM Ps in May 2019 compared with \$17,401 MM Ps in March 2019, a 16% decrease. If adjusted by dividend payments growth would have been 10%.



<u>PENSIONES INBURSA</u> (Annuities)

Pensiones Inbursa's net income posted losses of \$165 MM Ps in March 2020 compared with \$57 MM Ps profits in the same period. Stockholders' equity reached \$8,443 MM Ps in March 2020 after having paid a dividend of \$2,500 MM Ps compared with \$11,043 MM Ps in March 2019, a 22% decrease.

On September 2017, Pensiones Inbursa, subsidiary of Grupo Financiero Inbursa has reached an agreement to sell most of its annuities business. To be able to comply with this transaction, the investment portfolio was replaced with longer maturities real rate assets. As the former investment portfolio used to be classified as "held to maturity", the change drove realized market related income of \$1,371 MM Ps before taxes. The transaction was concluded on July 12th, 2018.

Selected Financial Information

| MM Ps | 1Q20 | 4Q19 | 1Q19 |
|-------------------------|---------|---------|----------|
| Direct Premiums | 2.7 | 1.5 | 2.4 |
| Reserves Provisions | 5.3 | 4.6 | 1.9 |
| Acquisition cost | 0.0 | 0.0 | 0.0 |
| Technical Income | (8.6) | (8.7) | (5.2) |
| Net Financial Income | 10.5 | 23.7 | 67.7 |
| Net Income | (164.8) | 121.0 | 56.9 |
| Assets | 8,794.9 | 9,087.1 | 11,505.4 |
| Investments | 1,031.9 | 1,094.5 | 3,582.6 |
| Reserves | 349.1 | 343.7 | 341.1 |
| Stockholders' Equity | 8,443.0 | 8,607.8 | 11,042.5 |



<u>INVERSORA BURSATIL</u> (Brokerage House)

Inversora Bursatil posted losses of \$120 MM Ps in March 2020 vs \$157 MM Ps profits in the same period of the previous year. Stockholders' equity stood at \$3,191 MM Ps in March 2020, compared with \$3,058 MM Ps in the same period of the previous year.

| 56 | elect Fig | gures | |
|-------------------------|-----------|---------|---------|
| MM Ps. | 1Q20 | 4Q19 | 1Q19 |
| Operating Margin | (184.0) | 269.0 | 212.0 |
| Interest Income | 896.0 | 885.0 | 1,248.0 |
| Net Income | (120.0) | 208.0 | 157.0 |
| Total Assets | 7,671.0 | 8,219.0 | 3,992.0 |
| Investment Portfolio | 6,842.0 | 7,450.0 | 3,219.0 |
| Stockholders' Equity | 3,191.0 | 3,311.0 | 3,058.0 |
| | | | |

Assets in Custody 1,831,209.0 1,980,133.0 1,864,650.0

<u>SEGUROS DE CAUCION Y FIANZAS</u> (Bonding)

Net income reached \$63 MM Ps in March 2020 vs \$146 MM Ps in the same period last year. Stockholders´ equity stood at \$3,239 MM Ps in March 2020 compared with \$2,627 MM Ps in March 2019, a 23% increase.

| Selected Fin | ancia | l Inforr | nation |
|------------------------------|---------|----------|---------|
| MM Ps. | 1Q20 | 4Q19 | 1Q19 |
| Direct Premiums | 569.1 | 563.8 | 532.8 |
| Technical Income | 58.0 | 88.6 | 71.8 |
| Earnings From Investments | 53.1 | 47.0 | 31.9 |
| Net Income | 62.5 | 266.3 | 146.0 |
| Total Assets | 4,851.7 | 4,980.0 | 4,193.0 |
| Investments | 3,301.5 | 3,251.3 | 2,700.3 |
| Reserves | 1,316.8 | 1,306.6 | 1,284.2 |
| Stockholders' Equity | 3,238.5 | 3,188.4 | 2,626.7 |



APPENDIX Banco Inbursa



CAPITALIZATION

As of February 29, 2020 Million Pesos

| | TIER 1 CAPITAL | 71,233 |
|---------|---|--------|
| STOCK | HOLDERS' EQUITY | 95,926 |
| SUBOR | DINATED DEBT & CAPITALIZATION INSTRUMENTS | |
| LESS: | INVESMENT IN SUBORDINATED DEBT | |
| | INVESTMENTS IN FINANCIAL INSTITUTIONS | 22,093 |
| | INVESTMENTS IN NON-FINANCIAL INSTITUTIONS | 80 |
| | FINANCING GRANTED FOR THE AQUISITION OF SHARES | |
| | OF THE BANK OR OTHER GROUP SUBSIDIARIES | |
| | EXCESS ON DEFERRED TAXES | 968 |
| | RESTRUCTURING CHARGES & OTHER INTANGIBLES | 1,553 |
| | PREVENTIVE RESERVES PENDING TO BE CONSTITUITED AND CONSTITUITED | |
| | OTHER ASSETS | |
| | TIER 2 CAPITAL | 0 |
| CAPITAL | IZATION INSTRUMENTS | • |
| GENERA | L PREVENTIVE RESERVES | |
| SUBORD | NATED DEBT | |
| | TIER 1 & 2 CAPITAL | 71,233 |

RISK - WEIGHTED ASSETS

| MARKET RISK - WEIGHTED ASSETS | RISK WEIGHTED ASSETS | REQUIRED CAPITAL |
|---|-------------------------|---------------------|
| PESO NOMINAL INTEREST RATE OPERATIONS | 17,741 | 1,419 |
| PESO OR UDI REAL INTEREST RATE OPERATIONS | 11,965 | 957 |
| FOREIGN CURRENCY NOMINAL INTEREST RATE | 12,216 | 977 |
| POSITION IN UDIS OR WITH A RETURN INDEXED TO INFLATION | 27 | 2 |
| POSITIONS IN FOREIGN CURRENCY OR INDEXED TO THE FX RATE | 11,325 | 906 |
| POSITIONS IN GOLD | 0 | 0 |
| POSITIONS IN SHARES OR INDEXED TO THE PRICE OF SECURITIES | 57,345 | 4,588 |
| EQUITY REQUIREMENT BY GAMMA IMPACT | | |
| EQUITY REQUIREMENT BY VEGA IMPACT | | |

| TOTAL | 110,619 | 8,850 |
|--|-------------------------|---------------------|
| CREDIT RISK - WEIGHTED ASSETS | RISK WEIGHTED ASSETS | REQUIRED CAPITAL |
| GROUP I-A | 7,348 | |
| GROUP I-B | 2 | 0 |
| GROUP II | | |
| GROUP III | 14,289 | 1,143 |
| GROUP IV | 6,892 | 551 |
| GROUP V | | |
| GROUP VI | 7,328 | 586 |
| GROUP VII | 172,451 | 13,796 |
| GROUP VIII | 652 | 52 |
| GROUP IX | | |
| RELATED GROUPS | 22,979 | 1,838 |
| SUB-TOTAL | 224,591 | 17,966 |
| CAPITAL REQUIREMENTS ON: PERMANENT EQUITY, FURNITURE & EQUIPMENT, PREPAYMENTS AND DEFERRED CHARGES | 10,621 | 850 |
| TOTAL | 235,212 | 18,816 |
| OPERATIONAL RISK - WEIGHTED ASSETS | RISK WEIGHTED ASSETS | REQUIRED CAPITAL |
| CAPITAL REQUIRMENTS FOR OPERATIONAL RISK | 23,698 | 1,896 |
| SUB-TOTAL | 23,698 | 1,896 |
| REQUIRMENT FOR TOTAL RISKS | 369,529 | 29,562 |



INVESTMENT IN SECURITIES

March 31, 2020

(Constant 000's Pesos as of March 31, 2020)

| TRADING PORTFOLIO | 47,861,406 |
|-----------------------------|------------|
| Stocks | 6,358,373 |
| Bonds | 4,060,721 |
| Government Securities | 6,699,840 |
| Bankers' Acceptances | 13,984,152 |
| Cebur´s | 16,758,320 |
| SECURITIES HELD FOR SALE | 0 |
| Bonds | |
| SECURITIES HOLD TO MATURITY | 0 |
| Credit Link | |

| | REPURCHASE PORTFOLIO | |
|------------|---|-----------|
| | March 31, 2020 | |
| | (Constant 000's Pesos as of March 31, 2020) | |
| REPURCHASE | AGREEMENTS | 29,289,49 |
| Cetes | | |
| Bondes | | 29,289,49 |

RESELL AGREEMENTS 0

Cetes

Bondes

Bankers' Acceptances

Bankers' Acceptances



LOAN PORTFOLIO (Constant MM Pesos as of March 31, 2020)

1Q20 PERFORMING NON PERFORMING LOANS LOANS 172,306 1,781 Commercial Interbank 5,615 Consumer 42,828 2,543 Mortgages 5,004 908 Government 33,041 Total 258,794 5,232

| LOAN PORTFOLIO | 1Q20 |
|----------------------------|---------|
| Total Loan Portfolio | 264,026 |
| Loan Loss Reserves | 11,944 |
| TOTAL LOAN PORTFOLIO (NET) | 252,082 |

| LOAN PORTFOLIO BREAKDOWN BY CURRENCY | | | | | | | | |
|--------------------------------------|---------|--------|--------|---------|--|--|--|--|
| | PESOS | UDI 's | USD | TOTAL | | | | |
| PERFORMING LOANS | _ | | | | | | | |
| Commercial | 98,487 | 3,828 | 69,991 | 172,306 | | | | |
| Interbank | 3,911 | | 1,704 | 5,615 | | | | |
| Consumer | 42,827 | 1 | | 42,828 | | | | |
| Mortgages | 5,004 | | | 5,004 | | | | |
| Government | 20,044 | | 12,997 | 33,041 | | | | |
| Total Performing Loans | 170,273 | 3,829 | 84,692 | 258,794 | | | | |
| NON PERFORMING LOANS | _ | | | | | | | |
| Commercial | 1,698 | | 83 | 1,781 | | | | |
| Interbank | | | | 0 | | | | |
| Consumer | 2,543 | | | 2,543 | | | | |
| Mortgages | 908 | | | 908 | | | | |
| Government | | | | | | | | |
| Total Non Permorming Loans | 5,149 | 0 | 83 | 5,232 | | | | |

| INBURSA: ALLOWANCE FOR LOAN LOSS RESERVES | | | | | |
|---|-----------------------|--|--|--|--|
| Loan Loss Reserves at December 31, 2019 | 9,037 | | | | |
| - Adjustment for inflation Dec '19 - Mar '20 | 139 | | | | |
| Land Land Basemuse at Day 2010 (million memical | | | | | |
| Loan Loss Reserves at Dec, 2019 (million nominal pesos) | 8,898 | | | | |
| | 8,898 4,521 | | | | |
| pesos) | ., | | | | |



