

Frank Aguado (52) 55-56-25-4900 Ext. 3351 faguadom@inbursa.com Juan Ignacio Gonzalez (52) 55-56-25-4900 Ext.6641 igonzalezs@inbursa.com

www.inbursa.com

Mexico City, April 28, 2014.- **Grupo Financiero Inbursa** today reported results for the first auarter 2014.

HIGHLIGHTS

Grupo Financiero Inbursa posted profits of \$2,465 MM Ps in 1Q14 vs. \$1,635 MM Ps in 1Q13.

Grupo Financiero Inbursa posted profits of \$2,465 MM Ps in 1Q14 vs. \$1,635 MM Ps in 1Q13, a 50.8% increase. This result is mainly explained by a sound operating performance and loan loss releases in the bank that are partially compensated by market related losses in 1Q14 vs market related gains in 1Q13. Marking to market of GFI financial assets showed a \$619 MM Ps loss compared with \$606 MM Ps gain in the same period of the previous year.

\$2,533 MM Ps GFI dividend payment.

On April 28th 2014, Grupo Financiero Inbursa's board of directors will propose to the shareholders meeting a \$0.38 per share dividend payment, 8.5% increase relative to same period last year for the 6,667,027,948 total shares that represents \$2,533 MM Ps. If approved it will be paid in May 2014.

Excess reserves releases related to the change in methodology are accounted in other operational income (expense). In other operational income, Banco Inbursa posted profits of \$1,097 MM Ps in 1Q14 compared with \$161 MM Ps in 1Q13. This result is explained by loan loss reserves releases related to the excess reserves driven by the change of methodology.

13.1% decrease in non performing loans compared with 4Q13.

Non performing loans decrease 13.1% in !Q14 vs 4Q13 from \$8,752 MM Ps to \$7,565 MM Ps mainly related to recoveries and sound restructures in solid grounds.

8% growth in total loan portfolio vs 1Q13.

Total loan portfolio increased 8% in 1Q14 compared with 1Q13 from \$177,868 MM Ps to \$191,654 MM Ps driven by 24% and 21% increases in retail and infrastructure portfolios, respectively.

Retail Loans increased 21% vs. 1Q13.

Compared with 1Q13, retail loans grew 21% driven by a 100% increase in personal loans reaching \$5,526 MM Ps and 201,007clients, 14% growth in Small and Medium Enterprises loans to \$5,920 MM Ps with 61,266 clients and 13% growth in auto related loans reaching \$19,163 MM Ps.

16% growth in retail deposits in 1Q14, compared with 1Q13.

Retail deposits reached \$80,398 MM Ps in 1Q14 compared with \$69,294 MM Ps in 1Q13, a 16% increase. This result is mainly related to branch network performance.

This press release is presented under regulation 1488 of the CNBV.

All amounts included in this report are expressed in nominal pesos and are not audited.

As required by regulation 1488 of the CNBV, the financial margin includes only the commissions and fees involved in interest related earnings.

GFINBUR"O" (Stock Price)

32.11 34.62 36.93 33.35 31.74 33.60 *** *** *** *** O'13 N'13 D'13 J'14 F'14 M'14

Mar'14

6,916

6.8

324

706

15,183

Employees

Branches

Sales force

ATM's

clients (MM)

CNBV GAAP

 Mkt Value/Book Value
 2.7°

 Stock price (Mar"14)
 33.60

 Outstanding shares ('000,000)
 6,667

 Debt Rating (Banco Inbursa)
 8 P

 BBB+/mxAAA
 HR AAA / HR+1

GRUPO FINANCIERO INBURSA (with subsidiaries and consolidated) Under CNBV Rules

Net Income

| MM Ps. | 101 | 4 | 4Q13 | % chg vs. | 1Q13 | % chg vs. |
|---------------|---------|------|---------|-----------|---------|-----------|
| IVIIVI PS. | \$ | % | \$ | 4Q13 | \$ | 1Q13 |
| Banco Inbursa | 2,013.2 | 82% | 6,134.8 | -67% | 98.4 | 1947% |
| Operadora | 46.2 | 2% | 87.2 | -47% | 61.1 | -24% |
| Seguros | (86.8) | -4% | 865.9 | N.A. | 688.6 | N.A. |
| Pensiones | 323.7 | 13% | 493.9 | -34% | 426.1 | -24% |
| Fianzas | 41.7 | 2% | 96.3 | -57% | 104.0 | -60% |
| Inversora | (60.0) | -2% | 214.4 | N.A. | 195.7 | N.A. |
| Others | 186.9 | 8% | 43.3 | 332% | 60.9 | 207% |
| Total | 2,464.9 | 100% | 7,935.8 | -69% | 1,634.8 | 51% |

Grupo Financiero Inbursa posted profits of \$2,465 MM Ps in 1Q14 vs. \$1,635 MM Ps in 1Q13, a 50.8% increase. This result is mainly explained by a sound operating performance and loan loss releases in the bank that are partially compensated by market related losses in 1Q14 vs market related gains in 1Q13. Marking to market of GFI financial assets showed a \$619 MM Ps loss compared with \$606 MM Ps gain in the same period of the previous year.

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|---|------|----|----|------|---|----|---|---|---|----|---|
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| Million Pesos | 2010 | 2011 | 2012 | 3M14 | 3M13 | 3M14 |
|--|----------|----------|----------|----------|---------|---------|
| + Interest Income | 19,987.7 | 20,538.8 | 21,276.0 | 23,086.6 | 5,260.9 | 5,620.3 |
| + Premiums written (Net) | 10,989.2 | 13,277.8 | 14,312.5 | 14,835.3 | 3,663.3 | 3,679.3 |
| - Interest Expense | 9,182.7 | 8,798.0 | 9,403.9 | 9,883.2 | 2,364.2 | 2,162.4 |
| - Increased in reserve for unearned premiums | 1,766.7 | 2,622.4 | 2,437.8 | 2,803.6 | 519.5 | 925.3 |
| - Cost of claims and contractual obligations (net) | 7,610.7 | 9,002.9 | 9,695.3 | 8,677.7 | 2,166.3 | 2,346.1 |
| = Financial Margin | 12,416.9 | 13,393.4 | 14,051.5 | 16,557.5 | 3,874.2 | 3,865.8 |
| + Commissions & Fees | 1,342.8 | 1,454.2 | 1,010.7 | 1,896.6 | 352.7 | 154.6 |
| + Subsidiaries Income | 425.1 | 479.0 | 731.4 | 694.2 | 206.5 | 145.7 |
| - General Expenses | 5,682.0 | 6,033.6 | 6,397.8 | 7,384.6 | 1,578.1 | 1,684.1 |
| - Taxes | 1,963.5 | 2,032.0 | 1,778.7 | 3,091.5 | 651.1 | 1,387.4 |
| = Operating Cash Flow | 6,539.2 | 7,260.8 | 7,617.0 | 8,672.2 | 2,204.1 | 1,094.5 |
| + Market related Income | 6,404.6 | 1,127.2 | 7,138.0 | 13,282.1 | 1,115.7 | 864.9 |
| = Free Cash Flow | 12,943.9 | 8,388.0 | 14,755.0 | 21,954.3 | 3,319.8 | 1,959.4 |



Investment by Company

| MM Ps. | 1Q | 14 | 4Q13 | % chg vs. | 1Q13 | % chg vs. |
|---|--------------------------|-------------------|---------------------------|------------|---------------------------|--------------------|
| | \$ | % | \$ | 4Q13 | \$ | 1Q13 |
| Banco Inbursa Consolidated Afore Sinca | 60,661.6 | 72% | 58,788.8 | 3% | 55,540.7 | 9% |
| | 1,376.3 | 2% | 1,479.0 | -7% | 1,691.5 | -19% |
| | 5,945.6 | 7% | 5,810.8 | 2% | 5,319.2 | 12% |
| Inmobiliaria | 1,054.8 | 1% | 1,044.6 | 1% | 1,016.4 | 4% |
| Operadora | 1,185.0 | 1% | 1,138.8 | 4% | 1,227.2 | -3% |
| Seguros Inbursa Consolidated Patrimonial | 9,330.8 | 11% | 9,423.5 | -1% | 9,687.0 | -4% |
| | 1,972.6 | <i>2</i> % | 1,931.5 | <i>2</i> % | 1,957.0 | 1% |
| Pensiones Inbursa Consolidate Promotora | ., | 11% 6% | 8,825.5 <i>4,623.1</i> | 3% 1% | 7,989.2 4,182.6 | 13% 12% |
| Fianzas | 1,272.2 | 2% | 1,233.7 | 3% | 2,275.6 | -44% |
| Inversora | 2,680.0 | 3% | 2,740.5 | -2% | 3,470.9 | -23% |
| Holding company and others Total | 216.4 84,406.9 | 0% 100% | 14.4 82,165.1 | N.A. | (85.4) 80,105.2 | -353% 5% |

 Stockholders' equity of Grupo Financiero Inbursa stood at \$80,407 MM Ps as of March 2014, a 5% increase relative to the same period of the previous year. It's worth mentioning that in 2013, GFI paid a \$12,334 MM Ps dividend. If adjusted, Stockholders' equity growth would have been 21%.

Sources & Uses of Funds (MM Ps as of March 2014)

| Million Pesos | | | | SOURCES | | | |
|---------------------------------|-------------------------|-----------|----------|-------------------|---------|----------------------|-----------|
| | Stockholders' Equity | Debt | Reserves | Deferred Taxes | Repo´s | Other Liabilities | Total |
| Banco Inbursa | 60,661.6 | 167,332.2 | 25,402.3 | 3,450.5 | | (62.6) | 256,784.0 |
| Seguros and Patrimonial Inbursa | 9,330.8 | | 48,668.3 | 1,187.6 | | 8,441.0 | 67,627.6 |
| Pensiones Inbursa | 9,060.9 | | 15,814.1 | 57.9 | | 62.0 | 24,994.9 |
| Inversora Bursátil | 2,680.0 | 84.0 | | 362.0 | 7,250.0 | 91.0 | 10,467.0 |
| Operadora Inbursa | 1,185.0 | | | 172.0 | | 54.6 | 1,411.6 |
| Fianzas G-Inbursa | 1,272.2 | | 1,887.3 | 41.4 | | 207.0 | 3,408.0 |
| Others | 216.4 | | | | | | 216.4 |
| TOTAL | 84,406.9 | 167,416.2 | 91,771.9 | 5,271.4 | 7,250.0 | 8,793.1 | 364,909.4 |

| | Investment Portfolio | Loan Portfolio | Fixed Income MM Portfolio | USES Fixed Assets | Repo´s | Other Assets | Total |
|---------------------------------|-------------------------|-------------------|------------------------------|-------------------------|---------|-----------------|-----------|
| Banco Inbursa | 8,187.6 | 190,091.4 | 34,503.6 | 2,717.4 | | 21,284.0 | 256,784.0 |
| Seguros and Patrimonial Inbursa | 9,229.8 | 1,806.3 | 24,010.2 | 1,998.5 | | 30,582.9 | 67,627.6 |
| Pensiones Inbursa | 3,963.7 | | 16,570.1 | | | 4,461.1 | 24,994.9 |
| Inversora Bursátil | 79.0 | | | 15.0 | 9,897.0 | 476.0 | 10,467.0 |
| Operadora Inbursa | 439.5 | | 899.4 | | | 72.6 | 1,411.6 |
| Fianzas G-Inbursa | 753.5 | 90.4 | 1,147.4 | 469.0 | | 947.6 | 3,408.0 |
| Others | | | | | | 216.4 | 216.4 |
| TOTAL | 22,653.1 | 191,988.1 | 77,130.7 | 5,199.9 | 9,897.0 | 58,040.6 | 364,909.4 |

Assets under Management: \$ 578,682.3 Assets in Custody: \$2,339,592.8



RETAIL

Loan Portfolio (Million Pesos)

| Million Pesos | 1Q14 | % | 4Q13 | % chg vs. 4Q13 | 1Q13 | % chg vs. 1Q13 |
|----------------------------|-----------------|------------|-----------------|-------------------|-----------------|-------------------|
| | | | | | | |
| LOAN PORTFOLIO | 34,607 | 100% | 33,607 | 3% | 28,506 | 21% |
| Auto loans | 19,163 | 55% | 19,008 | 1% | 16,927 | 13% |
| Floor Plan Retail | 5,756 13,407 | 17% 39% | 5,971 13,037 | -4% 3% | 4,936 11,991 | 17% 12% |
| Small and medium companies | 5,920 | 17% | 5,829 | 2% | 5,174 | 14% |
| Mortgages | 1,335 | 4% | 1,372 | -3% | 1,429 | -7% |
| Personal | 5,526 | 16% | 4,778 | 16% | 2,765 | 100% |
| Credit Card | 2,663 | 8% | 2,620 | 2% | 2,211 | 20% |

Loan Portfolio (Clients)

| Clients | 1Q14 | % | 4Q13 | % chg vs. 4Q13 | 1Q13 | % chg vs. 1Q13 |
|----------------------------|---------|------|---------|-------------------|---------|-------------------|
| LOAN PORTFOLIO | 780,866 | 100% | 747,044 | 5% | 648,250 | 20% |
| Auto loans | 98,904 | 12% | 96,591 | 2% | 87,029 | 14% |
| Small and medium companies | 61,266 | 8% | 61,440 | 0% | 56,888 | 8% |
| Mortgages | 2,140 | 0% | 2,168 | -1% | 2,765 | -23% |
| Personal | 201,007 | 14% | 173,346 | 16% | 101,690 | 98% |
| Credit Card | 417,549 | 54% | 413,499 | 1% | 399,878 | 4% |

Compared with 1Q13, retail loans grew 21% driven by a 100% increase in personal loans reaching \$5,526 MM Ps and 201,007 clients, 14% growth in Small and Medium Enterprises loans to \$5,920 MM Ps with 61,266 clients and 13% growth in auto related loans reaching \$19,163 MM Ps.



RETAIL

Funding (Million Pesos)

| Million Pesos | 1Q14 | % | 4Q13 | % chg vs. 4Q13 | 1Q13 | % chg vs. 1Q13 |
|----------------------|--------|------|--------|-------------------|--------|-------------------|
| FUNDING | 80,398 | 100% | 75,273 | 7% | 69,294 | 16% |
| Demand deposits | 69,926 | 87% | 65,115 | 7% | 59,965 | 17% |
| Retail time deposits | 10,472 | 13% | 10,158 | 12% | 9,330 | 3% |

Retail deposits reached \$80,398 MM Ps in 1Q14 compared with \$69,294 MM Ps in 1Q13, a 16% increase. This result is mainly related to branch network performance.

| Insurance (Million Pesos) | Ins | urance | (Million | Pesos) |
|---------------------------|-----|--------|----------|--------|
|---------------------------|-----|--------|----------|--------|

| Million Pesos | 1Q14 | % | 4Q13 | % chg vs. 4Q13 | 1Q13 | % chg vs. 1Q13 |
|---------------|-------|------|-------|-------------------|-------|-------------------|
| PREMIUMS | 2,414 | 100% | 2,904 | -17% | 2,459 | -2% |
| Automobile | 1,037 | 43% | 1,179 | -12% | 1,095 | -5% |
| Life | 807 | 33% | 1,142 | -29% | 889 | -9% |
| A & H | 570 | 24% | 584 | -2% | 475 | 20% |

Retail premiums reached \$2,414 MM Ps in 1Q14 compared with \$2,459 MM Ps in 1Q13, a 2% decrease, mainly related to a 5% and 9% decrease in autos and life premiums, respectively.



WHOLESALE

Loan Portfolio (Million Pesos)

| Million Pesos | 1Q14 | % | 4Q13 | % chg vs. 4Q13 | 1Q13 | % chg vs. 1Q13 |
|------------------------|---------|------|---------|-------------------|---------|-------------------|
| LOAN PORTFOLIO | 157,931 | 100% | 165,372 | -4% | 148,676 | 6% |
| Commercial | 122,704 | 78% | 131,009 | -6% | 123,624 | -1% |
| Financial Institutions | 7,781 | 5% | 6,689 | 19% | 6,536 | 19% |
| Governmental | 27,446 | 17% | 27,673 | -1% | 18,516 | 48% |

Compared with 1Q13, wholesale loan portfolio increase 6% from \$148,676 MM Ps to \$157,931 MM Ps. This result is explained by a 48% increase in the governmental loan portfolio together with a 24% increase in Infrastructure loans from \$40,992 MM Ps in 1Q13 to \$50,945 in 1Q14.

Funding (Million Pesos)

| Million Pesos | 1Q14 | % | 4Q13 | % chg vs. 4Q13 | 1Q13 | % chg vs. 1Q13 |
|-----------------------|--------|------|--------|-------------------|--------|-------------------|
| | | | | | | |
| FUNDING | 79,448 | 100% | 87,654 | -9% | 67,542 | 18% |
| Time deposits | 11,672 | 15% | 15,434 | -24% | 19,874 | -41% |
| Unsecured local notes | 61,784 | 78% | 59,280 | 4% | 42,890 | 44% |
| Interbanking | 5,992 | 8% | 12,940 | -54% | 4,778 | 25% |

Insurance (Million Pesos)

| | Million Pesos | 1Q14 | % | 4Q13 | % chg vs. 4Q13 | 1Q13 | % chg vs. 1Q13 |
|-----|---------------|-------|------|-------|-------------------|-------|-------------------|
| | PREMIUMS | 3,651 | 100% | 1,432 | 155% | 2,893 | 26% |
| P&C | | 3,651 | 100% | 1,432 | 155% | 2,893 | 26% |



<u>BANCO INBURSA</u> (Commercial & Investment Banking)

Banco Inbursa posted profits of \$2,013 MM Ps in 1Q14 compared with \$98.4 MM Ps in 1Q13. This result is explained by \$300 MM Ps more financial margin from \$2,198 MM Ps in 1Q13 to \$2,498 MM Ps in 1Q14, 13.6% more related to the 7.7% increase of the total loan portfolio from \$176,566 MM Ps to \$190,091 MM Ps in the same period with a better mix and more other operational income (loan loss reserves releases) from \$161 MM Ps to \$1,097 MM Ps in the same periods.