The risk rating of the lines of credit and the necessary preventive reserves are calculated according to the standard process established in the circular 1480 of the national banking and securities commission (CNBV) dated September 29, 2000

LOAN PORTFOLIO RATINGS (Constant MM Pesos as March 31, 2020)

| | Loop Cubicat | |
|---------------------|--------------------|-----------|
| | Loan Subject to | Loan Loss |
| | Clasification | Reserves |
| Loan Portfolio | 282,128 | 11,945 |
| Commercial Loans | 192,187 | 5,116 |
| Risk "A" | 155,045 | 976 |
| Risk "B" | 28,689 | 639 |
| Risk "C" | 1,334 | 119 |
| Risk "D" | 6,497 | 2,726 |
| Risk "E" | 622 | 622 |
| Except Federal Gove | rnment | |
| Past Due Interest | | 34 |
| Interbank Loans | 5,614 | 191 |
| Risk "A" | 4,431 | 155 |
| Risk "B" | 1,176 | 35 |
| Risk "C" | 6 | 1 |
| Risk "D" | 1 | |
| Risk "E" | | |
| Mortgages Loans | 5,913 | 436 |
| Risk "A" | 4,185 | 9 |
| Risk "B" | 438 | 5 |
| Risk "C" | 472 | 29 |
| Risk "D" | 400 | 102 |
| Risk "E" | 418 | 285 |
| Past Due Interest | | 6 |
| Consumer Loans | 45,372 | 6,037 |
| Risk "A" | 24,419 | 672 |
| Risk "B" | 9,039 | 499 |
| Risk "C" | 6,525 | 801 |
| Risk "D" | 2,435 | 902 |
| Risk "E" | 2,954 | 2,144 |
| Past Due Interest | | 19 |
| Additional | | 1,000 |
| Government Loans | 33,042 | 165 |
| Risk "A" | 33,042 | 165 |
| Risk "B" | | |
| Risk "C" | | |
| Risk "D" | | |
| Risk "E" | | |
| | | |
| Repossessed Assets | | 3,021 |

| | (Million F | esos as of | March 31, 202 | 0) | _ |
|-------------------------------------|----------------------|------------|--------------------------|----------------|---------|
| | PORTFOLIO REQUIRED R | | | RESERVES | |
| Risk | % of risk | Notional | | % in provision | Notiona |
| А | 78.4% | 221,122 | ' | 0% - 0.99% | 1,977 |
| В | 13.9% | 39,341 | | 1% - 19.99% | 1,178 |
| С | 3.0% | 8,338 | | 20% - 59.99% | 949 |
| D | 3.3% | 9,333 | | 60% - 89.99% | 2,730 |
| Е | 1.4% | 3,994 | | 90% - 100% | 3,051 |
| Subtotal | 100% | 282,128 | | | 9,885 |
| Plus: Non-Classified portfolio | - | - | Plus: Aditional estim | nates | 5,081 |
| Plus: Exceptued portfolio | 0.0% | 0 | | | |
| Total Credit Portfolio | 100% | 282,128 | Total Reserves | | 14.966 |

NOTES:

- 1.- ACCOUNTING INFORMATION RELATIVE TO THE LOAN CLASSIFICATION OF THE PORTFOLIO FOR THE QUARTER ENDING MARCH 31, 2020, WITH A RISK EXPOSURE RATE OF THE PORTFOLIO BASED UPON THE RATINGS GRANTED AS OF MARCH 31, 2020, THIS PROCEDURE FOLLOWS THE GUIDE LINES OF THE CNBV.
- 2.- IN ACCORDANCE WITH LOAN CLASSIFICATION RULES, THE INSTITUTION IS OBLIGED TO GRADE INDIVIDUALLY AT LEAST 80% OF ITS LOAN PORTFOLIO SUBJECT TO RATING.
- 3.- BASE LOAN PORTFOLIO CLASSIFIED INCLUDES CONTINGENT OPERATIONS SHOWN IN ITS CORRESPOPNDING GROUP FOR MEMORANDOM ACCOUNTS AT THE END OF THE CONSOLIDATED BALANCE SHEET REPORTED ON MARCH 31, 2020.
- 4.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES THE MORTGAGE PORTFOLIO PROVISIONS FOR \$7.\$2.\$1.\$2.\$2.\$6.\$23.\$102 and \$285 THAT CORRESPONDS TO RISKS "A1","A2","B1","B2","B3",C1" ,"C2", "D" and "E", RESPECTIVELY.
- 5.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES THE CONSUMER PORTFOLIO PROVISIONS FOR \$408, \$264, \$191, \$212, \$96, \$342, \$459, \$902 and \$2,144 THAT CORRESPONDS TO RISKS "AT", "A2", "B1", "B2" "B3", "C1", "C2", "D" and "E", RESPECTIVELY.
- 6.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES AN ADJUSTMENT OF \$59 THAT CORRESPONDS TO THE ADDITIONAL PROVISIONS FOR INTEREST PAYABLE OVER PAYABLE PORTFOLIO
- 7.- PREVENTIVE RESERVES INCLUDES \$5,022 THAT CORRESPONDS TO ADITIONAL RESERVES FOR OPERATIONAL RISKS.
- 8.- THE OUTCOME OF THIS CREDIT RISK RATING IS INCLUDED IN THE CONSOLIDATED BALANCE SHEET REPORTED AS OF MARCH 31, 2020.



CNBV GAAP Financial Statements



GRUPO FINANCIERO INBURSA

Consolidated Income Statement (quarterly)

| (Atilian Bassa) | 4040 | 4040 | 2040 | 2040 | 4040 | 4020 |
|--|--------|--------|--------|--------|--------|--------|
| (Million Pesos.) | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
| Interest Income | 12,140 | 12,175 | 12,252 | 11,923 | 12,207 | 15,370 |
| Premiums written (net) | 4,518 | 4,233 | 4,028 | 3,683 | 4,156 | 4,441 |
| Interest Expense | -5,173 | -5,334 | -5,347 | -5,000 | -5,102 | -5,284 |
| Increased in reserve for unearned premiums | 2,070 | -393 | -419 | 983 | 179 | -424 |
| Cost of claims and contractual obligations (net) | -3,032 | -2,465 | -2,383 | -2,765 | -2,843 | -2,766 |
| FINANCIAL MARGIN | 10,523 | 8,216 | 8,131 | 8,823 | 8,597 | 11,337 |
| Loan Loss Provisions | 2,168 | 2,262 | 1,979 | 2,065 | 2,013 | 4,297 |
| RISK ADJUSTED NII | 8,355 | 5,954 | 6,151 | 6,758 | 6,584 | 7,040 |
| Comissions and Fees income | 2,029 | 1,722 | 1,748 | 1,763 | 1,949 | 1,710 |
| Comissions and Fees expenses | -1,123 | -1,137 | -949 | -984 | -945 | -1,080 |
| Market-Related Income | -889 | 880 | -1,700 | -1,437 | -112 | -1,700 |
| Other operational income (expense) | 1,186 | 694 | 795 | 465 | 891 | 694 |
| Non-Interest Expense | -3,503 | -2,836 | -3,027 | -3,090 | -3,146 | -3,190 |
| OPERATING INCOME | 6,055 | 5,276 | 3,017 | 3,473 | 5,221 | 3,474 |
| Subsidiaries' Net Income | 162 | -157 | 235 | 262 | 220 | 257 |
| NET INCOME BEFORES TAXES | 6,217 | 5,120 | 3,252 | 3,736 | 5,441 | 3,731 |
| Incurred Income Tax & Profit Sharing | -1,739 | -1,612 | -927 | -1,083 | -969 | -1,046 |
| RESULTS FROM CONTINUED OPERATION | 4,829 | 3,508 | 2,325 | 2,652 | 4,472 | 2,685 |
| Discontinued Operations & Extraordinary Items | 0 | 0 | 0 | 0 | 0 | 0 |
| NET INCOME | 4,829 | 3,508 | 2,325 | 2,652 | 4,472 | 2,685 |
| MINORITARY INTEREST | 7 | 8 | 6 | 9 | 8 | 8 |



GRUPO FINANCIERO INBURSA

Consolidated Balance Sheet
Million Pesos

| ASSETS | dic-18 | mar-19 | jun-19 | sep-19 | dic-19 | mar-20 |
|---|---------|---------|---------|---------|---------|---------|
| Cash & Due From Banks | 32,031 | 28,724 | 28,022 | 23,363 | 29,633 | 26,482 |
| Margin Accounts | 315 | 1,014 | 1,737 | 2,422 | 2,436 | 2,290 |
| Financial Instruments | 137,217 | 129,947 | 138,390 | 128,796 | 141,292 | 132,260 |
| Negotiable | 122,829 | 115,996 | 126,214 | 116,501 | 129,804 | 121,187 |
| For Sale | 12,842 | 11,694 | 11,850 | 11,964 | 11,154 | 10,731 |
| Held to Maturity | 1,546 | 2,257 | 326 | 331 | 333 | 342 |
| Repos & Derivatives | 37,389 | 34,497 | 21,099 | 12,428 | 16,089 | 41,205 |
| Repo Operations | 25,816 | 25,750 | 13,872 | 7,012 | 10,044 | 31,012 |
| Securities to be received in credit Operations | 0 | 0 | 0 | 0 | 0 | 0 |
| Derivatives | 11,573 | 8,747 | 7,226 | 5,416 | 6,045 | 10,193 |
| Adjusted Valuation for Financial Assets | 323 | 328 | 308 | 303 | 286 | 59 |
| LOANS | 244,218 | 253,615 | 247,569 | 251,230 | 243,554 | 258,794 |
| Commercial | 171,637 | 173,472 | 173,398 | 173,811 | 161,213 | 172,305 |
| Financial institutions | 8,800 | 7,923 | 6,818 | 5,911 | 5,875 | 5,615 |
| Consumer | 45,978 | 45,205 | 45,426 | 44,705 | 44,355 | 42,828 |
| Housing | 5,519 | 5,346 | 5,232 | 5,099 | 5,007 | 5,005 |
| Governments | 12,284 | 21,669 | 16,695 | 21,704 | 27,103 | 33,041 |
| PAST-DUE LOANS | 5,955 | 5,734 | 5,457 | 5,360 | 5,313 | 5,232 |
| TOTAL GROSS LOANS | 250,173 | 259,349 | 253,026 | 256,590 | 248,867 | 264,026 |
| Loan Loss Reserves | 9,618 | 9,379 | 9,243 | 9,147 | 8,898 | 11,944 |
| TOTAL NET LOANS | 240,555 | 249,970 | 243,783 | 247,443 | 239,969 | 252,082 |
| Insurance and bonding companies | 1,676 | 1,644 | 1,684 | 1,704 | 1,688 | 1,860 |
| Premium debtors (net) | 8,253 | 8,932 | 9,088 | 7,782 | 7,898 | 8,540 |
| Reinsurance and rebonders | 9,702 | 9,118 | 8,925 | 8,201 | 7,602 | 8,943 |
| Receivables, Sundry Debtors & Adv. Payments (net) | 15,304 | 18,016 | 16,854 | 23,835 | 11,434 | 17,528 |
| Repossessed Assets (net) | 1,311 | 1,188 | 1,183 | 740 | 713 | 694 |
| Fixed Assets (net) | 6,793 | 6,973 | 6.978 | 7.018 | 7,165 | 7,104 |
| Permanent Equity Investments | 11,582 | 11,347 | 11,424 | 11,593 | 11,558 | 17,578 |
| Deferred taxes (net) | 0 | 0 | 0 | 0 | 0 | 838 |
| Other assets, deferred charges & intangible | 6,945 | 6,169 | 6,644 | 7,224 | 7,371 | 6,196 |
| TOTAL ASSETS | | • | • | • | • | • |
| TOTAL AGGETG | 509,396 | 507,867 | 496,120 | 482,852 | 485,133 | 523,659 |



| LIABILITIES | dic-18 | mar-19 | jun-19 | se p-19 | dic-19 | mar-20 |
|---|---------|---------|---------|---------|---------|---------|
| DEPOSITS | 211,376 | 215,592 | 219,172 | 218,736 | 220,104 | 240,301 |
| Demand Deposits | 124,158 | 129,325 | 135,090 | 136,385 | 140,605 | 152,378 |
| Time Deposits | 24,629 | 24,089 | 25,258 | 23,788 | 22,555 | 22,698 |
| Unsecured Notes (CEBURES) | 62,589 | 62,178 | 58,823 | 58,563 | 56,944 | 65,225 |
| INTERBANK LOANS & OTHER | 39,100 | 37,911 | 36,043 | 33,222 | 30,967 | 31,408 |
| TECHNICAL RESERVES | 47,083 | 47,276 | 47,880 | 46,465 | 45,269 | 48,400 |
| | 17,783 | 15,889 | 16,036 | 20,015 | 15,144 | 27,187 |
| Repo Operations | 317 | 314 | 274 | 3,737 | 1,526 | 2,875 |
| Credit related operations | | | | | | |
| Derivatives | 17,466 | 15,575 | 15,763 | 16,278 | 13,618 | 24,312 |
| Adjusted Valuation for Fianacial Liabilities | 0 | 0 | 0 | 0 | 0 | 0 |
| REINSURANCE AND REBONDERS | 788 | 1,507 | 1,286 | 1,272 | 952 | 1,683 |
| OTHER ACCOUNTS PAYABLE | 38,985 | 33,302 | 29,390 | 15,872 | 21,967 | 23,733 |
| Income tax & Employee profit sharing | 2,817 | 3,539 | 3,707 | 4,889 | 3,435 | 4,417 |
| Other accounts payable | 36,168 | 29,763 | 25,683 | 10,983 | 18,533 | 19,316 |
| DEFERRED TAXES | 4,242 | 3,646 | 2,270 | 1,660 | 1,503 | 82 |
| DEFERRED CREDITS | 1,638 | 1,568 | 1,494 | 1,436 | 1,396 | 1,343 |
| TOTAL LIABILITIES | 360,995 | 356,691 | 353,571 | 338,678 | 337,301 | 374,137 |
| STOCKHOLDERS EQUITY | | | | | | |
| SUSCRIBED CAPITAL | 27,378 | 27,377 | 27,374 | 27,370 | 27,369 | 27,365 |
| Paid-in Capital | 14,177 | 14,175 | 14,172 | 14,169 | 14,167 | 14,164 |
| Share Subscription Premium | 13,201 | 13,202 | 13,202 | 13,201 | 13,202 | 13,201 |
| Subordinated debt | 0 | 0 | 0 | 0 | 0 | 0 |
| EARNED CAPITAL | 120,904 | 123,672 | 115,062 | 116,682 | 120,333 | 122,019 |
| Capital Reserves | 3,563 | 3,389 | 2,527 | 2,369 | 2,224 | 2,085 |
| Retained Earnings | 101,212 | 117,755 | 107,689 | 106,822 | 106,155 | 118,228 |
| Valuation surplus (Deficit) of available for sale instruments | -971 | -972 | -972 | -971 | -972 | -971 |
| Result from conversion of foreign transactions | 0 | 0 | 0 | 0 | 0 | 0 |
| Valuation effects on affiliates and associated firms | 0 | 0 | 0 | 0 | 0 | 0 |
| Surplus (deficit) from Equity Restatement | 0 | 0 | 0 | 0 | 0 | 0 |
| Net Income of the period | 17,100 | 3,500 | 5,818 | 8,462 | 12,926 | 2,677 |
| Minority Interest | 119 | 127 | 114 | 122 | 130 | 138 |
| TOTAL STOCKHOLDERS' EQUITY | 148,401 | 151,176 | 142,549 | 144,174 | 147,832 | 149,522 |
| | | | | | | |



GRUPO FINANCIERO INBURSA MEMORANDUM ACCOUNTS Million Pesos

| CUSTOMER POSITION ACCOUNTS | mar-20 | COMPANY POSITION ACCOUNTS | mar-20 |
|---|-----------|--|-----------|
| CUSTOMER CURRENT ACCOUNTS | -140 | | |
| Customer bank balances | 2 | Contingency assets and liabilities | 35,875 |
| Custumer transaction liquidations | -142 | Assets under trust | 374,175 |
| Client loans | | Assets under custody or administration | 305,156 |
| | | Irrevocable lines of credit granted | 87,261 |
| CUSTOMER SECURITIES | 1,798,302 | Shares held in custody | |
| Assets in custody or under administration | 1,798,302 | Other contingent obligations | |
| Assets received in guarantee | | Collaterals | 165,084 |
| | | Others | 1,152,252 |
| TRANSACTIONS ON BEHALF OF CUSTOMERS | | | |
| Customer Repos | 60,747 | - | |
| Customer Securities Loans | | | |
| Purchase of Derivatives | | | |
| Collaterals recevied | | | |
| Trusts | 60,747 | _ | |
| TOTAL CUSTOMER POSITION | 1,858,909 | TOTAL OWN POSITION | 2,119,803 |



GRUPO FINANCIERO INBURSA STATEMENT OF CHANGES IN FINANCIAL SITUATION AT MARCH 31, 2020 (MM PS) mar-20 OPERATING ACTIVITIES Net Income 2,677 Subsidiaries' Income -257 Depreciation & Amortization 138 Deferred assets Amortization Technical reserves 424 Loan Loss Reserves 178 Market Related Result Valuation Result Losses Deferred taxes 1,046 Others 4.206 Margin Accounts Financial Instruments 146 9,644 Repos Debtors -20,969 Derivatives (Assets) -4,147 Cash increase (decrease) from Loan Portfolio -12,114 Insurance and bonding accounts -172 Premium debtors -643 Reinsurances and rebonding (Assets) -1,342 Repossed Assets 19 Operative Assets -5,411 Cash increase (decrease) from funding 19,586 Banking Loans & Other Financial Institutions 441 Repos 1,349 Collaterals Derivatives (Liabilities) 10,695 Reinsurances and rebonding (Liabilities) 731 Operative Liabilities -767 -1,369 Taxes Others 2,933 -1,390 Cash flow from operating activities 2,816 Financing Activities 0 Repurchases stock program Dividends Payment -142 Spin-Offs Cash Flow From Financing Activities -142 Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets -70 Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable -5,755 Cash Flow From Investment Activities -5,825 Net Increase in Cash -3,151 Cash at beginning of the period 29,633



Cash at end of period

26,482

BANCO INBURSA Consolidated Income Statement 2Q19 Million Pesos 4Q18 1Q19 3Q19 4Q19 1Q20 10,447.6 10,474.2 Interest Income 10,421.7 10,382.1 10,373.4 13,653.8 Interest Expense 4,396.9 4,466.1 4,674.9 4,664.8 4,653.4 4,711.0 6,024.7 5,981.6 5,707.2 5,708.6 5,820.8 Financial Margin 8,942.8 Loan Loss Provisions 2,168.6 2,261.7 1,979.1 2,065.5 2,013.1 4,297.3 3,719.9 Risk Adjusted Net Interest Income 3,856.1 3,728.1 3,643.2 3,807.7 4,645.5 1,477.2 1,301.7 Comissions and Fees 1,163.3 1,270.0 1,494.6 1,200.9 547.9 (1,099.4)204.9 Market-Related Income (88.0)(1,356.7)(938.7)Other operational income (expense) 691.9 270.4 461.3 85.1 507.6 314.7 Operating Revenues 5,937.1 5,701.4 4,391.8 3,641.6 4,871.1 6,366.0 2,400.5 2,762.3 Non-Interest Expense 2,516.8 2,102.1 2,506.9 2,526.4 3,420.3 3,599.3 1,991.3 2,344.7 3,603.7 Operating Income 1,134.7 Other Income (Expenses) 0.0 0.0 0.0 0.0 0.0 0.0 3.420.3 3.599.3 1.991.3 3.603.7 Earnings Before Taxes 1,134.7 2.344.7 Incurred Income Tax & Profit Sharing 1,030.7 1,139.0 648.3 458.2 301.7 1,170.6 2,767.0 Net Income Before Subsidiaries' Net Income 2,460.3 1,343.0 676.5 2,043.0 2,433.1 Subsidiaries' Net Income 125.2 (167.2)237.5 275.2 181.5 310.2 Continous Operations' Net Income 2,892.2 2,293.1 1,580.5 951.8 2,224.5 2,743.3 Discontinued Operations & Extraordinary Items 0.0 0.0 0.0 0.0 0.0 0.0 Minority Interest (36.9)16.9 (119.2)(83.2)(39.5)(58.2)2,855.3 2,310.0 1,461.2 868.5 2,185.1 2,685.1 Net Income