Compared with 1Q13, retail loans grew 21% driven by a 100% increase in personal loans reaching \$5,526 MM Ps and 201,007 clients, 14% growth in Small and Medium Enterprises loans to \$5,920 MM Ps with 61,266 clients and 13% growth in auto related loans reaching \$19,163 MM Ps.

Financial Margin

As of March 2014 financial margin stood at \$2,498 MM Ps, a 13.6% increase it compared with the same period of the previous year mainly due to the 7.7% growth of the total loan portfolio.

Market Related Income

Banco Inbursa posted market related losses of \$419 MM Ps in 1Q14 compared with \$479 MM Ps in 1Q13 mainly due to the decrease of long term interest rates, both in pesos and in USD that affected the marking to market of the long term fixed rates funding position and stocks valuation of its financial assets.

Loan Loss Reserves

Loan loss reserves decreased \$1,111 MM Ps during the last twelve months and stood in \$25,402 MM Ps. On an accumulated basis this amount represents 3.5x non-performing loans and 13.4% of total loans. Through new regulation, banks in Mexico are required to provision total loans under a prospective methodology which estimates the expected losses just for the next 12 months. With this new methodology, Banco Inbursa posted profits of \$1,097 MM Ps in 1Q14 in other operational income (expense) compared with \$161 MM Ps in 1Q13. This result is explained by loan loss reserves releases due to the change of methodology.

General Expenses

General expenses increased by 19% in 1Q14 vs 1Q13 from \$992 MM Ps to \$1,187 MM Ps. This result is mainly explained by more acquisition cost a consequence of more sales and more payments to the IPAB due to the increase in unsecured local notes.

Risk Adjusted Net Interest Income

| MM Ps | 1Q14 | 4Q13 | 1Q13 |
|------------------------------------|-----------|-----------|-----------|
| Interest Income | 4,362.1 | 4,412.2 | 4,150.4 |
| Interest on loans | 3,293.9 | 3,368.3 | 3,127.4 |
| Repo's interest income | 408.3 | 503.6 | 403.6 |
| Others | 659.9 | 540.3 | 619.4 |
| Interest Expenses | (1,864.5) | (2,044.8) | (1,952.8) |
| Interest on deposits & funding | (1,440.8) | (1,577.5) | (1,595.3) |
| Repo´s interest expense | (423.7) | (467.3) | (357.5) |
| Financial Margin | 2,497.6 | 2,367.4 | 2,197.6 |
| Loan Loss Reserves (Net) | (280.1) | 1,924.2 | (1,980.6) |
| Risk Adjusted Net Interest Income | 2,217.4 | 4,291.6 | 217.0 |
| Commissions and fees | 655.8 | 857.0 | 679.5 |
| Market related income | (418.7) | 4,530.8 | (478.5) |
| Other operational income (expense) | 1,096.6 | (291.8) | 161.3 |
| Operating Revenues | 3,551.0 | 9,387.6 | 579.3 |

General Expenses and Acquisition Cost

| MM Ps | 1Q14 | 4Q13 | 1Q13 |
|---|-------------------------|---------------------------|-------------------------|
| Personnel | 23.4 | 21.2 | 22.1 |
| Administrative Expenses Acquisition Cost Others | 916.3 236.8 679.6 | 1,052.1 265.2 786.8 | 804.7 161.3 643.4 |
| Contributions to IPAB | 213.7 | 224.3 | 125.4 |
| Depreciations and Amortizations | 33.1 | 34.2 | 40.5 |
| General Expenses | 1,186.6 | 1,331.8 | 992.7 |



Other Selected Financial Information

Earnings from Subsidiaries

| MM Ps | 1Q14 | 4Q13 | 1Q13 |
|----------------------------|-------|-------|-------|
| EARNINGS FROM SUBSIDIARIES | 163.5 | 101.7 | 220.5 |
| Sinca Inbursa | 135.8 | 208.3 | 167.6 |
| Afore Inbursa | 54.3 | 84.9 | 107.4 |

Loan Portfolio

Loan Portfolio and Asset Quality

Total loan portfolio stood at \$190,091 MM Ps in 1Q14 compared with \$176,566 MM Ps in 1Q13. Consumer, governmental and financial institutions portfolios increased 27%, 51% and 18%, respectively.

Compared with 1Q13, wholesale loan portfolio increase 6% from \$148,676 MM Ps to \$157,931 MM Ps. This result is explained by a 48% increase in the governmental loan portfolio together with a 23% increase in Infrastructure loans from \$40,992 MM Ps in 1Q13 to \$50,945 in 1Q14.

Infrastructure loans grew 24% from \$40,992 MM Ps in 1Q13 to \$50,945 in 1Q14.

Peso loan portfolio represented 71% of total loans.

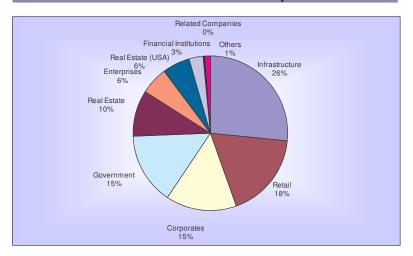
| MM Ps | 1Q14 | % | 4Q13 | % | 1Q13 | % |
|------------------------|------------|------|------------|------|------------|------|
| TOTAL LOAN PORTFOLIO | 190,091 | 100% | 197,584 | 100% | 176,566 | 100% |
| Commercial | 123,808 | 65% | 132,000 | 67% | 126,389 | 72% |
| Financial Institutions | 14,734 | 8% | 13,249 | 7% | 11,644 | 7% |
| Consumer | 15,760 | 8% | 15,276 | 8% | 13,345 | 8% |
| Housing | 1,073 | 1% | 1,124 | 1% | 1,168 | 1% |
| Governmental | 27,446 | 14% | 27,567 | 14% | 18,204 | 10% |
| PAST DUE LOANS | 7,270 | 3.8% | 8,369 | 4.2% | 5,815 | 3.3% |
| LOAN LOSS RESERVES | 25,402 | 13% | 26,428 | 13% | 26,514 | 15% |
| | 1Q14 | | 4Q13 | | 1Q13 | |
| | | | | | | |
| Pesos | 71% | | 70% | | 69% | |
| Pesos USD | 71% 29% | | 70% 30% | | 69% 31% | |
| | | | | | | |
| USD | 29% | | 30% | | 31% | |



Commercial Lending

Banco Inbursa ranked 5th in the Mexican banking system in commercial lending with a 10.2% market share as of February 2014. Loan portfolio remains well diversified in many sectors such as shown.

Loan Portfolio Breakdown by Sector



Banco Inbursa Selected Ratios

| | 1Q14 | 1Q13 | System Feb-14 |
|----------------------|-------|-------|------------------|
| Loans / Total Assets | 74.0% | 76.7% | 46.1% |
| NPL / Loan Portfolio | 3.8% | 3.3% | 3.4% |
| LLR / NPL (times) | 3.5 | 4.6 | 1.5 |

Non Performing Loans

At the end of the quarter, non performing loans decrease 13.1% in !Q14 vs 4Q13 from \$8,369 MM Ps to \$7,271 MM Ps mainly related to sound restructures and recoveries in solid grounds.

Non Performing Loans

| MM i | Ps | MM Ps | % |
|--|-----------------------------|--------------------------------------|------------------------------------|
| NPL | 31-Dec-13 | 8,603.3 | |
| - Decreases in N * Recoveries a * Write Offs | PL & Restructures | -3,360.1 -3,975.7 615.6 | -165.7% -196.1% 30.4% |
| + Increases in NF * New NPL | PL | 2,027.2 2,027.2 | 100.0% 100.0% |
| NPL | 31-Mar-14 | 7,270.4 | |



Capitalization

Banco Inbursa registered a 19.3% TIER 1 Capital ratio as of February 2014. This figure compares positively with the ratio obtained by the market.

| Capitalization Ratio | | | | | |
|-------------------------------|----------------|----------------|----------------|--|--|
| MM Ps | 28-Feb-14 | 31-Aug-13 | 28-Feb-13 | | |
| Credit Risk Assets | 161,665.2 | 166, 104. 1 | 156,610.1 | | |
| Tier 1 Capital Net Capital | 30.0% 30.0% | 28.0% 28.6% | 29.6% 29.8% | | |
| Total Risk Assets | 250,932.5 | 261,458.4 | 235,255.4 | | |
| Tier 1 Capital Net Capital | 19.3% 19.3% | 17.8% 18.1% | 19.7% 19.8% | | |

Risk Management

Banco Inbursa's risk management is based on value at risk models with different confidence levels and holding period horizons, and is complemented with stress testing analysis using hypothetical as well as historical scenarios.

Credit Risk is analyzed by the Credit Committee through detailed and individual analysis of each client; additionally econometric models have been implemented to evaluate the probability of default such as the anticipated loss individually and by groups of risk.

Value at Risk 1Q14 (MM Ps)

| TYPE OF RISK | MARKET VALUE | VALUE AT RISK (1) | % VAR vs TIER 1 CAPITAL |
|--------------------|-----------------|----------------------|-------------------------------|
| Forex | 6,186 | 52 | 0.11% |
| Fixed Income | 18,868 | 76 | 0.16% |
| Derivatives | (309) | 250 | 0.52% |
| Equity | 8,192 | 233 | 0.48% |
| Banco Inbursa | 32,938 | 143 | 0.30% |
| TIER 1 CAPITAL (2) | 48,267 | | |

⁽¹⁾ Value at Risk for 1 day with a confidence level of 95% and using LTM information

Loan Portfolio 1Q14 (MM Ps)

| Currency | Loan Portfolio* | Past Due Loans | Loan Loss Reserves | Loan Loss Reserve vs Loan Portfolio (%) | Loan Loss Resrve vs Past Due Loans |
|----------|--------------------|-------------------|-----------------------|--|---------------------------------------|
| MXP | 139,785 | 6,521 | 17,338 | 12.40% | 2.7 |
| USD* | 45,124 | 748 | 8,064 | 17.87% | 10.8 |
| UDI's* | 1 | 2 | 1 | 90.91% | N.A. |
| Total | 184,910 | 7,271 | 25,402 | 13.74% | 3.5 |

^{*} Both figures, USD and UDI's are expressed in pesos



⁽²⁾ December 2013 TIER 1 CAPITAL

^{*} The total loan portfolio included letters of credit

SINCA INBURSA

Sinca Inbursa posted profits of \$136 MM Ps in 1Q14 compared with \$168 MM Ps in 1Q13, that represented a 19% decrease. December 2013, Sinca Inbursa sold its 27.50% stake position in Landsteiner and subsidiaries for a total amount of \$780 MM Ps.

Current Investment Portfolio

| Million pesos | Description | Acquisition Date | % Shares | Book Value Investment | % |
|--|----------------|------------------|----------|--------------------------|-------|
| 1. Infrastructure & Transport | | | | | |
| 1.1 Infraestructura y Transporte México, S.A. de C.V. y Subsidiarias | Railroad | NOV 2005 | 8.25% | 971 | 26.0% |
| 1.2 Gas Natural Mexico, S.A. de C.V. | Infrastructure | MAR 2010 | 14.13% | 854 | 22.9% |
| 1.3 Grupo IDESA, S.A. de C.V. y Subsidiarias | Petrochemical | AUG 2006 | 19.08% | 429 | 11.5% |
| 1.4 Giant Motors, S.A. de C.V. | Auto | JUL 2008 | 50.00% | 213 | 5.7% |
| Total | | | | 2,467 | 66.2% |
| 2. Health | | | | | |
| 2.1 Salud Interactiva, S.A. de C.V. y Subsidiarias | Health | JAN 2008 | 62.16% | 358 | 9.6% |
| 2.2 Enesa, S.A. de C.V. | Health | DIC 2010 | 25.00% | 250 | 6.7% |
| 2.3 Patia Biopharma, S.A. de C.V. | Health | JUN 2013 | 66.67% | 13 | 0.3% |
| Total | | | | 621 | 16.7% |
| 3. Software | | | | | |
| 3.1 Holding Aspel, S.A. de C.V. | Software | JUN 2011 | 64.00% | 340 | 9.1% |
| 3.2 HITSS, S.A. de C.V. | Software | NOV 2013 | 15.46% | 79 | 2.1% |
| Total | | | | 419 | 11.2% |
| 4. Financial | | | | | |
| 4.1 Sociedad Financiera Campesina, S.A. de C.V. | Financial | SEP 2008 | 9.00% | 9 | 0.2% |
| Total Sector Financiero | | | | 9 | 0.2% |
| 5. Content | | | | | |
| 5.1 Quality Films S. de R.L. de C.V. | Content | DEC 2005 | 30.00% | 61 | 1.6% |
| 5.2 Argos Comunicación, S.A. de C.V. y Subsidiarias | Content | MAR 2007 | 33.00% | 41 | 1.1% |
| 5.3 Movie Risk , S.A. de C.V. | Content | DEC 2007 | 99.99% | 110 | 3.0% |
| Total | | | | 212 | 5.7% |
| TOTAL | | | | 3,728 | |

The investments of Sinca Inbursa in "Promoted Companies" are registered at book value net of goodwill (which is later amortized), and the contribution to the results of the company are accounted under the equity method.



<u>AFORE INBURSA</u> (Assets under management)

Afore Inbursa net income posted profits of \$54 MM Ps in 1Q14 compared with \$107 MM Ps in 1Q13. Stockholders' equity stood at \$1,376 MM Ps in March 2014, 19% decrease relative to the same period last year. It's worth mentioning that in May 2013, Afore Inbursa paid a \$500 MM Ps dividend. If adjusted, Stockholders' equity growth would have been 11%.

Affiliate Base & Assets Under Management

Assets under management reached \$99,302 MM Ps as of September 2013, a 2% increase if compared with same period last year.

Assets under management market share stood at 4.7% in March 2014. Afore Inbursa is ranked in the eight place in the Afore system measured by assets under management.

Affiliate base amounted to 507,828 clients in March 2014.

Active workers base was 45.91% in March 2014 vs 34.62% of the market.

Acquisition costs was \$149 MM Ps in March 2014 compared with \$93 MM Ps in March 2013.

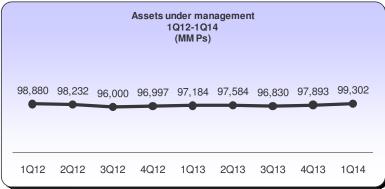
Stockholders' equity stood at \$1,376 MM Ps in March 2014, 19% decrease relative to the same period last year. It's worth mentioning that in May 2013, Afore Inbursa paid a \$500 MM Ps dividend. If adjusted, Stockholders' equity growth would have been 11%.

Net Income

During 1Q14, net income reached \$54 MM Ps compared with \$107 MM Ps in 1Q13.

| Selecte | Selected Figures | | | |
|--------------------------------|------------------|---------|---------|--|
| MM Ps | 1Q14 | 4Q13 | 1Q13 | |
| Comission Income | 273.8 | 289.8 | 279.3 | |
| General Expenses | (162.2) | (199.4) | (150.7) | |
| Administrativ e Expense | 23.1 | (19.0) | (19.5) | |
| Operating Expenses | (36.3) | (27.6) | (38.4) | |
| Acquisition cost | (149.0) | (152.8) | (92.8) | |
| Depreciation & Amortization | (0.6) | (0.5) | (0.5) | |
| Operating Income | 65.6 | 91.2 | 130.9 | |
| Other Income | 2.8 | 0.3 | 0.2 | |
| Net Income | 54.3 | 84.9 | 107.4 | |
| Investments | 1,339.6 | 1,339.1 | 1,264.9 | |
| Fixed Assets | 14.4 | 14.9 | 14.6 | |
| Total Assets | 1,724.9 | 1,775.9 | 1,868.4 | |
| Stockholders' Equity | 1,376.3 | 1,497.0 | 1,584.1 | |

| Affiliate Quality | | | | | |
|----------------------------------|-----------|-----------|-----------|--------------------|--|
| | 1Q14 | 4Q13 | 1Q13 | Mkt. Share 1Q14 | |
| Total Clients (#) | 1,106,211 | 1,074,409 | 1,083,039 | 2.5% | |
| Affiliates (#) | 507,828 | 506,221 | 529,890 | 3.5% | |
| Assets Under Mngmt. (MM Ps) | 99,301.6 | 97,893.1 | 97,184.2 | 4.7% | |
| | 1Q14 | 4Q13 | 1Q13 | Mkt. Avg 1Q14 | |
| Avg. Min. Wages per Affiliate | 5.53 | 5.60 | 6.00 | 4.71 | |
| Active Workers/Affiliate | 45.91% | 47.12% | 48.93% | 34.62% | |





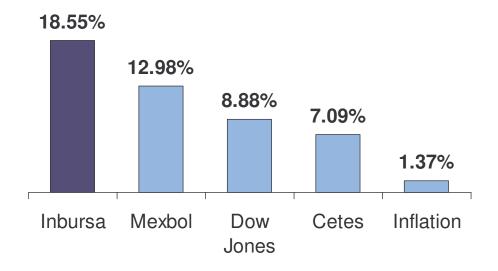
<u>OPERADORA INBURSA</u> (Assets under management)

Assets under management stood at \$94,712 MM Ps at the end of March 2014 compared with \$88,237 MM Ps in March 2013, 7.3% more.