BANCO INBURSA Consolidated Balance Sheet Million Pesos 4Q18 2Q19 3Q19 4Q19 1Q20 Assets 1Q19 32,037.5 28,086.4 Cash & Due From Banks 28,861.9 23,439.9 29,683.7 26,608.6 Margin Accounts 315.0 1,013.8 1,737.3 2,421.6 2,435.5 2,289.9 Financial Instruments 72,910.2 69,222.0 67,963.1 52,219.8 63,012.9 55,754.8 72,646.5 69,118.5 67,835.9 52,189.7 62,967.8 55,626.5 Negotiable For Sale 263.7 103.6 127.3 30.1 45.1 128.4 Held to Maturity 0.0 0.0 0.0 0.0 0.0 0.0 Unlisted Securities 0.0 0.0 0.0 0.0 0.0 0.0 34,276.0 20,836.7 12,180.5 16,088.5 39,481.3 Repos & Derivatives 36,705.7 Repo Operations 25,133.8 25,511.4 13,610.9 6,760.8 10,043.9 29,289.5 Securities to be received in credit Operations 0.0 0.0 0.0 0.0 0.0 0.0 Derivatives 11,571.9 8,764.6 7,225.8 5,419.7 6,044.6 10,191.8 Adjusted Valuation for Financial Assets 323.4 327.7 308.4 303.5 285.7 59.0 LOANS 244,217.8 253,614.8 247,569.0 251,230.5 243,554.0 258,793.8 171,636.8 173,471.4 173,397.4 173,811.3 161,213.3 172,304.7 Commercial Financial institutions 8,800.0 7,923.6 6,818.3 5,911.6 5,875.3 5,615.0 Consumer 45,978.1 45,205.3 45,426.2 44,704.9 44,355.3 42,828.0 Housing 5,518.7 5,345.6 5,232.4 5,098.8 5,006.8 5,004.5 Governments 12,284.2 21,668.9 16,694.7 21,704.0 27,103.3 33,041.6 Past-Due Loans 5,954.8 5,734.1 5,456.8 5,360.1 5,312.8 5,232.2 Total Gross Loans 250,172.6 259,348.9 253,025.8 256,590.7 248,866.8 264,026.0 Preventive Provision for Credit Risks (9,618.0)(9,379.4)(9,242.8)(9,147.5)(8,898.3)(11,943.8)Total Net Loans 240,554.6 249,969.5 243,783.0 247,443.2 239,968.5 252,082.2 Receivables, Sundry Debtors & Adv. Payments 17,111.0 17 096 8 24,129.6 10,520.9 16,581.8 14,436.8 2,247.7 2,449.0 2,469.1 2,495.8 2,590.9 2,566.7 Fixed Assets (net) 637.2 Repossessed Property 1,109.2 683.6 655.9 1,232.1 1,126.7

10,789.8

0.0

3,745.5

415,298.4

10,568.4

0.0

3,690.8

418,599.3

10,689.5

10.3

3,591.9

397,699.4

10,878.2

615.7

3,618.0

380,429.3

10,804.8

827.0

4,870.3

381,744.7

16,888.7

2.096.4

4,760.9

419,807.5



Permanent Equity Investments

Other assets, deferred charges & intangible

Deferred taxes (net)

TOTAL ASSETS

| | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|--|--------------------------|-----------------------------|--------------------------|-----------------------------|--------------------------|-----------------------------|
| Deposits | 213,252.5 | 218,366.2 | 221,377.2 | 220,754.1 | 222,097.2 | 241,743.8 |
| Demand Deposits | 124,319.9 | 129,489.2 | 135,222.5 | 136,567.1 | 140,675.9 | 152,540.8 |
| Time Deposits | 25,922.3 | 26,267.5 | 26,935.3 | 25,496.6 | 24,328.2 | 23,834.8 |
| Unsecured Notes (CEBURES) | 63,010.3 | 62,609.6 | 59,219.4 | 58,690.5 | 57,093.1 | 65,368.2 |
| | | | | | | |
| Interbank Loans & Other | 39,099.8 | 37,910.7 | 36,043.0 | 33,221.9 | 30,967.1 | 31,408.1 |
| Repo Operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Credit Related Operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 17,483.6 | 15,574.9 | 15,762.8 | 16,277.9 | 13,619.1 | 24,318.1 |
| Other Accounts Payable | 27,664.4 | 26,451.1 | 23,703.1 | 8,898.5 | 13,818.7 | 16,486.7 |
| Income Tax & Employee Profit Sharing | 241.3 | 1,354.2 | 2,336.2 | 2,665.6 | 812.1 | 3,152.6 |
| Deferred Taxes | 1,351.9 | 946.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deferred Credits | 1,287.7 | 1,242.0 | 1,187.4 | 1,145.3 | 1,131.4 | 1,092.9 |
| | | | | | | |
| TOTAL LIABILITIES | 300,381.2 | 301,845.2 | 300,409.8 | 282,963.4 | 282,445.7 | 318,202.1 |
| | | | | | | |
| SUSCRIBED CAPITAL | 25,264.3 | 25,264.3 | 25,264.3 | 25,264.3 | 25,264.3 | 25,264.3 |
| Paid-in Capital | 17,579.5 | 17,579.5 | 17,579.5 | 17,579.5 | 17,579.5 | 17,579.5 |
| Share subscription premium | 7,684.8 | 7,684.8 | 7,684.8 | 7,684.8 | 7,684.8 | 7,684.8 |
| EARNED CAPITAL | 00.050.0 | 04 400 0 | 70 005 0 | 70 004 0 | 74 004 7 | 70 244 4 |
| Capital Reserves | 89,652.9 12,963.0 | 91,489.8 12,963.0 | 72,025.3 14,156.5 | 72,201.6 14,156.5 | 74,034.7 14,156.5 | 76,341.1 14,156.5 |
| Retained Earnings | 58,277.4 | 70,077.5 | 48,468.4 | 48,667.5 | 48,281.5 | 55,181.6 |
| Income of Changes on Accounting Principles | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Available for Sale | (1.2) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Held to Maturity | (1.2) 1,215.9 | 716.8 | 120.5 | (803.4) | (794.9) | (1,206.7) |
| Acumulated conversion effect | 30.3 | 24.6 | 29.0 | 3.6 | (2.5) | (1,200.7) |
| Surplus (deficit) from equity restatement | 1,624.1 | 1,624.1 | 1,626.5 | 1,627.2 | 1,627.2 | 1,627.8 |
| Net income of the period | 11,726.8 | 2,276.2 | 3,771.2 | 4,639.8 | 6,824.9 | 2,685.1 |
| Minority Interest | 3,816.5 | 3,807.4 | 3,853.1 | 3,910.5 | 3,942.0 | 4,000.2 |
| Total Stockholders' Equity | 114,917.2 | 116,754.1 | 97,289.6 | 97,465.9 | 99,299.0 | 101,605.4 |
| LIABILITIES & STOCKHOLDERS' EQUITY | 415,298.4 | 418,599.3 | 397,699.4 | 380,429.3 | 381,744.7 | 419,807.5 |



| MEMORANDUM ACCOUNTS | | | | | | | | | |
|--|-------------|-------------|-------------|-------------|-------------|-------------|--|--|--|
| Million Pesos | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 | | | |
| | | | | | | | | | |
| Guarantees Granted | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | |
| Other Contingent Obligations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | |
| Irrevocable Lines of Credit Granted | 94,203.8 | 94,319.1 | 87,683.0 | 83,299.6 | 81,392.1 | 87,260.6 | | | |
| Goods in Trust or Mandate | 379,142.7 | 381,460.3 | 387,445.4 | 384,998.2 | 383,759.4 | 374,174.8 | | | |
| Investment Banking Operations on Behalf of Third Parties | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | |
| Goods in Custody or Under Administration | 356,382.9 | 353,929.8 | 349,854.7 | 362,967.0 | 303,606.4 | 302,213.5 | | | |
| Collaterals received | 27,169.2 | 25,509.1 | 15,604.6 | 45,769.3 | 46,223.9 | 31,432.2 | | | |
| Amounts Contracted in Derivative Instruments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | | | |
| Other accounts | 1,126,222.6 | 1,141,108.9 | 1,120,745.1 | 1,071,994.1 | 1,038,081.7 | 1,082,672.2 | | | |
| | 1,983,121.2 | 1,996,327.1 | 1,961,332.7 | 1,949,028.1 | 1,853,063.5 | 1,877,753.3 | | | |



BANCO INBURSA, S.A.

STATEMENT OF CHANGES IN FINANCIAL SITUATION AT MARCH 31, 2020 (MM PS)

| | mar-20 |
|---|------------------|
| OPERATING ACTIVITIES | |
| Net Income | 2,685 |
| Subsidiaries' Income | -310 |
| Depreciation & Amortization | 113 |
| Loan Loss Reserves | 221 |
| Market Related Result | |
| /aluation Result | |
| Deferred taxes | 1,171 |
| Provisions Others | |
| Ollielo | 3,879 |
| | 440 |
| Margin Accounts | 146 |
| Financial Instruments Repos debtors | 7,258 -19,246 |
| Derivatives (Assets) | -4,948 |
| Cash increase (decrease) from Loan Portfolio | -12,114 |
| Repossed Assets | 19 |
| Departive Assets | -6,061 |
| Deposits | 11,365 |
| Unsecured notes | 8,281 |
| Banking Loans & Other Financial Institutions | 441 |
| Derivatives (Liabilities) Derative Liabilities | 7,077 2,937 |
| axes | -651 |
| Coverage instruments | 4,169 |
| <u> </u> | -1,326 |
| Cash flow from operating activities | 2,553 |
| Financing Activities | |
| Dividends Payment | |
| Spin-Offs | 07 |
| Minoritary interest Others | 67 58 |
| Others | 58 |
| Cash Flow From Financing Activities | 125 |
| nvestments Activities | |
| Buy(sell) of fixed permanent stocks | -5,774 |
| Buy(sell) of fixed assets | -73 |
| Permanent investments | |
| Receivables, Sundry Debtors & Adv. Payments | |
| Deferred Charges | |
| Repossessed Property Other assets, deferred charges & intangible | 94 |
| Deferred Taxes | 34 |
| Others | |
| | |
| Cash Flow From Investment Activities | -5,753 |
| Net Increase in Cash | -3,075 |
| Cash at beginning of the period | 29,684 |
| Cash at end of period | 26,609 |



| OPERADORA INBURSA Income Statement | | | | | | |
|---|--------|-------|--------|-------|-------|--------|
| Million Pesos | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
| Earnings from Investment Sales | 6.4 | 7.2 | 8.9 | 10.4 | 13.1 | 22.8 |
| Asset Management Income | 155.2 | 152.9 | 154.8 | 153.5 | 159.7 | 160.8 |
| Earnings form Interest | 0.1 | 0.5 | 0.2 | 0.1 | 0.2 | 0.2 |
| Unrealized Gain on Portfolio Valuation | (20.4) | 6.0 | (22.8) | 3.9 | 101.9 | (36.7) |
| Total Earnings | 141.3 | 166.6 | 141.0 | 167.9 | 274.9 | 147.1 |
| General Expenses | 74.7 | 74.4 | 73.6 | 73.4 | 79.2 | 77.8 |
| Total expenses | 74.7 | 74.4 | 73.6 | 73.4 | 79.2 | 77.8 |
| Earnings Before Taxes | 66.6 | 92.2 | 67.4 | 94.6 | 195.7 | 69.3 |
| Incurred Income Tax & Profit Sharing | 12.7 | 28.6 | 19.2 | 18.6 | 55.7 | (0.2) |
| Net Income Before Deferred Accounts | 54.0 | 63.6 | 48.3 | 76.0 | 139.9 | 69.5 |
| Earnings from subsidiaries | (1.5) | 1.1 | (1.6) | 4.1 | 12.8 | 3.3 |
| Unadjusted for monetary position result | 52.5 | 64.7 | 46.7 | 80.1 | 152.8 | 72.8 |
| Net income result actualization | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 52.5 | 64.7 | 46.7 | 80.1 | 152.8 | 72.8 |



OPERADORA INBURSA

BALANCE SHEET

Million Pesos

| ASSETS | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|---|---------|---------|---------|---------|---------|---------|
| Cash | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Banks | 0.3 | 0.8 | 0.8 | 0.7 | 0.8 | 0.7 |
| Negotiable Instruments | 2,158.3 | 2,250.8 | 2,293.2 | 2,361.0 | 2,500.0 | 2,563.3 |
| Sundry Debtors | 59.9 | 64.2 | 62.0 | 61.6 | 63.4 | 66.1 |
| Provisional Payments | 0.0 | 16.7 | 43.0 | 69.1 | 0.0 | 19.4 |
| Permanent investments | 358.8 | 359.9 | 358.3 | 363.3 | 376.2 | 379.5 |
| Receivable Taxes | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| TOTAL ASSETS | 2,577.4 | 2,692.3 | 2,757.3 | 2,855.7 | 2,940.4 | 3,028.9 |
| LIABILITIES & STOCKHOLDERS' EQUITY | | | | | | |
| Sundry Creditors | 0.9 | 27.9 | 27.5 | 27.5 | 2.2 | 28.2 |
| Payable Taxes | 18.3 | 39.9 | 68.5 | 95.6 | 21.5 | 40.3 |
| Deferred Income Tax | 167.6 | 169.2 | 159.4 | 150.6 | 182.1 | 152.9 |
| TOTAL LIABILITIES | 186.9 | 237.1 | 255.4 | 273.8 | 205.7 | 221.4 |
| STOCKHOLDERS' EQUITY | | | | | | |
| Stockholders' Equity | 23.9 | 23.9 | 23.9 | 23.9 | 23.9 | 23.9 |
| Legal Reserve | 4.4 | 4.4 | 4.4 | 4.4 | 4.4 | 4.4 |
| Retained Earnings | 2,078.7 | 2,362.1 | 2,362.1 | 2,362.1 | 2,362.1 | 2,706.3 |
| Surplus (deficit) from equity restatement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 283.4 | 64.7 | 111.4 | 191.5 | 344.2 | 72.8 |
| | | | | | | |
| TOTAL STOCKHOLDERS' EQUITY | 2,390.5 | 2,455.2 | 2,501.9 | 2,582.0 | 2,734.7 | 2,807.5 |
| TOTAL LIABILITIES & STOCKHOLDERS' EQUITY | 2,577.4 | 2,692.3 | 2,757.3 | 2,855.7 | 2,940.4 | 3,028.9 |



INVERSORA BURSATIL Income Statement Million Pesos 4Q18 1Q19 2Q19 3Q19 4Q19 1Q20 Commisions & Tariffs 98.0 74.0 96.0 99.0 126.0 99.0 Earnings From Services 98.0 74.0 96.0 99.0 126.0 99.0 Income from sale of securities 536.0 34.0 126.0 61.0 (61.0)104.0 Interest Income 724.0 1,248.0 863.0 655.0 885.0 896.0 (626.0) (1,152.0)(1,193.0)(860.0)(731.0)(913.0)Interest Expense Unrealized gain on Portfolio Valuation 140.0 143.0 (279.0)(15.0)(105.0)(94.0)93.0 Financial Margin 229.0 24.0 (4.0)236.0 (192.0)191.0 303.0 120.0 95.0 362.0 Operating Income (93.0)89.0 General Expenses 89.0 91.0 85.0 93.0 91.0 102.0 35.0 269.0 Operating Margin 212.0 6.0 (184.0)Other Expenses (Income) (5.0)(6.0)(1.0)(3.0)(1.0)(3.0)Net Income Before Income Tax & Profit Sharing 107.0 218.0 36.0 9.0 270.0 (181.0)Incurred Income Tax & Profit Sharing 21.0 61.0 (8.0)26.0 20.0 23.0 Deffered Income Tax (4.0)0.0 10.0 (28.0)42.0 (84.0)Net Income Before Subsidiaries' Net Income 90.0 157.0 34.0 11.0 208.0 (120.0)Subsidiaries' Net Income 0.0 0.0 0.0 0.0 0.0 0.0 90.0 157.0 34.0 11.0 208.0 Net Income (120.0)



INVERSORA BURSATIL Million Pesos

| ASSETS | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|--|----------------|----------------|----------------|----------------|----------------|-------------------------|
| Cash & Banks | 2.0 | 2.0 | 1.0 | 1.0 | 3.0 | 3.0 |
| FINANCIAL INSTRUMENTS | 8,354.0 | 3,219.0 | 3,068.0 | 6,574.0 | 7,450.0 | 6,842.0 |
| Negotiable | 8,354.0 | 3,219.0 | 3,068.0 | 6,574.0 | 7,450.0 | 6,842.0 |
| Under repurchase receivable agreements | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Repos & Derivatives | 5.0 | 11.0 | 17.0 | 1.0 | 0.0 | 0.0 |
| Repo Operations | 5.0 | 11.0 | 17.0 | 1.0 | 0.0 | 0.0 |
| Other accounts receivable | 8.0 | 26.0 | 51.0 | 41.0 | 4.0 | 27.0 |
| | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Fixed assets,net | 18.0 | 17.0 | 16.0 | 22.0 | 23.0 | 22.0 |
| | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Permanent equity investments | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Other Assets | 681.0 | 716.0 | 784.0 | 811.0 | 738.0 | 776.0 |
| TOTAL ASSETS | 9,069.0 | 3,992.0 | 3,938.0 | 7,451.0 | 8,219.0 | 7,671.0 |
| LIABILITIES & STOCKHOLDERS' EQUITY | | | | | | |
| <u>LIABILITIES</u> | | | | | | |
| Securities & Derivatives | 317.0 | 314.0 | 274.0 | 3,737.0 | 1,526.0 | 2,875.0 |
| Repo Operations | 317.0 | 314.0 | 274.0 | 3,737.0 | 1,526.0 | 2,875.0 |
| Other Account Payable | 5,540.0 | 268.0 | 251.0 | 318.0 | 3,046.0 | 1,354.0 |
| Income Tax & Employee profit sharing provision | 146.0 | 159.0 | 139.0 | 178.0 | 194.0 | 234.0 |
| Sundry creditors & other accounts payable | 5,394.0 | 109.0 | 112.0 | 140.0 | 2,852.0 | 1,120.0 |
| Deferred taxes | 311.0 | 352.0 | 321.0 | 293.0 | 336.0 | 251.0 |
| Total Liabilities | 6,168.0 | 934.0 | 846.0 | 4,348.0 | 4,908.0 | 4,480.0 |
| STOCKHOLDERS' EQUITY | | | | | | |
| Suscribed capital | 1,608.0 | 1,608.0 | 1,608.0 | 1,608.0 | 1,608.0 | 1,608.0 |
| Paid-in capital | 1,608.0 | 1,608.0 | 1,608.0 | 1,608.0 | 1,608.0 | 1,608.0 |
| Farmed Comittee | 4 202 0 | 4.450.0 | 4 404 0 | 4 405 0 | 4 700 0 | 4 500 0 |
| Earned Capital | 1,293.0 | 1,450.0 | 1,484.0 | 1,495.0 | 1,703.0 | 1,583.0 322.0 |
| Capital reserves Retained earnings | 322.0 462.0 | 322.0 971.0 | 322.0 971.0 | 322.0 971.0 | 322.0 971.0 | 322.0 1,381.0 |
| Valuation effect in financial instruments | 462.0 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Surplus (deficit) of equity restatement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net icome | 509.0 | 157.0 | 191.0 | 202.0 | 410.0 | (120.0) |
| Stockholders' Equity | 2,901.0 | 3,058.0 | 3,092.0 | 3,103.0 | 3,311.0 | 3,191.0 |
| Total Liabilities & Stockholders´ Equity | 9,069.0 | 3,992.0 | 3,938.0 | 7,451.0 | 8,219.0 | 7,671.0 |