FONDO INBURSA March, 2014

Inbursa holds the highest profitability in USD for the last 33 years (Mar'81 - Mar'14)

Compound Annual Return



Mutual Funds (March, 2014)

| FUND | PORTFOLIO | ASSETS (MM Ps) | ANUALIZED RETURN | ANUALIZED MKT AVG. | RETURN MSE |
|----------------|----------------|-------------------|------------------|--------------------|---------------|
| DINBUR | Fixed Income | 4,098.4 | 2.19% | 2.15% | |
| INBUREX | Fixed Income | 13,897.2 | 4.04% | 4.37% | |
| INBUMAX | Fixed Income | 11,901.6 | 2.95% | 2.15% | |
| INBURSA | Stock´s, Bonds | 14,673.0 | -15.61% | -10.28% | |
| FONIBUR | Stock's, Bonds | 18,465.4 | -15.23% | -10.28% | -8.00% |
| IBUPLUS | Stock´s, Bonds | 31,177.4 | -18.39% | -10.28% | |
| * MSE= Mexican | Stock Exchange | | | | |





<u>SEGUROS AND PATRIMONIAL INBURSA</u> (Insurance)

Seguros Inbursa's total premiums increased from \$5,352 MM Ps in 1Q13 to \$6,065 MM Ps in 1Q14, a 13.3% growth. This is mainly explained by 26.2% and 19.9% growths in P&C and A&H business, respectively. Net income posted losses of \$87 MM Ps in 1Q14 compared with \$689 MM Ps profits in the same period last year, a consequence of \$333 more reserves of unearned premiums and \$116 MM Ps losses in 1Q14 compared with \$628 MM Ps profits in 1Q13 of its investment portfolio.

| Financial Information | | | | | |
|-----------------------|----------------------|----------|----------|----------|--|
| | MM Ps | 1Q14 | 4Q13 | 1Q13 | |
| | Direct Premiums | 6,065.7 | 4,236.2 | 5,351.9 | |
| | Retained Premiums | 2,849.0 | 3,189.0 | 2,852.1 | |
| | Reserves Provisions | 265.9 | 469.9 | (66.8) | |
| | Technical Income | 415.7 | 1,299.0 | 925.0 | |
| | Net Financial Income | (115.8) | 818.4 | 627.5 | |
| | Net Income | (86.8) | 865.9 | 688.6 | |
| | Assets | 67,627.6 | 68,692.6 | 56,609.5 | |
| | Investments | 33,240.0 | 32,591.9 | 31,301.4 | |
| | Reserves | 48,668.3 | 48,324.0 | 39,781.6 | |
| | Stockholders' Equity | 9,330.8 | 9,423.5 | 9,687.0 | |
| | | | | | |

Premiums Breakdown

Seguros + Patrimonial

| Line of business | Breakdown 3M14 | Growth Rate 3M14 vs 3M13 | Combined Ratio 3M14 | Combined Ratio 3M14 | Combined Ratio 3M14 | Breakdown 3M14 | Growth Rate 3M14 vs 3M13 |
|------------------|-------------------|--------------------------------|---------------------------|---------------------------|---------------------------|-------------------|--------------------------------|
| P&C | 60.2% | 26.2% | 30.6% | 24.2% | 46.0% | 58.5% | 25.2% |
| Automobile | 17.1% | -5.3% | 84.0% | 78.8% | 84.0% | 16.0% | -5.3% |
| Life | 13.3% | -9.1% | 123.8% | 104.4% | 110.2% | 16.6% | -9.5% |
| A & H | 9.4% | 19.9% | 80.8% | 88.4% | 80.7% | 8.9% | 19.7% |
| Total | 100.0% | 13.3% | 88.4% | 80.6% | 86.9% | 100.0% | 11.9% |

Stockholders' equity stood at \$9,331 MM Ps in 1Q14, after having paid dividends of \$1,050 MM Ps. \$400 MM Ps in May and an extraordinary dividend of \$650 MM Ps in November compared with \$9,687 MM Ps in 1Q13, a 4% decrease. If adjusted by dividend payments the growth would have been 7%.



PENSIONES INBURSA (Annuities)

Pensiones Inbursa's net income posted profits of \$324 MM Ps in 1Q14 compared with \$426 MM Ps in the same period last year, mainly explained by less unrealized gains in stocks valuations and market related profits mainly due of long term interest rates, both in pesos and in USD that affected the marking to market of the long term fixed rates funding position. Stockholders' equity reached \$9,061 MM Ps in 1Q14 compared with \$7,989 MM Ps in 1Q13, a 13% increase.

Selected Financial Information

| MM Ps | 1Q14 | 4Q13 | 1Q13 |
|-------------------------|----------|----------|----------|
| Direct Premiums | 6.9 | 7.0 | 8.5 |
| Reserves Provisions | 137.2 | 161.4 | 96.3 |
| Acquisition cost | 0.0 | 0.0 | 0.0 |
| Technical Income | (363.5) | (382.7) | (310.0) |
| Net Financial Income | 591.6 | 674.0 | 482.9 |
| Net Income | 323.7 | 493.9 | 426.1 |
| Assets | 24,994.9 | 24,718.8 | 23,733.5 |
| Investments | 20,533.8 | 20,240.3 | 19,755.2 |
| Reserves | 15,814.1 | 15,666.8 | 15,646.2 |
| Stockholders' Equity | 9,060.9 | 8,825.5 | 7,989.2 |



<u>INVERSORA BURSATIL</u> (Brokerage House)

Inversora Bursatil posted losses of \$60 MM Ps in 1Q14 vs \$196 MM Ps profits in 1Q13. This result is explained by more fees collected related to less activity in the debt market. Stockholders' equity stood at \$2,680 MM Ps in 1Q14, after having paid dividends of \$1,275 MM Ps. \$875 MM Ps in May and an extraordinary dividend of \$400 MM Ps in November compared with \$3,471 MM Ps in 1Q13, a 23% decrease. If adjusted by dividend payments the growth would have been 14%.

| MM Ps. | 1Q14 | 4Q13 | 1Q13 |
|-------------------------|----------|----------|----------|
| Operating Margin | (97.0) | 285.6 | 264.9 |
| Interest Income | 491.0 | 863.1 | 849.9 |
| Net Income | (60.0) | 214.4 | 195.7 |
| Total Assets | 10,467.0 | 12,950.6 | 33,810.5 |
| Investment Portfolio | 9,897.0 | 12,339.5 | 28,242.3 |
| Stockholders' Equity | 2,680.0 | 2,740.5 | 3,470.9 |

Select Figures

Assets in Custody 2,339,592.8 2,613,120.9 2,331,494.5

FIANZAS GUARDIANA INBURSA (Bonding)

Net income reached \$41 MM Ps in 1Q14 vs \$104 MM Ps same period last year a consequence of \$41 MM Ps losses compared with \$34 MM Ps gains of its investment portfolio. Stockholders' equity stood at \$1,272 MM Ps in 1Q14, after having paid dividends of \$1,225 MM Ps. \$875 MM Ps in May and an extraordinary dividend of \$350 MM Ps in November compared with \$2,276 MM Ps in 2012, a 44% decrease. If adjusted by dividend payments the growth would have been 10%.

Selected Financial Information

| MM Ps | 1Q14 | 4Q13 | 1Q13 |
|------------------------------|---------|---------|---------|
| Direct Premiums | 443.5 | 404.9 | 394.9 |
| Technical Income | 79.5 | 85.8 | 79.7 |
| Earnings From Investments | 11.3 | 17.1 | 25.5 |
| Net Income | 41.7 | 96.3 | 104.0 |
| Total Assets | 3,408.0 | 3,389.5 | 4,207.8 |
| Investments | 2,222.1 | 2,127.0 | 3,194.6 |
| Reserves | 1,887.3 | 1,836.4 | 1,674.0 |
| Stockholders' Equity | 1,272.2 | 1,233.7 | 2,275.6 |



APPENDIX Banco Inbursa



CAPITALIZATION

As of February 28, 2014 (MM Ps)

| TIER 1 CAPITAL | 48,643 |
|--|---------------------|
| STOCKHOLDERS' EQUITY SUBORDINATED DEBT & CAPITALIZATION INSTRUMENTS | 57,274 |
| LESS: INVESMENT IN SUBORDINATED DEBT INVESTMENTS IN FINANCIAL INSTITUTIONS INVESTMENTS IN NON-FINANCIAL INSTITUTIONS FINANCING GRANTED FOR THE AQUISITION OF SHARES OF THE BANK OR OTHER GROUP SUBSIDIARIES EXCESS ON DEFERRED TAXES RESTRUCTURING CHARGES & OTHER INTANGIBLES | 1,525 7,121 8 |
| PREVENTIVE RESERVES PENDING TO BE CONSTITUTED AND CONSTITUTED OTHER ASSETS | 136 |
| TIER 2 CAPITAL | 965 |
| CAPITALIZATION INSTRUMENTS GENERAL PREVENTIVE RESERVES SUBORDINATED DEBT | |
| TIER 1 & 2 CAPITAL | 48,463 |

RISK - WEIGHTED ASSETS

| MARKET RISK - WEIGHTED ASSETS | RISK WEIGHTED ASSETS | REQUIRED CAPITAL |
|--|-------------------------|---------------------|
| PESO NOMINAL INTEREST RATE OPERATIONS | 14,449 | 1,156 |
| PESO OR UDI REAL INTEREST RATE OPERATIONS | 6,108 | 489 |
| FOREIGN CURRENCY NOMINAL INTEREST RATE | 17,298 | 1,384 |
| POSITION IN UDIS OR WITH A RETURN INDEXED TO INFLATION | 25 | 2 |
| POSITIONS IN FOREIGN CURRENCY OR INDEXED TO THE FX RATE | 3,486 | 279 |
| POSITIONS IN SHARES OR INDEXED TO THE PRICE OF SECURITIES | 29,170 | 2,334 |
| TOTAL | 70,535 | 5,643 |
| CREDIT RISK - WEIGHTED ASSETS | RISK WEIGHTED ASSETS | REQUIRED CAPITAL |
| GROUP I | | |
| GROUP II | 454 | 36 |
| GROUP III | 19,184 | 1,535 |
| GROUP IV | 367 | 29 |
| GROUP V | 4,401 | 352 |
| GROUP VI | 4,806 | 385 |
| GROUP VII | 115,743 | 9,260 |
| GROUP VIII | 3,293 | 264 |
| RELATED GROUPS | 4,044 | 324 |
| SUB-TOTAL | 152,292 | 12,184 |
| Capital requirements on: Permanent Equity, furniture & Equipment, Prepayments and Deferred Charges | 9,373 | 750 |
| TOTAL | 161,665 | 12,933 |
| OPERATIONAL RISK - WEIGHTED ASSETS | RISK WEIGHTED ASSETS | REQUIRED CAPITAL |
| CAPITAL REQUIRMENTS FOR OPERATIONAL RISK | 18,733 | 1,499 |
| SUB-TOTAL | 18,733 | 1,499 |
| | | |
| REQUIRMENT FOR TOTAL RISKS | 250,933 | 20,075 |



INVESTMENT IN SECURITIES March 31, 2014 (Constant 000's Pesos as of March 31, 2014) TRADING PORTFOLIO 22,910,248 16,411,574 Securities Government Securities 787,495 Bankers' Acceptances 5,711,179 Cebur's SECURITIES HELD FOR SALE 273,367 273,367 Bonds SECURITIES HOLD TO MATURITY 0 Credit Link

Bonds

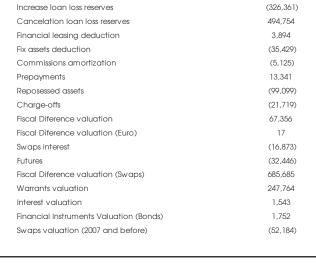
| REPURCHASE PORTFOLIO March 31, 2014 (Constant 000's Pesos as of March 31, 2014) | |
|---|------------|
| REPURCHASE AGREEMENTS | 48,945,393 |
| Cetes | |
| Bondes | 48,598,153 |
| Bankers' Acceptances | 347,240 |
| RESELL AGREEMENTS | 41,698,468 |
| Cetes | |
| Bondes | 41,351,228 |
| Bankers' Acceptances | 347,240 |

DEFERRED TAXES

| (Constant 000's Pesos as of March 31, 2014) | |
|--|-----------|
| TOTAL DEFERRED TAXES | 2,836,922 |
| Negotiable Financial Instruments | 165,888 |
| Negotiable Financial Instruments valuation (except stocks) | 143,283 |
| Stocks | 65,940 |
| Foreign stocks | 1,433,369 |
| Foreign stocks (San Antonio Oil & Gas) | (66,411) |
| YPF Petersen stocks | (194,649) |
| Foreign stocks exchange rate | 188,947 |
| Sinca's good will amortization | (7,191) |
| Ternium good will amortization | 10,954 |
| Lamosa good will amortization | 3,787 |
| Invex goodwill amortization | 27,383 |
| CFSM good will amortization | 46,204 |
| Rosarito goodwill amortization | 17,482 |

75,066

NYT warrant prime amortization





LOAN PORTFOLIO (Constant MM Pesos as of March 31, 2014)

| | 1Q14 | | | | |
|------------|---------------------|-------------------------|--|--|--|
| | PERFORMING LOANS | NON PERFORMING LOANS | | | |
| Commercial | 123,808 | 6,332 | | | |
| Interbank | 14,733 | 12 | | | |
| Consumer | 15,760 | 781 | | | |
| Mortgages | 1,073 | 146 | | | |
| Government | 27,446 | | | | |
| Total | 182,820 | 7,270 | | | |

| LOAN PORTFOLIO | 1Q14 |
|----------------------------|---------|
| Total Loan Portfolio | 190,091 |
| Loan Loss Reserves | 25,402 |
| TOTAL LOAN PORTFOLIO (NET) | 164,689 |

| LOAN PORTFOLIO BREAKDOWN BY CURRENCY | | | | | | | |
|--------------------------------------|---------|-------|--------|---------------|--|--|--|
| | PESOS | UDI´s | USD | TOTAL BANK | | | |
| PERFORMING LOANS | | | | | | | |
| Commercial | 84,340 | | 39,468 | 123,808 | | | |
| Interbank | 10,956 | | 3,777 | 14,733 | | | |
| Consumer | 15,760 | | | 15,760 | | | |
| Mortgages | 1,072 | 1 | | 1,073 | | | |
| Government | 27,446 | | | 27,446 | | | |
| Total Performing Loans | 139,574 | 1 | 43,245 | 182,820 | | | |
| NON PERFORMING LOANS | | | | | | | |
| Commercial | 5,682 | | 746 | 6,428 | | | |
| Interbank | 12 | | | 24 | | | |
| Consumer | 671 | 1 | | 672 | | | |
| Mortgages | 145 | 1 | | 146 | | | |
| Government | | | | 0 | | | |
| Total Non Permorming Loans | 6,510 | 2 | 746 | 7,270 | | | |

| INBURSA: ALLOWANCE FOR LOAN LOSS RESERV | ES | | | |
|---|--------------|--|--|--|
| Loan Loss Reserves at December 31, 2013 (constant million pesos as of December 31, 2013) - Adjustment for inflation Dec ´13 - Mar ´14 460 | | | | |
| Loan Loss Reserves at March, 2014 (million nominal pesos) | 26,979 | | | |
| + Provisions recorded during the period+ Currency valuation & other | -547 -477 | | | |
| Loan Loss Reserves at March 30, 2014 | 26,979 | | | |



The risk rating of the lines of credit and the necessary preventive reserves are calculated according to the standard process established in the circular 1480 of the national banking and securities commission (CNBV) dated September 29, 2000

| | | LOAN | PORTFOLIO RATI | NGC | |
|------------------------|-------------------------------------|-----------------------|-----------------------------------|-----------------|--------------|
| | 10 - | | | | |
| | • | nstant N | IM Pesos as March | 13120 | J14) |
| | Loan Subject to Clasification | Loan Loss Reserves | (0 | Constant M | IM Peso |
| LOAN PORTFOLIO | 191,963.9 | 25,955.4 | | PORT | FOLIO |
| Commercial Loans | 126,900.5 | 23,142.2 | Risk | % of risk | Notion |
| Risk "A" | 36,656.52 | 7,794.5 | A | 31.8% | 60,99 |
| Risk "B" | 80,535.6 | 9,156.0 | | | |
| Risk "C" | 2,688.4 | 585.0 | В | 60.2% | 115,61 |
| Risk "D" | 5,181.3 | 3,654.3 | С | 3.8% | 7,234 |
| Risk "E" | 1,838.7 | 1,787.4 | D | 2.9% | 5,549 |
| Except Federal Governm | nent | | E | 1.3% | 2,570 |
| Past Due Interest | | 165.0 | Subtotal | 100% | 191,96 |
| Interbank Loans | 30,749.6 | 1,461.1 | | | , |
| Risk "A" | 1,064.0 | 37.2 | Plus: Non-Classified portfolio | | |
| Risk "B" | 25,950.2 | 1,207.4 | | - | |
| Risk "C" | 3,722.2 | 208.8 | Plus: | | |
| Risk "D" | 13.2 | 7.7 | Exceptued portfolio | 0.0% | 0 |
| Risk "E" | | | Total Credit Portfolio | 100% | 191,96 |
| Mortgages Loans | 1,218.7 | 80.7 | NOTES: | | |
| Risk "A" | 868.0 | 2.1 | | | |
| Risk "B" | 136.1 | 1.4 | 1 ACCOUNTING INFORMATION | | |
| Risk "C" | 102.8 | 6.5 | ENDING MARCH 31 2014, WI | | |
| Risk "D" | 44.3 | 10.6 | AS OF DECEMBER 31, 2013. TH | HIS PROCEDUI | RE FOLLOV |
| Risk "F" | 67.5 | 58.2 | 2 IN ACCORDANCE WITH LOA' | N CLASSIFICAT | ION RULES |
| Past Due Interest | 07.0 | 2.0 | LEAST 80% OF ITS LOAN PORT | FOLIO SUBJEC | CT TO RATIN |
| Consumer Loans | 5.648.8 | 715.2 | 3 BASE LOAN PORTFOLIO CLA | SSIFIED INCLU | IDES CON |
| | | | GROUP FOR MEMORANDO | M ACCOUNTS | AT THE EN |
| Risk "A" | 2,841.8 | 52.3 | MARCH 31, 2014. | | |
| Risk "B" | 1,112.2 | 58.3 | 4 IN ACCORDANCE WITH TH | E REGULATIO | N PREVEN |
| Risk "C" | 721.0 | 59.0 | PROVISIONS AS OF MARCH | | |
| Risk "D" | 310.3 | 72.0 | AND "E", RESPECTIVELY. | , | |
| Risk "E" | 663.4 | 467.5 | 5 IN ACCORDANCE WITH TH | F DECLII ATIO | N DDE\/EN |
| Past Due Interest | | 6.2 | PROVISIONS AS OF MARCH 3 | | |
| Government Loans | 27,446.2 | 140.3 | "D" AND "E", RESPECTIVELY. | 51, 2014 FOR \$ | 0Z \$00 \$0Y |
| Risk "A" | 19,567.6 | 83.4 | | DECLU ATION | I DDEVÆNE |
| Risk "B" | 7,878.6 | 57.0 | 6 IN ACCORDANCE WITH THE | | |
| Risk "C" | | | CORRESPONDS TO THE ADDI | | |
| Risk "D" | | | 7 PREVENTIVE RESERVES INCLU | | |
| Risk "F" | | | 8 THE OUTCOME OF THIS CREE | DIT RISK RATING | G IS INCLU |
| KISK E | | | OF MARCH 31, 2014. | | |

| (C | onstant M | M Pesos a | s of March 31, 2 | 2014) | 7,4 |
|-----------------------------------|-----------|-----------|--------------------------|----------------|----------|
| | PORT | FOLIO | | REQUIRED F | RESERV |
| Risk | % of risk | Notional | | % in provision | Notional |
| А | 31.8% | 60,998 | | 0% - 0.99% | 7,969 |
| В | 60.2% | 115,613 | | 1% - 19.99% | 10,480 |
| С | 3.8% | 7,234 | | 20% - 59.99% | 859 |
| D | 2.9% | 5,549 | | 60% - 89.99% | 3,745 |
| Е | 1.3% | 2,570 | | 90% - 100% | 2,313 |
| Subtotal | 100% | 191,964 | | | 25,366 |
| Plus: Non-Classified portfolio | - | - | Plus: Aditional estim | nates | 589 |
| Plus: Exceptued portfolio | 0.0% | 0 | | | |
| Total Credit Portfolio | 100% | 191,964 | Total Reserves | i | 25,955 |