| SEGUROS INBURSA | | | | | | |
|--|-----------|---------|---------|---------|-----------|-----------|
| Income Statement | | | 1 | | | |
| Million Pesos | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
| Premiums written | 4,798.9 | 5,580.9 | 4,632.9 | 4,440.3 | 4,734.3 | 5,586.6 |
| Premiums ceded Retained Premiums | 763.5 | 1,818.6 | 1,054.5 | 1,207.5 | 1,020.1 | 1,632.8 |
| Retained Premiums | 4,035.4 | 3,762.3 | 3,578.4 | 3,232.8 | 3,714.2 | 3,953.8 |
| Increased in reserve for unearned premiums | (75.6) | 97.3 | 115.5 | (404.7) | 272.2 | 159.9 |
| Retained earned premiums | 4,110.9 | 3,665.0 | 3,462.9 | 3,637.5 | 3,442.1 | 3,793.9 |
| Net Acquisition Cost | 577.7 | 587.5 | 514.8 | 507.9 | 532.0 | 591.3 |
| Commisions to agents | 335.6 | 316.1 | 322.3 | 340.2 | 323.7 | 338.2 |
| Additional compensation to agents | 120.6 | 115.0 | 122.3 | 126.0 | 134.3 | 126.1 |
| Commisions for re-insurance taken | 1.7 | 9.9 | 5.4 | 5.4 | 2.3 | 4.1 |
| Commisions for re-insurance given | (90.9) | (182.1) | (112.0) | (138.3) | (102.7) | (176.3) |
| Coverage on losses excess | 73.1 | 71.6 | 73.4 | 64.3 | 63.3 | 60.2 |
| Others | 137.6 | 257.0 | 103.5 | 110.4 | 111.1 | 239.0 |
| Net cost of claims and contractual obligations | 2,613.4 | 2,061.6 | 1,968.7 | 2,358.3 | 2,423.6 | 2,306.1 |
| Claims and other contractual obligations | 2,541.9 | 2,079.6 | 1,935.2 | 2,355.3 | 2,423.8 | 2,308.0 |
| Claims recovered from re-insurance | (71.5) | 18.0 | (33.5) | (3.1) | 0.2 | 1.9 |
| Other claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Technical Income | 919.8 | 1,015.9 | 979.4 | 771.3 | 486.4 | 896.5 |
| Net Increase in other technical reserve | (2,511.9) | 283.4 | 293.8 | 275.7 | (1,319.9) | 248.7 |
| Catastrophic risks reserves | (2,512.6) | 282.7 | 293.2 | 274.7 | (1,320.8) | 248.0 |
| Preventions reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contingency claim reserves | 0.6 | 0.7 | 0.7 | 1.0 | 0.8 | 0.7 |
| Other reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Gross profit | 3,431.8 | 732.5 | 685.6 | 495.5 | 1,806.3 | 647.8 |
| Net operating expenses | 815.0 | 526.6 | 509.1 | 473.1 | 683.6 | 335.9 |
| Administrative and operating expenses | (262.6) | (321.8) | 172.6 | 174.9 | 247.5 | 145.0 |
| Personnel expenses | 1,057.5 | 827.5 | 315.9 | 281.3 | 408.2 | 165.7 |
| Depreciation and amortization | 20.1 | 20.9 | 20.6 | 16.9 | 27.9 | 25.2 |
| Operating Profits | 2,616.7 | 205.9 | 176.4 | 22.4 | 1,122.7 | 311.9 |
| Net Financial Income | 155.2 | 883.8 | 723.6 | 565.1 | 1,259.1 | (528.5) |
| On investments | 718.6 | 644.6 | 706.1 | 616.7 | 709.5 | 563.1 |
| Investments sales | 14.3 | 272.5 | 70.0 | 0.1 | 28.8 | (0.2) |
| Investments revaluation | (619.4) | (108.8) | (122.4) | (142.4) | 434.1 | (1,143.4) |
| Charges on premiums | 60.5 | 55.7 | 60.3 | 58.0 | 58.7 | 55.2 |
| Others | (10.8) | 17.9 | 8.2 | 23.2 | 21.1 | 25.4 |
| Forex | (7.9) | 1.9 | 1.5 | 9.5 | 7.0 | (28.6) |
| Participated income from permanent investments | 20.5 | 10.7 | 11.0 | 55.2 | 29.0 | 77.9 |
| Income before income taxes & employee profit sharing | 2,792.4 | 1,100.4 | 911.1 | 642.7 | 2,410.8 | (138.7) |
| Provision for income tax | 851.8 | 311.2 | 257.1 | 157.0 | 650.0 | (67.6) |
| Provision for employee profit sharing | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Subsidiaries results | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 1,940.7 | 789.2 | 654.0 | 485.7 | 1,760.7 | (71.1) |



SEGUROS INBURSA

BALANCE SHEET Million Pesos

| Million Pesos | | | | | | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|
| ASSETS | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
| Investments | 49,481.4 | 51,206.6 | 45,803.9 | 47,429.9 | 47,350.6 | 47,713.2 |
| Securities | 46,801.4 | 48,664.2 | 43,208.4 | 44,855.6 | 44,998.4 | 44,608.3 |
| Government | 20,154.9 | 23,609.0 | 17,809.7 | 21,483.8 | 22,284.0 | 22,794.2 |
| Private companies | 26,646.4 | 25,055.3 | 25,398.6 | 23,371.8 | 22,714.4 | 21,814.2 |
| Debt Instruments | 16,455.9 | 16,311.4 | 16,706.7 | 14,830.4 | 13,758.5 | 14,077.2 |
| Equities | 10,190.6 | 8,743.8 | 8,692.0 | 8,541.4 | 8,955.9 | 7,737.0 |
| Net unrealized gain on valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Restricted securities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Repos | 325.4 | 221.5 | 243.8 | 249.9 | 0.0 | 730.6 |
| Loans | 424.1 | 398.9 | 438.4 | 419.4 | 410.6 | 444.1 |
| On policies | 428.4 | 396.6 | 437.4 | 419.1 | 411.2 | 444.8 |
| Secured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unsecured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 4.5 | 4.3 | 4.1 | 3.7 | 2.8 | 2.6 |
| Interest debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Allowance for write-offs | (8.7) | (2.0) | (3.1) | (3.4) | (3.3) | (3.3) |
| Real estate | 1,930.4 | 1,921.9 | 1,913.5 | 1,905.0 | 1,941.5 | 1,930.1 |
| Real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net unrealized gain on valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investments for labor obligations | 1,985.8 | 2,029.0 | 2,022.9 | 2,017.2 | 867.3 | 800.3 |
| Current assets | 145.7 | 12.7 | 6.6 | 20.2 | 42.4 | 38.2 |
| Cash and banks | 145.7 | 12.7 | 6.6 | 20.2 | 42.4 | 38.2 |
| Debtors | 8,329.9 | 9,223.8 | 9,172.6 | 7,847.4 | 7,966.8 | 8,635.9 |
| Premium debtors | 7,230.3 | 7,483.1 | 7,857.7 | 6,867.2 | 6,681.0 | 7,484.3 |
| Governmental debtors | 542.0 | 1,190.9 | 749.7 | 409.0 | 709.5 | 581.5 |
| Agents and adjusters | 8.0 | 9.3 | 10.4 | 15.7 | 15.4 | 19.3 |
| Notes receivable | 86.6 | 86.8 | 85.4 | 86.8 | 89.4 | 77.8 |
| Employee loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 587.8 | 579.4 | 596.0 | 597.2 | 602.0 | 604.5 |
| Allowance for write-offs | (124.8) | (125.7) | (126.7) | (128.5) | (130.5) | (131.4) |
| Reinsurers and rebonders | 9,694.4 | 8,868.9 | 8,883.7 | 8,178.7 | 7,602.1 | 8,878.6 |
| Insurance and bonding companies | 759.2 | 397.8 | 530.2 | 566.8 | 630.7 | 777.4 |
| Retained deposits | 0.8 | 0.8 | 0.8 | 0.8 | 0.8 | 1.0 |
| Reinsurens share of unsettled claims | 8,934.3 | 8,470.3 | 8,352.7 | 7,611.1 | 6,970.7 | 8,100.2 |
| Reinsurens share of unearned premiums | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Permanent investments | 1,667.8 | 1,676.3 | 1,689.1 | 1,743.5 | 1,772.9 | 1,849.6 |
| Other assets | 1,302.8 | 835.4 | 1,238.3 | 1,621.9 | 1,896.3 | 970.0 |
| Furniture and equipment (net) | 111.5 | 104.5 | 102.4 | 123.2 | 142.1 | 137.8 |
| Foreclosed and repossessed assets | 20.4 | 20.4 | 20.4 | 20.4 | 20.4 | 20.4 |
| Sundry | 1,170.9 | 710.4 | 1,115.4 | 1,478.3 | 1,733.8 | 811.8 |
| Total assets | 72,607.7 | 73,852.7 | 68,817.2 | 68,858.9 | 67,498.4 | 68,885.8 |



| LIABILITIES | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|---|------------------------|------------------------|------------------------|------------------------|------------------------|----------|
| Technical reserves | 45,502.8 | 45,685.6 | 46,278.4 | 45,713.3 | 43,654.3 | 46,767.9 |
| Unearned premiums | 23,103.1 | 23,451.9 | 23,584.8 | 23,865.4 | 24,106.9 | 25,775.8 |
| Life | 15,268.7 | 15,885.1 | 16,815.3 | 17,334.1 | 17,018.3 | 18,624.1 |
| Accident and health | 7,799.0 | 7,532.3 | 6,734.5 | 6,493.0 | 7,053.8 | 7,117.8 |
| Current bonds | 35.4 | 34.6 | 35.0 | 38.3 | 34.8 | 34.0 |
| Contractual obligations | 12,064.8 | 11,615.4 | 11,781.5 | 10,660.0 | 9,679.7 | 10,874.4 |
| Losses and maturities | 7,929.0 | 8,027.7 | 8,458.2 | 7,562.9 | 6,564.5 | 7,625.2 |
| Reserve for incurred but not reported losses | 2,719.1 | 2,034.7 | 1,675.8 | 1,658.8 | 1,637.5 | 1,602.4 |
| Policy dividends | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Managed insurance funds | 1,207.7 | 1,168.0 | 1,174.9 | 1,172.1 | 1,256.7 | 1,255.8 |
| Deposits premiums | 208.9 | 385.0 | 472.7 | 266.2 | 220.9 | 391.0 |
| Solvency reserves method | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Prevision | 10,334.9 | 10,618.2 | 10,912.1 | 11,187.9 | 9,867.8 | 10,117.7 |
| Prevision | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Catastrophic | 10,303.9 | 10,586.5 | 10,879.7 | 11,154.4 | 9,833.6 | 10,081.6 |
| Contingency | 31.1 | 31.7 | 32.3 | 33.5 | 34.1 | 36.0 |
| Specials | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Provision for labor obligations at retirement | 1,945.6 | 2,009.9 | 798.3 | 789.8 | 761.9 | 694.5 |
| Creditors | 1,683.9 | 1,684.1 | 2,881.6 | 3,018.8 | 1,850.7 | 1,593.8 |
| Agents and adjusters | 765.8 | 695.3 | 731.4 | 761.3 | 792.7 | 770.1 |
| Managed loss funds | 6.5 | 6.5 | 23.0 | 17.4 | 22.5 | 21.9 |
| Sundry | 911.5 | 982.3 | 2,127.1 | 2,240.1 | 1,035.5 | 801.8 |
| Curiary | 011.0 | 002.0 | 2,127.1 | 2,240.1 | 1,000.0 | 001.0 |
| Reinsurers and rebonders | 852.4 | 1,494.0 | 1,291.2 | 1,300.2 | 1,014.4 | 1,671.1 |
| Insurance and bonding companies | 781.4 | 1,409.3 | 1,194.7 | 1,291.4 | 992.2 | 1,637.8 |
| Retained deposits | 70.9 | 84.7 | 96.5 | 8.8 | 22.2 | 33.3 |
| | | | | | | |
| Other liabilities | 5,929.0 | 5,577.8 | 4,305.1 | 4,372.3 | 5,071.9 | 3,489.2 |
| Provision for employee profit sharing | 1,972.9 | 1,810.9 | 827.4 | 1,059.8 | 1,831.3 | 799.2 |
| Other liabilities | 1,214.4 | 1,232.2 | 1,107.1 | 1,035.1 | 1,050.3 | 1,155.6 |
| Deferred credits | 2,741.8 | 2,534.7 | 2,370.6 | 2,277.3 | 2,190.3 | 1,534.3 |
| | | | | | | |
| Total liabilities | 55,913.7 | 56,451.3 | 55,554.5 | 55,194.5 | 52,353.2 | 54,216.4 |
| Stockholders' equity Paid in capital | 4.000.0 | 4.066.0 | 4.000.0 | 4.000.0 | 4.000.0 | 1,066.9 |
| Capital stock | 1,066.9 1,066.9 | 1,066.9 |
| Capital Stock | 1,000.9 | 1,000.9 | 1,000.9 | 1,000.9 | 1,000.9 | 1,000.9 |
| Reserves | 8,398.3 | 8,318.6 | 7,217.1 | 7,134.1 | 7,116.5 | 6,712.8 |
| Legal | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 4,783.2 | 4,824.6 | 4,008.3 | 3,980.7 | 4,036.8 | 3,958.4 |
| Valuation superavit for reserves of unearned premiums | 2,548.2 | 2,427.1 | 2,141.9 | 2,086.5 | 2,012.8 | 1,687.5 |
| Deferred taxes for reserves of unearned premiums | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unrealized gain on valuation of real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Subsidiaries | 2,338.7 | 2,336.5 | 2,743.5 | 2,742.7 | 2,743.0 | 2,741.8 |
| Retained earnings | 1,991.8 | 4,886.4 | 806.8 | 806.8 | 525.5 | 4,214.7 |
| Net income | 2,894.5 | 789.0 | 1,424.2 | 1,909.6 | 3,689.3 | (71.2) |
| Excess (insufficient) on Stockholders' actualization | 3.9 | 4.0 | 4.1 | 4.3 | 4.2 | 4.3 |
| Minority Interest | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total stockholders' equity | 16,694.1 | 17,401.4 | 13,262.6 | 13,664.3 | 15,145.2 | 14,669.3 |
| Total liabilities and stockholders' equity | 72,607.7 | 73,852.7 | 68,817.2 | 68,858.9 | 67,498.4 | 68,885.8 |
| | , | . 0,002 | 30,017.2 | 30,000.0 | 5.,.55.∓ | 30,000.0 |



| PENSIONES INBURSA | | | | | | |
|--|-------------------|--------------|----------------|----------------|--------------|--------------|
| Income Statement | | | | | | |
| Million Pesos | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
| Premiums written | 0.8 | 2.4 | 0.4 | 1.5 | 1.5 | 2.7 |
| Premiums ceded | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained Premiums | 0.8 | 2.4 | 0.4 | 1.5 | 1.5 | 2.7 |
| Increased in reserve for unearned premiums | 4.7 | 1.9 | (2.6) | 0.9 | 4.6 | 5.3 |
| Retained earned premiums | (3.9) | 0.6 | 3.0 | 0.6 | (3.0) | (2.6) |
| Net Acquisition Cost | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Commisions to agents | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Additional compensation to agents | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Commisions for re-insurance taken | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Commisions for re-insurance given | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Coverage on losses excess | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net cost of claims and contractual obligations | 5.3 | 5.8 | 5.5 | 5.7 | 5.7 | 5.9 |
| Claims and other contractual obligations | 5.3 | 5.8 | 5.5 | 5.7 | 5.7 | 5.9 |
| Claims recovered from re-insurance | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Technical Income | (9.2) | (5.2) | (2.5) | (5.1) | (8.7) | (8.6) |
| Net Increase in other technical reserve | 0.4 | (0.1) | (0.3) | (0.2) | 0.0 | 0.1 |
| Catastrophic risks reserves | 0.0 | 0.1) | 0.0 | 0.0 | 0.0 | 0.0 |
| · | | | | | | |
| Preventions reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contingency claim reserves Other reserves | 0.1 0.3 | 0.0 (0.1) | (0.0) (0.2) | (0.0) (0.2) | 0.1 (0.0) | 0.1 (0.0) |
| Other leserves | 0.5 | (0.1) | (0.2) | (0.2) | (0.0) | (0.0) |
| Gross profit | (9.7) | (5.2) | (2.3) | (4.9) | (8.7) | (8.6) |
| Net operating expenses | (5.1) | 1.8 | 2.0 | 2.1 | 3.0 | 2.6 |
| Administrative and operating expenses | (5.1) | 1.8 | 2.0 | 2.1 | 3.0 | 2.6 |
| Personnel expenses | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciation and amortization | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Operating Profits | (4.6) | (6.9) | (4.2) | (7.0) | (11.7) | (11.2) |
| Net Financial Income | 84.8 | 67.7 | 44.2 | 25.0 | 23.7 | 10.5 |
| On investments | 19.4 | 22.4 | 17.5 | 14.2 | 13.9 | 13.1 |
| Investments sales | 12.5 | 0.0 | 65.5 | 0.0 | 1.0 | 0.0 |
| Investments revaluation | 52.5 | 45.3 | (39.6) | 10.3 | 8.0 | (3.2) |
| Charges on premiums | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.5 | 0.0 | 0.7 | 0.5 | 0.7 | 0.6 |
| Forex | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Participated income from permanent investments | (33.4) | 9.3 | (269.9) | 189.7 | 103.5 | (167.0) |
| Income before income taxes & employee profit sharing | 46.8 | 70.1 | (230.0) | 207.6 | 115.5 | (167.7) |
| Provision for income tax | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Provision for employee profit sharing | 1.7 | 13.2 | 15.4 | 2.1 | (5.5) | (2.9) |
| Subsidiaries results | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 45.1 | 56.9 | (245.3) | 205.5 | 121.0 | (164.8) |
| NOT HIGOING | 4 J. I | 30.9 | (243.3) | 203.3 | 121.0 | (104.0) |



PENSIONES INBURSA

BALANCE SHEET

Million Pesos

| ASSETS | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|---------------------------------------|----------|----------|---------|---------|---------|---------|
| Investments | 3,522.9 | 3,582.6 | 1,065.3 | 1,081.9 | 1,094.5 | 1,031.9 |
| Securities | 3,522.9 | 3,582.6 | 1,065.3 | 1,081.9 | 1,094.5 | 894.8 |
| Government | 1,211.9 | 1,228.0 | 990.5 | 1,004.0 | 999.3 | 803.6 |
| Private companies | 2,310.9 | 2,354.6 | 74.8 | 77.9 | 95.2 | 91.2 |
| Debt Instruments | 2,253.2 | 2,297.0 | 17.0 | 17.2 | 32.6 | 32.5 |
| Equities | 57.7 | 57.5 | 57.7 | 60.6 | 62.6 | 58.7 |
| Net unrealized gain on valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Repos | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 137.1 |
| On policies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 137.8 |
| Secured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unsecured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Allowance for write-offs | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | (0.7) |
| Real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net unrealized gain on valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investments for labor obligations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Current assets | 0.5 | 0.6 | 0.3 | 0.3 | 0.3 | 0.3 |
| Cash and banks | 0.5 | 0.6 | 0.3 | 0.3 | 0.3 | 0.3 |
| Debtors | (0.0) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Premium debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Agents and adjusters | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Notes receivable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Employee loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Allowance for write-offs | (0.1) | (0.0) | (0.0) | (0.0) | 0.0 | (0.0) |
| Reinsurers and rebonders | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Insurance and bonding companies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurens share of unsettled claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurens share of unearned premiums | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Permanent investments | 7,881.2 | 7,890.5 | 7,620.6 | 7,810.3 | 7,914.9 | 7,747.9 |
| Other assets | 192.3 | 31.7 | 73.9 | 74.3 | 77.4 | 14.8 |
| Furniture and equipment (net) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Foreclosed and repossessed assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 192.3 | 31.7 | 73.9 | 74.3 | 77.4 | 14.8 |
| Total assets | 11,596.9 | 11,505.4 | 8,760.1 | 8,966.9 | 9,087.1 | 8,794.9 |



| LIABILITIES | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|--|----------|----------|---------|---------|---------|---------|
| Technical reserves | 339.5 | 341.1 | 338.7 | 339.8 | 343.7 | 349.1 |
| Unearned premiums | 324.0 | 325.8 | 323.1 | 323.9 | 328.4 | 333.7 |
| Life | 324.0 | 325.8 | 323.1 | 323.9 | 328.4 | 333.7 |
| Accident and health | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Current bonds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contractual obligations | 2.3 | 2.2 | 2.8 | 3.2 | 2.5 | 2.7 |
| Losses and maturities | 1.9 | 1.8 | 2.4 | 2.8 | 2.2 | 2.3 |
| Reserve for incurred but not reported losses | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Policy dividends | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Managed insurance funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deposits premiums | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 | 0.4 |
| Zoposno promiumo | 0 | 0 | • • • | 0 | 0 | 0 |
| Prevision | 13.2 | 13.2 | 12.9 | 12.7 | 12.7 | 12.8 |
| Prevision | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Catastrophic | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contingency | 6.3 | 6.3 | 6.3 | 6.3 | 6.4 | 6.5 |
| Specials | 6.9 | 6.8 | 6.6 | 6.4 | 6.3 | 6.3 |
| Openaio | 0.0 | 0.0 | 0.0 | 0.4 | 0.0 | 0.0 |
| Provision for labor obligations at retirement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Creditors | 1.7 | 1.8 | 2.0 | 2.2 | 1.7 | 1.7 |
| Agents and adjusters | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Managed loss funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 1.7 | 1.8 | 2.0 | 2.2 | 1.7 | 1.7 |
| Gundry | 1.7 | 1.0 | 2.0 | 2.2 | 1.7 | 1.7 |
| Reinsurers and rebonders | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Insurance and bonding companies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Notained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other liabilities | 272.7 | 119.9 | 139.1 | 139.1 | 133.9 | 1.1 |
| Provision for employee profit sharing | 167.1 | 4.1 | 139.1 | 139.1 | 133.9 | 1.1 |
| Other liabilities | (0.0) | (0.0) | (0.0) | (0.0) | 0.0 | 0.0 |
| Deferred credits | 105.7 | 115.9 | 0.0 | 0.0 | 0.0 | 0.0 |
| | | | | | | |
| Total liabilities | 613.9 | 462.9 | 479.9 | 481.1 | 479.3 | 351.9 |
| Stockholders' equity | | | | | | |
| Paid in capital | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 |
| Capital stock | 1,458.4 | 1,458.4 | 1,458.4 | 1,458.4 | 1,458.4 | 1,458.4 |
| (-)Unsubscribed capital | 350.0 | 350.0 | 350.0 | 350.0 | 350.0 | 350.0 |
| | | | | | | |
| Reserves | 1,647.7 | 1,647.7 | 1,848.9 | 1,848.9 | 1,185.0 | 1,185.0 |
| legal | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 539.3 | 539.3 | 740.5 | 740.5 | 76.6 | 76.6 |
| | | | | | | |
| Unrealized gain on valuation of real estate | 14.3 | 16.9 | 0.0 | 0.0 | 0.0 | 0.0 |
| Subsidiaries | 5,139.1 | 5,139.1 | 5,496.2 | 5,496.2 | 5,497.3 | 5,497.3 |
| Retained earnings | 2,050.4 | 3,073.5 | 15.1 | 15.1 | 679.1 | 817.1 |
| Net income | 1,023.1 | 56.9 | (188.4) | 17.1 | 138.1 | (164.8) |
| Excess (insufficient) on Stockholders' actualization | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total stockholders' equity | 10,983.0 | 11,042.5 | 8,280.3 | 8,485.7 | 8,607.8 | 8,443.0 |
| | | | | | | |
| Total liabilities and stockholders' equity | 11,596.9 | 11,505.4 | 8,760.1 | 8,966.9 | 9,087.1 | 8,794.9 |