NOTES:

- 1.- ACCOUNTING INFORMATION RELATIVE TO THE LOAN CLASSIFICATION OF THE PORTFOLIO FOR THE QUARTER ENDING MARCH 31 2014, WITH A RISK EXPOSURE RATE OF THE PORTFOLIO BASED UPON THE RATINGS GRANTED AS OF DECEMBER 31, 2013. THIS PROCEDURE FOLLOWS THE GUIDE LINES OF THE CNBV.
- 2.- IN ACCORDANCE WITH LOAN CLASSIFICATION RULES. THE INSTITUTION IS OBLIGED TO GRADE INDIVIDUALLY AT LEAST 80% OF ITS LOAN PORTFOLIO SUBJECT TO RATING
- 3.- BASE LOAN PORTFOLIO CLASSIFIED INCLUDES CONTINGENT OPERATIONS SHOWN IN ITS CORRESPOPNDING GROUP FOR MEMORANDOM ACCOUNTS AT THE END OF THE CONSOLIDATED BALANCE SHEET REPORTED ON MARCH 31, 2014.
- 4.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES THE MORTGAGE PORTFOLIO PROVISIONS AS OF MARCH 31, 2014 FOR \$2 \$1 \$7 \$11 AND \$58 THAT CORRESPONDS TO RISKS "A", "B", "C", "D", AND "F", RESPECTIVELY
- 5.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES THE CONSUMER PORTFOLIO PROVISIONS AS OF MARCH 31, 2014 FOR \$52 \$58 \$59 \$72 AND \$467 THAT CORRESPONDS TO RISKS "A", ", "B", "C", "D" AND "E", RESPECTIVELY,
- 6.- IN ACCORDANCE WITH THE REGULATION, PREVENTIVE RESERVES INCLUDES AN ADJUSTMENT OF \$173 THAT CORRESPONDS TO THE ADDITIONAL PROVISIONS FOR INTEREST PAYABLE OVER PAYABLE PORTFOLIO
- 7.- PREVENTIVE RESERVES INCLUDES \$416 THAT CORRESPONDS TO ADITIONAL RESERVES FOR OPERATIONAL RISKS.
- 8.- THE OUTCOME OF THIS CREDIT RISK RATING IS INCLUDED IN THE CONSOLIDATED BALANCE SHEET REPORTED AS OF MARCH 31, 2014.

| MATURITY | TOTAL (000's) |
|--------------------|---------------|
| 1 to 7 days | 2,380,031 |
| 8 days to 1 month | |
| 1 to 3 months | 2,325,309 |
| 3 to 6 months | |
| 6 to 9 months | |
| 9 months to 1 year | |
| 1 to 2 years | 1,240,548 |
| 2 to 3 years | |
| 3 to 4 years | |
| 4 to 5 years | |
| 5 to 7 years | 45,744 |
| 7 to 9 years | |
| more than 9 | |
| TOTAL | 5,991,632 |



CNBV GAAP Financial Statements



GRUPO FINANCIERO INBURSA

Consolidated Income Statement (quarterly)

| (Million Pesos.) | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|--|-----------|----------------|-----------|-----------|-----------|--------------|
| Interest Income | 5.305.0 | 5.260.9 | 5.800.0 | 5.908.3 | 6.117.4 | 5.620.3 |
| Premiums written (net) | 3,691.5 | 3,663.3 | 3,884.9 | 3,404.1 | 3,882.9 | 3,679.3 |
| Interest Expense | (2,416.4) | (2,364.2) | (2,417.7) | (2,523.4) | (2,577.8) | (2,162.4) |
| Increased in reserve for unearned premiums | (857.1) | (519.5) | (757.2) | (500.1) | (1,026.7) | (925.3) |
| Cost of claims and contractual obligations (net) | (2,673.6) | (2,166.3) | (2,439.5) | (2,544.7) | (1,527.2) | (2,346.1) |
| | | _ | | | | |
| FINANCIAL MARGIN | 3,049.3 | 3,874.2 | 4,070.5 | 3,744.3 | 4,868.5 | 3,865.8 |
| | | | | | | |
| Loan Loss Provisions | 102.8 | 2,094.8 | 1,397.6 | 1,400.5 | (1,694.4) | 379.2 |
| | | • | | | | |
| RISK ADJUSTED NII | 2,946.5 | 1,779.4 | 2,672.9 | 2,343.8 | 6,562.9 | 3,486.6 |
| Comissions and Fees | 362.7 | 352.7 | 404.2 | 715.7 | 424.0 | 154.6 |
| Market-Related Income | 607.0 | 605.8 | 3,270.1 | 2,330.0 | 5,633.5 | (618.8) |
| Other operational income (expense) | 1,847.7 | 509.9 | 510.7 | 460.3 | (38.1) | 1,483.7 |
| Non-Interest Expense | (1,589.9) | (1,578.1) | (1,923.2) | (1,591.5) | (2,291.7) | (1,684.1) |
| | (1,00010) | (1,07011) | (1,02012) | (1,00110) | (=,=0) | (1,00111) |
| OPERATING INCOME | 4,173.9 | 1,669.6 | 4,934.8 | 4,258.2 | 10,290.6 | 2,822.0 |
| of Elianno moonic | 4,170.0 | 1,000.0 | 4,004.0 | 4,200.2 | 10,230.0 | 2,022.0 |
| Subsidiaries' Net Income | 182.0 | 206.5 | 189.7 | 206.0 | 92.0 | 145.7 |
| Substitutines Net Income | 102.0 | 200.5 | 109.7 | 200.0 | 92.0 | 145.7 |
| | | | | | | |
| NET INCOME BEFORES TAXES | 4,355.9 | 1,876.1 | 5,124.5 | 4,464.2 | 10,382.6 | 2,967.7 |
| Incurred Income Tax & Profit Sharing | (196.8) | (651.1) | (357.5) | (775.5) | (1,307.4) | (1,387.4) |
| Deferred Income Tax (net) | (741.9) | 409.8 | (1,295.9) | (413.9) | (1,139.4) | 884.6 |
| | | | | | | |
| RESULTS FROM CONTINUED OPERATION | 3,417.2 | 1,634.8 | 3,471.0 | 3,274.8 | 7,935.8 | 2,464.9 |
| | | | | | | |
| Discontinued Operations & Extraordinary Items | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| NET INCOME | 3,417.2 | 1,634.8 | 3,471.0 | 3,274.8 | 7,935.8 | 2,464.9 |
| TEL TOOME | 0,711.2 | 1,004.0 | 0,471.0 | 0,2,7.0 | 1,555.6 | 2,707.0 |
| MINORITARY INTEREST | 7.4 | 6.7 | 6.1 | 6.5 | 4.9 | 3.2 |
| - | | *** | *** | | | - |



GRUPO FINANCIERO INBURSA

Consolidated Balance Sheet Million Pesos

| ASSETS | Sep-12 | Dec-12 | Mar-13 | Jun-13 | Sep-13 | Dec-13 | Mar-14 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Cash & Due From Banks | 19,316.1 | 39,322.7 | 21,420.1 | 27,705.2 | 33,711.9 | 18,743.8 | 24,442.6 |
| Margin Accounts | 742.4 | 503.8 | 107.9 | 233.8 | 1,454.3 | 650.6 | 419.3 |
| Financial Instruments | 76,264.9 | 79,848.3 | 93,307.6 | 101,493.3 | 107,280.4 | 94,662.0 | 87,616.2 |
| Negotiable | 50,508.1 | 56,346.6 | 66,979.7 | 75,061.2 | 77,834.2 | 65,875.9 | 58,900.5 |
| For Sale | 827.8 | 391.9 | 374.7 | 406.9 | 355.3 | 355.9 | 349.0 |
| Held to Maturity | 24,929.1 | 23,109.8 | 25,953.2 | 26,025.3 | 29,090.9 | 28,430.2 | 28,366.7 |
| Repos & Derivatives | 26,086.3 | 13,141.4 | 23,835.2 | 35,008.2 | 13,004.6 | 10,362.7 | 16,569.7 |
| Repo Operations | 10,616.8 | 981.8 | 10,599.7 | 25,501.0 | 3,694.4 | 1,130.3 | 7,233.2 |
| Securities to be received in credit Operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 15,469.5 | 12,159.6 | 13,235.5 | 9,507.2 | 9,310.2 | 9,232.4 | 9,336.5 |
| Adjusted Valuation for Financial Assets | 1,672.9 | 1,417.9 | 1,244.4 | 693.2 | 773.8 | 563.7 | 732.9 |
| LOANS | 165,094.9 | 170,408.9 | 171,549.9 | 176,196.5 | 184,314.8 | 190,327.3 | 184,089.5 |
| Commercial | 130,254.9 | 129,630.3 | 129,653.4 | 130,019.8 | 132,743,4 | 135,276.6 | 127,020.6 |
| Interbank | 7,084.4 | 7,554.3 | 6,531.2 | 6,657.1 | 6,864.8 | 6,664.3 | 7,768.2 |
| Consumer | 12,759.1 | 13,903.3 | 15,992.7 | 17,131.0 | 18,276.9 | 19,695.5 | 20,781.3 |
| Housing | 1,213.2 | 1,177.7 | 1,168.4 | 1,150.1 | 1,126.3 | 1,123.5 | 1,073.0 |
| Governments | 13,783.3 | 18,143.4 | 18,204.2 | 21,238.5 | 25,303.3 | 27,567.4 | 27,446.4 |
| FOBAPROA | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| PAST-DUE LOANS | 6,945.6 | 6,634.1 | 6,318.0 | 8,402.0 | 8,992.8 | 8,752.1 | 7,564.8 |
| TOTAL GROSS LOANS | 172,040.5 | 177,043.0 | 177,867.8 | 184,598.5 | 193,307.6 | 199,079.4 | 191,654.3 |
| Loan Loss Reserves | 25,429.8 | 25,404.3 | 27,319.2 | 28,428.7 | 29,118.8 | 27,002.0 | 25,943.9 |
| TOTAL NET LOANS | 146,610.7 | 151,638.8 | 150,548.6 | 156,169.9 | 164,188.8 | 172,077.4 | 165,710.3 |
| Insurance and bonding companies | 1,615.5 | 1,564.8 | 1,576.2 | 474.3 | 469.4 | 466.0 | 439.9 |
| Premium debtors (net) | 6,230.9 | 6,977.9 | 5,701.2 | 10,936.4 | 9,525.9 | 9,901.3 | 9,096.0 |
| Reinsurance and rebonders | 14,035.4 | 16,498.7 | 14,850.2 | 17,748.1 | 21,125.8 | 21,445.5 | 21,056.3 |
| Receivables, Sundry Debtors & Adv. Payments (net) | 14,324.7 | 14,955.4 | 13,128.4 | 8,731.7 | 21,259.4 | 14,366.3 | 14,699.4 |
| Repossessed Assets (net) | 835.2 | 854.9 | 1,251.1 | 1,499.9 | 2,776.3 | 2,047.8 | 1,733.7 |
| Fixed Assets (net) | 3.956.8 | 3,971.1 | 3,949.1 | 3,992.1 | 4,027.3 | 4,362.2 | 4,943.1 |
| Permanent Equity Investments | 7,770.1 | 7.516.3 | 7,863.7 | 7,875.1 | 8,115.8 | 7.665.5 | 7,750.4 |
| | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deferred taxes (net) | | | | | | | |
| Other assets, deferred charges & intangible | 2,986.3 | 2,155.8 | 2,672.3 | 2,611.3 | 2,852.9 | 2,879.7 | 2,143.6 |
| TOTAL ASSETS | 322,448.3 | 340,367.7 | 341,456.1 | 375,172.5 | 390,566.8 | 360,194.5 | 357,353.6 |



| LIABILITIES | Sep-12 | De c-12 | Mar-13 | Jun-13 | Sep-13 | Dec-13 | Mar-14 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| DEPOSITS | 138,134.7 | 140,464.9 | 132,279.2 | 150,378.4 | 144,267.4 | 149,159.3 | 153,540.5 |
| Demand Deposits | 56,752.0 | 59,685.4 | 59,964.7 | 62,161.6 | 62,486.8 | 65,114.9 | 69,926.0 |
| Time Deposits | 43,429.1 | 37,890.0 | 29,204.0 | 40,275.2 | 28,451.1 | 24,764.0 | 21,830.3 |
| Unsecured Notes (CEBURES) | 37,953.6 | 42,889.5 | 43,110.6 | 47,941.6 | 53,329.4 | 59,280.4 | 61,784.2 |
| INTERBANK LOANS & OTHER | 7,783.3 | 5,143.0 | 4,777.7 | 3,467.5 | 7,912.4 | 12,939.5 | 5,991.6 |
| TECHNICAL RESERVES | 55,455.2 | 59,074.2 | 57,658.9 | 61,602.9 | 65,671.0 | 66,379.0 | 67,000.2 |
| | 24,252.5 | 28,682.8 | 38,546.6 | 43,918.3 | 40,677.1 | 15,438.7 | 15,686.2 |
| Repo Operations | 8,094.7 | 13,708.4 | 24,592.3 | 34,574.8 | 31,408.1 | 6,811.3 | 7,236.2 |
| Credit related operations | | | | | | | |
| Derivatives | 16,157.9 | 14,974.4 | 13,954.4 | 9,343.5 | 9,269.0 | 8,627.5 | 8,450.1 |
| Adjusted Valuation for Fianacial Liabilities | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| REINSURANCE AND REBONDERS | 3,072.1 | 3,073.7 | 2,179.9 | 6,467.8 | 5,714.4 | 5,122.3 | 4,424.1 |
| OTHER ACCOUNTS PAYABLE | 15,106.7 | 21,599.6 | 22,320.8 | 23,738.2 | 36,992.2 | 22,567.9 | 20,847.3 |
| Income tax & Employee profit sharing | 1,769.8 | 1,045.1 | 1,480.4 | 1,199.1 | 1,979.8 | 2,400.6 | 2,644.7 |
| Other accounts payable | 13,336.8 | 20,554.6 | 20,840.3 | 22,539.1 | 35,012.4 | 20,167.4 | 18,202.6 |
| DEFERRED TAXES | 2,738.3 | 3,502.6 | 3,055.3 | 4,216.4 | 4,622.2 | 5,974.6 | 4,984.6 |
| DEFERRED CREDITS | 504.3 | 405.9 | 532.5 | 408.1 | 414.0 | 448.1 | 472.1 |
| TOTAL LIABILITIES | 247,047.0 | 261,946.9 | 261,350.8 | 294,197.7 | 306,270.7 | 278,029.4 | 272,946.7 |
| STOCKHOLDERS EQUITY | | | | | | | |
| SUSCRIBED CAPITAL | 27,408.5 | 27,408.5 | 27,408.5 | 27,408.5 | 27,408.5 | 27,408.5 | 27,408.5 |
| Paid-in Capital | 14,206.5 | 14,206.5 | 14,206.5 | 14,206.5 | 14,206.5 | 14,206.5 | 14,206.5 |
| Share Subscription Premium | 13,202.0 | 13,202.0 | 13,202.0 | 13,202.0 | 13,202.0 | 13,202.0 | 13,202.0 |
| Subordinated debt | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| EARNED CAPITAL | 47,898.7 | 50,913.8 | 52,591.7 | 53,483.7 | 56,798.6 | 54,662.7 | 56,911.3 |
| Capital Reserves | 3,098.4 | 3,098.4 | 3,098.4 | 3,098.4 | 3,098.4 | 3,098.4 | 3,098.4 |
| Retained Earnings | 40,390.7 | 39,996.1 | 48,837.7 | 46,264.8 | 46,311.4 | 36,244.6 | 52,323.7 |
| Valuation surplus (Deficit) of available for sale instruments | (972.5) | (972.5) | (972.5) | (972.5) | (972.5) | (972.5) | (972.5) |
| Result from conversion of foreign transactions | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Valuation effects on affiliates and associated firms | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Surplus (deficit) from Equity Restatement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Income of the period | 5,382.0 | 8,791.8 | 1,628.1 | 5,092.9 | 8,361.3 | 16,292.2 | 2,461.7 |
| Minority Interest | 94.1 | 98.4 | 105.0 | 82.6 | 89.1 | 93.9 | 87.0 |
| TOTAL STOCKHOLDERS' EQUITY | 75,401.3 | 78,420.8 | 80,105.2 | 80,974.8 | 84,296.2 | 82,165.1 | 84,406.9 |
| LIABILITIES & STOCKHOLDERS EQUITY | 322,448.3 | 340,367.7 | 341,456.1 | 375,172.5 | 390,566.8 | 360,194.5 | 357,353.6 |



GRUPO FINANCIERO INBURSA MEMORANDUM ACCOUNTS Million Pesos

| CUSTOMER POSITION ACCOUNTS | Mar-14 | COMPANY POSITION ACCOUNTS | Mar-14 |
|---|-------------|--|-------------|
| CUSTOMER CURRENT ACCOUNTS | (116.9) | | |
| Customer bank balances | 2.0 | Contingency assets and liabilities | 54,721.1 |
| Custumer transaction liquidations | (118.8) | Assets under trust | 453,670.6 |
| Client loans | | Assets under custody or administration | 578,682.3 |
| | | Irrevocable lines of credit granted | |
| CUSTOMER SECURITIES | 2,339,592.8 | Shares held in custody | |
| Assets in custody or under administration | 2,339,592.8 | Other contingent obligations | 4,095.7 |
| Assets received in guarantee | | Collaterals | 175,141.2 |
| | | Others | 1,160,853.6 |
| TRANSACTIONS ON BEHALF OF CUSTOMERS | 49,499.6 | | |
| Customer Repos | 49,499.6 | • | |
| Customer Securities Loans | | | |
| Purchase of Derivatives | | | |
| | | | |
| TOTAL CUSTOMER POSITION | 2,388,975.5 | TOTAL OWN POSITION | 2,427,164.5 |



GRUPO FINANCIERO INBURSA

STATEMENT OF CHANGES IN FINANCIAL SITUATION AT MARCH 31, 2014 $$(\mbox{MM PS})$$

| Mar-14 OPERATING ACTIVITIES Not Income 2,462 Subsidiaries' Income (146) Depociation & Amorization 69 Deformed assets Amorization 925 Loan Loss Resenses Market Related Result Valuation Reserves Market Related Result Loanses Substantia 502 Deferred taxes 502 Others 379 Margin Accounts 231 Financial Instruments 7,046 Repos Debtors (6,103) Demailves (Assets) (104) Cash increase (decrease) from Loan Portfolio 5,988 Insurance and bonding accounts 20 Reposad Assets 309 Cash increase (decrease) from Loan Portfolio 5,988 Reposad Assets 309 Reposad Assets 309 Cash increase (decrease) from Loan Portfolio 4,381 Barking Loans & Other Financial Institutions 4,082 Reposad Assets 400 Cash increase (decrease) from Loans & Other Financial Institutions | | |
|--|---------------------------------------|---------------------------------------|
| Net Income 2,462 Subsidiaries' Income (146) Depreciation & Amortization 69 Deferred assets Amortization 925 Incentical researces 925 Loan Loss Reserves Marker Related Result Valuation Plesuit 502 Losses 502 Others 379 Others 379 Margin Accounts 1,191 Financial Instruments 7,046 Repos Debtors (6,103) Derivatives (Assets) (104) Cash increase (decrease) from Loan Portfolio Insurance and bonding accounts 26 Repos Debtors 805 Derivatives (Assets) 314 Operative Assets 314 Cash increase (decrease) from Loan Portfolio Insurance and rebonding (Assets) 805 Reinsurances and rebonding (Assets) 805 Reposed Assets 314 Coperative Assets 314 Cash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions 6,848 Repose (Liabilities) </th <th></th> <th>Mar-14</th> | | Mar-14 |
| Subsidiaries' Income (146) | OPERATING ACTIVITIES | |
| Depreciation & Amortization 69 | Net Income | 2,462 |
| Deferred assets Amorization Technical researces 925 | Subsidiaries' Income | (146) |
| Tachnical reserves Lana Lass Reserves Market Related Result Valuation Result Losses Deferred taxes Soc Offerer Sample Margin Accounts Financial Instruments Financial Fina | | 69 |
| Laan Loss Resences Market Related Result Valuation Result Losses Others 502 Others 579 | | 925 |
| Valuation Result Losses Deferred taxes Others Soft Deferred taxes Others Soft Soft Soft Soft Soft Soft Soft Soft | | 923 |
| Losses Section Secti | | |
| Deferred taxes 379 Others 379 Cohers 379 Margin Accounts 4,191 Financial Instruments 7,046 Repos Debtors (6,103) Derivalives (Assets) (104) Cash increase (decrease) from Loan Portfolio 5,988 Insurance and bonding accounts 28 Premium debtors 305 Reinsurances and rebonding (Assets) 308 Repossed Assets 314 Operative Assets 314 Gash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions (6,948) Repos 425 Derivatives (Liabilities) (775) Operative Liabilities (775) Operative Liabilities (3,403) Operative Liabilities (6,293) | | |
| Others 379 4,191 Margin Accounts 231 Financial Instruments 7,046 Repos Debtors (6,103) Derivatives (Assets) (104) Cash increase (decrease) from Loan Portolio 5,988 Insurance and bonding accounts 26 Premium debtors 805 Reinsurances and rebonding (Assets) 389 Repossed Assets 314 Operative Assets 403 Cash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions (6,948) Repos 425 Derivatives (Liabilities) (177) Reinsurances and rebonding (Liabilities) (6,948) Operative Liabilities (3,403) Operative Liabilities (3,403) Operative Liabilities (6,988) Operative Liabilities (6,988) Operative Liabilities (6,988) Operative Liabilities (6,989) Operative Liabilities (6,988) Operative Liabilities (6,988) | | 502 |
| Margin Accounts | | 379 |
| Financial Instruments | | 4,191 |
| Repos Debtors (6, 103) Derivatives (Assets) (104) Cash increase (decrease) from Loan Portfolio 5,988 Insurance and bonding accounts 26 Fermium debtors 805 Reinsurances and rebonding (Assets) 389 Repossed Assets 314 Operative Assets 403 Cash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions (6,948) Repos 425 Derivatives (Liabilities) (77) Reinsurances and rebonding (Liabilities) (698) Operative Liabilities (698) Operative Liabilities (77) Chivative (Liabilities) (698) Operative Liabilities (79) Operative Liabilities (70) Operative Liabilities (70) Reposesset (| Margin Accounts | 231 |
| Derhatives (Assets) (104) Cash increase (decrease) from Loan Portfolio 5,988 Insurance and bonding accounts 26 Premium debtors 805 Reinsurances and rebonding (Assets) 389 Repossed Assets 314 Operative Assets 403 Banking Loans & Other Financial Institutions (6,948) Repos 425 Derhatives (Liabilities) (1777) Reinsurances and rebonding (Liabilities) (698) Operative Liabilities (3,403) Others (473) Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment 5 Spir-Offs 0 Linvestments Activities 0 Buy(sell) of fixed permanent stocks 8 Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends 5 Deferred Taxes 54 Cash Flow From Investment Activities 5,699 | | · · · · · · · · · · · · · · · · · · · |
| Cash increase (decrease) from Loan Portfolio Insurance and bonding accounts 2,888 Insurance and bonding accounts 805 Reinsurances and rebonding (Assets) 805 Reinsurances and rebonding (Assets) 389 Repossed Assets 403 Cash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions (6,948) Repos 425 Derivatives (Liabilities) (177) Repos (698) (25) Operative Liabilities (698) Prince Liabilities (698) Cash flow from operating activities 0 Investments Activities (698) | ' | |
| Insurance and bonding accounts 26 Premium debtors 805 Reinsurances and rebonding (Assets) 389 Repossed Assets 314 Cash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions (6,948) Reposs 425 Derivatives (Liabilities) (177) Reinsurances and rebonding (Liabilities) (698) Operative Liabilities (3,403) Others (473) Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment 5 Spin-Offs 0 Investments Activities 0 Livestments Activities 0 Buy(sell) of fixed permanent stocks (648) Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Chher Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash </td <td>· · · · · · · · · · · · · · · · · · ·</td> <td>, ,</td> | · · · · · · · · · · · · · · · · · · · | , , |
| Reinsurances and rebonding (Assets) Repossed Assets 314 Operative Assets 403 Cash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions Repos 425 Derivatives (Liabilities) (1777) Reinsurances and rebonding (Liabilities) (698) Operative Liabilities (3,403) Others (473) Others (473) Cash flow from operating activities (5,293) Financing Activities 0 Dividends Payment Spin-Offs Cash Flow From Financing Activities 0 Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | Insurance and bonding accounts | |
| Repossed Assets 314 Operative Assets 403 Cash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions (6,948) Repos 425 Derivatives (Liabilities) (177) Reinsurances and rebonding (Liabilities) (698) Operative Liabilities (3,403) Others (473) Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment 5pin-Offs Cash Flow From Financing Activities 0 Investments Activities 0 Buy(sell) of fixed permanent stocks 648) Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments (648) Subsidiaries (648) Repossessed Property 5 Buy(sell) of ash dividends 5 Deferred Taxes 0 Other Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash | | |
| Operative Assets 403 Cash increase (decrease) from funding 4,381 Banking Loans & Other Financial Institutions (6,948) Repos 425 Derivatives (Liabilities) (177) Reinsurances and rebonding (Liabilities) (698) Operative Liabilities (3,403) Others (473) Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment 0 Spin-Offs 0 Investments Activities 0 Buy(sell) of fixed permanent stocks (648) Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments (648) Subsidiaries (648) Repossessed Property Buy(sell) cash dividends Deferred Taxes 5 Other Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | | |
| Cash increase (decrease) from funding Banking Loans & Other Financial Institutions (6,948) Repos Let's (1,948) Repos Perivatives (Liabilities) (1777) Reinsurances and rebonding (Liabilities) (698) Operative Liabilities (3,3,403) Others (473) Cash flow from operating activities (5,948) Financing Activities Dividends Payment Spin-Offs Cash Flow From Financing Activities Univestments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash Segon 18,744 | | |
| Repos 425 Derivatives (Liabilities) (1777) Reinsurances and rebonding (Liabilities) (3,403) Operative Liabilities (3,403) Others (473) 2,102 2,102 Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment Spin-Offs 0 Cash Flow From Financing Activities 0 Investments Activities 0 Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments (648) Subsidiaries Repossessed Property Buy(sell) cash dividends 5 Deferred Taxes 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | · · | 4,381 |
| Derivatives (Liabilities) (177) Reinsurances and rebonding (Liabilities) (688) Operative Liabilities (3,403) Others (473) 2,102 2 Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment 5 Spin-Offs 0 Investments Activities 0 Buy(sell) of fixed permanent stocks 648) Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property 8 Buy(sell) cash dividends 54 Deferred Taxes 0ther Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | | * * * |
| Reinsurances and rebonding (Liabilities) (698) Operative Liabilities (3,403) Others (473) 2,102 Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment Spin-Offs Cash Flow From Financing Activities 0 Investments Activities 0 Investments Activities (648) Buy(sell) of fixed permanent stocks Buy(sell) of fixed permanent stocks Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | 1 : | |
| Operative Liabilities (3,403) Others (473) Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment Spin-Offs Cash Flow From Financing Activities 0 Investments Activities 0 Investments Activities (648) Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | | |
| Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment Spin-Offs Cash Flow From Financing Activities 0 Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash Cash at beginning of the period 18,744 | | , , |
| Cash flow from operating activities 6,293 Financing Activities 0 Dividends Payment Spin-Offs Cash Flow From Financing Activities 0 Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period | Others | |
| Dividends Payment Spin-Offs Cash Flow From Financing Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash Cash at beginning of the period | Cash flow from operating activities | |
| Cash Flow From Financing Activities Duy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities Cash at beginning of the period 0 Investments Activities (648) Cash Flow From Investment Activities (594) Cash at beginning of the period | Financing Activities | 0 |
| Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | | |
| Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | Cook Flow Form Financian Astrother | |
| Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets (648) Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | Cash Flow From Financing Activities | 0 |
| Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period | Investments Activities | |
| Receivables, Sundry Debtors & Adv. Payments Subsidiaries Repossessed Property Buy (sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | | (0.40) |
| Subsidiaries Repossessed Property Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period | | (648) |
| Buy(sell) cash dividends Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | Subsidiaries | |
| Deferred Taxes Other Accounts Payable & Recievable Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | | |
| Other Accounts Payable & Recievable 54 Cash Flow From Investment Activities (594) Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | | |
| Net Increase in Cash 5,699 Cash at beginning of the period 18,744 | | 54 |
| Cash at beginning of the period 18,744 | Cash Flow From Investment Activities | (594) |
| | Net Increase in Cash | 5,699 |
| Cash at end of period 24,443 | Cash at beginning of the period | 18,744 |
| | Cash at end of period | 24,443 |



| BANCO INBURSA | | | | | | |
|---|---------|---------|---------|---------|-----------|---------|
| Consolidated Income Statement | \neg | | | | | |
| Million Pesos | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
| Interest Income | 3,904.1 | 4,150.4 | 4,136.7 | 4,463.5 | 4,412.2 | 4,362.1 |
| Interest Expense | 1,774.0 | 1,952.7 | 1,762.8 | 1,925.7 | 2,044.8 | 1,864.5 |
| Financial Margin | 2,130.1 | 2,197.7 | 2,373.8 | 2,537.9 | 2,367.4 | 2,497.6 |
| Loan Loss Provisions | 21.2 | 1,980.6 | 1,288.4 | 1,253.4 | (1,924.2) | 280.1 |
| Risk Adjusted Net Interest Income | 2,108.9 | 217.0 | 1,085.4 | 1,284.5 | 4,291.6 | 2,217.4 |
| Comissions and Fees | 896.8 | 679.5 | 695.6 | 953.1 | 857.0 | 655.8 |
| Market-Related Income | 38.2 | (478.5) | 3,815.6 | 2,122.4 | 4,530.8 | (418.7) |
| Other operational income (expense) | 591.8 | 161.3 | 76.2 | 171.3 | (291.8) | 1,096.6 |
| Operating Revenues | 3,635.8 | 579.3 | 5,672.8 | 4,531.3 | 9,387.5 | 3,551.0 |
| Non-Interest Expense | 1,046.5 | 992.7 | 1,077.9 | 1,093.4 | 1,331.8 | 1,186.6 |
| Operating Income | 2,589.3 | (413.4) | 4,594.9 | 3,437.9 | 8,055.8 | 2,364.5 |
| Other Income (Expenses) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Earnings Before Taxes | 2,589.3 | (413.4) | 4,594.9 | 3,437.9 | 8,055.8 | 2,364.5 |
| Incurred Income Tax & Profit Sharing | 147.1 | 38.3 | 45.4 | 399.0 | 1,036.0 | 776.7 |
| Deferred Income Tax | 393.6 | (362.1) | 1,409.2 | 590.3 | 948.9 | (237.4) |
| Net Income Before Subsidiaries' Net Income | 2,048.6 | (89.5) | 3,140.3 | 2,448.6 | 6,070.9 | 1,825.2 |
| Subsidiaries' Net Income | 193.7 | 220.5 | 200.2 | 218.2 | 101.7 | 163.5 |
| Continous Operations' Net Income | 2,242.2 | 130.9 | 3,340.5 | 2,666.8 | 6,172.6 | 1,988.7 |
| Discontinued Operations & Extraordinary Items | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Minority Interest | (30.7) | (32.6) | (29.2) | (31.9) | (37.7) | 24.5 |
| Net Income | 2,211.5 | 98.4 | 3,311.3 | 2,634.9 | 6,134.8 | 2,013.2 |



BANCO INBURSA Consolidated Balance Sheet Million Pesos Assets 3Q12 4Q12 1Q13 2Q13 3Q13 4Q13 1014 Cash & Due From Banks 19,422.7 39,436.8 21,568.4 27,842.3 33,845.9 18,875.6 24,588.1 742.4 503.8 107.9 233.8 1.454.3 650.6 419.3 Margin Accounts Financial Instruments 16,967.1 16,508.2 15,953.4 15,443.3 22.828.2 29.939.9 24.759.4 Negotiable 15,185.0 15,613.3 15,065.6 14,496.8 21,864.6 28,935.1 24,486.0 273.4 For Sale 715.9 286.0 267.1 283.2 280.4 280.3 Held to Maturity 1.066.1 608.8 620.6 663.3 683.2 724.5 0.0 Unlisted Securities 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Repos & Derivatives 26,118.3 13,604.3 19,214.2 35,368.5 13,434.9 10,666.0 16,858.6 10,650.2 999.7 5,698.3 25,522.2 3,747.9 1,139.4 7,246.9 Securities to be received in credit Operations 0.0 0.0 0.0 0.0 0.0 0.0 0.0 15,468.1 12.604.5 13.516.0 9,846.3 9,687.0 9,526.6 9,611.7 Derivatives Adjusted Valuation for Financial Assets 1,672.9 1,417.9 1,244.4 693.2 773.8 563.7 732.9 LOANS 164,582.8 169,794.0 170,751.1 175,362.3 183,267.0 189,215.1 182,820.9 127,032.4 126,389.2 126,799.0 129,469.7 131,999.8 123,808.4 126.479.6 Commercial Interbank 11.722.4 12.484.3 11,644.4 11,939.4 12.406.9 13,248.7 14.733.5 Consumer 10,831.6 11,509.3 13,344.9 14,235.6 14,960.8 15,275.7 15,759.8 Housing 1,213.2 1,177.7 1,168.4 1,150.1 1,126.3 1,123.5 1,073.0 13,783.3 18,143.1 18,204.2 21,238.3 25,303.3 27,567.4 27,446.2 Governments FOBA PROA 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Past-Due Loans 6,352.0 6,089.8 5,814.8 7,898.7 8,603.3 8,369.1 7,270.5 170,934.8 175,883.8 176,565.9 183,261.1 191,870.3 197,584.1 190,091.4 Total Gross Loans Preventive Provision for Credit Risks (25.149.6)(25.094.2)(26.513.5)(28.026.8)(28.661.3) (26.428.1)(25.402.3)**Total Net Loans** 145,785.2 150,789.7 150,052.4 155,234.2 163,209.0 171,156.0 164,689.1 Receivables, Sundry Debtors & Adv. Payments 13,345.2 14,086.3 12,210.5 7,798.2 20,382.6 13,500.1 13,816.6 1,570.1 844.7 872.3 887.9 899.7 1.129.9 Fixed Assets (net) 873.7 Repossessed Property 642 7 685.9 645.5 1.338.5 2.613.1 1.884.6 1.147.3 Permanent Equity Investments 7,263.7 7,381.2 7,732.4 7,732.2 7,965.8 7,430.6 7,582.5 Deferred taxes (net) 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Other assets, deferred charges & intangible 509.4 530.2 528.8 516.6 509.5 496.6 620.1