| Millian Danie | | | | | | |
|--|--------|--------|--------|--------|---------|--------|
| Million Pesos | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
| Premiums accepted | 522.6 | 532.8 | 504.3 | 551.4 | 563.8 | 569.1 |
| Premiums ceded | 11.4 | 28.4 | 29.0 | 31.3 | 20.9 | 26.9 |
| RETAINED PREMIUMS | 511.2 | 504.4 | 475.3 | 520.0 | 542.9 | 542.2 |
| Application of reserve for outstanding bonds | 27.1 | 20.3 | (11.7) | 16.3 | 27.5 | 18.7 |
| NET PREMIUM REVENUES | 484.1 | 484.1 | 487.0 | 503.7 | 515.4 | 523.5 |
| Net Acquisition Cost | 20.3 | 14.2 | 12.4 | 14.7 | 13.0 | 11.6 |
| Comisions to agents | 0.1 | 0.2 | 0.2 | 0.2 | 0.2 | 0.2 |
| Comisions for rebonding taken | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Comisions for rebonding given | (7.5) | (13.5) | (12.6) | (13.2) | (10.9) | (12.8) |
| Others | 27.7 | 27.4 | 24.8 | 27.6 | 23.7 | 24.1 |
| Claims | 412.4 | 398.1 | 409.0 | 401.8 | 413.7 | 454.0 |
| Technical Income | 51.5 | 71.8 | 65.6 | 87.3 | 88.6 | 58.0 |
| Net increase in other technical reserves | (45.7) | (9.6) | 24.7 | (19.7) | (14.4) | (8.2) |
| GROSS INCOME | 97.1 | 81.4 | 40.9 | 106.9 | 103.0 | 66.3 |
| Net Operating Expenses | (67.4) | (64.9) | (60.2) | (69.1) | (100.1) | (68.9) |
| Administrative & operating expenses | (67.8) | (65.4) | (60.7) | (69.5) | (100.6) | (69.5) |
| Personnel expenses | 0.0 | 0.0 | 0.0 | (0.0) | 0.0 | 0.0 |
| Depreciation | 0.4 | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| OPERATING INCOME | 164.5 | 146.3 | 101.1 | 176.0 | 203.1 | 135.2 |
| Financial Income | (1.7) | 47.2 | 54.3 | 67.6 | 116.8 | 9.2 |
| On investments | 36.8 | 31.9 | 47.4 | 43.0 | 47.0 | 53.1 |
| Investments sales | 0.0 | 0.0 | 0.0 | 0.0 | 8.8 | 0.0 |
| Investments revaluation | (43.3) | 15.6 | (8.1) | 20.8 | 64.8 | (68.6) |
| Others | 1.0 | 1.0 | 15.7 | 1.3 | 0.6 | 2.6 |
| Forex | 3.8 | (1.3) | (0.7) | 2.6 | (4.3) | 22.1 |
| Participated income from permanent investments | 39.5 | 8.9 | (5.4) | (5.0) | 29.5 | (48.8) |
| INCOME BEFORE TAXES | 202.4 | 202.5 | 150.0 | 238.7 | 349.4 | 95.6 |
| Income taxes | 40.6 | 56.4 | 39.9 | 68.1 | 83.2 | 33.0 |
| Subsidiaries Net Income | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| NET INCOME | 161.7 | 146.0 | 110.1 | 170.6 | 266.3 | 62.5 |



Seguros de Caución y Fianzas BALANCE SHEET Million Pesos

| ASSETS | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|-----------------------------------|----------------------|---------------------|---------|---------|---------|---------------------|
| Investments | 2,457.8 | 2,700.3 | 2,833.2 | 2,996.4 | 3,251.3 | 3,301.5 |
| Securities | 2,079.4 | 2,323.1 | 2,457.2 | 2,616.9 | 2,873.0 | 2,940.8 |
| Government | 1,404.7 | 1,633.8 | 1,775.2 | 1,915.5 | 2,106.4 | 1,739.9 |
| Private companies | 674.7 | 689.3 | 682.0 | 701.5 | 766.6 | 1,200.9 |
| Debt Instruments | 10.0 | 9.9 | 9.8 | 10.1 | 9.7 | 512.1 |
| Equities | 664.8 | 679.4 | 672.2 | 691.4 | 756.9 | 688.7 |
| Net unrealized gain on valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Restricted securities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Loans | 9.1 | 8.6 | 8.2 | 12.3 | 12.1 | 13.2 |
| Secured | 8.7 | 8.3 | 8.3 | 12.5 | 12.3 | 13.4 |
| Unsecured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 0.6 | 0.5 | 0.1 | 0.1 | 0.1 | 0.0 |
| Interest debtors | (0.2) | (0.2) | (0.1) | (0.3) | (0.3) | (0.3) |
| Real estate | 369.3 | 368.6 | 367.9 | 367.1 | 366.2 | 347.6 |
| Real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net unrealized gain on valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| 20010010010 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investments for labor obligations | 4.5 | 4.6 | 4.7 | 4.8 | 4.9 | 4.5 |
| Current assets | 3.8 | 2.3 | 0.4 | 0.8 | 2.2 | 72.1 |
| Cash and banks | 3.8 | 2.3 | 0.4 | 0.8 | 2.2 | 72.1 |
| Debtors | 514.2 | 482.8 | 524.9 | 547.4 | 560.6 | 569.7 |
| Premium debtors | 480.2 | 444.2 | 480.7 | 505.6 | 507.4 | 474.7 |
| Agents | 0.9 | 0.8 | 0.9 | 0.8 | 0.9 | 0.9 |
| Notes receivable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Debt for bonding claimed & payed | 14.1 | 14.1 | 14.1 | 14.1 | 14.1 | 14.1 |
| Employee loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 31.7 | 36.3 | 42.0 | 39.6 | 51.4 | 93.3 |
| Allowance for write-offs | (12.7) | (12.7) | (12.7) | (12.7) | (13.1) | (13.1) |
| Dahandara | 445.7 | 404.7 | 407.5 | 440.0 | 440.5 | 405.0 |
| Rebonders Pending companies | 115.7 12.3 | 104.7 4.2 | 107.5 | 116.6 | 110.5 | 105.3 6.2 |
| Bonding companies | | | 6.1 | 9.1 | 10.3 | |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Participation in rebonding | 103.6 | 100.6 | 101.5 | 107.6 | 100.3 | 99.3 |
| Estimation for punishments | (0.2) | (0.2) | (0.1) | (0.1) | (0.1) | (0.2) |
| Permanent investments | 762.6 | 747.2 | 754.4 | 742.7 | 769.8 | 652.9 |
| Other assets | 330.5 | 151.1 | 166.5 | 219.4 | 280.6 | 145.7 |
| Furniture and equipment (net) | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Foreclosed and repossessed assets | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| Sundry | 328.9 | 149.6 | 164.9 | 217.8 | 279.1 | 144.1 |
| · | | | | | | |
| Total assets | 4,189.1 | 4,193.0 | 4,391.7 | 4,628.0 | 4,980.0 | 4,851.7 |



| LIABILITIES | 4Q18 | 1Q19 | 2Q19 | 3Q19 | 4Q19 | 1Q20 |
|---|---------|---------|---------|---------|---------|---------|
| Technical reserves | 1,276.5 | 1,284.2 | 1,298.1 | 1,300.9 | 1,306.6 | 1,316.8 |
| Current bonds | 957.4 | 974.7 | 963.8 | 986.4 | 1,006.5 | 1,024.8 |
| Contingency bonds | 319.1 | 309.6 | 334.2 | 314.5 | 300.2 | 291.9 |
| Provision for labor obligations at retirement | 2.9 | 3.0 | 3.1 | 3.2 | 3.3 | 2.9 |
| Creditors | 34.4 | 22.9 | 32.3 | 26.7 | 30.8 | 24.8 |
| Agents and adjusters | 0.2 | 0.2 | 0.2 | 0.3 | 0.2 | 0.4 |
| Managed loss funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 34.2 | 22.7 | 32.0 | 26.4 | 30.5 | 24.4 |
| Rebonders | 8.2 | 20.0 | 25.9 | 27.8 | 12.3 | 17.7 |
| Bonding companies | 3.3 | 15.1 | 21.0 | 22.9 | 7.4 | 12.8 |
| Other participation | 4.9 | 4.9 | 4.9 | 4.9 | 4.9 | 4.9 |
| Other liabilities | 363.0 | 236.1 | 276.0 | 351.0 | 438.7 | 251.2 |
| Provision for employee profit sharing & incurred income Tax | 183.7 | 55.1 | 96.9 | 160.0 | 224.9 | 61.1 |
| Other liabilities | 96.6 | 94.2 | 94.2 | 101.1 | 104.2 | 102.1 |
| Deferred credits | 82.7 | 86.9 | 85.0 | 89.9 | 109.6 | 88.0 |
| Total liabilities | 1,685.0 | 1,566.3 | 1,635.3 | 1,709.6 | 1,791.6 | 1,613.3 |
| Stockholders' equity | | | | | | |
| Paid in capital | 235.2 | 235.2 | 235.2 | 235.2 | 235.2 | 235.2 |
| Capital stock | 310.2 | 310.2 | 310.2 | 310.2 | 310.2 | 310.2 |
| (-)Unsubscribed capital | (75.0) | (75.0) | (75.0) | (75.0) | (75.0) | (75.0) |
| Reserves | 235.2 | 235.2 | 235.2 | 235.2 | 235.2 | 235.2 |
| legal | 235.2 | 235.2 | 235.2 | 235.2 | 235.2 | 235.2 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unrealized gain on valuation of real estate | 107.0 | 107.0 | 107.0 | 107.0 | 110.3 | 110.3 |
| Subsidiaries | 514.8 | 491.4 | 616.2 | 607.7 | 608.1 | 595.7 |
| Retained earnings | 808.0 | 1,411.9 | 1,306.7 | 1,306.7 | 1,306.7 | 1,999.6 |
| Net income | 604.0 | 146.0 | 256.1 | 426.7 | 692.9 | 62.5 |
| Excess (insufficient) on Stockholders' actualization | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total stockholders' equity | 2,504.1 | 2,626.7 | 2,756.3 | 2,918.4 | 3,188.4 | 3,238.5 |
| Total liabilities and stockholders' equity | 4,189.1 | 4,193.0 | 4,391.7 | 4,628.0 | 4,980.0 | 4,851.7 |