245,816.5

230,131.6

253,088.8

267,916.8

256,293.6

233,314.4



TOTAL ASSETS

256,784.0

| | 3Q12 | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Deposits | 144,004.0 | 150,819.2 | 141,386.2 | 159,860.7 | 154,128.7 | 156,638.0 | 161,340.6 |
| Demand Deposits | 56,927.3 | 59,875.5 | 60,257.0 | 62,398.7 | 62,708.0 | 65,327.5 | 70,156.2 |
| Time Deposits | 44,378.7 | 40,857.3 | 30,987.9 | 41,871.7 | 29,791.4 | 26,179.2 | 23,113.4 |
| Unsecured Notes (CEBURES) | 42,698.0 | 50,086.4 | 50,141.4 | 55,590.3 | 61,629.3 | 65,131.3 | 68,070.9 |
| Interbank Loans & Other | 7,783.3 | 5,143.0 | 4,777.7 | 3,467.5 | 7,912.4 | 12,939.5 | 5,991.6 |
| Repo Operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Credit Related Operations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Derivatives | 15,857.2 | 14,974.4 | 13,954.4 | 9,343.5 | 9,269.0 | 8,627.5 | 8,448.8 |
| Other Accounts Payable | 10,821.2 | 18,013.2 | 13,353.6 | 19,376.9 | 31,910.0 | 14,369.7 | 14,825.2 |
| Income Tax & Employee Profit Sharing | 523.2 | 30.1 | 58.4 | 91.3 | 489.7 | 895.2 | 1,744.7 |
| Deferred Taxes | 816.5 | 1,199.7 | 781.6 | 2,080.6 | 2,670.2 | 3,729.4 | 3,450.5 |
| Deferred Credits | 362.9 | 280.8 | 279.0 | 275.3 | 278.6 | 305.5 | 321.1 |
| TOTAL LIABILITIES | 180,168.2 | 190,460.4 | 174,590.9 | 194,495.7 | 206,658.7 | 197,504.8 | 196,122.4 |
| | | | | | | | |
| SUSCRIBED CAPITAL | 25,264.3 | 25,264.3 | 25,264.3 | 25,264.3 | 25,264.3 | 25,264.3 | 25,264.3 |
| Paid-in Capital | 17,579.5 | 17,579.5 | 17,579.5 | 17,579.5 | 17,579.5 | 17,579.5 | 17,579.5 |
| Share subscription premium | 7,684.8 | 7,684.8 | 7,684.8 | 7,684.8 | 7,684.8 | 7,684.8 | 7,684.8 |
| EARNED CAPITAL | 27,881.9 | 30.091.7 | 30,276.4 | 33,328.7 | 35.993.8 | 33,524.5 | 35,397.3 |
| Capital Reserves | 6.773.7 | 6,773.7 | 6,773.7 | 7,181.6 | 7,181.6 | 7,181.6 | 7,181.6 |
| Retained Earnings | 17,649.3 | 17,640.5 | 22,177.7 | 21,513.4 | 21,513.4 | 12,903.5 | 25,082.8 |
| Income of Changes on Accounting Principles | 265.3 | 265.3 | 265.3 | 263.6 | 263.6 | 264.5 | 252.1 |
| Available for Sale | 45.3 | 26.0 | 24.7 | 23.2 | 21.5 | 20.3 | 17.8 |
| Surplus (deficit) from equity restatement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | (27.9) | (118.8) |
| Net income of the period | 2,270.7 | 4,482.3 | 98.4 | 3,409.7 | 6,044.5 | 12,179.4 | 1,964.1 |
| Minority Interest | 877.6 | 904.0 | 936.6 | 937.2 | 969.2 | 1,003.1 | 1,017.5 |
| Total Stockholders' Equity | 53,146.2 | 55,356.0 | 55,540.7 | 58,593.0 | 61,258.1 | 58,788.8 | 60,661.6 |
| LIABILITIES & STOCKHOLDERS' EQUITY | 233,314.4 | 245,816.5 | 230,131.6 | 253,088.8 | 267,916.8 | 256,293.6 | 256,784.0 |



| Million Pesos | 3Q12 | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | | | | | | | |
| Guarantees Granted | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other Contingent Obligations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Irrevocable Lines of Credit Granted | 6,848.2 | 6,839.4 | 10.3 | 7,604.7 | 8,798.1 | 5,125.1 | 4,097.5 |
| Goods in Trust or Mandate | 408,212.5 | 410,440.9 | 415,143.3 | 403,247.3 | 450,366.3 | 452,832.5 | 453,670.6 |
| Investment Banking Operations on Behalf of Third Parties | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Goods in Custody or Under Administration | 562,572.7 | 540,596.3 | 493,389.1 | 485,037.5 | 522,782.8 | 589,138.4 | 577,343.4 |
| Collaterals received | 66,659.0 | 23,156.4 | 82,244.4 | 47,990.2 | 97,695.9 | 74,724.6 | 90,648.8 |
| Amounts Contracted in Derivative Instruments | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other accounts | 1,256,785.5 | 1,230,570.0 | 1,364,869.8 | 1,167,124.5 | 1,183,671.0 | 1,135,225.4 | 1,095,979.5 |
| | 2,301,077.9 | 2,211,602.9 | 2,355,657.0 | 2,111,004.3 | 2,263,314.1 | 2,257,046.1 | 2,221,739.8 |



BANCO INBURSA, S.A.

STATEMENT OF CHANGES IN FINANCIAL SITUATION AT MARCH 31, 2014 (MM PS)

| | Mar-14 |
|---|------------------------------|
| OPERATING ACTIVITIES | |
| Net Income | 1,964 |
| | 1,001 |
| Subsidiaries' Income | (163) |
| Depreciation & Amortization | 33 |
| Loan Loss Reserves | |
| Market Related Result Valuation Result | |
| Deferred taxes | 539 |
| Provisions | |
| Others | 280 |
| | 2,653 |
| Marrie Accounts | 231 |
| Margin Accounts Financial Instruments | 5,181 |
| Repos debtors | (6,108) |
| Derivatives (Assets) | (301) |
| Cash increase (decrease) from Loan Portfolio | 6,187 |
| Repossed Assets | 314 |
| Operative Assets Cash increase (decrease) from funding | (316) 4,703 |
| Banking Loans & Other Financial Institutions | (6,948) |
| Derivatives (Liabilities) | (91) |
| Operative Liabilities | 411 |
| Coverage instruments | (40) |
| Oach flow from an audion addition | 3,222 |
| Cash flow from operating activities | 5,875 |
| Financing Activities | 0 |
| Dividends Payment | |
| Spin-Offs Spin-Offs | |
| Cook Flow From Financing Activities | 0 |
| Cash Flow From Financing Activities | U |
| • | Ü |
| Investments Activities | |
| Investments Activities Buy(sell) of fixed permanent stocks | (50) 12 |
| Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments | (50) |
| Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables,Sundry Debtors & Adv. Payments Deferred Charges | (50) |
| Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property | (50) |
| Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Other assets, deferred charges & intangible | (50) |
| Investments Activities Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Other assets, deferred charges & intangible Deferred Taxes | (50) |
| | (50) 12 |
| Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Other assets, deferred charges & intangible Deferred Taxes Others Cash Flow From Investment Activities | (50) 12 (124) |
| Buy(sell) of fixed permanent stocks Buy(sell) of fixed assets Receivables, Sundry Debtors & Adv. Payments Deferred Charges Repossessed Property Other assets, deferred charges & intangible Deferred Taxes Others | (50) 12 (124) (162) |



OPERADORA INBURSA Income Statement Million Pesos 2Q13 4Q12 1Q13 3Q13 4Q13 1Q14 Earnings from Investment Sales 1.7 1.6 0.8 8.0 0.7 0.4 Asset Management Income 129.8 125.7 131.1 131.6 133.2 131.4 Earnings form Interest 0.1 0.1 0.1 0.1 0.1 5.7 Unrealized Gain on Portfolio Valuation 21.5 2.5 (2.6)10.4 50.3 (26.1)Total Earnings 153.2 129.9 129.5 142.9 184.4 111.4 General Expenses 61.0 58.1 60.3 60.6 77.9 61.2 Total expenses 61.0 58.1 60.3 60.6 77.9 61.2 92.1 71.8 69.2 82.3 106.5 50.3 **Earnings Before Taxes** Incurred Income Tax & Profit Sharing 23.4 20.0 20.2 24.1 36.5 8.2 Net Income Before Deferred Accounts 70.0 68.7 51.8 49.0 58.3 42.1 Earnings from subsidiaries 11.0 9.3 7.1 10.0 17.2 4.1 Unadjusted for monetary position result 79.7 61.1 56.1 68.3 87.2 46.2 Net income result actualization 0.0 0.0 0.0 0.0 0.0 0.0 Net income 79.7 61.1 56.1 68.3 87.2 46.2



OPERADORA INBURSA

BALANCE SHEET

Million Pesos

| ASSETS | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|---|---------|---------|---------|---------|---------|---------|
| Cash | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Banks | 0.6 | 0.0 | 0.0 | 0.6 | 0.0 | 0.6 |
| Negotiable Instruments | 910.1 | 998.1 | 826.8 | 889.6 | 855.1 | 899.4 |
| Sundry Debtors | 51.0 | 55.3 | 54.4 | 51.7 | 52.6 | 54.7 |
| Provisional Payments | 0.0 | 13.6 | 34.1 | 55.1 | 0.0 | 17.3 |
| Permanent investments | 392.4 | 402.8 | 409.9 | 419.9 | 435.4 | 439.5 |
| Receivable Taxes | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| TOTAL ASSETS | 1,354.1 | 1,469.9 | 1,325.2 | 1,417.0 | 1,343.1 | 1,411.6 |
| LIABILITIES & STOCKHOLDERS' EQUITY | | | | | | |
| Sundry Creditors | 2.5 | 41.5 | 22.5 | 22.1 | 2.6 | 24.1 |
| Payable Taxes | 17.0 | 32.9 | 53.1 | 74.5 | 17.1 | 30.5 |
| Deferred Income Tax | 168.4 | 168.2 | 166.3 | 168.8 | 184.6 | 172.0 |
| TOTAL LIABILITIES | 188.0 | 242.7 | 241.9 | 265.4 | 204.3 | 226.6 |
| STOCKHOLDERS' EQUITY | | | | | | |
| Stockholders' Equity | 23.9 | 23.9 | 23.9 | 23.9 | 23.9 | 23.9 |
| Legal Reserve | 4.4 | 4.4 | 4.4 | 4.4 | 4.4 | 4.4 |
| Retained Earnings | 841.4 | 1,137.7 | 937.7 | 937.7 | 837.7 | 1,110.4 |
| Surplus (deficit) from equity restatement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 296.4 | 61.1 | 117.2 | 185.5 | 272.7 | 46.2 |
| TOTAL STOCKHOLDERS' EQUITY | 1,166.1 | 1,227.2 | 1,083.3 | 1,151.6 | 1,138.8 | 1,185.0 |
| TOTAL LIABILITIES & STOCKHOLDERS' EQUITY | 1,354.1 | 1,469.9 | 1,325.2 | 1,417.0 | 1,343.1 | 1,411.6 |



| INVERSORA BURSATIL Income Statement | | | | | | |
|--|-------------|---------------|----------------|---------------|--------------|----------------|
| Million Pesos | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
| Commisions & Tariffs | 119.0 | 303.6 | 333.4 | 422.0 | 205.4 | 143.0 |
| Earnings From Services | 119.0 | 303.6 | 333.4 | 422.0 | 205.4 | 143.0 |
| Income from sale of securities | 65.8 | 136.8 | 370.2 | 175.0 | 230.3 | 72.0 |
| Interest Income | 746.3 | 849.9 | 589.1 | 821.0 | 863.1 | 491.0 |
| Interest Expense | (752.9) | (953.8) | (911.2) | (1,060.0) | (955.6) | (532.0) |
| Unrealized gain on Portfolio Valuation | 161.3 | 1.2 | (177.2) | (21.0) | 49.3 | (202.0) |
| Financial Margin | 220.6 | 34.1 | (129.1) | (85.0) | 187.1 | (171.0) |
| Operating Income | 339.6 | 337.6 | 204.4 | 337.0 | 392.5 | (28.0) |
| General Expenses | 93.1 | 72.8 | 72.2 | 80.0 | 106.9 | 69.0 |
| Operating Margin | 246.5 | 264.9 | 132.1 | 257.0 | 285.6 | (97.0) |
| Other Expenses (Income) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net Income Before Income Tax & Profit Sharing | 246.5 | 264.9 | 132.1 | 257.0 | 285.6 | (97.0) |
| Incurred Income Tax & Profit Sharing Deffered Income Tax | 9.1 59.3 | 70.2 (0.7) | 95.8 (58.3) | 78.0 (3.0) | 52.2 19.2 | 26.0 (64.0) |
| Net Income Before Subsidiaries' Net Income | 178.1 | 195.3 | 94.7 | 182.0 | 214.2 | (59.0) |
| Subsidiaries' Net Income | (0.4) | 0.4 | (0.4) | 0.0 | 0.2 | (1.0) |
| Net Income | 177.7 | 195.7 | 94.3 | 182.0 | 214.4 | (60.0) |



| INVERSORA BURSATIL Million Pesos | | | | | | |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|----------------|
| ASSETS | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
| Cash & Banks | 1.5 | 5.4 | 7.0 | 15.0 | 0.2 | 0.0 |
| FINANCIAL INSTRUMENTS | 17,355.5 | 28,242.3 | 37,436.0 | 34,422.0 | 12,339.5 | 9,897.0 |
| Negotiable Under repurchase receivable agreements | 17,355.5 0.0 | 28,242.3 0.0 | 37,436.0 0.0 | 34,422.0 0.0 | 12,339.5 0.0 | 9,897.0 0.0 |
| Repos & Derivatives | 0.0 | 4,987.3 | 1.0 | 1.0 | 0.3 | 0.0 |
| Repo Operations | 0.0 | 4,987.3 | 1.0 | 1.0 | 0.3 | 0.0 |
| Other accounts receivable | 23.6 | 85.7 | 59.0 | 43.0 | 25.8 | 63.0 |
| Fixed assets,net | 0.0 18.7 | 0.0 17.6 | 0.0 16.0 | 0.0 19.0 | 0.0 16.6 | 0.0 15.0 |
| Permanent equity investments | 1.1 | 1.5 | 1.0 | 1.0 | 1.3 | 1.0 |
| Other Assets | 172.4 | 470.7 | 502.0 | 710.0 | 566.9 | 491.0 |
| TOTAL ASSETS | 17,572.9 | 33,810.5 | 38,022.0 | 35,211.0 | 12,950.6 | 10,467.0 |
| LIABILITIES & STOCKHOLDERS' EQUITY | | | | | | |
| LIABILITIES | | | | | | |
| Securities & Derivatives | 13,726.4 | 29,678.1 | 34,597.0 | 31,462.0 | 9,527.5 | 7,250.0 |
| Repo Operations | 13,726.4 | 29,678.1 | 34,597.0 | 31,462.0 | 9,527.5 | 7,250.0 |
| Other Account Payable | 130.0 | 217.7 | 336.0 | 416.0 | 256.1 | 175.0 |
| Income Tax & Employee profit sharing provision | 57.2 | 126.2 | 204.0 | 306.0 | 170.8 | 91.0 |
| Sundry creditors & other accounts payable | 72.8 | 91.5 | 132.0 | 110.0 | 85.3 | 84.0 |
| Deferred taxes | 442.1 | 443.8 | 388.0 | 407.0 | 426.6 | 362.0 |
| Total Liabilities | 14,298.6 | 30,339.6 | 35,321.0 | 32,285.0 | 10,210.1 | 7,787.0 |
| STOCKHOLDERS' EQUITY | | | | | | |
| Sugariba di sanital | 1 600 1 | 1 600 1 | 1 600 0 | 1 609 0 | 1 600 1 | 1,608.0 |
| Suscribed capital Paid-in capital | 1,608.1 1,608.1 | 1,608.1 1,608.1 | 1,608.0 1,608.0 | 1,608.0 1,608.0 | 1,608.1 1,608.1 | 1,608.0 |
| Earned Capital | 1,666.2 | 1,862.8 | 1,093.0 | 1,318.0 | 1,132.4 | 1,072.0 |
| Capital reserves | 296.0 | 296.0 | 322.0 | 322.0 | 321.6 | 322.0 |
| Retained earnings | 870.3 | 1,424.9 | 524.0 | 524.0 | 124.3 | 810.0 |
| Valuation effect in financial instruments | (54.7) | (53.8) | (43.0) | 0.0 | 0.0 | 0.0 |
| Surplus (deficit) of equity restatement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net icome | 554.6 | 195.7 | 290.0 | 472.0 | 686.4 | (60.0) |
| Stockholders' Equity | 3,274.3 | 3,470.9 | 2,701.0 | 2,926.0 | 2,740.5 | 2,680.0 |
| Total Liabilities & Stockholders' Equity | 17,572.9 | 33,810.5 | 38,022.0 | 35,211.0 | 12,950.6 | 10,467.0 |



| SEGUROS INBURSA | | | | | | |
|--|---------|---------|---------|---------|---------|---------|
| Income Statement | | | | | | |
| Million Pesos | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
| Premiums written | 4,680.1 | 5,351.9 | 9,690.8 | 4,489.0 | 4,236.2 | 6,065.7 |
| Premiums ceded | 1,684.6 | 2,499.8 | 6,513.1 | 1,832.3 | 1,047.1 | 3,216.6 |
| Retained Premiums | 2,995.5 | 2,852.1 | 3,177.7 | 2,656.7 | 3,189.0 | 2,849.0 |
| Increased in reserve for unearned premiums | 194.7 | (66.8) | 504.5 | 260.6 | 469.9 | 265.9 |
| Retained earned premiums | 2,800.8 | 2,919.0 | 2,673.2 | 2,396.0 | 2,719.1 | 2,583.2 |
| Net Acquisition Cost | 478.8 | 394.0 | 441.1 | 466.7 | 495.0 | 451.8 |
| Commisions to agents | 256.3 | 248.0 | 242.6 | 243.6 | 248.6 | 268.8 |
| Additional compensation to agents | 100.1 | 99.4 | 100.2 | 110.3 | 108.6 | 99.3 |
| Commisions for re-insurance taken | 2.1 | 5.3 | 2.4 | 7.0 | 5.9 | 6.6 |
| Commisions for re-insurance given | (151.8) | (223.3) | (291.4) | (163.9) | (126.7) | (244.7) |
| Coverage on losses excess | 87.0 | 94.9 | 212.1 | 99.8 | 71.1 | 96.9 |
| Others | 185.1 | 169.6 | 175.2 | 169.8 | 187.4 | 224.9 |
| Net cost of claims and contractual obligations | 2,107.5 | 1,600.0 | 1,770.2 | 1,947.2 | 925.1 | 1,715.7 |
| Claims and other contractual obligations | 2,107.6 | 1,598.5 | 1,768.7 | 1,956.9 | 1,040.0 | 1,715.7 |
| Claims recovered from re-insurance | 0.1 | (1.5) | (1.5) | 9.7 | 114.8 | 0.0 |
| Other claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Technical Income | 214.5 | 925.0 | 461.9 | (17.8) | 1,299.0 | 415.7 |
| Net Increase in other technical reserve | 501.1 | 343.3 | 315.8 | 262.2 | 349.2 | 383.8 |
| Catastrophic risks reserves | 500.9 | 342.6 | 315.5 | 262.8 | 347.9 | 383.2 |
| Preventions reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contingency claim reserves | 0.3 | 0.7 | 0.3 | 0.4 | 1.5 | 0.6 |
| Other reserves | (0.0) | 0.0 | 0.0 | (1.1) | (0.2) | 0.0 |
| Gross profit | (286.6) | 581.7 | 146.1 | (280.1) | 949.8 | 31.8 |
| Net operating expenses | 284.7 | 342.3 | 565.9 | 205.7 | 526.1 | 173.7 |
| Administrative and operating expenses | (142.9) | (182.0) | 123.3 | (200.2) | (139.3) | (220.9) |
| Personnel expenses | 415.5 | 512.1 | 430.9 | 393.8 | 654.0 | 380.9 |
| Depreciation and amortization | 12.1 | 12.2 | 11.7 | 12.0 | 11.4 | 13.6 |
| Operating Profits | (571.3) | 239.4 | (419.9) | (485.7) | 423.7 | (141.8) |
| Net Financial Income | 893.7 | 627.5 | 204.4 | 244.1 | 818.4 | (115.8) |
| On investments | 376.3 | 264.5 | 299.3 | 272.7 | 386.0 | 252.5 |
| Investments sales | 3.8 | (3.0) | 0.7 | 0.3 | (4.8) | (0.3) |
| Investments revaluation | 476.7 | 435.7 | (181.0) | (76.5) | 421.3 | (424.2) |
| Charges on premiums | 43.6 | 37.1 | 37.5 | 39.0 | 39.0 | 37.9 |
| Others | 4.5 | 3.6 | 6.4 | 6.2 | 4.0 | 4.6 |
| Forex | (11.2) | (110.4) | 41.5 | 2.3 | (27.1) | 13.8 |
| Participated income from permanent investments | 83.7 | 79.4 | 119.3 | 80.5 | (31.8) | 46.3 |
| Income before income taxes & employee profit sharing | 406.1 | 946.3 | (96.1) | (161.1) | 1,210.3 | (211.3) |
| Provision for income tax | 90.7 | 257.6 | 24.5 | (95.9) | 344.4 | (124.5) |
| Provision for employee profit sharing | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Subsidiaries results | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 315.4 | 688.6 | (120.6) | (65.2) | 865.9 | (86.8) |



SEGUROS INBURSA

BALANCE SHEET

Million Pesos

| ASSETS | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|---------------------------------------|----------|----------|----------|----------|----------|----------|
| Investments | 30,369.8 | 31,301.4 | 31,281.9 | 32,412.2 | 32,591.9 | 33,240.0 |
| Securities | 27,513.0 | 28,454.1 | 29,546.8 | 30,684.6 | 30,768.3 | 31,433.7 |
| Government | 13,279.9 | 12,506.5 | 13,310.9 | 13,587.6 | 13,685.3 | 14,454.4 |
| Private companies | 9,298.6 | 10,462.2 | 11,158.2 | 12,067.1 | 11,885.6 | 12,017.7 |
| Debt Instruments | 8,229.6 | 9,029.9 | 8,565.9 | 9,473.9 | 9,137.7 | 9,424.5 |
| Equities | 1,068.9 | 1,432.3 | 2,592.3 | 2,593.2 | 2,747.9 | 2,593.2 |
| Net unrealized gain on valuation | 4,842.1 | 5,169.2 | 4,983.7 | 4,902.9 | 5,107.5 | 4,830.3 |
| Interest debtors | 92.4 | 123.3 | 93.9 | 127.0 | 89.9 | 131.4 |
| Restricted securities | 0.0 | 192.8 | 0.0 | 0.0 | 0.0 | 0.0 |
| Loans | 1,488.8 | 1,483.0 | 374.6 | 370.7 | 354.9 | 341.7 |
| On policies | 237.6 | 243.3 | 249.6 | 250.7 | 240.2 | 233.0 |
| Secured | 1,208.7 | 1,202.4 | 94.5 | 90.2 | 84.6 | 77.6 |
| Unsecured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 43.9 | 42.3 | 41.3 | 37.7 | 36.9 | 37.7 |
| Interest debtors | 3.4 | 4.6 | 1.2 | 1.2 | 1.2 | 1.1 |
| Allowance for write-offs | (4.8) | (9.4) | (12.1) | (9.1) | (8.0) | (7.7) |
| Real estate | 1,368.1 | 1,364.3 | 1,360.6 | 1,356.9 | 1,468.8 | 1,464.6 |
| Real estate | 479.1 | 479.1 | 479.1 | 479.1 | 479.1 | 479.1 |
| Net unrealized gain on valuation | 1,037.0 | 1,037.0 | 1,037.0 | 1,037.0 | 1,152.8 | 1,152.8 |
| Depreciation | (148.0) | (151.8) | (155.5) | (159.2) | (163.1) | (167.3) |
| Investments for labor obligations | 1,256.5 | 1,260.1 | 1,263.3 | 1,262.0 | 1,349.5 | 1,340.3 |
| Current assets | 8.8 | 61.2 | 10.4 | 12.5 | 13.3 | 7.6 |
| Cash and banks | 8.8 | 61.2 | 10.4 | 12.5 | 13.3 | 7.6 |
| Debtors | 6,881.8 | 5,512.4 | 10,757.8 | 9,336.6 | 9,733.6 | 8,872.5 |
| Premium debtors | 6,520.5 | 5,175.7 | 10,414.2 | 9,007.0 | 9,406.2 | 8,540.8 |
| Agents and adjusters | 6.4 | 6.7 | 9.2 | 9.9 | 11.2 | 10.1 |
| Notes receivable | 104.8 | 83.3 | 89.0 | 97.3 | 90.9 | 87.1 |
| Employee loans | 85.0 | 94.3 | 92.8 | 93.5 | 86.1 | 92.5 |
| Other | 205.6 | 193.8 | 195.1 | 172.2 | 181.7 | 185.3 |
| Allowance for write-offs | (40.6) | (41.5) | (42.4) | (43.3) | (42.4) | (43.4) |
| Reinsurers and rebonders | 16,176.5 | 14,528.2 | 17,425.3 | 20,798.0 | 21,104.3 | 20,705.1 |
| Insurance and bonding companies | 709.7 | 728.9 | 717.5 | 819.1 | 423.9 | 360.6 |
| Retained deposits | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 | 0.6 |
| Reinsurens share of unsettled claims | 8,185.6 | 8,136.7 | 7,825.0 | 8,562.3 | 10,969.7 | 10,485.6 |
| Reinsurens share of unearned premiums | 7,280.5 | 5,662.0 | 8,882.2 | 11,416.0 | 9,710.2 | 9,858.3 |
| Permanent investments | 2,735.5 | 2,824.2 | 2,968.6 | 3,065.0 | 2,888.0 | 2,928.3 |
| Other assets | 798.0 | 1,122.0 | 982.0 | 933.2 | 1,012.0 | 533.9 |
| Furniture and equipment (net) | 114.5 | 108.2 | 101.6 | 106.1 | 111.9 | 105.3 |
| Foreclosed and repossessed assets | 19.2 | 14.5 | 11.4 | 13.2 | 13.2 | 13.2 |
| Sundry | 664.3 | 999.4 | 869.0 | 813.9 | 886.9 | 415.4 |
| Total assets | 58,227.0 | 56,609.5 | 64,689.2 | 67,819.5 | 68,692.6 | 67,627.6 |



| LIABILITIES | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|--|----------|----------|----------|----------|----------|----------|
| Technical reserves | 41,445.6 | 39,781.6 | 43,723.7 | 47,785.3 | 48,324.0 | 48,668.3 |
| Unearned premiums | 21,025.6 | 19,149.3 | 23,096.4 | 25,934.7 | 24,574.5 | 24,979.4 |
| Life | 8,834.7 | 8,719.4 | 9,279.9 | 9,392.1 | 9,693.7 | 9,744.0 |
| Accident and health | 12,133.7 | 10,368.9 | 13,754.8 | 16,478.3 | 14,804.6 | 15,157.1 |
| Current bonds | 57.2 | 61.1 | 61.8 | 64.4 | 76.3 | 78.4 |
| Contractual obligations | 13,474.5 | 13,343.6 | 13,022.8 | 13,982.7 | 15,532.2 | 15,088.8 |
| Losses and maturities | 9,897.7 | 9,795.9 | 9,989.5 | 11,347.3 | 13,322.1 | 12,941.2 |
| Reserve for incurred but not reported losses | 2,414.4 | 2,318.1 | 1,792.8 | 1,372.5 | 889.7 | 845.0 |
| Policy dividends | 296.9 | 335.2 | 321.8 | 358.7 | 408.1 | 393.6 |
| Managed insurance funds | 814.0 | 837.2 | 849.3 | 850.9 | 869.8 | 860.3 |
| Deposits premiums | 51.5 | 57.3 | 69.4 | 53.3 | 42.4 | 48.8 |
| Prevision | 6,945.4 | 7,288.7 | 7,604.5 | 7,867.8 | 8,217.2 | 8,600.0 |
| Prevision | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 0.0 |
| Catastrophic | 6,933.3 | 7,275.8 | 7,591.3 | 7,854.2 | 8,202.0 | 8,585.3 |
| Contingency | 11.1 | 11.8 | 12.2 | 12.6 | 14.1 | 14.7 |
| Specials | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Provision for labor obligations at retirement | 1,157.4 | 1,166.0 | 1,174.8 | 1,176.0 | 1,263.1 | 1,265.3 |
| Creditors | 676.9 | 818.9 | 652.8 | 697.0 | 728.2 | 801.2 |
| Agents and adjusters | 405.2 | 345.6 | 373.2 | 405.7 | 408.0 | 405.4 |
| Managed loss funds | 4.9 | 4.5 | 4.5 | 3.3 | 2.7 | 2.6 |
| Sundry | 266.8 | 468.7 | 275.0 | 288.0 | 317.5 | 393.3 |
| Reinsurers and rebonders | 3,077.6 | 2,169.4 | 6,460.1 | 5,712.1 | 5,136.8 | 4,408.6 |
| Insurance and bonding companies | 3,076.8 | 2,140.3 | 6,450.3 | 5,674.7 | 5,096.3 | 4,343.8 |
| Retained deposits | 0.8 | 29.1 | 9.8 | 37.5 | 40.5 | 64.8 |
| Other liabilities | 2,883.0 | 2,986.6 | 3,486.4 | 3,306.8 | 3,817.1 | 3,153.4 |
| Provision for employee profit sharing | 337.0 | 624.3 | 416.9 | 420.8 | 752.4 | 320.1 |
| Other liabilities | 1,066.2 | 816.7 | 1,603.6 | 1,545.5 | 1,500.3 | 1,645.7 |
| Deferred credits | 1,479.8 | 1,545.7 | 1,465.9 | 1,340.5 | 1,564.4 | 1,187.6 |
| Total liabilities | 49,240.5 | 46,922.5 | 55,497.8 | 58,677.2 | 59,269.1 | 58,296.8 |
| Stockholders' equity | , | - | , | , | , | |
| Paid in capital | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 |
| Capital stock | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 | 1,066.9 |
| Reserves | 4,698.9 | 4,698.9 | 3,654.6 | 3,654.6 | 3,638.3 | 3,638.3 |
| Legal | 804.4 | 804.4 | 804.4 | 804.4 | 804.4 | 804.4 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 3,894.5 | 3,894.5 | 2,850.2 | 2,850.2 | 2,833.9 | 2,833.9 |
| Unrealized gain on valuation of real estate | (22.3) | (19.7) | (19.7) | (19.7) | 51.5 | 51.5 |
| Subsidiaries | 1,963.9 | 1,973.3 | 2,327.1 | 2,343.1 | 2,197.8 | 2,191.8 |
| Retained earnings | (417.7) | 909.1 | 1,224.6 | 1,224.6 | 730.5 | 2,099.2 |
| Net income | 1,326.8 | 688.6 | 568.0 | 502.8 | 1,368.7 | (86.8) |
| Excess (insufficient) on Stockholders' actualization | | 369.8 | 369.8 | 369.8 | 369.8 | 369.8 |
| Total stockholders' equity | 8,986.5 | 9,687.0 | 9,191.4 | 9,142.2 | 9,423.5 | 9,330.8 |
| Total liabilities and stockholders' equity | 58,227.0 | 56,609.5 | 64,689.2 | 67,819.5 | 68,692.6 | 67,627.6 |



| PENSIONES INBURSA | | | | | | |
|--|------------|------------|------------|------------|------------|------------|
| Income Statement | | | | | | |
| Million Pesos | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
| Premiums written | 3.5 | 8.5 | 3.5 | 7.4 | 7.0 | 6.9 |
| Premiums ceded | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained Premiums | 3.5 | 8.5 | 3.5 | 7.4 | 7.0 | 6.9 |
| Increased in reserve for unearned premiums | 98.1 | 96.3 | (78.5) | (58.0) | 161.4 | 137.2 |
| Retained earned premiums | (94.6) | (87.9) | 82.0 | 65.4 | (154.4) | (130.3) |
| Net Acquisition Cost | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Commissions to agents | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Additional compensation to agents | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Commisions for re-insurance taken | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Commisions for re-insurance given | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Coverage on losses excess Others | 0.0 0.0 | 0.0 0.0 | 0.0 0.0 | 0.0 0.0 | 0.0 0.0 | 0.0 0.0 |
| | | L | | | | |
| Net cost of claims and contractual obligations | 226.2 | 222.1 | 229.6 | 233.2 | 228.2 | 233.2 |
| Claims and other contractual obligations | 226.2 | 222.1 | 229.6 | 233.2 | 228.2 | 233.2 |
| Claims recovered from re-insurance | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Technical Income | (320.9) | (310.0) | (147.6) | (167.8) | (382.7) | (363.5) |
| Net Increase in other technical reserve | 24.6 | 16.6 | (4.0) | (3.6) | 9.7 | 8.3 |
| Catastrophic risks reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Preventions reserves | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contingency claim reserves | 1.9 | 1.8 | (1.6) | (1.2) | 3.1 | 2.6 |
| Other reserves | 22.8 | 14.8 | (2.4) | (2.4) | 6.7 | 5.7 |
| Gross profit | (345.5) | (326.5) | (143.6) | (164.1) | (392.4) | (371.8) |
| Net operating expenses | 1.6 | 2.2 | 2.0 | 2.3 | 27.2 | 2.2 |
| Administrative and operating expenses | 1.6 | 2.2 | 2.0 | 2.3 | 27.2 | 2.2 |
| Personnel expenses | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciation and amortization | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Operating Profits | (347.1) | (328.8) | (145.6) | (166.4) | (419.6) | (373.9) |
| Net Financial Income | 536.6 | 482.9 | 302.5 | 311.1 | 674.0 | 591.6 |
| On investments | 273.6 | 261.1 | 261.0 | 267.9 | 279.7 | 282.9 |
| Investments sales | 62.9 | 0.6 | 1.7 | (15.1) | 34.7 | (12.6) |
| Investments revaluation | 200.1 | 221.1 | 39.9 | 58.3 | 359.5 | 321.3 |
| Charges on premiums | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | (0.0) | 0.1 | 0.0 |
| Forex | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Participated income from permanent investments | 233.5 | 300.6 | (80.4) | 203.9 | 287.0 | 151.5 |
| Income before income taxes & employee profit sharing | 423.1 | 454.7 | 76.6 | 348.6 | 541.4 | 369.2 |
| Provision for income tax | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Provision for employee profit sharing | 34.5 | 28.6 | 51.2 | 33.7 | 47.6 | 45.5 |
| Subsidiaries results | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net income | 388.5 | 426.1 | 25.3 | 314.8 | 493.9 | 323.7 |



PENSIONES INBURSA

BALANCE SHEET

Million Pesos

| ASSETS | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|---------------------------------------|----------|----------|----------|----------|----------|----------|
| Investments | 19,529.7 | 19,755.2 | 19,813.1 | 19,887.5 | 20,240.3 | 20,533.8 |
| Securities | 19,529.7 | 19,755.2 | 19,813.1 | 19,887.5 | 20,240.3 | 20,533.8 |
| Government | 6,868.2 | 6,276.7 | 6,069.4 | 4,027.0 | 4,242.9 | 4,346.8 |
| Private companies | 8,924.0 | 9,477.6 | 9,751.6 | 11,800.8 | 12,133.4 | 12,002.2 |
| Debt Instruments | 8,921.6 | 9,475.2 | 9,749.2 | 11,798.4 | 12,131.0 | 11,999.8 |
| Equities | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 |
| Net unrealized gain on valuation | 3,585.7 | 3,790.6 | 3,810.5 | 3,851.4 | 3,663.6 | 3,961.3 |
| Interest debtors | 151.8 | 210.2 | 181.7 | 208.3 | 200.4 | 223.5 |
| Loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| On policies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Secured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unsecured | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Interest debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Allowance for write-offs | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Net unrealized gain on valuation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciation | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Investments for labor obligations | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Current assets | 0.4 | 1.1 | 0.8 | 2.4 | 1.4 | 1.3 |
| Cash and banks | 0.4 | 1.1 | 0.8 | 2.4 | 1.4 | 1.3 |
| Debtors | 0.7 | (0.2) | (0.2) | (0.2) | 0.1 | 0.1 |
| Premium debtors | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Agents and adjusters | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Notes receivable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Employee loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.7 | (0.1) | (0.2) | (0.1) | 0.2 | 0.2 |
| Allowance for write-offs | (0.1) | (0.1) | (0.1) | (0.1) | (0.1) | (0.1) |
| Reinsurers and rebonders | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Insurance and bonding companies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurens share of unsettled claims | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reinsurens share of unearned premiums | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Permanent investments | 3,617.6 | 3,918.2 | 3,837.9 | 4,041.8 | 4,331.0 | 4,394.2 |
| Other assets | 142.6 | 59.2 | 87.8 | 108.0 | 146.0 | 65.5 |
| Furniture and equipment (net) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Foreclosed and repossessed assets | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 142.6 | 59.2 | 87.8 | 108.0 | 146.0 | 65.5 |
| Total assets | 23,290.9 | 23,733.5 | 23,739.5 | 24,039.4 | 24,718.8 | 24,994.9 |



| Technical reserves Unearned premiums Life Accident and health Current bonds Contractual obligations Losses and maturities Reserve for incurred but not reported losses Policy dividends | 15,532.9 14,333.0 14,333.0 0.0 0.0 96.5 96.0 0.0 | 15,646.2 14,832.7 14,832.7 0.0 0.0 101.4 | 15,583.0 14,749.8 14,749.8 0.0 0.0 | 15,532.8 14,687.3 14,687.3 0.0 | 15,666.8 14,844.2 14,844.2 | 15,814.1 14,976.6 |
|---|---|---|--|---|--|----------------------|
| Life Accident and health Current bonds Contractual obligations Losses and maturities Reserve for incurred but not reported losses | 14,333.0 0.0 0.0 96.5 96.0 | 14,832.7 0.0 0.0 | 14,749.8 0.0 | 14,687.3 | | |
| Accident and health Current bonds Contractual obligations Losses and maturities Reserve for incurred but not reported losses | 0.0 0.0 96.5 96.0 | 0.0 0.0 | 0.0 | | 14,844.2 | 44.070.0 |
| Current bonds Contractual obligations Losses and maturities Reserve for incurred but not reported losses | 0.0 96.5 96.0 | 0.0 | | 0.0 | . , | 14,976.6 |
| Contractual obligations Losses and maturities Reserve for incurred but not reported losses | 96.5 96.0 | | 0.0 | 0.0 | 0.0 | 0.0 |
| Losses and maturities Reserve for incurred but not reported losses | 96.0 | 101.4 | 0.0 | 0.0 | 0.0 | 0.0 |
| Reserve for incurred but not reported losses | | | 125.2 | 141.2 | 108.5 | 115.1 |
| · | 0.0 | 101.0 | 125.1 | 140.2 | 108.4 | 115.0 |
| Policy dividends | | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| i olicy dividends | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Managed insurance funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Deposits premiums | 0.4 | 0.5 | 0.1 | 0.9 | 0.1 | 0.1 |
| Prevision | 1,103.4 | 712.0 | 708.0 | 704.4 | 714.1 | 722.4 |
| Prevision | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Catastrophic | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Contingency | 286.7 | 288.5 | 286.8 | 285.6 | 288.7 | 291.3 |
| Specials | 816.8 | 423.6 | 421.1 | 418.7 | 425.4 | 431.1 |
| Provision for labor obligations at retirement | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Creditors | 21.1 | 16.0 | 13.5 | 15.0 | 16.9 | 17.2 |
| Agents and adjusters | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |
| Managed loss funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 21.1 | 15.9 | 13.5 | 15.0 | 16.8 | 17.2 |
| Cartary | | 10.0 | 10.5 | 10.0 | 10.0 | 17.2 |
| Reinsurers and rebonders | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Insurance and bonding companies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other liabilities | 173.7 | 82.1 | 128.4 | 162.1 | 209.7 | 102.7 |
| Provision for employee profit sharing | 125.1 | 32.6 | 76.4 | 112.7 | 152.6 | 44.8 |
| Other liabilities | 0.0 | (0.1) | (0.1) | (0.1) | (0.1) | (0.0) |
| Deferred credits | 48.6 | 49.5 | 52.0 | 49.5 | 57.2 | 57.9 |
| Total liabilities | 15,727.7 | 15,744.3 | 15,724.9 | 15,709.9 | 15,893.3 | 15,934.0 |
| Stockholders' equity | | ŕ | , | , | , | ŕ |
| Paid in capital | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 | 1,108.4 |
| Capital stock | 1,458.4 | 1,458.4 | 1,458.4 | 1,458.4 | 1,458.4 | 1,458.4 |
| (-)Unsubscribed capital | 350.0 | 350.0 | 350.0 | 350.0 | 350.0 | 350.0 |
| | | | | | | |
| Reserves | 3,285.8 | 3,285.8 | 3,954.4 | 3,954.4 | 3,684.7 | 3,684.7 |
| legal | 846.6 | 846.6 | 846.6 | 846.6 | 846.6 | 846.6 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 2,439.2 | 2,439.2 | 3,107.8 | 3,107.8 | 2,838.1 | 2,838.1 |
| Unrealized gain on valuation of real estate | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Subsidiaries | 2,443.9 | 2,443.9 | 3,185.7 | 3,185.7 | 3,187.8 | 3,099.6 |
| Retained earnings | (783.0) | 725.1 | (685.3) | (685.3) | (415.5) | 844.5 |
| Net income | 1,508.1 | 426.1 | 451.4 | 766.2 | 1,260.1 | 323.7 |
| Excess (insufficient) on Stockholders' actualization | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Total stockholders' equity | 7,563.2 | 7,989.2 | 8,014.6 | 8,329.4 | 8,825.5 | 9,060.9 |
| Total liabilities and stockholders' equity | 23,290.9 | 23,733.5 | 23,739.5 | 24,039.4 | 24,718.8 | 24,994.9 |



| Income Statement | | | | | | |
|--|--------|--------|--------|--------|--------|--------|
| Million Pesos | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
| Premiums accepted | 374.5 | 394.9 | 364.4 | 403.3 | 404.9 | 443.5 |
| Premiums accepted | 22.3 | 44.1 | 25.0 | 27.2 | 42.5 | 55.7 |
| RETAINED PREMIUMS | 352.2 | 350.8 | 339.4 | 376.0 | 362.4 | 387.8 |
| NET AINED PREWIOWS | 332.2 | 350.6 | 339.4 | 370.0 | 302.4 | 307.0 |
| Application of reserve for outstanding bonds | 17.4 | 6.1 | (3.5) | 17.1 | 12.1 | 12.9 |
| NET PREMIUM REVENUES | 334.8 | 344.7 | 343.0 | 358.9 | 350.3 | 374.9 |
| Net Acquisition Cost | 6.5 | 3.9 | 10.9 | 11.4 | (14.1) | (3.2) |
| Comisions to agents | 0.1 | 0.8 | 0.4 | 0.4 | 0.1 | 0.3 |
| Comisions for rebonding taken | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Comisions for rebonding given | (12.3) | (19.5) | (10.7) | (11.8) | (20.6) | (23.6) |
| Others | 18.7 | 22.6 | 21.3 | 22.9 | 6.4 | 20.1 |
| Claims | 254.1 | 261.1 | 307.9 | 268.8 | 278.6 | 298.6 |
| Technical Income | 74.2 | 79.7 | 24.2 | 78.7 | 85.8 | 79.5 |
| reclinical income | 74.2 | 19.1 | 24.2 | 70.7 | 05.0 | 79.5 |
| Net increase in other technical reserves | 35.1 | 33.7 | 34.1 | 37.1 | 36.6 | 37.9 |
| GROSS INCOME | 39.1 | 46.0 | (9.9) | 41.6 | 49.2 | 41.6 |
| Net Operating Expenses | (54.3) | (44.9) | (40.6) | (49.6) | (28.9) | (47.3) |
| Administrative & operating expenses | (54.7) | (45.3) | (40.9) | (49.9) | (28.8) | (47.6) |
| Personnel expenses | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Depreciation | 0.4 | 0.4 | 0.4 | 0.4 | (0.0) | 0.3 |
| OPERATING INCOME | 93.4 | 90.9 | 30.6 | 91.2 | 78.0 | 88.9 |
| Financial Income | 97.4 | 34.2 | (8.4) | (17.6) | 46.5 | (41.0) |
| On investments | 30.2 | 25.5 | 26.0 | 19.9 | 17.1 | 11.3 |
| Investments sales | 0.0 | 0.1 | 0.0 | 0.0 | (24.4) | 0.0 |
| Investments revaluation | 69.8 | 11.6 | (36.7) | (36.9) | 54.6 | (52.5) |
| Others | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Forex | (2.7) | (3.0) | 2.3 | (0.6) | (0.8) | 0.0 |
| | (| (0.0) | | (0.0) | (010) | |
| Participated income from permanent investments | 8.3 | 10.6 | (2.8) | 7.2 | 10.1 | 5.4 |
| NCOME BEFORE TAXES | 199.1 | 135.7 | 19.4 | 80.8 | 134.7 | 53.2 |
| | | | | | | 0.0 |
| ncome taxes | 50.5 | 31.7 | 8.2 | 19.7 | 38.4 | 11.5 |
| Subsidiaries Net Income | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| NET WOODS | 440.0 | 1010 | 44.0 | 04.0 | 00.0 | 44 = |
| NET INCOME | 148.6 | 104.0 | 11.2 | 61.0 | 96.3 | 41.7 |



Fianzas Guardiana-Inbursa

BALANCE SHEET Million Pesos

| ASSETS | 3Q12 | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|-----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Investments | 2,766.3 | 2,997.6 | 3,194.6 | 2,281.4 | 2,362.2 | 2,127.0 | 2,222.1 |
| Securities | 2,458.8 | 2,715.0 | 2,895.5 | 1,976.4 | 2,058.9 | 1,792.1 | 1,901.0 |
| Government | 1,709.0 | 1,894.4 | 2,011.5 | 1,104.1 | 1,226.1 | 1,195.0 | 1,368.7 |
| Private companies | 260.6 | 261.2 | 293.2 | 339.1 | 340.2 | 293.7 | 280.6 |
| Debt Instruments | 47.2 | 47.6 | 45.4 | 47.8 | 48.4 | 48.0 | 34.9 |
| Equities | 213.3 | 213.7 | 247.9 | 291.3 | 291.8 | 245.7 | 245.7 |
| Net unrealized gain on valuation | 486.7 | 553.7 | 566.0 | 528.7 | 491.7 | 302.0 | 249.6 |
| Interest debtors | 2.6 | 5.6 | 5.4 | 4.6 | 0.9 | 1.4 | 2.1 |
| Restricted securities | 0.0 | 0.0 | 19.5 | 0.0 | 0.0 | 0.0 | 0.0 |
| Loans | 92.5 | 68.2 | 85.4 | 91.9 | 90.9 | 103.3 | 90.4 |
| Secured | 29.9 | 29.4 | 31.5 | 30.9 | 29.2 | 28.5 | 26.1 |
| Unsecured | 0.8 | 1.2 | 16.2 | 23.2 | 23.2 | 46.2 | 35.8 |
| Discounts and rediscounts | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Past due loans | 61.7 | 38.0 | 37.6 | 37.9 | 38.7 | 38.7 | 38.7 |
| Interest debtors | 0.1 | (0.2) | 0.1 | (0.0) | (0.1) | (10.0) | (10.2) |
| Real estate | 215.0 | 214.4 | 213.7 | 213.0 | 212.3 | 231.6 | 230.7 |
| Real estate | 170.5 | 170.5 | 170.5 | 170.5 | 170.5 | 170.5 | 170.5 |
| Net unrealized gain on valuation | 56.6 | 56.6 | 56.6 | 56.6 | 56.6 | 76.5 | 76.5 |
| Depreciation | (12.0) | (12.7) | (13.4) | (14.1) | (14.7) | (15.4) | (16.3) |
| 2 oprodiation | (12.0) | (12.7) | (10.1) | () | (1) | (10.1) | (10.0) |
| Investments for labor obligations | 3.1 | 2.9 | 3.0 | 3.1 | 3.1 | 3.2 | 3.1 |
| Current assets | 1.8 | 2.0 | 1.3 | 0.1 | 0.9 | 0.3 | 1.9 |
| Cash and banks | 1.8 | 2.0 | 1.3 | 0.1 | 0.9 | 0.3 | 1.9 |
| Debtors | 376.6 | 353.9 | 330.5 | 352.0 | 381.4 | 398.9 | 392.6 |
| Premium debtors | 355.8 | 335.9 | 310.9 | 333.5 | 360.8 | 374.7 | 352.4 |
| Agents | (0.2) | (0.2) | (0.3) | (0.1) | (0.2) | (0.0) | 0.1 |
| Notes receivable | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Debt for bonding claimed & payed | 11.0 | 10.9 | 11.1 | 11.2 | 11.2 | 11.3 | 11.2 |
| Employee loans | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 17.2 | 14.6 | 16.2 | 16.6 | 18.6 | 22.1 | 38.1 |
| Allowance for write-offs | (7.3) | (7.4) | (7.4) | (9.1) | (9.1) | (9.1) | (9.2) |
| | | | | | | | |
| Rebonders | 324.9 | 329.3 | 329.8 | 334.7 | 346.1 | 370.5 | 361.0 |
| Bonding companies | 11.6 | 11.5 | 5.9 | 10.2 | 15.2 | 19.4 | 9.7 |
| Retained deposits | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Others | (7.0) | (7.0) | (7.0) | (7.0) | (7.0) | (7.0) | (7.0) |
| Participation in rebonding | 320.4 | 324.8 | 330.8 | 331.7 | 338.0 | 358.2 | 358.4 |
| Estimation for punishments | (0.1) | (0.1) | (0.1) | (0.1) | (0.1) | (0.1) | (0.1) |
| Permanent investments | 119.6 | 127.8 | 138.4 | 135.6 | 142.8 | 186.9 | 189.0 |
| Other assets | 229.9 | 243.9 | 210.2 | 262.8 | 283.5 | 302.7 | 238.2 |
| Furniture and equipment (net) | 0.5 | 0.4 | 0.2 | 0.0 | (0.1) | 0.1 | 0.1 |
| Foreclosed and repossessed assets | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 | 1.5 |
| Sundry | 227.9 | 242.0 | 208.5 | 261.3 | 282.2 | 301.1 | 236.6 |
| Gunary | ۲۵۱.۵ | 242.0 | 200.0 | 201.0 | 202.2 | 501.1 | 250.0 |
| Total assets | 3,822.2 | 4,057.3 | 4,207.8 | 3,369.7 | 3,519.9 | 3,389.5 | 3,408.0 |



| LIABILITIES | 3Q12 | 4Q12 | 1Q13 | 2Q13 | 3Q13 | 4Q13 | 1Q14 |
|---|---------|---------|---------|---------|---------|---------|---------|
| Technical reserves | 1,572.3 | 1,629.4 | 1,674.0 | 1,706.8 | 1,767.6 | 1,836.4 | 1,887.3 |
| Current bonds | 942.9 | 964.9 | 976.1 | 974.4 | 998.1 | 1,030.2 | 1,043.2 |
| Contingency bonds | 629.4 | 664.5 | 697.9 | 732.3 | 769.5 | 806.1 | 844.0 |
| Provision for labor obligations at retirement | 1.7 | 1.5 | 1.4 | 1.5 | 1.5 | 1.6 | 1.5 |
| Creditors | 15.0 | 20.3 | 32.7 | 19.8 | 23.2 | 20.7 | 41.1 |
| Agents and adjusters | 0.1 | 0.1 | 0.3 | 0.3 | 0.3 | 0.1 | 0.3 |
| Managed loss funds | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Sundry | 14.8 | 20.2 | 32.4 | 19.5 | 22.9 | 20.6 | 40.8 |
| Rebonders | 31.3 | 6.2 | 18.7 | 19.2 | 16.8 | 11.1 | 25.6 |
| Bonding companies | 29.0 | 3.9 | 16.4 | 16.9 | 14.5 | 8.8 | 23.2 |
| Other participation | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 | 2.3 |
| Other liabilities | 179.0 | 228.4 | 205.3 | 210.7 | 237.9 | 286.0 | 180.3 |
| Provision for employee profit sharing & incurred income Tax | 49.3 | 80.9 | 58.7 | 78.1 | 110.5 | 147.5 | 57.1 |
| Other liabilities | 72.6 | 71.5 | 70.2 | 67.4 | 74.9 | 79.0 | 81.8 |
| Deferred credits | 57.0 | 75.9 | 76.5 | 65.3 | 52.6 | 59.5 | 41.4 |
| Total liabilities | 1,799.2 | 1,885.7 | 1,932.2 | 1,957.9 | 2,047.1 | 2,155.8 | 2,135.7 |
| Stockholders' equity | | | | | | | |
| Paid in capital | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 |
| Capital stock | 193.2 | 193.2 | 193.2 | 193.2 | 193.2 | 193.2 | 193.2 |
| (-)Unsubscribed capital | (35.0) | (35.0) | (35.0) | (35.0) | (35.0) | (35.0) | (35.0) |
| Reserves | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 |
| legal | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 | 158.2 |
| Repurchase of shares | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Other | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Unrealized gain on valuation of real estate | (13.2) | (13.2) | (13.2) | (13.2) | (13.2) | 1.2 | 1.2 |
| Subsidiaries | 86.8 | 86.8 | 86.8 | 111.2 | 111.2 | 111.3 | 108.2 |
| Retained earnings | 1,383.5 | 1,383.5 | 1,725.2 | 825.7 | 825.7 | 475.7 | 748.3 |
| Net income | 193.0 | 341.6 | 104.0 | 115.3 | 176.3 | 272.6 | 41.7 |
| Excess (insufficient) on Stockholders' actualization | 56.4 | 56.4 | 56.4 | 56.4 | 56.4 | 56.4 | 56.4 |
| Total stockholders' equity | 2,022.9 | 2,171.6 | 2,275.6 | 1,411.8 | 1,472.9 | 1,233.7 | 1,272.2 |
| Total liabilities and stockholders' equity | 3,822.2 | 4,057.3 | 4,207.8 | 3,369.7 | 3,519.9 | 3,389.5 | 3,408.0 |

